



# STIC Search Report

EIC 3600

STIC Database Tracking Number: 112017

**TO:** Jeffrey A Shapiro

**Location:** 5A22

**Art Unit :** 3653

**Tuesday, January 13, 2004**

**Case Serial Number:** 09955894

**From:** Bode Akintola

**Location:** EIC 3600

**PK5-Suite 804, 8A01**

**Phone:** 308-6150

**Olabode.akintola@uspto.gov**

## Search Notes

Examiner Jeff,

Please find attached your search results.

Please let me know if you like for me to try a refocused search with a different strategy or additional terms.

Please take a few minutes to fill the attached Colored feedback form to the EIC.

Thanks,

Bode Akintola





## STIC EIC 3600 Search Request Form

Today's Date:

Priority Date:

09/19/01

For 705 Searches list subclass:

185 156

Your Name	Jeff Shapiro		
AU	3653	Examiner #	77498
Room #	5A-22	Phone	703-308-3423
Serial #	09/955,894		

Is this a Rush?  YES  NO  
SPE's Signature \_\_\_\_\_Is this a first action amendment?  YES  NOIs this a refocus?  YES  NO  
Access # 112017

What is the focus of this search? Please include concepts, synonyms etc.

Attach a copy of the abstract, pertinent claims and your East search strategy. Thanks.

See claim 1pre-paying for a set # of refills,

STIC Searcher	Bode Alvin	Phone	308 6150
Date picked up	11/21/04	Date completed	11/31/04



**Amendments to the Claims:**

This listing of claims will replace all prior versions and listings of claims in the application.

**Listing of Claims:**

1. (currently amended) A method for purchasing a consumer product comprising the steps of:
  - (a) selling a consumer product in a package to a consumer at a point of purchase establishment;
  - (b) instructing the consumer to retain the package after the consumer product has been consumed; and
  - (c) providing a means for the consumer to have the package refilled with consumer product

wherein the product is sold at a sale price that includes a predetermined number refills.
2. (original) The method for purchasing a consumer product according to claim 1 wherein the consumer product is a cereal, shampoo, hair conditioner, beverage, cream or ointment, laundry detergent or fabric softener.
3. (original) The method for purchasing a consumer product according to claim 1 wherein the consumer product is a laundry detergent or fabric softener.

Set	Items	Description
'S1	7	AU=(COCCARO D? OR COCCARO, D?)
S2	132360	REPLACEMENT? OR REFILL? OR RE()FILL? ? OR REPLACING
S3	65999	PAY? ? OR PAYING OR PAID OR PREPAY OR PREPAID OR PRICE
S4	1811957	PURCHAS? OR BUYING OR BUY? ? OR SOLD OR SELL? ? OR SELLING OR SALE? ? OR ORDER? ? OR SUPPLY?
S5	2724021	PRODUCT? ? OR GOODS OR WARES OR CEREAL? OR MERCHANTI? OR I- TEM? ? OR TOOTHBRUSH? OR PARTS OR PACKAGE? OR DETERGENT? CR B- EVERAGE? OR OINTMENT? OR SOFTENER
S6	2	S1 AND S2
S7	5261	S2(7N)S5
S8	224	S7(10N)S4
S9	13	S8 AND S3
S10	27	S7 AND S4 AND S3
S11	1208	S2(2N) (PREDETERMIN? OR FREE OR PRE()DETERMIN? OR NUMBER OR CONSTANT? OR REGULAR?)
S12	78	S11(10N)S5
S13	17	S12 AND S4
S14	16	S13 NOT S10
S15	18	S14 OR S6

? show file

File 344:Chinese Patents Abs Aug 1985-2003/Nov  
(c) 2003 European Patent Office

File 347:JAPIO Oct 1976-2003/Sep(Updated 040105)  
(c) 2004 JPO & JAPIO

File 350:Derwent WPIX 1963-2004/UD,UM &UP=200402  
(c) 2004 Thomson Derwent

File 371:French Patents 1961-2002/BOPI 200209  
(c) 2002 INPI. All rts. reserv.

10/5/1 (Item 1 from file: 347)  
DIALOG(R) File 347:JAPIO  
(c) 2004 JPO & JAPIO. All rts. reserv.

07668796 \*\*Image available\*\*  
SYSTEM, SERVER COMPUTER, AND METHOD FOR ANSWERING ESTIMATION FOR ELECTRONIC TRADE, PROGRAM AND RECORDING MEDIUM

PUB. NO.: 2003-162656 [JP 2003162656 A]  
PUBLISHED: June 06, 2003 (20030606)  
INVENTOR(s): YOMOGIHARA KENICHIROU  
APPLICANT(s): MATSUSHITA ELECTRIC WORKS LTD  
APPL. NO.: 2001-361631 [JP 20011361631]  
FILED: November 27, 2001 (20011127)  
INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To provide a system and method which permit to promote marketing for the products that satisfy customer requirements and the advantage of product makers in the marketing.

SOLUTION: A server 1 receives via the Internet 2 specifications of a product to be **purchased**, which are inputted in an input display screen on a customer side Internet terminal 30 and sent with a specified data format, and retrieves a product number contained in the received data of products to be **purchased** from a product number database 61 in a storage device 6. The server 1, at the same time, judges whether or not to display an alternative **product** number for **replacing** the **product** to be **purchased**, which corresponds to the retrieved product number for the product to be **purchased** and is obtained from an alternative product number database 62. If displaying the alternative number is acceptable, the server requests an estimated **price** and a delivery date for the product to be **purchased** with the product number, based on an inventory data in an estimating database 63 as well as the estimated **price** and the delivery date for the alternative product number, and also displays obtained results as an answer for the estimation on the customer side Internet terminal 30 via the Internet 2.

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10/5/2 (Item 2 from file: 347)  
DIALOG(R) File 347:JAPIO  
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07281395 \*\*Image available\*\*  
COMMODITY SALES METHOD AND COMMODITY SALES SYSTEM

PUB. NO.: 2002-149861 [JP 2002149861 A]  
PUBLISHED: May 24, 2002 (20020524)  
INVENTOR(s): TSUNODA TOMIHIKO  
IWABUCHI FUMIHIKO  
HAYASHI YUKIO  
APPLICANT(s): HITACHI LTD  
APPL. NO.: 2000-340539 [JP 2000340539]  
FILED: November 08, 2000 (20001108)  
INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To predict the time of a customer requiring a

commodity or part to early and surely make a proposal.

SOLUTION: A recommended combination of the parts or expendable supplies constituting a commodity delivered to the customer is preliminarily prepared every commodity for a part group of an influenced range every generable obstruction or superannuated part within the range capable of ensuring the connection between **parts**. The time requiring a **replacement** or **supply** is calculated from the accumulated maintenance cost of the commodity every customer or the lifetime and mean time between failures every trouble of each part constituting the commodity to predict an optimum proposing time, whereby the commodity, parts and expendable supplies are automatically proposed. The customers are classified to continuously ordering customers and other customers, the proposing method of commodity is varied between the both, complimentary services are proposed with the proposing method of commodity varied between the both, respectively. A discount **price** is calculated and presented to the continuously ordering customers to urge them to early perform the **replacement** of the commodity or **parts** and the **supply** of expendable supplies.

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10/5/3 (Item 3 from file: 347)

DIALOG(R)File 347:JAPIO  
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07224019 \*\*Image available\*\*  
ON-LINE **SALES** METHOD AND SYSTEM

PUB. NO.: 2002-092459 [JP 2002092459 A]  
PUBLISHED: March 29, 2002 (20020329)  
INVENTOR(s): ASAUMI KATSUTO  
APPLICANT(s): NEC CORP  
APPL. NO.: 2000-275173 [JP 2000275173]  
FILED: September 11, 2000 (20000911)  
INTL CLASS: G06F-017/60

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide an on-line **sales** method capable of omitting user's trouble of searching for merchandise or service for **replacement**, and reducing seller's loss of **sales** chances and achieving seller's raise of customer unit **price**.

SOLUTION: In this on-line **sales** method for **selling** and providing merchandise or service corresponding to an **order** received from a user terminal device through a network, when the ordered merchandise ordered by a user is out of stock, or in case the service desired by the user cannot be provided, similar merchandise or service is shown to the user. When the merchandise ordered by the user is in stock, or if the service desired by the user can be provided, related merchandise or related service is shown to the user.

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10/5/4 (Item 4 from file: 347)

DIALOG(R)File 347:JAPIO  
(c) 2004 JPO & JAPIO. All rts. reserv.

06397276 \*\*Image available\*\*

METHOD FOR EXTRACTING INFORMATION RELATED TO COMMODITY AND AFTER- SALE SERVICE SUPPORT DEVICE USING THIS METHOD

PUB. NO.: 11-338927 [JP 11338927 A]  
PUBLISHED: December 10, 1999 (19991210)  
INVENTOR(s): SUMIKAWA KIYOKO  
APPLICANT(s): FUJITSU LTD  
APPL. NO.: 10-144556 [JP 98144556]  
FILED: May 26, 1998 (19980526)  
INTL CLASS: G06F-017/60; G06F-013/00; G06F-017/30

ABSTRACT

PROBLEM TO BE SOLVED: To enable a general **purchaser** to easily **purchase** optional products , replacement parts , or the like of a commodity, which the **purchaser purchased** in the past, without **paying** his or her attention to its type number by only specifying the commodity name designated by the customer in the past to automatically extract information of relevant commodities corresponding to its type number.

SOLUTION: A **purchase** data register part 50 registers a code discriminating a **purchaser** and information uniquely discriminating a commodity in **purchase** data 10 correspondingly to each other when the **purchaser purchases** the commodity. When the **purchaser purchases** a commodity related to the commodity which the **purchaser purchased** in the past, a **purchased** commodity confirmation part 610 presents commodities stored in the **purchase** data 10 to the customer with the code discriminating the **purchaser** as the key to make the customer designate the commodity which he or she desires. A relevant commodity processing part 620 retrieves the **purchase** data 10 based on the commodity designated by the **purchased** commodity confirmation part 610 to acquire the type number of the commodity, which the customer **purchased**, and retrieves relevant commodity data 20 in accordance with this type number to extract relevant commodities and presents them to the customer.

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10/5/5 (Item 5 from file: 347)  
DIALOG(R)File 347:JAPIO  
(c) 2004 JPO & JAPIO. All rts. reserv.

04956807 \*\*Image available\*\*  
BATTERY LIQUID FEEDER

PUB. NO.: 07-249407 [JP 7249407 A]  
PUBLISHED: September 26, 1995 (19950926)  
INVENTOR(s): OSO TOSHIO  
APPLICANT(s): SAGA DENKI KOGYO KK [425311] (A Japanese Company or Corporation), JP (Japan)  
APPL. NO.: 06-040812 [JP 9440812]  
FILED: March 11, 1994 (19940311)  
INTL CLASS: [6] H01M-002/36  
JAPIO CLASS: 42.9 (ELECTRONICS -- Other); 26.2 (TRANSPORTATION -- Motor Vehicles)

ABSTRACT

PURPOSE: To lower the cost of a replacemtn part by detachably providing replaceably a nozzle main body, having a battery level detecting sensor, on a nozzle supporting part linked to the supply path of battery liquid from a storage tank.

CONSTITUTION: In a device main body 11, battery liquid is fed to a nozzle supporting part 16 via a hose takeout port 13, a bellowslike hose 14, and an on-hand operation part 15 by a built-in pump from a built-in tank for storing battery liquid. A nozzle main body 17, having hollow parts 171 and 172, a battery liquid nozzle 172a and respective pair of electrodes 173 and exposure parts 173a thereof, is detachably provided on the tip of the supporting part 16 wherein its tip is folded in nearly orthogonal. The pair of exposure parts 173a always receives given voltage from a liquid surface detection circuit to detect the liquid surface level of a battery supplying the battery liquid from the nozzle 172a. Consequently, only a defective nozzle main body can be replaced to lower the price of replacement parts, and a distance between both exposed parts 173a can be increased to prevent erroneous detection.

10/5/6 (Item 6 from file: 347)

DIALOG(R) File 347:JAPIO

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04800457 \*\*Image available\*\*

DUPLEX POWER UNIT

PUB. NO.: 07-093057 [JP 7093057 A]

PUBLISHED: April 07, 1995 (19950407)

INVENTOR(s): HARA AKITOSHI

APPLICANT(s): TOSHIBA CORP [000307] (A Japanese Company or Corporation), JP (Japan)

APPL. NO.: 05-238636 [JP 93238636]

FILED: September 27, 1993 (19930927)

INTL CLASS: [6] G06F-001/26

JAPIO CLASS: 45.9 (INFORMATION PROCESSING -- Other)

#### ABSTRACT

PURPOSE: To make a duplex power unit low in price, small in package area and easy in maintenance replacement by providing a specific number of power sources which have capacity as large as a specific submultiple of the capacity of a load and a coupling means which couples and supplies and outputs of the respective power sources to the load.

CONSTITUTION: The duplex power unit 2 has a rectifying circuit 20 which rectifies and converts the alternating current from an AC power source 3 into a direct current, n+m, e.g. five power sources 21-1 to 21-5 which have the capacity 1/n, e.g. 1/4 time as large as the capacity 100A of the load 1, and the coupling device 22 which couples and supplied the outputs of the respective power sources to the load 1 in common. If one of the power sources 21-1 to 21-5, e.g. the power source 21-5 gets out of order, the electric power is supplied from the four remaining power sources to the load 1 through the coupling device 22. If the power source 21-5 is replaced in a period wherein the electric power is supplied from the four remaining power sources to the load 1 through the coupling device 22, the original power source constitution is obtained and even if one power source 21-i gets out of order thereafter, the device is backed up by other four power sources to carry on normal operation.

10/5/7 (Item 7 from file: 347)

DIALOG(R) File 347:JAPIO

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04564590 \*\*Image available\*\*  
POS TERMINAL EQUIPMENT

PUB. NO.: 06-236490 [JP 6236490 A]  
PUBLISHED: August 23, 1994 (19940823)  
INVENTOR(s): KAKINUMA KATSUMI  
APPLICANT(s): NEC OFF SYST LTD [486651] (A Japanese Company or Corporation), JP (Japan)  
APPL. NO.: 05-022237 [JP 9322237]  
FILED: February 10, 1993 (19930210)  
INTL CLASS: [5] G07G-001/14; G06F-015/21  
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines); 45.4 (INFORMATION PROCESSING -- Computer Applications)  
JAPIO KEYWORD: R107 (INFORMATION PROCESSING -- OCR & OMR Optical Readers)  
JOURNAL: Section: P, Section No. 1833, Vol. 18, No. 624, Pg. 20, November 28, 1994 (19941128)

#### ABSTRACT

PURPOSE: To automatically update the content of a **merchandise** master memory by automatically **replacing** the **merchandise** master of both a **merchandise** master memory and a saving file, and holding the content of the merchandise master memory so as to always maintain between good **sales** merchandise and new merchandise.

CONSTITUTION: When the merchandise is **sold**, the bar code data of the merchandise is inputted by a keyboard 1 or an optical reader 2. When the data of the merchandise pertinent to the inputted bar code data are present in a merchandise master memory 5 regarding the inputted bar code data, the **price** and nomenclature of the merchandise are displayed on a display screen 4, and an accounting processing is operated. At that time, 1 is added to a count area 12 of the merchandise file having a pointer 11 in a backup storage device 3 corresponding to a pointer 10 of a merchandise master part 7 of the merchandise, and the date of a final retrieval date area 13 is updated to the date of that day.

10/5/8 (Item 8 from file: 347)  
DIALOG(R) File 347:JAPIO  
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04400560 \*\*Image available\*\*  
METHOD FOR ISSUEING **PRICE** SEAL FOR REPLACEMENT

PUB. NO.: 06-044460 [JP 6044460 A]  
PUBLISHED: February 18, 1994 (19940218)  
INVENTOR(s): SUZUKI NARIKAZU  
APPLICANT(s): HITACHI LTD [000510] (A Japanese Company or Corporation), JP (Japan)  
APPL. NO.: 04-196615 [JP 92196615]  
FILED: July 23, 1992 (19920723)  
INTL CLASS: [5] G07G-001/12; G07G-001/12; B65C-009/46; G06F-015/21  
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines); 31.9 (PACKAGING -- Other); 45.4 (INFORMATION PROCESSING -- Computer Applications)  
JAPIO KEYWORD: R131 (INFORMATION PROCESSING -- Microcomputers & Microprocessors)  
JOURNAL: Section: P, Section No. 1743, Vol. 18, No. 278, Pg. 88, May 26, 1994 (19940526)

#### ABSTRACT

PURPOSE: To automatically issue the required number of the **price** seals for **replacement** of **price** changed **merchandise**.

CONSTITUTION: When the final day of a bargain **sale** arrives and the bargain **sale** closing processing (n5) of bargain **sale** merchandise is performed, information for changing the merchandise prices of a **price** master file 23 for the respective merchandise to normal prices and the issueing information of the **price** seals for the replacement based on the information are prepared when a calculated inventory is not '0' and the changing processing (n7) of the master file 23 for the respective merchandise and the processing for issueing the **price** seals for the replacement (n8) are executed. The **price** seals are divided for respective departments and issued for the number corresponding to the calculated inventory of the merchandise. Thus, the difference between a customer display **price** and a **price** seal display **price** is eliminated and the replacement of the **price** seals is made sure and facilitated.

10/5/9 (Item 9 from file: 347)

DIALOG(R) File 347:JAPIO

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02579570 \*\*Image available\*\*

COUPLING SYSTEM BETWEEN WINDER AND DUAL YARN TWISTING MACHINE

PUB. NO.: 63-196470 [JP 63196470 A]

PUBLISHED: August 15, 1988 (19880815)

INVENTOR(s): TONE SHOICHI

KAWARABASHI TSUKASA

APPLICANT(s): MURATA MACH LTD [330342] (A Japanese Company or Corporation),  
JP (Japan)

APPL. NO.: 62-025104 [JP 8725104]

FILED: February 05, 1987 (19870205)

INTL CLASS: [4] B65H-067/06; D01H-009/18

JAPIO CLASS: 15.1 (FIBERS -- Yarns & Ropes)

JOURNAL: Section: M, Section No. 774, Vol. 12, No. 475, Pg. 110,  
December 13, 1988 (19881213)

#### ABSTRACT

PURPOSE: To enhance the efficiency of the replacement of a yarn to be fed in a dual yarn twisting machine by disposing a yarn **supply package replacing** device between an automatic winder and the dual yarn twisting machine so that the automatic winder is coupled to the dual yarn twisting machine.

CONSTITUTION: An automatic winder 1 **pays** out full packages 12a, 12b having produced by winding units 4, onto a conveyer 6. Meanwhile in a dual yarn twisting machine 2, several spindles 7a, 7b are arranged back to back, two-stage type yarn **supply** packages 9 and empty yarn **supply** packages 10 which are mingled together are conveyed on a yarn **supply** package conveyer 8, and the **pay**-out of full **packages** 11 and the **replacement** thereof with the empty yarn **supply packages** 10 are carried out by a robot or the like. Further, a yarn replacing device 3 disposed therebetween extracts an empty yarn **supply** package 10 from a conveying medium 14, and feeds and inserts full packages 12a, 12b from the winder 11. Thus, it is possible to carry out the replacement of yarns to be fed, efficiently in the double yarn twisting machine.

10/5/10 (Item 1 from file: 350)

DIALOG(R) File 350:Derwent WPIX  
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015815484 \*\*Image available\*\*

WPI Acc No: 2003-877688/200381

XRPX Acc No: N03-700827

Retail product e.g. laundry detergent providing method for container, involves filling container with retail product at store using combination of concentrate and water, and providing retailer with retail price

Patent Assignee: ECOLAB INC (ECON )

Inventor: ANDERSON B M; OLSON K E; OUTLAW T O; SCHUMAN A L

Number of Countries: 101 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200395354	A1	20031120	WO 2003US14738	A	20030509	200381 B

Priority Applications (No Type Date): US 2003434392 A 20030508; US 2002379881 P 20020510

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
WO 200395354	A1	E	48	B67D-005/02	

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW

Designated States (Regional): AT BE BG CH CY CZ DE DK EA EE ES FI FR GB GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PT RO SD SE SI SK SL SZ TR TZ UG ZM ZW

Abstract (Basic): WO 200395354 A1

NOVELTY - The method involves **supplying** a concentrate and water to a retail store. A container (20) is filled with a retail product at the store using a combination of the concentrate and the water. The retail product is **sold** to a consumer at a retail **price**. A retailer is provided with a portion of the retail **price** that is larger than a portion of a pre-filled **price**, available to the retailer for **sales** of a pre-filled product.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for a system of providing a **product** in a **refillable** container at a commercial establishment.

USE - Used for providing a retail product e.g. laundry detergent, pot and pan detergent, automatic dish machine detergent, window cleaner, hard surface cleaner, bathroom cleaner, toilet cleaner, floor cleaner, car cleaner, car care product, concrete cleaner, kitchen and sink cleaner, tile cleaner, shower cleaner and other household types of cleaner in a container to **sell** to a consumer at a commercial establishment e.g. supermarket, warehouse club, building **supply** store, convenience store and mass merchandiser.

ADVANTAGE - The method allows concentrated product for shipping and the product are being diluted with water available at the store, thereby reducing the product to be shipped and hence the shipping costs. The fill containers or concentrate containers are reusable, thus the same container is brought in number of times and refilled and in the case of concentrate container the container could be sent back to the plant for refill of the concentrate, thus reusing the totes or drums and hence results in less fuel for shipping.

DESCRIPTION OF DRAWING(S) - The drawing shows a schematic of a dispenser.

Dispenser (10)

Filling stations (12, 14,16)  
Information screen (18)  
Container (20)  
Identifier (22)  
Nozzle (24)  
pp; 48 DwgNo 1/12  
Title Terms: RETAIL; PRODUCT; LAUNDER; DETERGENT; METHOD; CONTAINER; FILL;  
CONTAINER; RETAIL; PRODUCT; STORAGE; COMBINATION; CONCENTRATE; WATER;  
RETAIL; RETAIL; PRICE  
Derwent Class: Q39  
International Patent Class (Main): B67D-005/02  
International Patent Class (Additional): B67D-005/33  
File Segment: EngPI

10/5/11 (Item 2 from file: 350)

DIALOG(R) File 350:Derwent WPIX  
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015615563 \*\*Image available\*\*  
WPI Acc No: 2003-677720/200364  
Related WPI Acc No: 2002-338794  
XRPX Acc No: N03-541009

Vending method for liquid detergent in supermarkets, involves charging vendee for refilled container, to price equivalent to original sales price less than value of discount coupon submitted to vendee for each refilling

Patent Assignee: RESTORE PROD (REST-N)

Inventor: BROWN L J

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 6578763	B1	20030617	US 99396574	A	19990915	200364 B

Priority Applications (No Type Date): US 99396574 A 19990915

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 6578763	B1	7	G06K-007/00	

Abstract (Basic): US 6578763 B1

NOVELTY - The machine-readable indicia (20) in the container (AA) indicates the liquid product and original sales price of container as filled with liquid before refilling. A discount coupon to be presented to the vendor's checkout together with the refilled container, is submitted to the refill vendee for each refilling. The price charged to vendee, equals original sales price less than the value of discount coupon.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for the vending machine.

USE - For vending liquid laundry detergent e.g. in retail shops, supermarkets.

ADVANTAGE - The arrangement facilitates the refilling of the container with minimum of foaming. Permits supplier to automatically restock the products at appropriate time and/or the retailer to automatically order from the supplier at the appropriate time. Eases receiving of the filling probe.

DESCRIPTION OF DRAWING(S) - The figure shows the schematic view of the refill station.

machine-readable indicia (20)  
container (AA)

pp; 7 DwgNo 1/5

Title Terms: VENDING; METHOD; LIQUID; DETERGENT; SUPERMARKET; CHARGE; REFILL; CONTAINER; PRICE ; EQUIVALENT; ORIGINAL; SALE ; PRICE ; LESS; VALUE; DISCOUNT; COUPON; SUBMIT; REFILL

Derwent Class: T04; T05

International Patent Class (Main): G06K-007/00

File Segment: EPI

10/5/12 (Item 3 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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015600699 \*\*Image available\*\*

WPI Acc No: 2003-662854/200362

Related WPI Acc No: 2003-710530; 2003-829809

XRPX Acc No: N03-529095

Prepaid service transaction managing method e.g. for wireless phone air time, involves updating transaction database in response to request of replacement product , and transmitting replacement product

Patent Assignee: FLAHERTY S C (FLAH-I); HICKEY P C (HICK-I)

Inventor: FLAHERTY S C; HICKEY P C

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030144910	A1	20030731	US 2002353069	P	20020130	200362 B
			US 2003351493	A	20030123	

Priority Applications (No Type Date): US 2002353069 P 20020130; US 2003351493 A 20030123

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20030144910 A1 45 G06F-017/60 Provisional application US 2002353069

Abstract (Basic): US 20030144910 A1

NOVELTY - The method involves selecting and delivering the initiated **prepaid** products (110) such as wireless phone air time and services from the queried just-in-time product inventory. The transaction information concerning the received service is transmitted in **order** to request a **replacement product** . The transaction database is updated and the **replacement product** is transmitted.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for computer program product for **prepaid** service transaction.

USE - For managing transaction of **prepaid** products and services such as wireless phone air time, long distance air time, Internet access, Internet cash, Internet data service, gasoline, car washes, telephone calling cards and home dial tone service, in client-server environment.

ADVANTAGE - Facilitates effective management of the **prepaid** service transactions by the electronic point-of- **sale** activation (POSA) system operating in real-time and just-in-time modes.

Comprehensive and interactive training is provided by POSA terminal.

DESCRIPTION OF DRAWING(S) - The figure shows the schematic view of the **prepaid** service transaction managing method.

various products and services (110)

pp; 45 DwgNo 1/17

Title Terms: PREPAYMENT; SERVICE; TRANSACTION; MANAGE; METHOD; WIRELESS; TELEPHONE; AIR; TIME; UPDATE; TRANSACTION; DATABASE; RESPOND; REQUEST; REPLACE; PRODUCT; TRANSMIT; REPLACE; PRODUCT

Derwent Class: T01; W01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06G-001/14  
File Segment: EPI

10/5/13 (Item 4 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
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015493024 \*\*Image available\*\*  
WPI Acc No: 2003-555171/200352  
XRPX Acc No: N03-440897

**Refill code delivery method for mobile phone involves delivering refill code to end user from distributor through electronic mail, upon proof of payment**

Patent Assignee: SEAMLESS DISTRIBUTION AB (SEAM-N)

Inventor: EDSBACKER P; NARLING K; OHRSTROM F; SIGNARSSON M; WINGERT M

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030050043	A1	20030313	US 2001318777	P	20010913	200352 B
			US 2001338691	P	20011106	
			US 2002244080	A	20020913	

Priority Applications (No Type Date): US 2002244080 A 20020913; US 2001318777 P 20010913; US 2001338691 P 20011106

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 20030050043	A1	14	H04Q-007/00	Provisional application US 2001318777 Provisional application US 2001338691

Abstract (Basic): US 20030050043 A1

NOVELTY - A refill code is delivered to an end user from a distributor through electronic mail or voice mail, upon proof of payment.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for a refill code delivery system.

USE - For mobile phone.

ADVANTAGE - Entails a number of incentives for customers, retailers and operators that benefit these parties when **purchasing** and distributing refill codes. Avoids the hard copy methods for **purchasing** and distributing refill codes such as theft, thereby providing further benefits to customers, retailers and operators. Updating is automatically performed to retrieve more recent **product** information or to **refill** the terminals buffer inventory of actual **products**.

Allows terminal owner to disable and activate the terminal, respectively in **order** to limit the times when the terminal is used to **purchase** refill codes.

DESCRIPTION OF DRAWING(S) - The figure shows a flowchart of refill code electronic distribution process.

pp; 14 DwgNo 1/5

Title Terms: REFILL; CODE; DELIVER; METHOD; MOBILE; TELEPHONE; DELIVER; REFILL; CODE; END; USER; DISTRIBUTE; THROUGH; ELECTRONIC; MAIL; PROOF; PAY

Derwent Class: T01; T05; W01

International Patent Class (Main): H04Q-007/00

File Segment: EPI

10/5/14 (Item 5 from file: 350)  
DIALOG(R) File 350:Derwent WPIX

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015215668 \*\*Image available\*\*  
WPI Acc No: 2003-276205/200327  
XRXPX Acc No: N03-219437

Reward system sets variation in balance between commercial value and price of item before and after predetermined revision, as revision point  
Patent Assignee: SEIKO EPSON CORP (SHIH )  
Inventor: SEKIZAWA H; YOSHIZAKI H  
Number of Countries: 002 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020194071	A1	20021219	US 2002154975	A	20020528	200327 B
JP 2003076913	A	20030314	JP 2002110263	A	20020412	200328

Priority Applications (No Type Date): JP 2002110263 A 20020412; JP 2001182734 A 20010618

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020194071	A1	20		G06F-017/60	
JP 2003076913	A	11		G06F-017/60	

Abstract (Basic): US 20020194071 A1

NOVELTY - A setting module sets a variation in balance between a commercial value and a **price** of an item before and after predetermined revision, as a revision point. A point calculation module calculates a point to be provided to a customer who has **purchased** the item, based on the item **purchased** within a time period of predetermined days prior to a date of the predetermined revision and the set revision point.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for point calculation apparatus.

USE - For providing point to customer and providing appropriate reward corresponding to accumulated point, such as discount, gift, cash, cash voucher and **replacement** with optional **item**.

ADVANTAGE - Calculates points to be provided to customer reliably, based on the variation in balance between a commercial value and **price** of the item before and after predetermined revision.

DESCRIPTION OF DRAWING(S) - The figure shows a flowchart of a revision point accumulation routine.

pp; 20 DwgNo 7/13

Title Terms: REWARD; SYSTEM; SET; VARIATION; BALANCE; COMMERCIAL; VALUE; PRICE ; ITEM; AFTER; PREDETERMINED; REVISED; REVISED; POINT

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

10/5/15 (Item 6 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
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015010038 \*\*Image available\*\*  
WPI Acc No: 2003-070555/200307  
XRXPX Acc No: N03-054800

Goods selling data processor for debit-card payment system, writes electronic money value corresponding to overpayment in debit card by recognizing payment for withdrawn money  
Patent Assignee: TOKYO ELECTRIC CO LTD (TODK )  
Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002279531	A	20020927	JP 200179213	A	20010319	200307 B

Priority Applications (No Type Date): JP 200179213 A 20010319

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2002279531	A	13	G07G-001/12	

Abstract (Basic): JP 2002279531 A

NOVELTY - The processor judges whether the overpayment money which is the difference of withdrawn money and **sales** money, is less than the amount read from debit card. Information regarding the withdrawn money and customer are transmitted to a host. The payment for withdrawn money is recognized based on response data from host and electronic money value corresponding to overpayment written in the debit card.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) Goods **selling** data processing method; and
- (2) Computer program for processing goods **selling** data.

USE - Goods **selling** data processor used for debit-card payment system.

ADVANTAGE - The electronic money value is written in the debit card, without making a customer to go to the place where the refill device which **refills** electronic money is installed and hence improves **goods selling** data processing efficiency with respect to a customer.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart explaining the goods **selling** data processing method. (Drawing includes non-English language text).

pp; 13 DwgNo 6/14

Title Terms: GOODS; **SELL** ; DATA; PROCESSOR; DEBIT; CARD; **PAY** ; SYSTEM; WRITING; ELECTRONIC; MONEY; VALUE; CORRESPOND; DEBIT; CARD; RECOGNISE; **PAY** ; WITHDRAW; MONEY

Derwent Class: T01; T04; T05

International Patent Class (Main): G07G-001/12

International Patent Class (Additional): G06F-017/60

File Segment: EPI

10/5/16 (Item 7 from file: 350)

DIALOG(R)File 350:Derwent WPIX  
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014852793

WPI Acc No: 2002-673499/200272

XRAM Acc No: C02-189733

XRXPX Acc No: N02-532446

**Computer-implemented process for providing computer-aided procurement of industrial/commercial equipment, involves conducting replacement operation using software application components for conducting e-procurement operations**

Patent Assignee: ABB AB (ALLM ) ; ANDERSSON J (ANDE-I) ; PAULY T (PAUL-I) ; RUDIN M (RUDI-I)

Inventor: ANDERSSON J; PAULY T; RUDIN M

Number of Countries: 098 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020087419	A1	20020704	US 2000751268	A	20001229	200272 B
WO 200254313	A1	20020711	WO 2001SE2844	A	20011219	200272

EP 1356404 A1 20031029 EP 2001272986 A 20011219 200379  
WO 2001SE2844 A 20011219

Priority Applications (No Type Date): US 2000751268 A 20001229

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20020087419 A1 15 G06F-017/60

WO 200254313 A1 E G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZM ZW

EP 1356404 A1 E G06F-017/60 Based on patent WO 200254313

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI TR

Abstract (Basic): US 20020087419 A1

NOVELTY - A computer-implemented process involves conducting a replacement operation using a software application component for conducting e-procurement operations.

DETAILED DESCRIPTION - A computer-implemented process for the replacement of equipment in a plant arranged with a control system, involves conducting a replacement operation in part using a first software application component for conducting e-procurement operations where replacement device(s) complying with a defined specification may be procured from external suppliers. The first software application component is linked with a second software application component which represents and manages runtime operational data associated with the equipment, such that, e-procurement operation may be initiated via the second software application component.

INDEPENDENT CLAIMS are also included for the following:

(a) a procurement system for ordering equipment for an industrial plant comprising device for transmitting information including a specification for the equipment and a device for communication with suppliers over a network, and a first software application component;

(b) a computer program code element comprising code elements or software code portions for enabling a computer or a processor to retrieve information about replacement equipment;

(c) the use of the computer program code element over a public data communications network such as the Internet by a prospective customer to evaluate a **price** for devices in **order** to make a **buying** decision;

(d) a computer program contained in a computer readable medium, comprising computer program code elements to make a computer or processor carry out the steps of the inventive method;

(e) a computer data signal embodied for communication in a computerized system in which the communication being associated with replacement of equipment in a process control system for an industrial plant, comprising information derived from a maintenance specification representing the equipment in a software application for conducting runtime maintenance of the equipment in the control system; and

(f) a method of generating a computer data signal comprising generating the computer data signal in an automatic replenishment procedure of the computerized system, on the basis of an event trigger stored in the computerized system.

The computer or processor carries out actions to: (i) receive information from a database detailing equipment specification; (ii) receive input identifying a parameter relating to delivery times; and (iii) conduct e-procurement operations to obtain a quote for a given

specification and delivery time.

USE - Used for providing computer-aided procurement of industrial/commercial equipment. It can also be used in, e.g. instruments, parts from building control systems, systems on board a ship, sensors, measuring instrument or valves for processes and/or control systems for process control in manufacturing plants, paper mills, rolling mills, car assembly plants, oil and gas installations, or refineries.

ADVANTAGE - By linking e-procurement operations functionally with a software application component for managing runtime operational data associated with the equipment, such that e-procurement operations may be initiated via the software application component, the need for the involvement of separate personnel for individual equipment operations can be obviated. Instead, the **purchasing** operations can be controlled, or at least initiated, by an operator responsible for the runtime operation of the equipment in the industrial plant. Indeed the procurement operations can be controlled primarily by the process control system itself, whether or not human input is used to initiate and/or confirm procurement decisions which are being made.

pp; 15 DwgNo 0/7

Title Terms: COMPUTER; IMPLEMENT; PROCESS; COMPUTER; AID; INDUSTRIAL; COMMERCIAL; EQUIPMENT; CONDUCTING; REPLACE; OPERATE; SOFTWARE; APPLY; COMPONENT; CONDUCTING; OPERATE

Derwent Class: H01; T01; T06; W01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G05B-019/418

File Segment: CPI; EPI

10/5/17 (Item 8 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014797146 \*\*Image available\*\*

WPI Acc No: 2002-617852/200266

XRPX Acc No: N02-489036

**Processing inquiry from customer involves storing information relating to environment and use specific parts, receiving customer inquiry, searching database for information and outputting information**

Patent Assignee: GENERAL ELECTRIC CO (GENE ); CAGLEY G D (CAGL-I); COOLEY W H (COOL-I); CORY R L (CORY-I); COX D M (COXD-I); DAHLIN R S (DAHL-I); DULEY J M (DULE-I); GAY J S (GAYJ-I); GOLDBERG C S (GOLD-I); IKEMOTO F M (IKEM-I); KHINDA M K (KHIN-I); LEIGHTY C E (LEIG-I); OSE L J (OSEL-I); PANETTA T S (PANE-I); PHILLIPS C T (PHIL-I); ROGER C E V (ROGE-I); SCHUSTER R M (SCHU-I); SHOCKLEY C R (SHOC-I); STOTTS W A (STOT-I); SWAIN S A (SWAI-I); TETIRICK C W (TETI-I); TRAINA G J (TRAI-I); WELLS J S (WELL-I); WONG C E (WONG-I)

Inventor: CAGLEY G D; COOLEY W H; CORY R L; COX D M; DAHLIN R S; DULEY J M; GAY J S; GOLDBERG C S; IKEMOTO F M; KHINDA M K; LEIGHTY C E; OSE L J; PANETTA T S; PHILLIPS C T; ROGER C E V; SHOCKLEY C R; SCHUSTER R M; STOTTS W A; SWAIN S A; TETIRICK C W; TRAINA G J; WELLS J S; WONG C E; SHOCKLEY C R; VILLAGOMEZ ROGER C E; VILLAGOMEZ R C E

Number of Countries: 100 Number of Patents: 006

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020082958	A1	20020627	US 2000748010	A	20001227	200266 B
WO 200252445	A2	20020704	WO 2001US46812	A	20011203	200266
NO 200204055	A	20021024	WO 2001US46812	A	20011203	200301
			NO 20024055	A	20020826	
BR 200108690	A	20030128	BR 20018690	A	20011203	200318
			WO 2001US46812	A	20011203	

EP 1348179	A2	20031001	EP 2001990872	A	20011203	200365
			WO 2001US46812	A	20011203	
MX 2002008347	A1	20030101	WO 2001US46812	A	20011203	200373
			MX 20028347	A	20020827	

Priority Applications (No Type Date): US 2000748010 A 20001227

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20020082958 A1 17 G06F-017/60

WO 200252445 A2 E G06F-017/30

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZM ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZM ZW

NO 200204055 A G06F-000/00

BR 200108690 A G06F-017/30 Based on patent WO 200252445

EP 1348179 A2 E G06F-017/30 Based on patent WO 200252445

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI TR

MX 2002008347 A1 G06F-017/30 Based on patent WO 200252445

Abstract (Basic): US 20020082958 A1

NOVELTY - Processing an inquiry from a customer involves storing information relating to the environment and use specific **parts**, including upgrades, supercessions and **replacements** in a part database; receiving a customer inquiry concerning part; searching the part database for the information relevant to the part; and outputting the information for customer display.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for a computer system for processing an inquiry from a customer for environment and use specific parts comprising user computer(s) running a computer program that requests information based to an input product inquiry including anticipated use information, and a system server running a server program. The user computer and the system server are interconnected by a computer network. The system server searches a database of products based to the input product inquiry and sending the requested information via the computer network.

USE - For processing inquiry from a customer for environment and use specific parts.

ADVANTAGE - The method provides an effective complete commercial transactions via the computer network for products or services, that must be uniquely adapted or verified for applicability on a customer application specific basis.

DESCRIPTION OF DRAWING(S) - The figure is a schematic block diagram of a computer.

pp; 17 DwgNo 1/12

Title Terms: PROCESS; ENQUIRY; CUSTOMER; STORAGE; INFORMATION; RELATED; ENVIRONMENT; SPECIFIC; PART; RECEIVE; CUSTOMER; ENQUIRY; SEARCH; DATABASE ; INFORMATION; OUTPUT; INFORMATION

Derwent Class: T01; T05

International Patent Class (Main): G06F-000/00; G06F-017/30; G06F-017/60

File Segment: EPI

10/5/18 (Item 9 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014716152 \*\*Image available\*\*

WPI Acc No: 2002-536856/200257

XRPX Acc No: N02-425177

**Calculation scale framework provision method for e-commerce system, involves calculating total price of products using calculation scale with cumulative and non-cumulative price calculation ranges**

Patent Assignee: IBM CANADA LTD (IBMC ); INT BUSINESS MACHINES CORP (IBMC )

Inventor: DUNN R M

Number of Countries: 002 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020065674	A1	20020530	US 2001918576	A	20010731	200257 B
CA 2327158	A1	20020530	CA 2327158	A	20001130	200257

Priority Applications (No Type Date): CA 2327158 A 20001130

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20020065674 A1 15 G06F-017/60

CA 2327158 A1 E G06F-017/60

Abstract (Basic): US 20020065674 A1

NOVELTY - A calculation scale with cumulative and non-cumulative **price** calculation ranges of products, is provided using which a result including a base monetary value, total **price** of the products and **price** of each product is provided. A total result is obtained by adding the total **price** of the product with previously calculated **price** of purchased products for cumulative range and by replacing the total **price** with previously calculated **price** for non-cumulative range.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for computer program product for providing calculation scale framework.

USE - For providing calculation scale framework used for calculating shipping charge, **price** discount and tax in electronic commerce system including web-based applications.

ADVANTAGE - Provides various range look-up result that is implemented depending on the circumstance of the commercial environment without programming changes.

DESCRIPTION OF DRAWING(S) - The figure shows a flowchart of calculation scale framework provision method.

pp; 15 DwgNo 1/5

Title Terms: CALCULATE; SCALE; FRAMEWORK; PROVISION; METHOD; SYSTEM; CALCULATE; TOTAL; **PRICE** ; PRODUCT; CALCULATE; SCALE; CUMULATIVE; NON; CUMULATIVE; **PRICE** ; CALCULATE; RANGE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): H04L-012/16

File Segment: EPI

10/5/19 (Item 10 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014516631 \*\*Image available\*\*

WPI Acc No: 2002-337334/200237

**Method for raising stock direct investing ability by voting system on internet**

Patent Assignee: EDUSTOCK CO LTD (EDUS-N)

Inventor: JUNG U S; SHIN H S; YOO S U

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001107453	A	20011207	KR 200029078	A	20000529	200237 B

Priority Applications (No Type Date): KR 200029078 A 20000529

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2001107453	A	1	G06F-017/60	

Abstract (Basic): KR 2001107453 A

NOVELTY - A method for raising a stock direct investing ability by a voting system on the Internet is provided to cultivate a direct stock investment ability by making investors manage a fund including a fixed limit for a predetermined period on the Internet.

DETAILED DESCRIPTION - An investor who requested an initial **buying order** performs a log-in process(S400) and reads a possession state of a fund state window, and checks a result to a possessed item in accordance with market conditions of the last day(S410). It is decided whether a participation in a vote(trade) or not based on the result(S420). If the investor selects a **selling order** (S432), the number and **price** of a **selling item** are designated by clicking a check box of **selling** or not in a **selling order** window(S433), and a selection window for selecting a **replacing item** designation and a possession is displayed. If the **replacing item** designation is selected, the **buying item** number are designated as the number of **selling items**(S450). If the possession is selected, a **selling** is performed and a replacement **buying** is not performed. If a voting process of the transaction participation is completed, the investor checks a screen for checking one's vote(S460). A **selling** or a **replacement buying** is performed from the most voted **items**. The voting result is displayed on a trading voting result window(S470). The upper five lists only execute an actual **order** to an agency stock server, and a trade is achieved(S480). The result of the investment by the agency stock company is provided on the fund state window for investors for a predetermined time passed(S490).

pp; 1 DwgNo 1/10

Title Terms: METHOD; RAISE; STOCK; DIRECT; ABILITY; VOTE; SYSTEM

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

10/5/20 (Item 11 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014264372 \*\*Image available\*\*

WPI Acc No: 2002-085070/200212

XRPX Acc No: N02-063207

Electronic fee balance for bulk rose sale in supermarket, has display controller to display goods information and goods image by referring to corresponding files, when goods button is pushed

Patent Assignee: TOKYO ELECTRIC CO LTD (TODK )

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001012996	A	20010119	JP 99189045	A	19990702	200212 B

Priority Applications (No Type Date): JP 99189045 A 19990702

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes  
JP 2001012996 A 9 G01G-019/414

Abstract (Basic): JP 2001012996 A

NOVELTY - A goods information file stores brand name and **price** of goods of every product number. A goods button file stores goods image and corresponding product number. A display controller (26) controls touch type display unit (32) to display goods information and goods image by referring to the files, when goods button is pushed.

USE - For bulk rose **sale**, vegetables and fruit **sale** in supermarket.

ADVANTAGE - Enables visitor to know operation procedure by simply operating operation button and goods button by which information is displayed on the screen. Eliminates need for **replacing** key sheet even when **goods** are renewed, thereby bulk **lsale** is enabled.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of electronic fee balance for bulk **sale**.

Display controller (26)

Touch type display unit (32)

pp; 9 DwgNo 1/14

Title Terms: ELECTRONIC; FEE; BALANCE; BULK; ROSE; **SALE**; SUPERMARKET; DISPLAY; CONTROL; DISPLAY; GOODS; INFORMATION; GOODS; IMAGE; REFER; CORRESPOND; FILE; GOODS; BUTTON; PUSH

Derwent Class: S02; T01; T04; T05

International Patent Class (Main): G01G-019/414

International Patent Class (Additional): G06F-003/00

File Segment: EPI

10/5/21 (Item 12 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014116416 \*\*Image available\*\*

WPI Acc No: 2001-600628/200168

XRAM Acc No: C01-178022

**Ag non-contained low priced high strength aluminum casting alloy and method for manufacturing the same**

Patent Assignee: KOREA INST MACHINERY & MATERIALS (KOMA-N)

Inventor: KIM G H; LEE T H

Number of Countries: 001 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week	
KR 2001035907	A	20010507	KR 9942686	A	19991004	200168	B
KR 323300	B	20020206	KR 9942686	A	19991004	200255	

Priority Applications (No Type Date): KR 9942686 A 19991004

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

KR 2001035907 A 1 C22C-021/00

KR 323300 B C22C-021/00 Previous Publ. patent KR 2001035907

Abstract (Basic): KR 2001035907 A

NOVELTY - An aluminum casting alloy and a method for manufacturing the same are provided to reduce manufacturing cost to half by replacing expensive Ag added to an existing high strength aluminum alloy, 201 alloy, with inexpensive Cd, and improve recovery ratio and economic feasibility by **replacing** forged **products** with casted **products**.

DETAILED DESCRIPTION - The method for manufacturing the aluminum casting alloy comprises the processes of obtaining aluminum alloy

molten metal comprising 4.5 to 5.0 wt.% of Cu, 0.3 to 0.7 wt.% of Mn, 0.15 to 0.45 wt.% of Ti, 0.01 to 0.05 wt.% of Zr, 0.08 to 0.2 wt.% of Cd and a balance of Al, bubbling the molten metal for controlling inclusions and degassing, casting the molten metal into an aluminum alloy ingot by injecting molten metal which is maintained at a temperature of 730 to 760 deg.C into a mold which is preheated to a temperature of 250 deg.C, solution heat treating each ingots at a temperature of 535 to 545 deg.C for 9 to 14 hours in **order** to remove internal segregation and stress produced during casting, and aging treating the water cooled ingot at a temperature of 170 deg.C after water cooling.

pp; 1 DwgNo 1/10

Title Terms: NON; CONTAIN; LOW; **PRICE**; HIGH; STRENGTH; ALUMINIUM; CAST; ALLOY; METHOD; MANUFACTURE

Derwent Class: M26

International Patent Class (Main): C22C-021/00

File Segment: CPI

10/5/22 (Item 13 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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013438596 \*\*Image available\*\*

WPI Acc No: 2000-610539/200058

Related WPI Acc No: 1998-532192; 1999-190705; 1999-204853; 1999-204854; 1999-204855; 1999-312503; 1999-508393; 2000-053611; 2000-053613; 2000-328274; 2001-181019; 2001-342730; 2002-096655; 2002-215721; 2002-237036; 2002-434665; 2002-582966; 2002-698146; 2003-075336; 2003-656976

XRPX Acc No: N00-452053

Purchase installment plan options providing method at POS terminal, involves transmitting identifier defining installment plan for payment of purchase price generated based on received purchase price and financial account identifier

Patent Assignee: WALKER DIGITAL LLC (WALK-N)

Inventor: JORASCH J A; VAN LUCHENE A S; WALKER J S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 6064987	A	20000516	US 97822709	A	19970321	200058 B
			US 97920116	A	19970826	
			US 97946508	A	19971007	

Priority Applications (No Type Date): US 97946508 A 19971007; US 97822709 A 19970321; US 97920116 A 19970826

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 6064987	A	31	G06F-017/60	CIP of application US 97822709
				CIP of application US 97920116

Abstract (Basic): US 6064987 A

NOVELTY - A **purchase price** and a financial account identifier specifying a financial account are received. Installation plan identifier defining the installment plan for payment of the **purchase price** is generated based on the received **purchase price** and financial account identifier and then transmitted only if the installment payments on the **purchase price** are allowed.

DETAILED DESCRIPTION - On receiving the installment plan identifier, a selection signal indicating whether to accept the installment plan is received from the customer. If the selection signal

indicates acceptance of the installment plan, the use of the installment plan for the financial account is authorized and the **purchase price** is adjusted. An INDEPENDENT CLAIM is also included for the apparatus for providing installment plan options.

USE - For allowing **purchasers** to select an installment plan for **purchases** in the point-of-**sale** (POS) terminal such as automated teller machine (ATM) of store.

ADVANTAGE - Credit card issuers or credit card clearing house typically provides and manages installment plans, so sellers need not incur any charge associated with establishing and administering installment plans. Enables **purchasers** to take advantage of installment plans at any seller that allows credit card **purchases** and are not limited to selected items, thus seller receives additional cash flow from **selling** additional **items** and **replacement** inventory is quickly acquired. Does not require any additional effort by the seller who typically has no information on the credit worthiness of the **purchaser**. Further benefit is that after being exposed to the installment options, the **purchaser** learns to associate corresponding monthly payment amount with a **purchase price**, thus the **purchase** can determine whether an item is likely to be affordable, even before the POS terminal provides installment plan options for a specific **purchase**. Allows **purchasers** to **pay** for a variety of **purchasers** in installments.

DESCRIPTION OF DRAWING(S) - The figure shows the schematic diagram of installment payment database.

pp; 31 DwgNo 5E/15

Title Terms: **PURCHASE**; PLAN; OPTION; METHOD; POS; TERMINAL; TRANSMIT; IDENTIFY; DEFINE; PLAN; **PAY**; **PURCHASE**; **PRICE**; GENERATE; BASED; RECEIVE; **PURCHASE**; **PRICE**; FINANCIAL; ACCOUNT; IDENTIFY

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

File Segment: EPI

10/5/23 (Item 14 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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010205007 \*\*Image available\*\*

WPI Acc No: 1995-106261/199514

Related WPI Acc No: 1990-269507; 1991-008504; 1991-231557; 1992-168617; 1992-176597; 1992-183278; 1992-260518; 1992-381621; 1993-177122; 1993-295556; 1993-296640; 1993-388111; 1994-001174; 1994-312038; 1994-312039; 1995-139019; 1995-214843; 1996-012579; 1996-200492; 1996-427283; 1997-247135; 1997-322584; 1997-350434; 1997-363034; 1998-332318; 1998-569377; 1999-023597; 1999-179488; 1999-325837; 2000-021890; 2000-115294; 2000-492116

XRPX Acc No: N95-084052

**Flexible merchandise checkout and inventory management system** - has separable modules for scanning purchased items and receiving customer payments and processes customer checks tendered in payment in real time via electronic funds transaction orders

Patent Assignee: SYMBOL TECHNOLOGIES INC (SYMB-N)

Inventor: BRAVMAN R; WANG Y P

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 5393965	A	19950228	US 90612664	A	19901113	199514 B
			US 91642775	A	19910118	
			US 92923766	A	19920803	

Priority Applications (No Type Date): US 92923766 A 19920803; US 90612664 A 19901113; US 91642775 A 19910118

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 5393965	A	44	G06K-015/00	CIP of application US 90612664 CIP of application US 91642775 CIP of patent US 5159635

Abstract (Basic): US 5393965 A

The flexible merchandise checkout system uses a portable two-dimensional bar code scanner/data terminal as part of an auxiliary checkout station for use during times of peak customer traffic, permitting two or more checkers to empty a shopping cart at once for higher throughput. The checkout system includes separable modules for scanning **purchased** items and for receiving customer payments, respectively. Customer checks tendered in payment may be processed in real time via electronic funds transaction (EFT) **orders**.

Depleted inventory is replaceable using a system wherein **replacement** inventory **items** are labelled with two-dimensional bar-coded information describing the ultimate destination, and packed into a container for shipment to a receiving/distribution centre, at which the destination information is scanned and decoded to enable proper routing of the **replacement** inventory **items**.

USE/ADVANTAGE - Checkout system for checking out number of items having two-dimensional bar code in PDF 417 format. Improves throughput speed for checking out and **paying** for multiple items in high volume retail store.

2,3,4/28b

Title Terms: FLEXIBLE; MERCHANDISE; CHECKOUT; INVENTORY; MANAGEMENT; SYSTEM ; SEPARATE; MODULE; SCAN; PURCHASE ; ITEM; RECEIVE; CUSTOMER; PROCESS; CUSTOMER; CHECK; PAY ; REAL; TIME; ELECTRONIC; FUND; TRANSACTION; ORDER

Derwent Class: T01; T05

International Patent Class (Main): G06K-015/00

International Patent Class (Additional): G06K-007/10

File Segment: EPI

10/5/24 (Item 15 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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009399483 \*\*Image available\*\*

WPI Acc No: 1993-092990/199311

XRPX Acc No: N93-071202

Bulk vending machine apparatus - comprises housing with one or more hopper bins located for containing and storing bulk products

Patent Assignee: NORTHWESTERN CORP (NWNW-N)

Inventor: BOLEN R K

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 5190133	A	19930302	US 91673204	A	19910321	199311 B

Priority Applications (No Type Date): US 91673204 A 19910321

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 5190133	A	11	G07F-011/44	

Abstract (Basic): US 5190133 A

The vending machine apparatus comprises a housing with one or more hopper bins located therein for containing and storing bulk products, a dispensing mechanism located in the housing for dispensing a portion of the bulk products upon payment of a coin or coins and a coin storage compartment for secure storage of coins paid into the dispensing mechanism. A cover panel covers a first opening in the housing for providing access to the one or more hopper bins for refilling thereof with bulk products and an access panel covers a second opening in the housing for providing access to the coin storage compartment.

A first locking member is located on and operable to lockingly secure one of the cover panel and the access panel in a closed position. The first locking member is accessible from the exterior of the housing, and a second locking member is located inside the housing and accessible behind the panel securable by the locking member. The second locking member is operable to lockingly secure the other of the cover panel and the access panel, in order to provide access to the one or more hopper bins and the coin storage compartment by the first locking member.

ADVANTAGE - Easy assembly, easy to clean and readily securable.

Dwg.3/7

Title Terms: BULK; VENDING; MACHINE; APPARATUS; COMPRISE; HOUSING; ONE; MORE; HOPPER; BIN; LOCATE; CONTAIN; STORAGE; BULK; PRODUCT

Derwent Class: T05

International Patent Class (Main): G07F-011/44

File Segment: EPI

10/5/25 (Item 16 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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009041258 \*\*Image available\*\*

WPI Acc No: 1992-168617/199221

Related WPI Acc No: 1990-269507; 1991-231557; 1992-183278; 1992-381621; 1993-295556; 1993-296640; 1993-388111; 1994-001174; 1995-106261; 1995-139019; 1995-214843; 1996-012579; 1996-200492; 1996-427283; 1997-350434; 1997-363034; 1998-332318; 1999-023597; 1999-325837; 2000-021890; 2000-115294

XRPX Acc No: N92-127090

Flexible merchandise checkout and inventory management system - utilises portable bar code scanner data terminal as part of auxiliary check-out station which includes separable modules for scanning and receiving payment

Patent Assignee: BRAVMAN R (BRAV-I); SYMBOL TECHNOLOGIES INC (SYMB-N)

Inventor: BRAVMAN R; TOEDT D C

Number of Countries: 007 Number of Patents: 006

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week	
EP 485996	A2	19920520	EP 91119370	A	19911113	199221	B
CA 2055363	A	19920514	CA 2055363	A	19911113	199231	
EP 485996	A3	19931006	EP 91119370	A	19911113	199510	
EP 485996	B1	19960403	EP 91119370	A	19911113	199618	
DE 69118485	E	19960509	DE 618485	A	19911113	199624	
			EP 91119370	A	19911113		
ES 2085401	T3	19960601	EP 91119370	A	19911113	199629	

Priority Applications (No Type Date): US 90612664 A 19901113

Cited Patents: No-SR.Pub; EP 210963; EP 339266

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
EP 485996	A2	E	31	G07G-001/00	
	Designated States (Regional): AT DE ES FR GB IT				
EP 485996	B1	E	32	G07G-001/00	
	Designated States (Regional): AT DE ES FR GB IT				
DE 69118485	E			G07G-001/00	Based on patent EP 485996
ES 2085401	T3			G07G-001/00	Based on patent EP 485996
CA 2055363	A			G06F-015/21	

Abstract (Basic): EP 485996 A

The check-out system utilises a portable bar code scanner data terminal as part of an auxiliary check out station. The check-out system includes separable modules for scanning **purchased** items and for receiving customer payments respectively. Customer checks tendered in payment are processable in real-time via electronic funds transaction **orders**.

**Replacement** inventory **items** are labelled with bar-coded ultimate-destination information and packed into a container for shipment to a receiving-redistribution centre, at which the ultimate-destination information is scanned and decoded.

ADVANTAGE - Permits two or more checkers to empty shopping cart at once for high throughput.

Dwg.1/15

Title Terms: FLEXIBLE; MERCHANDISE; CHECKOUT; INVENTORY; MANAGEMENT; SYSTEM ; UTILISE; PORTABLE; BAR; CODE; SCAN; DATA; TERMINAL; PART; AUXILIARY; CHECK; STATION; SEPARATE; MODULE; SCAN; RECEIVE; **PAY**

Derwent Class: T04; T05

International Patent Class (Main): G06F-015/21; G07G-001/00

International Patent Class (Additional): G06F-015/24; G06K-007/10; G06K-009/20

File Segment: EPI

10/5/26 (Item 17 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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008306025 \*\*Image available\*\*

WPI Acc No: 1990-193026/199025

XRPX Acc No: N90-150165

**Vending unit for containerised product - using machine-readable indicator for initial price of contain and price for refill**

Patent Assignee: RAINBARREL CORP (RAIN-N)

Inventor: BRADBURY H M; CORLETT W R; MAYS R; PFENNING D B

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 4929818	A	19900529	US 88271900	A	19881115	199025 B

Priority Applications (No Type Date): US 88271900 A 19881115

Abstract (Basic): US 4929818 A

The method includes placing machine-readable indicia on the container indicative of the **price** charged for both the container and the product contained there, and at the time of placement of the indicia or subsequently to such placement including at a location adjacent the indicia a stimulus-responsive machine-readable indicator. This is capable of responding to a stimulus to undergo a change of state which is readable with the indicia by a machine to indicate a **price** to be charged solely for the **product** in the **refilled**

container.

After initial vending of the container and the **product**, the container is **refilled** with **product** at least once. Concurrently during each **refilling**, the indicator is stimulated to cause it to undergo change. The customer **buying** a **refill** of **product** is charged, on the basis of the subsequent machine reading, only for such **product** as is placed in the container during **refilling**.

USE - For vending a containerised product using multiple fillings of the same container. (12pp Dwg.No.1/9

Title Terms: VENDING; UNIT; CONTAINER; PRODUCT; MACHINE; READ; INDICATE; INITIAL; PRICE ; CONTAIN; PRICE ; REFILL

Derwent Class: T04; T05

International Patent Class (Additional): G06F-015/24

File Segment: EPI

10/5/27 (Item 18 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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004835042

WPI Acc No: 1986-338383/198651

XRPX Acc No: N86-252375

**Warehouse label holder assembly - has two releasably connected pockets, one adhered to merchandise shelf**

Patent Assignee: FAST J (FAST-I)

Inventor: FAST J

Number of Countries: 015 Number of Patents: 005

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week	
US 4625441	A	19861202	US 85748830	A	19850626	198651	B
WO 8700327	A	19870115	WO 86US1174	A	19860530	198703	
AU 8659699	A	19870130				198716	
EP 227744	A	19870708	EP 86903928	A	19860000	198727	
CA 1268036	A	19900424				199022	

Priority Applications (No Type Date): US 85748830 A 19850626

Cited Patents: FR 1500221; GB 858580; US 1537788; US 3327416; US 3618238; US 4509277; US 4539766

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 4625441 A 5

WO 8700327 A E

Designated States (National): AU JP

Designated States (Regional): AT BE CH DE FR GB IT LU NL

EP 227744 A E

Designated States (Regional): AT BE CH DE FR GB IT LI LU NL SE

Abstract (Basic): US 4625441 A

The holder assembly comprises a primary label-holding pocket formed of stiff transparent sheet material, such as clear plastics, for adhesion directly to the front of a warehouse shelf or rack, and for receipt of a first product label. A secondary label-holding pocket of like material is provided for selective suspension piggy-back fashion from the primary pocket, if required, for receipt of a second product label.

The primary label-holding pocket may be used on its own when only a single product label is required, the pocket design being such as to permit ready **replacement** of the single label. If a second **product** label is required, e.g. in the event of a product **sale** or promotion

when it is desirable to exhibit a comparison between a **sale price** and a regular **price**, the secondary pocket may readily be attached to and suspended from the primary pocket.

ADVANTAGE - The label holder offers a facility for displaying a single label which, if required, may be readily and expeditiously replaced, and which offers the further facility for additionally displaying several labels, if so required, in a manner so that the labels may readily be replaced individually

Title Terms: WAREHOUSE; LABEL; HOLD; ASSEMBLE; TWO; RELEASE; CONNECT; POCKET; ONE; ADHERE; MERCHANDISE; SHELF

Derwent Class: P85

International Patent Class (Additional): G09F-003/18

File Segment: EngPI

15/5/1 (Item 1 from file: 347)

DIALOG(R) File 347:JAPIO

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07761272 \*\*Image available\*\*

METALLIC FERRULE FOR OPTICAL FIBER CONNECTOR, OPTICAL FIBER CONNECTOR EQUIPPED WITH THE SAME, AND MANUFACTURING METHOD THEREFOR

PUB. NO.: 2003-255181 [JP 2003255181 A]

PUBLISHED: September 10, 2003 (20030910)

INVENTOR(s): NISHIBORI SADAO

KOBAYASHI TATSUMI

SHIRAI MASANORI

NAKAMURA YUICHIRO

APPLICANT(s): AIN KK SOGO KENKYUSHO

APPL. NO.: 2002-052287 [JP 200252287]

FILED: February 27, 2002 (20020227)

INTL CLASS: G02B-006/36

#### ABSTRACT

PROBLEM TO BE SOLVED: To prevent the metal inner circumferential surface of a metallic ferrule from eroding through photochemical reaction, to save the trouble to inspect the metallic ferrule for a fault caused by the photochemical reaction, to prevent the metallic ferrule from getting out of **order** owing to the photochemical reaction, to prolong the life of a **product**, and to lighten the burden of a great **number** of **replacing** operations.

SOLUTION: The ferrule 1 is characterized in that: a ferrule main body 2 has an optical fiber insertion hole 3 penetrating itself along its center axis and is provided with a photocatalyst film 4 on the inner circumferential surface of the hole, the photocatalyst 4 having titanium dioxide (titanium oxide) formed by a photofilming technique 4 such as sputtering to be united with the ferrule body 2; the ferrule body 2 is made of nickel or cobalt alloy; and the ferrule 1 has a 125 µm internal diameter and a 250 µm external diameter; the photocatalyst film is about several tens of µm thick; and an optical fiber 5 (Fig. 1) of 125 µm in diameter can be inserted and fixed in the optical fiber insertion hole 3, whose guide side has a taper 6 so that the optical fiber 5 is easily inserted.

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15/5/2 (Item 2 from file: 347)

DIALOG(R) File 347:JAPIO

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07605704 \*\*Image available\*\*

REPLACEMENT PARTS ORDER SYSTEM, ABNORMAL CONDITION REPORT MANAGEMENT SYSTEM, AND PARTS MANAGEMENT SYSTEM

PUB. NO.: 2003-099550 [JP 2003099550 A]

PUBLISHED: April 04, 2003 (20030404)

INVENTOR(s): SAWADA MASAICHI

APPLICANT(s): RICOH CO LTD

APPL. NO.: 2001-292585 [JP 20011292585]

FILED: September 25, 2001 (20010925)

INTL CLASS: G06F-017/60; B41J-029/38; G03G-021/00

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide a replacement parts **order** system which

issues directions of the maintenance work to maintenance staffs based on abnormal conditions reported from image formation equipments, and performs delivery processing of **replacement parts** to **predetermined** places when **replacement of parts** is necessary.

SOLUTION: This replacement **parts order** system which issues directions of the maintenance work to maintenance staffs based on abnormal conditions reported from the equipments and performs delivery processing of **replacement parts** to **predetermined** places is provided with a **parts** managements means which receives the replacement parts information and transmits to a delivery contractor the delivery directions information to make the delivery contractor deliver the parts of the predetermined appointed day based on the replacement parts information and parts management information having stock condition of the parts, and an abnormal condition report management means which receives the report, judges whether the replacement of the parts concerned the abnormality is necessary or not and transmits the replacement parts information to the parts management means based on the judgement result.

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**15/5/3 (Item 3 from file: 347)**

DIALOG(R) File 347:JAPIO  
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06538948 \*\*Image available\*\*  
METHOD FOR MOUNTING PARTS AND SURFACE MOUNTING MACHINE

PUB. NO.: 2000-124672 [JP 2000124672 A]  
PUBLISHED: April 28, 2000 (20000428)  
INVENTOR(s): SUZUKI YOSHIKUNI  
                  KOMINE MASAMICHI  
APPLICANT(s): YAMAHA MOTOR CO LTD  
APPL. NO.: 10-291186 [JP 98291186]  
FILED: October 13, 1998 (19981013)  
INTL CLASS: H05K-013/02

ABSTRACT

PROBLEM TO BE SOLVED: To mount **parts** with the fewer **number** of **replacement** times for a nozzle, as compared with a pattern repeat or a step repeat, in a mounting method where a plurality of parts are sucked simultaneously and are mounted on a collective board.

SOLUTION: In a surface mounter, parts are picked up from a parts feeding portion 4 and are mounted on a printed board 3 (collective board) by a head unit 5. The surface mounting machine is provided with an input means 24 for inputting information about the printed board 3, an operating means 23 for parts operating **order** by which the parts to be mounted on individual boards K1 to K4 are divided into a different plurality of groups, in which a different plurality of parts are grouped into the same group and which assigns priorities to each group when mounting, and a main controlling means for controlling the drive of the head unit 5 so that the parts belonging to each group are mounted on a printed board 3 as a whole in the **order** of the group based on the assigned priority.

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**15/5/4 (Item 4 from file: 347)**

DIALOG(R) File 347:JAPIO  
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06243590 \*\*Image available\*\*

**SALES REGISTER**

PUB. NO.: 11-185164 [JP 11185164 A]  
PUBLISHED: July 09, 1999 (19990709)  
INVENTOR(s): MANIWA HIDEAKI  
              ISHIKURA TSUTOMU  
              KAWAI MOICHI  
APPLICANT(s): SANYO ELECTRIC CO LTD  
APPL. NO.: 09-365351 [JP 97365351]  
FILED: December 19, 1997 (19971219)  
INTL CLASS: G07G-001/12; G07G-001/12; G07G-001/12

**ABSTRACT**

PROBLEM TO BE SOLVED: To provide a **sales** register capable of easily performing judgement and analysis relating to the refill of merchandise.

SOLUTION: A POS terminal 1 executes the **sales** registration of the merchandise by an input operation accompanying merchandise **sales** and is provided with a means for setting the merchandise capable of the refill as refill specified merchandise, the means for registering the **sales** number of actually **selling** the refill specified **merchandise** and the **refill number** of **refilling** it for respective time bands and the means for outputting the **sales number**, the **refill number** and the service rate of the **merchandise** based on them for the respective time bands.

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15/5/5 (Item 5 from file: 347)  
DIALOG(R) File 347:JAPIO  
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05236839 \*\*Image available\*\*  
PART **SUPPLY** SCHEDULE PLANNING DEVICE

PUB. NO.: 08-192339 [JP 8192339 A]  
PUBLISHED: July 30, 1996 (19960730)  
INVENTOR(s): HIDA TAKUO  
              KOTANI KOJI  
              ICHIMURA HITOSHI  
              MURATA TATSUTOSHI  
APPLICANT(s): DAINIPPON PRINTING CO LTD [000289] (A Japanese Company or Corporation), JP (Japan)  
APPL. NO.: 07-018802 [JP 9518802]  
FILED: January 12, 1995 (19950112)  
INTL CLASS: [6] B23Q-041/08; G05B-015/02; G06F-017/60  
JAPIO CLASS: 25.2 (MACHINE TOOLS -- Cutting & Grinding); 22.3 (MACHINERY -- Control & Regulation); 45.4 (INFORMATION PROCESSING -- Computer Applications)

**ABSTRACT**

PURPOSE: To reduce the **number** of **replacements** of **parts** and shorten time for preparation by providing a part allocation means which prepares a part **supply** schedule table out of a production schedule table and a part constitution table.

CONSTITUTION: Printing cylinder allocation is processed based on an item schedule table 9 prepared by an operation schedule planning means 3, and a printing cylinder information table 10, so that a printing cylinder allocation table is thereby obtained. Next, based on the printing cylinder allocation table, the change of a service printing unit performing a printing cylinder allocation, is processed. The printing cylinder allocation is prepared by processing the change of the aforesaid service printing unit. Subsequently, a judgement on the printing cylinder is made between a printing cylinder used in the halfway of the process and a printing cylinder to be recovered to a printing cylinder warehouse. As a result of the printing cylinder judgement made as mentioned above, both a flap indicating the continuous use of the printing cylinder and a flap indicating that no recovery of the printing cylinder is made, are added to the printing cylinder allocation table, so that a printing cylinder **supply** schedule table is thereby prepared, and the aforesaid schedule table thus prepared is then transferred to a physical distribution system 4 through a LAN 2.

15/5/6 (Item 6 from file: 347)  
DIALOG(R) File 347:JAPIO  
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04701209 \*\*Image available\*\*  
LUMINAIRE

PUB. NO.: 07-021809 [JP 7021809 A]  
PUBLISHED: January 24, 1995 (19950124)  
INVENTOR(s): ISHIDA TOSHIYUKI  
APPLICANT(s): TOSHIBA LIGHTING & TECHNOL CORP [461465] (A Japanese Company or Corporation), JP (Japan)  
APPL. NO.: 05-161656 [JP 93161656]  
FILED: June 30, 1993 (19930630)  
INTL CLASS: [6] F21S-001/10; F21S-003/10; F21S-005/00; H01J-061/54  
JAPIO CLASS: 43.4 (ELECTRIC POWER -- Applications); 27.9 (CONSTRUCTION -- Other)

#### ABSTRACT

PURPOSE: To provide a road lamp for which maintenance becomes easy and whose light distributing characteristic is not changed.

CONSTITUTION: Two sodium lamps 27 and 27 are arranged inside of a reflecting mirror 21 of a luminaire body 14. The respective sodium lamps 27 and 27 are situated above and below, and are arranged mutually in the opposite direction. The two light emitting parts 28 and 28 are formed respectively in the respective sodium lamps 27 and 27. Lighting control is carried out in **order** on the light emitting part 28 being four in total. Thereby, the service life of the respective sodium lamps 27 and 27 is lengthened, and the **number** of lamp **replacing** times can be reduced. Even if the light emitting **parts** 28 are switched to/from each other, a light distributing pattern is not changed nonuniformly.

15/5/7 (Item 7 from file: 347)  
DIALOG(R) File 347:JAPIO  
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03847855 \*\*Image available\*\*  
IMAGE FORMING DEVICE

PUB. NO.: 04-212955 [JP 4212955 A]

PUBLISHED: August 04, 1992 (19920804)  
INVENTOR(s): NAKANO YUKO  
TANAKA YUJI  
APPLICANT(s): SEIKO EPSON CORP [000236] (A Japanese Company or Corporation),  
, JP (Japan)  
SEIKO INSTR INC [000232] (A Japanese Company or Corporation),  
JP (Japan)  
APPL. NO.: 02-400776 [JP 90400776]  
FILED: December 07, 1990 (19901207)  
INTL CLASS: [5] G03D-013/00; G03C-003/00  
JAPIO CLASS: 29.1 (PRECISION INSTRUMENTS -- Photography & Cinematography)  
JAPIO KEYWORD: R011 (LIQUID CRYSTALS); R013 (MICROCAPSULES)  
JOURNAL: Section: P, Section No. 1455, Vol. 16, No. 559, Pg. 32,  
November 30, 1992 (19921130)

#### ABSTRACT

PURPOSE: To provide an image forming device whose entire constitution is compact, which the **number** of **replacements** of consumable **goods** is small and replacement is easy and whose **supply** cost for transfer member is inexpensive by superimposing a sensitive member on the transfer member and by storing them in a storing container.

CONSTITUTION: In an image forming device which an image is formed on a transfer member 2 by exposing and pressurizing a sensitive member 1 that a micro capsule in which at least a sensitive material and a coloring material are sealed inside is applied on a base, the sensitive member 1 and the transfer member 2 are originally stored in a storing container 3 in the superimposed state. Also, when a detector provided in the device detects end of the sensitive member 1, the used sensitive member 1 is rewound into the storing container 3 from the winding side

15/5/8 (Item 8 from file: 347)

DIALOG(R) File 347:JAPIO  
(c) 2004 JPO & JAPIO. All rts. reserv.

02992882 \*\*Image available\*\*  
PRINTER

PUB. NO.: 01-290482 [JP 1290482 A]  
PUBLISHED: November 22, 1989 (19891122)  
INVENTOR(s): TAKAHASHI KIYOSHI  
KOJIMA YOSHIMI  
APPLICANT(s): NEC CORP [000423] (A Japanese Company or Corporation), JP  
(Japan)  
NEC ENG LTD [329822] (A Japanese Company or Corporation), JP  
(Japan)  
APPL. NO.: 63-121223 [JP 88121223]  
FILED: May 17, 1988 (19880517)  
INTL CLASS: [4] B41J-029/20; B41J-029/42  
JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines)  
JAPIO KEYWORD: R116 (ELECTRONIC MATERIALS -- Light Emitting Diodes, LED)  
JOURNAL: Section: M, Section No. 933, Vol. 14, No. 71, Pg. 74,  
February 09, 1990 (19900209)

#### ABSTRACT

PURPOSE: To ensure that the time for **replacing regular replacement parts** can be seen before an alarm and a paper can be prepared a little earlier by providing a non-volatile memory for storing the total number of sheets printed by a printer, and a display element for displaying a digit in a digit place set by a switch for displaying the digits of the total

number on a digit place basis.

CONSTITUTION: When a switch 1 is operated to set a printer into condition for displaying the total number of sheets printed and a switch 2 is operated to select a digit place of the total number, an LED 3 indicating the selected digit place is turned ON, and the digit in the selected digit place of the total number read from a non-volatile memory 7 is displayed on a display element 4 (for example, a 7-segment display element for displaying digits 0-9). A shift of display from a lower to a higher- **order** digit is made each time the switch 2 is depressed, and the display of the most significant digit is followed by the display of the least significant digit.

15/5/9 (Item 9 from file: 347)

DIALOG(R)File 347:JAPIO  
(c) 2004 JPO & JAPIO. All rts. reserv.

02471116 \*\*Image available\*\*  
HIGH PURITY GAS PURIFYING APPARATUS

PUB. NO.: 63-088016 [JP 63088016 A]

PUBLISHED: April 19, 1988 (19880419)

INVENTOR(s): IPPONMATSU MASAMICHI  
KAJIKAWA OSAMU  
MATSUMOTO MASARU  
WADA MASAO  
KIMURA MASAKI

APPLICANT(s): OSAKA GAS CO LTD [000028] (A Japanese Company or Corporation), JP (Japan)

KINKI REINETSU KK [000000] (A Japanese Company or Corporation), JP (Japan)

APPL. NO.: 61-234785 [JP 86234785]

FILED: October 02, 1986 (19861002)

INTL CLASS: [4] B01D-053/04

JAPIO CLASS: 13.1 (INORGANIC CHEMISTRY -- Processing Operations)

JOURNAL: Section: C, Section No. 524, Vol. 12, No. 316, Pg. 115, August 26, 1988 (19880826)

#### ABSTRACT

PURPOSE: To prevent the leakage of impure gas, by a method wherein not only the inlet of a cartridge type container packed with an adsorbing substance and a high purity gas **supply** part but also the outlet of said container and a gas **supply** objective part are connected by connection **parts** permitting the **free replacement** of the container.

CONSTITUTION: A high purity gas purifying apparatus D is constituted by forming a packed bed port of an impure gas adsorbent in a cartridge type container and connecting not only the inlet 14 of the container 13 and a recovery passage 6 but also the outlet 15 of the container 13 and the pipe 16 communicating with a gas **supply** objective part 5 by bolt connection type coupling **parts** 17, 18 permitting the **free replacement** of the container 13. Raw gas containing a very small amount of impurities is made to flow in the container 13 from a high purity gas **supply** part C having two purifying systems to remove impurities. If the performance of the adsorbent is deteriorated, the container 13 is replaced with a new one to prevent leakage of impure gas.

15/5/10 (Item 10 from file: 347)

DIALOG(R)File 347:JAPIO

(c) 2004 JPO & JAPIO. All rts. reserv.

02151664 \*\*Image available\*\*  
FLUID BLOW-OFF JIG

PUB. NO.: 62-068564 [JP 62068564 A]  
PUBLISHED: March 28, 1987 (19870328)  
INVENTOR(s): SAKAMOTO HIROSHI  
KASAOKA KAZUMASA  
KUSHIDA TOSHIAKI  
APPLICANT(s): MEIJI KIKAI SEISAKUSHO KK [325397] (A Japanese Company or Corporation), JP (Japan)  
ASAHI EITOU KK [350039] (A Japanese Company or Corporation), JP (Japan)  
APPL. NO.: 60-209720 [JP 85209720]  
FILED: September 20, 1985 (19850920)  
INTL CLASS: [4] B05B-009/01; B05B-001/00  
JAPIO CLASS: 24.1 (CHEMICAL ENGINEERING -- Fluid Transportation); 14.7  
(ORGANIC CHEMISTRY -- Coating Material Adhesives)  
JOURNAL: Section: C, Section No. 443, Vol. 11, No. 267, Pg. 87, August 28, 1987 (19870828)

#### ABSTRACT

PURPOSE: To enhance workability using the reduced **number of replacement parts**, by providing an extended nozzle pipe having a second nozzle communicated with a first nozzle to the gun main body equipped with the first nozzle in a freely detachable manner.

CONSTITUTION: A first nozzle 4 is communicated with the fluid pressurizing supply jig 11 connected to the connection pipe 2 of a base body 3 by a flow passage having an opening/closing valve 10 interposed thereto. An extending nozzle pipe 9 is mounted to the leading end part of a gun main body 5 in a freely detachable manner by mounting a second nozzle 7 to the leading end of a long base pipe part 6 and threading the mount part 57 of the base pipe part 6 with a leading metal fitting 50 and the inner hole thereof is communicated with the first nozzle 4. Therefore, a fluid can be blown off by the gun main body 5 alone and, by forming a long handle gun by attaching the extending nozzle pipe 9, the fluid can be appropriately blown to a narrow part.

15/5/11 (Item 1 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
(c) 2004 Thomson Derwent. All rts. reserv.

015358459 \*\*Image available\*\*  
WPI Acc No: 2003-419397/200339  
XRPX Acc No: N03-334779

**Consumer products purchasing method for e.g. bottle products, involves instructing consumer to retain and refill package after consumption of product, in purchase establishment**

Patent Assignee: UNILEVER NV (UNIL ); UNILEVER PLC (UNIL ); COCCARO D M (COCC-I); GIBLIN E J (GIBL-I); PAULOVICH J M (PAUL-I)  
Inventor: COCCARO D M ; GIBLIN E J; PAULOVICH J M  
Number of Countries: 031 Number of Patents: 002  
Patent Family:  

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030051945	A1	20030320	US 2001955894	A	20010919	200339 B
EP 1295801	A1	20030326	EP 200278565	A	20020830	200339

Priority Applications (No Type Date): US 2001955894 A 20010919

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20030051945 A1 6 B61B-001/00

EP 1295801 A1 E B65D-023/00

Designated States (Regional): AL AT BE BG CH CY CZ DE DK EE ES FI FR GB  
GR IE IT LI LT LU LV MC MK NL PT RO SE SI SK TR

Abstract (Basic): US 20030051945 A1

NOVELTY - The consumer is instructed to retain and **refill** the package (10), after consuming the consumer product (14), in purchase establishment.

USE - For purchasing a consumer product e.g. cereal, shampoo, hair-conditioner, beverage, cream or ointment, laundry detergent concentrate, fabric softener concentrate, flake, granule, tablet, powder, paste, slurry or liquid sold in packages such as bottle, bag, sachet or box, in purchase establishments e.g. mini market, department store, club-store or supermarket.

ADVANTAGE - Reduces environmental waste. Minimizes the packaging costs that are imposed on consumer.

DESCRIPTION OF DRAWING(S) - The figure shows the perspective view of **refillable** package used for purchasing a consumer product.

package (10)

consumer product (14)

pp; 6 DwgNo 1/2

Title Terms: CONSUME; PRODUCT; PURCHASE; METHOD; BOTTLE; PRODUCT; INSTRUCTION; CONSUME; RETAIN; **REFILL**; PACKAGE; AFTER; CONSUME; PRODUCT; PURCHASE; ESTABLISH

Derwent Class: Q21; Q32; Q35; Q46

International Patent Class (Main): B61B-001/00; B65D-023/00

International Patent Class (Additional): B65G-001/00; E04H-003/00;

G07F-007/06

File Segment: EngPI

15/5/12 (Item 2 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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015271488 \*\*Image available\*\*

WPI Acc No: 2003-332417/200331

XRPX Acc No: N03-266464

Refillable package e.g. bottle, bag, box, for consumer products, has memory chip which stores information about package and product and can correspond to external reader to read and update stored information

Patent Assignee: UNILEVER HOME & PERSONAL CARE USA DIV CO (UNIL); HINDUSTAN LEVER LTD (UNIL); UNILEVER NV (UNIL); UNILEVER PLC (UNIL)

Inventor: COCCARO D M; GIBLIN E J; PAULOVICH J M

Number of Countries: 101 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030051767	A1	20030320	US 2001323284	P	20010919	200331 B
			US 2002245947	A	20020918	
WO 200324814	A1	20030327	WO 2002EP10637	A	20020919	200331

Priority Applications (No Type Date): US 2001323284 P 20010919; US 2002245947 A 20020918

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20030051767 A1 8 B67C-003/00 Provisional application US 2001323284

WO 200324814 A1 E B65D-001/02

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW

Designated States (Regional): AT BE BG CH CY CZ DE DK EA EE ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SK SL SZ TR TZ UG ZM ZW

Abstract (Basic): US 20030051767 A1

NOVELTY - The **refillable** package (10) includes a memory chip (12) which stores predetermined information about e.g. package size, volume of a contained product (14) and number of times that the package is **refilled**. The memory chip corresponds to an external reader to interpret and update the stored data in the memory chip.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for a package filling station.

USE - For containing consumer products e.g. cereals, shampoos, air conditioners, beverages, creams, ointments, laundry detergents, fabric softeners.

ADVANTAGE - Attains reduction of cost in manufacturing or company side since package can be reused by **refilling** of products. Prevents generation of excessive waste after use of contained products since package is **refillable**.

DESCRIPTION OF DRAWING(S) - The figure shows a typical filling station with **refillable** package in place within filling chamber.

**Refillable** package (10)

Memory chip (12)

Contained product (14)

pp; 8 DwgNo 2/3

Title Terms: **REFILL**; PACKAGE; BOTTLE; BAG; BOX; CONSUME; PRODUCT; MEMORY; CHIP; STORAGE; INFORMATION; PACKAGE; PRODUCT; CAN; CORRESPOND; EXTERNAL; READ; READ; UPDATE; STORAGE; INFORMATION

Derwent Class: Q31; Q32; Q39

International Patent Class (Main): B65D-001/02; B67C-003/00

International Patent Class (Additional): B65B-001/04; B65B-003/00; B67D-005/02; B67D-005/33

File Segment: EngPI

15/5/13 (Item 3 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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013999383 \*\*Image available\*\*

WPI Acc No: 2001-483597/200153

XRAM Acc No: C01-145074

XRPX Acc No: N01-357980

**Humidifier includes wick disposed adjacent the impeller, and motor causing the impeller to propel water at the wick**

Patent Assignee: SUNBEAM PROD INC (SUNB-N)

Inventor: DELMENICO P; EHLING P; MONTAGNINO J G

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
CA 2330250	A1	20010713	CA 2330250	A	20010105	200153 B

Priority Applications (No Type Date): US 2000482815 A 20000113

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
CA 2330250	A1	E	22 F24F-006/06	

Abstract (Basic): CA 2330250 A1

NOVELTY - A humidifier comprises a reservoir (3) for **supplying** water (7) to an impeller (32), a wick (16) disposed adjacent the impeller, and a motor (30) driving the impeller and causing the impeller to propel water at the wick.

USE - As humidifier.

ADVANTAGE - The humidifier avoids or retards bacteria and mold growth, and allows the cleaning of **parts** susceptible to such growth. It does not require the **constant replacement** of disposable **parts**, and avoids coating the outside of the vaporizer and surrounding objects with unevaporated water droplets.

DESCRIPTION OF DRAWING(S) - The figure shows a cut-away view of the humidifier.

Reservoir (3)

Water (7)

Wick (16)

Motor (30)

Impeller (32)

Fan (34)

Drain hole (40)

pp; 22 DwgNo 1/5

Title Terms: HUMIDIFY; WICK; DISPOSABLE; ADJACENT; IMPEL; MOTOR; CAUSE; IMPEL; PROPEL; WATER; WICK

Derwent Class: A88; Q74

International Patent Class (Main): F24F-006/06

File Segment: CPI; EngPI

15/5/14 (Item 4 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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012088493 \*\*Image available\*\*

WPI Acc No: 1998-505404/199843

Related WPI Acc No: 1989-370558; 2001-069798; 2002-054546

XRAM Acc No: C98-152441

XRXPX Acc No: N98-393963

**Ambulatory infusion method providing occlusion detection, employing disposable components - includes pumping unit which squeezes supply tubing using non-linear cams providing uniform volumetric delivery, whilst pressure peaks indicative of blockage are inferred from motor current**

Patent Assignee: PATIENT SOLUTIONS INC (PATI-N)

Inventor: DAVIS D L; HATCH R F; POIRIER D A

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 5803712	A	19980908	US 88194865	A	19880517	199843 B
			US 89426988	A	19891025	
			US 9340106	A	19930330	
			US 95388679	A	19950214	

Priority Applications (No Type Date): US 95388679 A 19950214; US 88194865 A 19880517; US 89426988 A 19891025; US 9340106 A 19930330

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 5803712	A	22	F04B-049/06	Div ex application US 88194865 Cont of application US 89426988 CIP of application US 9340106

Div ex patent US 5074756  
Cont of patent US 5246347

Abstract (Basic): US 5803712 A

Detecting an occlusion in infusion apparatus employs a delivery tube (36) with an actuator (cam 85, cam follower, 42) adjacent to it. The tube is contacted by part of the actuator, squeezing it closed. The tube is contacted by a second part of the actuator (not shown) at the same time. The force exerted by the second part of the actuator is measured, to sense for an occlusion.

USE - To detect blockage during infusion, especially in ambulatory pumped infusion devices.

ADVANTAGE - This device aims at inexpensive manufacture and reliable, consistent operation. It has disposable parts, which are frequently replaced, contributing to reliability during use. A simple cam follower plate provides the design basis of the pumping system. Cost-effective, moulded assemblies permit **regular replacement** of the moving **parts**. A non-linear cam design keeps the volumetric pumping rate uniform. Operator errors in refurbishing the unit are reduced. It offers rapid reloading, which can be crucial, seconds sometimes being critical to a patient's life.

Dwg.3/16

Title Terms: AMBULATORY; INFUSION; METHOD; OCCLUDE; DETECT; EMPLOY; DISPOSABLE; COMPONENT; PUMP; UNIT; SQUEEZE; **SUPPLY**; TUBE; NON; LINEAR; CAM; UNIFORM; VOLUME; DELIVER; PRESSURE; PEAK; INDICATE; BLOCK; INFER; MOTOR; CURRENT

Derwent Class: B07; Q56; S05

International Patent Class (Main): F04B-049/06

File Segment: CPI; EPI; EngPI

15/5/15 (Item 5 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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012045092 \*\*Image available\*\*

WPI Acc No: 1998-462002/199840

XRPX Acc No: N98-360870

Passenger fall prevention device between adjoining railway vehicles - has elastic horizontal oscillating and holding arms, respectively attached to vertical frame and its vertical bar, and both bent inward so that they can be fixed to vehicle rear wall

Patent Assignee: MITSUBISHI STEEL MFG CO LTD (MITW )

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 10194118	A	19980728	JP 975492	A	19970116	199840 B

Priority Applications (No Type Date): JP 975492 A 19970116

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 10194118	A	5	B61D-017/22	

Abstract (Basic): JP 10194118 A

The device has a barrier (6) attached on one end to the rear wall (1) of a railway vehicle and is parallel to its length. An elastic horizontal oscillation arm (25) is fixed to a vertical frame (22) at another end of the barrier, and has one end bent inward to clung into the vehicle rear wall.

A vertical bar (26) is arranged at the middle of the barrier and extends to its upper and lower ends. One end of an elastic horizontal

holding arm (27) is attached to the vertical bar. Another end of the holding arm is bent inward and attached to the rear wall.

USE - To prevent passenger from falling off platform to space between opposing walls of railway vehicles.

ADVANTAGE - Does not have e.g. pin, pin joint, roller to eliminate oil **supply** or cleaning or component **replacement** work. **Number** of **parts** is small. Both arms do not interfere with each other even if railway vehicle runs along rapid curve. Ensures reliable protection of passenger.

Dwg.1/6

Title Terms: PASSENGER; FALL; PREVENT; DEVICE; ADJOIN; RAILWAY; VEHICLE; ELASTIC; HORIZONTAL; OSCILLATING; HOLD; ARM; RESPECTIVE; ATTACH; VERTICAL ; FRAME; VERTICAL; BAR; BEND; INWARD; SO; CAN; FIX; VEHICLE; REAR; WALL

Derwent Class: Q21

International Patent Class (Main): B61D-017/22

File Segment: EngPI

15/5/16 (Item 6 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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010845459 \*\*Image available\*\*

WPI Acc No: 1996-342412/199634

XRPX Acc No: N96-288153

**Memory package and hot-line insertion method - provides low-consumption mode for DRAM memory package and uses hot-line supply method for package installation**

Patent Assignee: ABE S (ABES-I); KANO K (KANO-I); YAMAGATA H (YAMA-I); HITACHI LTD (HITA )

Inventor: ABE S; KANO K; YAMAGATA H

Number of Countries: 020 Number of Patents: 005

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week	
WO 9621895	A1	19960718	WO 95JP22	A	19950111	199634	B
JP 8521549	X	19980127	WO 95JP22	A	19950111	199814	
			JP 96521549	A	19950111		
US 6058039	A	20000502	WO 95JP22	A	19950111	200029	
			US 97860967	A	19971118		
US 6385114	B1	20020507	US 97860967	A	19971118	200235	N
			US 99460765	A	19991214		
US 20030093605	A1	20030515	US 97860967	A	19971118	200335	N
			US 99460765	A	19991214		
			US 2002127753	A	20020423		

Priority Applications (No Type Date): WO 95JP22 A 19950111; US 99460765 A 19991214; US 2002127753 A 20020423

Cited Patents: JP 1175617; JP 4253290

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 9621895 A1 J 52 G06F-001/00

Designated States (National): CN JP KR US

Designated States (Regional): AT BE CH DE DK ES FR GB GR IE IT LU MC NL PT SE

JP 8521549 X Based on patent WO 9621895

US 6058039 A Based on patent WO 9621895

US 6385114 B1 Div ex application US 97860967

Div ex patent US 6058039

US 20030093605 A1 G06F-013/00 Cont of application US 97860967

Div ex application US 99460765

Cont of patent US 6058039

Abstract (Basic): WO 9621895 A

A computer system allows the addition and **replacement** of a **number** of data-retaining memory **packages** having DRAM memories and self-refresh function. The packages are inserted or removed in a battery-backup state, while the computer mains **supply** is disconnected, using a hot-line method.

The system is provided with a function for minimising the consumption of the memory package backup battery by switching the memory package to a low-consumption mode when an additional package is fitted.

ADVANTAGE - Allows memory package to be added or replaced without risk of losing data, and extends backup battery life by reducing current consumption.

Dwg.4/20

Title Terms: MEMORY; PACKAGE; INSERT; METHOD; MODE; DRAM; MEMORY; PACKAGE; **SUPPLY**; METHOD; PACKAGE; INSTALLATION

Derwent Class: T01

International Patent Class (Main): G06F-001/00; G06F-001/26; G06F-013/00; G11C-007/00

File Segment: EPI

15/5/17 (Item 7 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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008120128 \*\*Image available\*\*

WPI Acc No: 1990-007129/199001

XRPX Acc No: N90-005532

**Switching and testing system for mine vehicle - operation of electrical control associated with electrical load will actuate indicator to indicate proper operation of system**

Patent Assignee: PEABODY COAL CO INC (PEAB-N)

Inventor: EVANS V C; HEIDINGER G H

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 4876514	A	19891024	US 88211298	A	19880624	199001 B

Priority Applications (No Type Date): US 88211298 A 19880624; US 86902217 A 19860829

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 4876514	A	19		

Abstract (Basic): US 4876514 A

The switching system includes circuitry having a control element which is responsive to a control voltage difference to cause the circuitry to become conductive, the circuitry having a switch terminal connected to a first **supply** line and another switch terminal connected to the first electrical load. The switching system also includes additional circuitry responsive to the controls for generating the control voltage difference when the voltage **supply** is connected to the first **supply** line thereby powering the first electrical load from the first **supply** line.

Two control signals are generated and a contactor responsive to the second control signal connects the voltage **supply** to a second **supply** line. The second electrical load is connected to the second **supply**

line and another contactor is responsive to the first control signal for connecting the second **supply** line to the first **supply** line and for disconnecting the **supply** to the first **supply** line and for disconnecting the second **supply** line from the first **supply** line to interrupt power through the switching circuitry.

ADVANTAGE - **Number** of **replacement parts** required is reduced and servicing of control system is simplified.

3/13

Title Terms: SWITCH; TEST; SYSTEM; MINE; VEHICLE; OPERATE; ELECTRIC; CONTROL; ASSOCIATE; ELECTRIC; LOAD; ACTUATE; INDICATE; INDICATE; PROPER; OPERATE; SYSTEM

Derwent Class: S01; X13; X23; X25

International Patent Class (Additional): G01R-031/02

File Segment: EPI

15/5/18 (Item 8 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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004296681

WPI Acc No: 1985-123559/198521

XRAM Acc No: C85-053620

XRPX Acc No: N85-092880

**Bobbin doffer - has mobile change unit and mobile bobbin supply unit for increased efficiency without sleeve charging delays**

Patent Assignee: REINERS VERWALTUNGS GMBH (REIW ); SCHLAFHORST W & CO FA (SCHF )

Inventor: RAASCH H

Number of Countries: 004 Number of Patents: 006

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
DE 3340497	A	19850515	DE 3340497	A	19831109	198521 B
GB 2149434	A	19850612	GB 8428204	A	19841108	198524
GB 2149434	B	19871111				198745
CH 664140	A	19880215				198811
DE 3340497	C	19890608				198923
IT 1178209	B	19870909				199035

Priority Applications (No Type Date): DE 3340497 A 19831109

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
DE 3340497	A	23		

Abstract (Basic): DE 3340497 A

The bobbin machine has an automatic pendulum action between a change unit and a magazine store together with an adjustable mobile bobbin sleeve **supply** mechanism.

The mobile doffer and the mobile sleeve **supply** unit travel on the same rails above the winding stations of the machine. The sleeve **supply** unit can be fitted selectively with a magazine either to accept or deliver bobbin sleeves, using a circular magazine rotating on a horizontal axis, or a flat magazine format with troughs to hold the sleeves, for them to be advanced individually by a slide under separate control.

USE/ADVANTAGE - The assembly is a doffer, with a mobile unit to remove fully-wound bobbins to be replaced by partially-wound or empty bobbin sleeves. The arrangement improves doffing efficiency, with no delays through charging the mobile unit with bobbin sleeves.

0/6

Title Terms: BOBBIN; DOFF; MOBILE; CHANGE; UNIT; MOBILE; BOBBIN; **SUPPLY** ;  
UNIT; INCREASE; EFFICIENCY; SLEEVE; CHARGE; DELAY  
Derwent Class: F01; Q36  
International Patent Class (Additional): B65H-054/26; B65H-067/02;  
B65H-081/02; D01H-009/18  
File Segment: CPI; EngPI

Set        Items        Description  
S1        10        AU=(COCCARO D? OR COCCARO, D?)  
S2        175859      REPLACEMENT? OR REFILL? OR RE()FILL? ? OR REPLACING  
S3        78888       PAY? ? OR PAYING OR PAID OR PREPAY OR PREPAID OR PRICE  
S4        1035931      PURCHAS? OR BUYING OR BUY? ? OR SOLD OR SELL? ? OR SELLING  
              OR SALE? ? OR ORDER? ? OR SUPPLY?  
S5        957819       PRODUCT? ? OR GOODS OR WARES OR CEREAL? OR MERCHANTI? OR I-  
              TEM? ? OR TOOTHBRUSH? OR PARTS OR PACKAGE? OR DETERGENT? OR B-  
              EVERAGE? OR OINTMENT? OR SOFTENER  
S6        7821        S2(5N)S5  
S7        353        S6(5N)S4  
S8        22        S7(S)S3  
S9        42        S7 AND IC=(B65? OR B67?)  
? show file  
File 348:EUROPEAN PATENTS 1978-2004/Jan W01  
      (c) 2004 European Patent Office  
File 349:PCT FULLTEXT 1979-2002/UB=20031225,UT=20031218  
      (c) 2003 WIPO/Univentio

9/3,K/1 (Item 1 from file: 348)  
DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01558033

**Method for selling consumer products**

**Verfahren zum Verkaufen von Konsumgutern**

**Procede de commercialisation de produits de grande consommation**

PATENT ASSIGNEE:

UNILEVER N.V., (200916), Weena 455, 3013 AL Rotterdam, NL\ (Applicant  
designated states: , AT; BE; CH; LI; DE; DK; ES; FI; FR; GR; IT; NL;  
PT; SE; TR)

UNILEVER PLC, (200929), Unilever House Blackfriars P.O. Box 68, London  
EC4P 4BQ, GB\ (Applicant designated states: , GB; IE)

INVENTOR:

Coccaro, Deborah Marie, Unilever Research US Inc., 45 River Road,  
Edgewater, New Jersey 07020, (US)

Giblin, Edward John, Unilever Research US Inc., 45 River Road, Edgewater,  
New Jersey 07020, (US)

Paulovich, John Michael, Unilever Research US Inc., 45 River Road,  
Edgewater, New Jersey 07020, (US)

LEGAL REPRESENTATIVE:

Joppe, Hermina L. P. et al (60411), Unilever N.V. Patent Division P.O.  
Box 137, 3130 AC Vlaardingen, (NL)

PATENT (CC, No, Kind, Date): EP 1295801 A1 030326 (Basic)

APPLICATION (CC, No, Date): EP 2002078565 020830;

PRIORITY (CC, No, Date): US 955894 010919

DESIGNATED STATES: AT; BE; BG; CH; CY; CZ; DE; DK; EE; ES; FI; FR; GB; GR;  
IE; IT; LI; LU; MC; NL; PT; SE; SK; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: B65D-023/00 ; G07F-007/06

ABSTRACT WORD COUNT: 50

NOTE:

Figure number on first page: 2

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available	Text	Language	Update	Word Count
CLAIMS A	(English)	200313	390	
SPEC A	(English)	200313	1899	
Total word count - document A			2289	
Total word count - document B			0	
Total word count - documents A + B			2289	

INTERNATIONAL PATENT CLASS: B65D-023/00 ...

...ABSTRACT present invention is directed to a method for purchasing a consumer product. Particularly, a consumer **purchases** a consumer product in a **package** that may be **refilled** a predetermined number of times. The method generates less environmental waste, and allows the consumer...

...SPECIFICATION purchasing a consumer product. More particularly, the present invention is directed to a method for **purchasing** a consumer **product** whereby a consumer **refills**, or has **refilled**, a **refillable package** at a point of **purchase** establishment. The method of the present invention generates less environmental waste, and allows the consumer...

...costs that are typically passed onto the consumer. Such a business method is achieved by **selling** a **refillable package** to the consumer

and establishing **product refilling** means at point of **purchase** establishments.

ADDITIONAL INFORMATION

Efforts have been disclosed for dispensing a beverage. In U.S. Patent ...purchase establishment. After utilizing the product 14, the consumer may return to the point of **purchase** establishment, **refill** the **package** 10 with the **product** 14 and pay for the **refill** at a price which is less than the price for product 14 in a new **package** (i.e., not being **refilled**). A consumer may also **purchase** an empty package 10 that has, included within its sale price, a predetermined number of...

...CLAIMS product has been consumed; and

(c) providing a means for the consumer to have the **package refilled** with consumer **product**.

2. The method for **purchasing** a consumer product according to claim 1 wherein the consumer product is a cereal, shampoo...

...where

PO)) = PT)) + (PR)))N))

PO)) = original purchase price of a consumer product;

PT)) = typical **purchase** price of a consumer **product** ;

PR)) = **refill** price;

N = a defined number of refills;

N' = a defined number of purchases; and

N...

9/3,K/2 (Item 2 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01450745

Decorative cover for container

Dekorative Hulle fur Behalter

Revetement decoratif pour emballage

PATENT ASSIGNEE:

Johnson & Johnson Consumer Companies, Inc., (2446374), 199 Grandview Road , Skillman, New Jersey 08858, (US), (Applicant designated States: all)  
INVENTOR:

Gallo, Anthony B., 91 King George Road, Warren, NJ 07059, (US)

Mohary, Stephen John, 111 Voorhees Avenue, Pennington, NJ 08534, (US)

Chan, Ivan, Cornell Center, Room 2102, 50 Wing Tai Road, Chai Wan, Hong Kong, (CN)

LEGAL REPRESENTATIVE:

Mercer, Christopher Paul et al (46611), Carpmaels & Ransford 43, Bloomsbury Square, London WC1A 2RA, (GB)

PATENT (CC, No, Kind, Date): EP 1241107 A1 020918 (Basic)

APPLICATION (CC, No, Date): EP 2002076809 970604;

PRIORITY (CC, No, Date): US 662547 960613

DESIGNATED STATES: DE; FR; GB

RELATED PARENT NUMBER(S) - PN (AN):

EP 907569 (EP 97928821)

INTERNATIONAL PATENT CLASS: B65D-035/28 ; B65D-023/08 ; B65D-081/36

ABSTRACT WORD COUNT: 149

NOTE:

Figure number on first page: 6

LANGUAGE (Publication, Procedural, Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200238	511
SPEC A	(English)	200238	6878
Total word count - document A			7389
Total word count - document B			0
Total word count - documents A + B			7389

INTERNATIONAL PATENT CLASS: **B65D-035/28 ...**

... **B65D-023/08 ...**

... **B65D-081/36**

...SPECIFICATION is completely used, the container either has to be disposed of, and a new container **purchased**, or a **refill** of the **product** has to be **purchased** and then placed into the container, such as by pouring, etc.

Another container, known in...container cannot be squeezed to dispense its contents therefrom. Additionally, these containers are not replaceable - **refilling** is necessary once the **product supply** is exhausted.

The body or lower portion of these containers is produced by extrusion blow...

**9/3,K/3 (Item 3 from file: 348)**

DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01370222

**Pop-up wipe dispensing system**

**System zur Ausgabe von Tuchern**

**Système de distribution successive des feuillets**

PATENT ASSIGNEE:

THE PROCTER & GAMBLE COMPANY, (200173), One Procter & Gamble Plaza,  
Cincinnati, Ohio 45202, (US), (Proprietor designated states: all)

INVENTOR:

Baroni, Dario, Via Livornese 7, 56100 Pisa, (IT)  
Costa, Ginaluca, Via Anfiteatro 219, 74100 Taranto, (IT)

LEGAL REPRESENTATIVE:

Engisch, Gautier et al (75192), BVBA Procter & Gamble Europe SPRL,  
Temselaan 100, 1853 Strombeek-Bever, (BE)

PATENT (CC, No, Kind, Date): EP 1167232 A1 020102 (Basic)  
EP 1167232 B1 031022

APPLICATION (CC, No, Date): EP 2000870143 000623;

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;  
LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: **B65D-083/08**

ABSTRACT WORD COUNT: 37

NOTE:

Figure number on first page: 6

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200201	386
CLAIMS B	(English)	200343	386
CLAIMS B	(German)	200343	369
CLAIMS B	(French)	200343	460

SPEC A	(English)	200201	10661
SPEC B	(English)	200343	10608
Total word count - document A		11049	
Total word count - document B		11823	
Total word count - documents A + B		22872	

INTERNATIONAL PATENT CLASS: **B65D-083/08**

...SPECIFICATION 5 (HLB= 8.1; R is a mixture of C9 and C11)) alkyl chains, n is 2.5 and m is 0), or Lutensol R TO3 (HLB=8; R is a C13)) alkyl chains, n is...

...SPECIFICATION a pouch which is designed to fit inside the container. The pouch can thus be sold as a wipes refill package , that the consumer would then store in the container. The pouch is thus removable and...

**9/3,K/4 (Item 4 from file: 348)**

DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01319094

Customized prescription product packaging and method and system for producing customized prescription product packaging  
Personnaliserte Verpackung fur verschreibungspflichtiges Produkt, Verfahren und Vorrichtung zur Verstellung einer solchen Verpackung  
Emballage personnalise pour produit prescrit, methode et dispositif pour produire un tel emballage

PATENT ASSIGNEE:

Johnson & Johnson Vision Care, Inc., (2972170), 7500 Centurion Parkway, Suite 100, Jacksonville, FL 32256, (US), (Applicant designated States: all)

INVENTOR:

Wang, Daniel Tsu-Fang, 13753 Night Hawk Court, Jacksonville, FL 32224, (US)

Beaton, Stephen R., 3445 Eunice Road, Jacksonville, FL 32250, (US)

Himes, George E., 1404 Mallard Green Court, Jacksonville, FL 32259, (US)

Martin, Wallace Anthony, 29 Judson Circle, Orange Park, FL 32073, (US)

Duis, Donnie Jerome, 3657 Shawnee Shores Drive, Jacksonville, FL 32225, (US)

LEGAL REPRESENTATIVE:

Mercer, Christopher Paul (46611), Carpmaels & Ransford 43, Bloomsbury Square, London WC1A 2RA, (GB)

PATENT (CC, No, Kind, Date): EP 1125849 A2 010822 (Basic)

EP 1125849 A3 030108

APPLICATION (CC, No, Date): EP 2001300849 010131;

PRIORITY (CC, No, Date): US 494859 000201

DESIGNATED STATES: DE; FR; GB; IT

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: **B65D-005/42**

ABSTRACT WORD COUNT: 130

NOTE:

Figure number on first page: 2

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200134	811
SPEC A	(English)	200134	7516
Total word count - document A			8327

Total word count - document B 0  
Total word count - documents A + B 8327

INTERNATIONAL PATENT CLASS: **B65D-005/42**

...ABSTRACT said patient receiving said at least one prescription product comprising the steps of:  
    receiving an **order** for at least one prescription **product** from said doctor or a **refill order** from said patient; and  
    printing out customized graphics specified by said doctor or said patient...

...SPECIFICATION receiving said at least one prescription product, said method comprising the steps of:  
    receiving an **order** for at least one prescription **product** from said doctor or a **refill order** from said patient; and  
    printing out customized graphics specified by said doctor or said patient...

...CLAIMS said patient receiving said at least one prescription product comprising the steps of:  
    receiving an **order** for at least one prescription **product** from said doctor or a **refill order** from said patient; and  
    printing out customized graphics specified by said doctor or said patient...

**9/3,K/5 (Item 5 from file: 348)**

DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01250650

**Beverage dispenser with peristaltic pump**  
**Getrankspender mit Peristaltikpumpe**  
**Distributeur de boissons avec pompe peristaltique**

PATENT ASSIGNEE:

SANYO ELECTRIC CO. LTD, (238929), 2-5-5, Keihanondori, Moriguchi-shi,  
Osaka-fu, (JP), (Proprietor designated states: all)

INVENTOR:

WATANABE Hiroshi, 3-17-2 Maeji, Urawa-Shi, SAITAMA-KEN, (JP)  
KOSAKA Hiroshi, 14-23 Tonoyama-Cyou, Hiashimatsuyama-Shi, SAITAMA-KEN,  
(JP)

LEGAL REPRESENTATIVE:

Goddar, Heinz J., Dr. (4231), FORRESTER & BOEHMERT Pettenkoferstrasse  
20-22, 80336 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1078879 A1 010228 (Basic)  
EP 1078879 B1 031119

APPLICATION (CC, No, Date): EP 99116973 990827;

DESIGNATED STATES: DE; GB; IT

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: **B67D-001/12**

ABSTRACT WORD COUNT: 139

NOTE:

Figure number on first page: 6

LANGUAGE (Publication,Procedural,Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200109	229
CLAIMS B	(English)	200347	269

CLAIMS B	(German)	200347	273
CLAIMS B	(French)	200347	313
SPEC A	(English)	200109	2719
SPEC B	(English)	200347	2720
Total word count - document A		2949	
Total word count - document B		3575	
Total word count - documents A + B		6524	

INTERNATIONAL PATENT CLASS: **B67D-001/12**

...SPECIFICATION units 32, 32. Further, a reset switch 18 for performing resetting with respect to the **sold** -out state upon **replacement** of BIB, with the **beverage** material being **sold** out, by new BIB filled with the beverage material is provided on the backside of...

...SPECIFICATION units 32, 32. Further, a reset switch 18 for performing resetting with respect to the **sold** -out state upon **replacement** of BIB, with the **beverage** material being **sold** out, by new BIB filled with the beverage material is provided on the backside of...

**9/3,K/6 (Item 6 from file: 348)**

DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01247039

Tear resistant bag

Reissfester Beutel

Sachet resistant a la dechirure

PATENT ASSIGNEE:

Daiwa Gravure Co., Ltd., (2256130), 7-23, Kinjo 1-chome, Kita-ku,  
Nagoya-shi, Aichi-ken, (JP), (Applicant designated States: all)  
INVENTOR:

Shibata, Yukihiko, 2-3, Tsujimachi 5-chome, Kita-ku, Nagoya-shi,  
Aichi-ken 462-0032, (JP)

LEGAL REPRESENTATIVE:

Kupecz, A., Drs. c.s. (20522), Octrooibureau Los en Stigter B.V.  
Weteringschans 96, 1017 XS Amsterdam, (NL)

PATENT (CC, No, Kind, Date): EP 1078861 A2 010228 (Basic)  
EP 1078861 A3 030618

APPLICATION (CC, No, Date): EP 2000202959 000825;

PRIORITY (CC, No, Date): JP 99239038 990826; JP 2000188552 000623

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;  
LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: **B65D-030/08 ; B65D-075/00 ; B65D-083/00 ;  
B05B-011/00**

ABSTRACT WORD COUNT: 131

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200109	563
SPEC A	(English)	200109	7155
Total word count - document A			7718
Total word count - document B			0
Total word count - documents A + B			7718

INTERNATIONAL PATENT CLASS: **B65D-030/08** ...

... **B65D-075/00** ...

... **B65D-083/00**

...SPECIFICATION sale. When the detergent in the container is used up, for example, a user may **purchase** a **detergent refill** packed in a plastic bag and refill the empty container with the detergent refill.

The...

**9/3,K/7 (Item 7 from file: 348)**  
DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01008225

**EJECTION MECHANISM FOR CONVEYOR**  
**AUSWURFMECHANISMUS FÜR FORDERER**  
**MECANISME D'EJECTION POUR TRANSPORTEUSE**

PATENT ASSIGNEE:

UNITED PARCEL SERVICE OF AMERICA, INC., (1605141), 55 Glenlake Parkway,  
N.E., Atlanta, GA 30328, (US), (Proprietor designated states: all)

INVENTOR:

BONNET, Henri, 290 Crosstree Lane, Atlanta, GA 30328, (US)

LEGAL REPRESENTATIVE:

Chettle, Adrian John et al (50862), Withers & Rogers, Goldings House, 2  
Hays Lane, London SE1 2HW, (GB)

PATENT (CC, No, Kind, Date): EP 1015362 A2 000705 (Basic)  
EP 1015362 B1 020828  
WO 98049080 981105

APPLICATION (CC, No, Date): EP 98919973 980429; WO 98US8597 980429

PRIORITY (CC, No, Date): US 841201 970429

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;  
LU; MC; NL; PT; SE

INTERNATIONAL PATENT CLASS: **B65G-047/53 ; B65G-047/54 ; B65G-047/82 ;  
B65G-047/84**

NOTE:

No A-document published by EPO

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	200235	1161
CLAIMS B	(German)	200235	1187
CLAIMS B	(French)	200235	1303
SPEC B	(English)	200235	10147
Total word count - document A			0
Total word count - document B			13798
Total word count - documents A + B			13798

INTERNATIONAL PATENT CLASS: **B65G-047/53** ...

... **B65G-047/54** ...

... **B65G-047/82** ...

... **B65G-047/84**

...SPECIFICATION a need in the art for a conveying device which allow for quick changes of **replacement parts** in **order** to reduce downtime.

Summary of the Invention

The present invention seeks to provide an improved...

9/3,K/8 (Item 8 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

00915454

PACKAGING SYSTEM FOR STORING AND DISPENSING PRODUCTS

VERPACKUNGSSYSTEM ZUR AUFBEWAHRUNG UND ABGABE VON PRODUKTEN

DISPOSITIF D'EMBALLAGE PERMETTANT DE STOCKER ET DE DISTRIBUER DES PRODUITS  
PATENT ASSIGNEE:

JOHNSON & JOHNSON CONSUMER COMPANIES, INC., (522235), Grandview Road,  
Skillman, NJ 08558, (US), (Proprietor designated states: all)

INVENTOR:

GALLO, Anthony, B., 91 King George Road, Warren, NJ 07059, (US)  
MOHARY, Stephen, John, 111 Voorhees Avenue, Pennington, NJ 08534, (US)  
CHAN, Ivan, Cornell Center, Room 2102, 50 Wing Tai Road, Chai Wan, (HK)

LEGAL REPRESENTATIVE:

Mercer, Christopher Paul (46611), Carpmaels & Ransford 43, Bloomsbury  
Square, London WC1A 2RA, (GB)

PATENT (CC, No, Kind, Date): EP 907569 A1 990414 (Basic)  
EP 907569 B1 020828  
WO 97047527 971218

APPLICATION (CC, No, Date): EP 97928821 970604; WO 97US9616 970604

PRIORITY (CC, No, Date): US 662547 960613

DESIGNATED STATES: DE; FR; GB

RELATED DIVISIONAL NUMBER(S) - PN (AN):

(EP 2002076809)

INTERNATIONAL PATENT CLASS: B65D-023/08

NOTE:

No A-document published by EPO

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	200235	81
CLAIMS B	(German)	200235	72
CLAIMS B	(French)	200235	101
SPEC B	(English)	200235	6610
Total word count - document A			0
Total word count - document B			6864
Total word count - documents A + B			6864

INTERNATIONAL PATENT CLASS: B65D-023/08

...SPECIFICATION is completely used, the container either has to be disposed of, and a new container **purchased**, or a **refill** of the **product** has to be **purchased** and then placed into the container, such as by pouring, etc.

Another container, known in...container cannot be squeezed to dispense its contents therefrom. Additionally, these containers are not replaceable - **refilling** is necessary once the **product supply** is exhausted.

The body or lower portion of these containers is produced by extrusion blow...

9/3,K/9 (Item 9 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS  
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00825078

DISPENSING PACKAGE FOR DISCRETE STAGE COMPRESSED TISSUES, COMPRESSED TISSUES THEREFORE, AND METHOD OF PACKAGING SUCH TISSUES FOR LATER DISPENSING

Spenderverpackung fur in verschiedenen Stadien komprimierte Tucher, komprimierte Tucher fur diese Verpackung und Verfahren zur Verpackung dieser spater abzugebenden Tucher

UNITE DE DISTRIBUTION DE MOUCHOIRS EN PAPIER A DEUX ETATS DE COMPRESSION,  
ET PROCEDE D'EMBALLAGE DE CES MOUCHOIRS POUR DISTRIBUTION ULTERIEURE

PATENT ASSIGNEE:

THE PROCTER & GAMBLE COMPANY, (200173), One Procter & Gamble Plaza,  
Cincinnati, Ohio 45202, (US), (Proprietor designated states: all)

INVENTOR:

YOUNG, Mark, Douglas, 9588 Semaphore Drive, West Chester, OH 45069, (US)  
ERSPAMER, John, Paul, 9666 Rexford Drive, Cincinnati, OH 45241, (US)  
FORRY, Mark, Edwin, 6995 Rock Springs Drive, Hamilton, OH 45011, (US)  
BERG, Charles, John, Jr., 208 Hillcrest Drive, Cincinnati, OH 45215, (US)

LEGAL REPRESENTATIVE:

Hirsch, Uwe Thomas et al (77141), Procter & Gamble European Service GmbH,  
Sulzbacher Strasse 40-50, 65824 Schwalbach am Taunus, (DE)

PATENT (CC, No, Kind, Date): EP 828671 A1 980318 (Basic)  
EP 828671 B1 011114  
WO 9638353 961205

APPLICATION (CC, No, Date): EP 96915656 960509; WO 96US6616 960509

PRIORITY (CC, No, Date): US 459872 950602; US 458958 950602

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU;  
NL; PT; SE

INTERNATIONAL PATENT CLASS: B65D-083/08 ; B65B-063/02

NOTE:

No A-document published by EPO

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	200146	783
CLAIMS B	(German)	200146	731
CLAIMS B	(French)	200146	986
SPEC B	(English)	200146	5214
Total word count - document A			0
Total word count - document B			7714
Total word count - documents A + B			7714

INTERNATIONAL PATENT CLASS: B65D-083/08 ...

... B65B-063/02

...SPECIFICATION meant the dispensing package 12 is or may be restocked with tissues 14 after the **supply** is depleted. Preferably the dispensing package 12 is **refillable**.

The tissue **package** 10 may also be lightweight. By "lightweight" it is meant the dispensing package 12 is...

9/3,K/10 (Item 10 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

00784541

BIODEGRADABLE DEFORMABLE THERMOPLASTIC MATERIALS AND PACKAGES MADE THEREOF

BIOABBAUBARE THERMOPLASTISCH VERFORMBARE MATERIALIEN UND VERPACKUNGEN

DARAUS

MATERIAUX THERMOPLASTIQUES DEFORMABLES BIODEGRADABLES ET EMBALLAGES EN CES  
MATERIAUX

PATENT ASSIGNEE:

Buna Sow Leuna Olefinverbund GmbH, (1382572), , 06258 Schkopau, (DE),  
(Proprietor designated states: all)

R.J. Reynolds Tobacco GmbH, (753660), Maria-Ablass-Platz 15, 50668 Koln,  
(DE), (Proprietor designated states: all)

INVENTOR:

VOIGT, Hans-Dieter, Grenobler Strasse 10, D-06130 Halle, (DE)

GEHRING, Manfred, Am Deimelberg 42, D-54295 Trier, (DE)

ROM, Christel, Matthias-Grunewald-Strasse 8, D-06124 Halle, (DE)

WEIWAD, Dieter, Primelweg 20, D-06122 Halle, (DE)

RAPTHEL, Inno, Ernst-Herm.-Meyer-Strasse 42, D-06124 Halle, (DE)

REICHWALD, Kerstin, Schleiermacherstrasse 46, D-06114 Halle, (DE)

KAKUSCHKE, Rolf, Parkstrasse 3, D-06246 Bad Lauchstadt, (DE)

PATENT (CC, No, Kind, Date): EP 796294 A1 970924 (Basic)

EP 796294 B1 990915

WO 9617888 960613

APPLICATION (CC, No, Date): EP 95940136 951206; WO 95DE1732 951206

PRIORITY (CC, No, Date): DE 4443539 941207; DE 19519495 950527

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; LU; MC;  
NL; PT; SE

INTERNATIONAL PATENT CLASS: C08L-003/06; B65D-085/10

NOTE:

No A-document published by EPO

LANGUAGE (Publication, Procedural, Application): German; German; German

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	9937	454
CLAIMS B	(German)	9937	430
CLAIMS B	(French)	9937	578
SPEC B	(German)	9937	1901
Total word count - document A			0
Total word count - document B			3363
Total word count - documents A + B			3363

... INTERNATIONAL PATENT CLASS: B65D-085/10

... CLAIMS one layer.

15. Packages of one or several of claims 1 through 14 wherein the packages are refillable packages, sales packages, repackaging, transport packages or components of the same.

9/3,K/11 (Item 11 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

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00684332

Refillable package.

Nachfüllbare Packung.

Emballage rechargeable.

PATENT ASSIGNEE:

THE PROCTER & GAMBLE COMPANY, (200173), One Procter & Gamble Plaza,  
Cincinnati Ohio 45202, (US), (applicant designated states:  
AT;BE;CH;DE;DK;ES;FR;GB;GR;IE;IT;LI;LU;NL;PT;SE)

INVENTOR:

Neergaard, Arthur, Hampton, 34, rue des Minimes, B-1000 Brussels, (BE)

Van Put, Annick, Antoine, Sonia Bethanielei 38, B-2930 Zellik, (BE)  
LEGAL REPRESENTATIVE:

Canonici, Jean-Jacques et al (57861), Procter & Gamble European Technical  
Center N.V. Temselaan 100, B-1853 Strombeek-Bever, (BE)  
PATENT (CC, No, Kind, Date): EP 654417 A1 950524 (Basic)  
APPLICATION (CC, No, Date): EP 93870223 931122;  
PRIORITY (CC, No, Date): EP 93870223 931122  
DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; LU; NL;  
PT; SE  
INTERNATIONAL PATENT CLASS: B65D-047/12  
ABSTRACT WORD COUNT: 126

LANGUAGE (Publication,Procedural,Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	EPAB95	482
SPEC A	(English)	EPAB95	2622
Total word count - document A			3104
Total word count - document B			0
Total word count - documents A + B			3104

INTERNATIONAL PATENT CLASS: B65D-047/12

...SPECIFICATION being releasably attached to the transition collar in the  
region around the pouring orifice.

In order to facilitate refilling of the package the aperture has  
a cross-sectional area which is greater than the cross-sectional area...

9/3,K/12 (Item 12 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

00641245

Prize holding container assemblies.

Pramien-beinhaltende Behalterkombination.

Ensembles de recipient contenant un cadeau.

PATENT ASSIGNEE:

THE COCA-COLA COMPANY, (232412), P.O.Drawer 1734, Atlanta, Georgia 30301,  
(US), (applicant designated states: AT;BE;CH;DE;FR;GB;IT;LI;LU;NL;SE)

INVENTOR:

Howes, James P., 122 St. Johns Road, Wilton, Connecticut 06897, (US)

Nochese, Rocco, 35 Wilton Woods Road, Wilton, Connecticut 06897, (US)

LEGAL REPRESENTATIVE:

Jackson, Robert Patrick et al (80311), Frank B. Dehn & Co., European  
Patent Attorneys, 179 Queen Victoria Street, London EC4V 4EL, (GB)

PATENT (CC, No, Kind, Date): EP 621206 A1 941026 (Basic)

APPLICATION (CC, No, Date): EP 94105012 890920;

PRIORITY (CC, No, Date): US 250755 880928

DESIGNATED STATES: AT; BE; CH; DE; FR; GB; IT; LI; LU; NL; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 394399 (EP 899111819)

INTERNATIONAL PATENT CLASS: B65D-077/24 ; B65D-017/28 ; G09F-023/00

ABSTRACT WORD COUNT: 104

LANGUAGE (Publication,Procedural,Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	EPABF2	961
SPEC A	(English)	EPABF2	7311
Total word count - document A			8272

Total word count - document B 0  
Total word count - documents A + B 8272

INTERNATIONAL PATENT CLASS: B65D-077/24 ...

... B65D-017/28

...SPECIFICATION the high or low value prize, a coupon would also typically be incorporated therein for **replacement** of the **beverage** can which the consumer had **purchased**.

If desired, locking means is incorporated into simulated product container 20 in order to thwart...

9/3,K/13 (Item 13 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

00631199

Bottling machine with volumetric dosing

Volumetrischer Getrankefuller

Machine d'embouteillage avec dosage volumetrique

PATENT ASSIGNEE:

ORTMANN + HERBST Maschinen- und Anlagenbau GmbH, (1011484),  
Grundgensstrasse 6, 22309 Hamburg, (DE), (applicant designated states:  
DE;FR;GB;IT)

INVENTOR:

Luhmann, Peter, Sahlenburgerstrasse 14D, D-22309 Hamburg, (DE)  
Schallnus, Harald, Dr., Konrad-Reuter-Strasse 37b, D-22393 Hamburg, (DE)

LEGAL REPRESENTATIVE:

Schaefer, Konrad, Dipl.-Phys. et al (10071), Schaefer & Emmel Geholzweg  
20, 22043 Hamburg, (DE)

PATENT (CC, No, Kind, Date): EP 613854 A1 940907 (Basic)  
EP 613854 B1 961106

APPLICATION (CC, No, Date): EP 94102447 940218;

PRIORITY (CC, No, Date): DE 4338190 931109; DE 4306120 930227

DESIGNATED STATES: DE; FR; GB; IT

INTERNATIONAL PATENT CLASS: B67C-003/28 ; G01F-023/22

TRANSLATED ABSTRACT WORD COUNT: 215

ABSTRACT WORD COUNT: 158

LANGUAGE (Publication,Procedural,Application): German; German; German

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(German)	EPABF2	375
CLAIMS B	(English)	EPAB96	488
CLAIMS B	(German)	EPAB96	375
CLAIMS B	(French)	EPAB96	520
SPEC A	(German)	EPABF2	2536
SPEC B	(German)	EPAB96	2537
Total word count - document A			2912
Total word count - document B			3920
Total word count - documents A + B			6832

INTERNATIONAL PATENT CLASS: B67C-003/28 ...

...CLAIMS plurality of rotating container stations spaced over its periphery with metering containers which may be **refilled** from a **beverage supply** and from which the beverage drains into the beverage containers and with control devices which...

**9/3,K/14 (Item 14 from file: 348)**  
DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

00616634

**AN APPARATUS FOR STORING AND DISPENSING ARTICLES**  
**VORRICHTUNG ZUM LAGERN UND AUSGABE VON ARTIKELN**  
**APPAREIL POUR STOCKER ET DISTRIBUER DES ARTICLES**

**PATENT ASSIGNEE:**

IMAGING TECHNOLOGIES PTY LIMITED, (1767630), 110 Alexander Road, Crows Nest, NSW 2065, (AU), (Proprietor designated states: all)

**INVENTOR:**

JENKINS, Alan, Ernest, 1 Hann Street, Peorcedale, VIC 3912, (AU)

GRANDMANN, Siegmund, 32 Ternes Road, Upwey, VIC 3158, (AU)

SMITH, Gower, 50 Jeffreys Street, Kirribilli, NSW 2061, (AU)

**LEGAL REPRESENTATIVE:**

Klunker . Schmitt-Nilson . Hirsch (101001), Winzererstrasse 106, 80797 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 654003 A1 950524 (Basic)

EP 654003 A1 970730

EP 654003 B1 030226

WO 94004446 940303

APPLICATION (CC, No, Date): EP 93917453 930813; WO 93AU416 930813

PRIORITY (CC, No, Date): AU 92PL4129 920814; AU 92PL5839 921113

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; NL; SE

INTERNATIONAL PATENT CLASS: **B65G-001/02 ; B09B-005/00; B65F-001/00 ;**

**B65F-001/10 ; G07F-007/06**

**NOTE:**

No A-document published by EPO

LANGUAGE (Publication,Procedural,Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	200309	880
CLAIMS B	(German)	200309	797
CLAIMS B	(French)	200309	955
SPEC B	(English)	200309	12853
Total word count - document A			0
Total word count - document B			15485
Total word count - documents A + B			15485

INTERNATIONAL PATENT CLASS: **B65G-001/02 ...**

**... B65F-001/00 ...**

**... B65F-001/10**

...SPECIFICATION transmit an order, or the master control means (if connected) may refuse to process the **order** and/or send out **replacement items** to the client). A further incentive may be provided in the form of a reward...

**9/3,K/15 (Item 15 from file: 348)**  
DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

00535915

**Multi-lane infeed counter/bagger.**

**Vorrichtung zum Zahlen und Füllen in Beutel von in mehreren Reihen zugeführten Gegenständen.**

**Machine de comptage et d'ensachage pour des articles amenés par plusieurs rangées.**

**PATENT ASSIGNEE:**

FLEETWOOD SYSTEMS, INC., (903310), 621 East Plainfield Road, Countryside Illinois 60525, (US), (applicant designated states:  
AT;BE;CH;DE;DK;ES;FR;GB;GR;IT;LI;LU;NL;PT;SE)

**INVENTOR:**

Mojden, Andrew E., 223 W. Maple Street, Hinsdale, Illinois 60521, (US)  
Mojden, Wallace W., 403 Warren Terrace, Hinsdale, Illinois 60521, (US)  
Darr, Robert E., 7329 Branchtree Drive, Orlando, Florida 32811, (US)  
Hoinacki, Richard P., 5337 S. Natchez Avenue, Chicago, Illinois 60638, (US)

**LEGAL REPRESENTATIVE:**

Long, Edward Anthony et al (33231), Hulse & Co. Eagle Star House, Carver Street, Sheffield S1 4FP, (GB)

**PATENT (CC, No, Kind, Date):** EP 495580 A1 920722 (Basic)  
EP 495580 B1 950419

**APPLICATION (CC, No, Date):** EP 92300159 920108;

**PRIORITY (CC, No, Date):** US 642197 910116

**DESIGNATED STATES:** AT; BE; CH; DE; DK; ES; FR; GB; GR; IT; LI; LU; NL; PT;  
SE

**INTERNATIONAL PATENT CLASS:** B65B-005/06 ; B65B-035/54

**ABSTRACT WORD COUNT:** 172

**LANGUAGE (Publication,Procedural,Application):** English; English; English

**FULLTEXT AVAILABILITY:**

Available	Text	Language	Update	Word Count
	CLAIMS A	(English)	EPABF1	1220
	CLAIMS B	(English)	EPAB95	1240
	CLAIMS B	(German)	EPAB95	1278
	CLAIMS B	(French)	EPAB95	1382
	SPEC A	(English)	EPABF1	6911
	SPEC B	(English)	EPAB95	6971
Total word count - document A				8131
Total word count - document B				10871
Total word count - documents A + B				19002

**INTERNATIONAL PATENT CLASS:** B65B-005/06 ...

... B65B-035/54

...SPECIFICATION outfeed, to permit said articulated supporting assembly to return to a lowered position to be **refilled** with a further quantity of **packages**, while still providing a **supply** of packages at said outfeed for use at said bagging station, as shown in Figs...This permits the articulated supporting assembly 110 to return to a lowered position to be **refilled** with a further quantity of **packages**, while still providing an uninterrupted **supply** of packages in the reserve supply adjacent said outfeed for use at the bagging station...

...SPECIFICATION outfeed, to permit said articulated supporting assembly to return to a lowered position to be **refilled** with a further quantity of **packages**, while still providing a **supply** of packages at said outfeed for use at said bagging station, as shown in Figs...This permits the articulated supporting assembly 110 to return to a lowered position to be **refilled** with a further quantity of **packages**, while still providing an uninterrupted **supply** of packages in the reserve supply adjacent said outfeed for use at the bagging station...

...CLAIMS 110), to permit said articulated supporting assembly (110) to return to a position to be **refilled** with a further quantity of **packages**, while still providing a **supply** of packages at said outfeed (114) for use at said bagging station (30).

8. Article...

...CLAIMS 110), to permit said articulated supporting assembly (110) to return to a position to be **refilled** with a further quantity of **packages**, while still providing a **supply** of packages at said outfeed (114) for use at said bagging station (30).

8. Article...

**9/3,K/16 (Item 16 from file: 348)**  
DIALOG(R) File 348:EUROPEAN PATENTS  
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00477488

**Bottle refilling apparatus.**

**Gerat zum Nachfullen von Flaschen.**

**Ustensile destine a refaire le plein de bouteilles.**

**PATENT ASSIGNEE:**

UNILEVER N.V., (200916), Weena 455, NL-3013 AL Rotterdam, (NL),  
(applicant designated states: BE;CH;DE;DK;ES;FR;GR;IT;LI;NL;SE;AT)  
UNILEVER PLC, (200929), Unilever House Blackfriars P.O. Box 68, London  
EC4P 4BQ, (GB), (applicant designated states: GB)

**INVENTOR:**

Rufenacht, Rudolf, Altelandstrasse 17C, CH-4600 Dulliken, (CH)

**LEGAL REPRESENTATIVE:**

Ford, Michael Frederick et al (30701), MEWBURN ELLIS 2 Cursitor Street,  
London EC4A 1BQ, (GB)

**PATENT (CC, No, Kind, Date):** EP 466225 A1 920115 (Basic)  
EP 466225 B1 940216

**APPLICATION (CC, No, Date):** EP 91201464 910613;

**PRIORITY (CC, No, Date):** GB 9014236 900626

**DESIGNATED STATES:** AT; BE; CH; DE; DK; ES; FR; GB; GR; IT; LI; NL; SE

**INTERNATIONAL PATENT CLASS:** B67C-009/00 ; B65D-033/38

**ABSTRACT WORD COUNT:** 60

**LANGUAGE (Publication,Procedural,Application):** English; English; English  
**FULLTEXT AVAILABILITY:**

Available Text	Language	Update	Word Count
CLAIMS B	(English)	EPBBF1	177
CLAIMS B	(German)	EPBBF1	184
CLAIMS B	(French)	EPBBF1	191
SPEC B	(English)	EPBBF1	1791
Total word count - document A			0
Total word count - document B			2343
Total word count - documents A + B			2343

**INTERNATIONAL PATENT CLASS:** B67C-009/00 ...

... B65D-033/38

...SPECIFICATION bottle can break down whilst still in use.

There has been an increasing use of **refill** containers for domestic **products**. The consumer **purchases** an initial bottle of the relevant product such as fabric conditioner. Once this is used...

9/3,K/17 (Item 17 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

00422510

Inhibitor parcel and method for preserving electronic devices or electronic parts.

Inhibitorpackchen und Verfahren zum Schutzen elektronischer Vorrichtungen oder elektronischer Bauelemente.

Emballage inhibiteur et methode pour preserver des dispositifs electroniques ou des composants electroniques.

PATENT ASSIGNEE:

MITSUBISHI GAS CHEMICAL COMPANY, INC., (287630), 5-2, Marunouchi 2-chome Chiyoda-Ku, Tokyo, 100, (JP), (applicant designated states: DE;FR;GB).

INVENTOR:

Inoue, Yoshiaki, c/o Tokyo Kojo, Mitsubishi Gas, Chemical Company, Inc., 1-1, Niijuku-6-chome, Katsushika-ku, Tokyo, (JP)

Murabayashi, Shigeru, c/o Tokyo Kojo, Mitsubishi, Gas Chemical Company, Inc., 1-1, Niijuku-6-chome, Katsushika-ku, Tokyo, (JP)

Yoshikawa, Yoshio, c/o Tokyo Kojo, Mitsubishi Gas, Chemical Company, Inc., 1-1, Niijuku-6-chome, Katsushika-ku, Tokyo, (JP)

Nagasaki, Takeshi, c/o Mitsubishi Gas, Chemical Company, Inc., 5-2, Marunouchi-2-chome, Chiyoda-ku, Tokyo, (JP)

Harima, Yoshihiko, c/o Mitsubishi Gas, Chemical Company, Inc., 5-2, Marunouchi-2-chome, Chiyoda-ku, Tokyo, (JP)

Yoshino, Isamu, c/o Tokyo Kojo Mitsubishi Gas, Chemical Company, Inc. 1-1, Niijuku-6-chome, Katsuhika-ku, Tokyo, (JP)

LEGAL REPRESENTATIVE:

Patentanwalte Grunecker, Kinkeldey, Stockmair & Partner (100721), Maximilianstrasse 58, D-80538 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 424855 A1 910502 (Basic)  
EP 424855 B1 940427

APPLICATION (CC, No, Date): EP 90120249 901022;

PRIORITY (CC, No, Date): JP 89273727 891023; JP 89273728 891023; JP 89319250 891208; JP 89323887 891215

DESIGNATED STATES: DE; FR; GB

INTERNATIONAL PATENT CLASS: B65D-081/26

ABSTRACT WORD COUNT: 190

LANGUAGE (Publication,Procedural,Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	EPBBF1	2274
CLAIMS B	(German)	EPBBF1	2156
CLAIMS B	(French)	EPBBF1	2632
SPEC B	(English)	EPBBF1	10642
Total word count - document A			0
Total word count - document B			17704
Total word count - documents A + B			17704

INTERNATIONAL PATENT CLASS: B65D-081/26

...SPECIFICATION However, this method requires a very delicate quality control, and it is quite difficult to supply stable products by this method.

(3) Replacement of gas:

In Japanese Patent Application Kokai (Laid-Open) Hei 1 -139370, a method which comprises replacing the air in vessel with nitrogen gas is proposed...

9/3,K/18 (Item 18 from file: 348)  
DIALOG(R) File 348:EUROPEAN PATENTS  
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00371010

**Portable beverage dispenser.**  
**Tragbarer Getrankspender.**  
**Distributeur de boissons portable.**

PATENT ASSIGNEE:

ROBERT BILLET PROMOTIONS, INC., (1478230), 136 Saddle Lane, Gwynedd,  
Pennsylvania 19436, (US), (applicant designated states:  
AT;BE;CH;DE;ES;FR;GB;GR;IT;LI;LU;NL;SE)

INVENTOR:

Billet, Robert L., 136 Saddle Lane, Lower Gwynedd Pennsylvania 19002,  
(US)

LEGAL REPRESENTATIVE:

Shaw, Laurence (35765), 5th Floor, Metropolitan House, 1 Hagley Road,  
Edgbaston, Birmingham B16 8TG, (GB)

PATENT (CC, No, Kind, Date): EP 366444 A2 900502 (Basic)  
EP 366444 A3 900801  
EP 366444 B1 940413

APPLICATION (CC, No, Date): EP 89310998 891025;

PRIORITY (CC, No, Date): US 262546 881025

DESIGNATED STATES: AT; BE; CH; DE; ES; FR; GB; GR; IT; LI; LU; NL; SE

INTERNATIONAL PATENT CLASS: B67D-001/04 ; B67D-001/08

ABSTRACT WORD COUNT: 142

LANGUAGE (Publication,Procedural,Application): English; English; English  
FULLTEXT AVAILABILITY:

Available	Text	Language	Update	Word Count
CLAIMS	B	(English)	EPABF1	785
SPEC	B	(English)	EPABF1	3927
Total word count - document	A			0
Total word count - document	B			4712
Total word count - documents	A + B			4712

INTERNATIONAL PATENT CLASS: B67D-001/04 ...

... B67D-001/08

...SPECIFICATION Under these circumstances it may be desired to dispose of the remaining contents of the **beverage**, and **refill** the tank with a fresh **supply**. In such circumstances the undesired beverage easily can be disposed of by pouring it out...

9/3,K/19 (Item 19 from file: 348)  
DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

00337126

**Dispensing device.**  
**Ausgabeanordnung.**  
**Dispositif distributeur.**

PATENT ASSIGNEE:

Colgate-Palmolive Company, (433130), 300 Park Avenue, New York, N.Y.  
10022, (US), (applicant designated states:  
AT;BE;CH;DE;ES;FR;GB;GR;IT;LI;NL;SE)

INVENTOR:

McKinney, James C., 38 Kingsbury Drive, Somerset New Jersey, (US)  
LEGAL REPRESENTATIVE:

UEXKULL & STOLBERG Patentanwalte (100011), Beselerstrasse 4, D-2000  
Hamburg 52, (DE)

PATENT (CC, No, Kind, Date): EP 330929 A2 890906 (Basic)  
EP 330929 A3 900801

APPLICATION (CC, No, Date): EP 89102732 890217;

PRIORITY (CC, No, Date): US 161551 880229

DESIGNATED STATES: AT; BE; CH; DE; ES; FR; GB; GR; IT; LI; NL; SE

INTERNATIONAL PATENT CLASS: B65D-083/00

ABSTRACT WORD COUNT: 112

LANGUAGE (Publication, Procedural, Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	EPABF1	367
SPEC A	(English)	EPABF1	2165
Total word count - document A			2532
Total word count - document B			0
Total word count - documents A + B			2532

INTERNATIONAL PATENT CLASS: B65D-083/00

...SPECIFICATION the product--which is what the consumer actually desires to purchase--the consumer could simply **buy** a relatively inexpensive **refill** containing the **product** and attach it to the pump, thereby saving the cost of purchasing a new pump...

9/3,K/20 (Item 20 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

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00268854

Post-mix beverage dispenser.

Spender fur Mischgetranke.

Appareil distributeur de boissons melangees.

PATENT ASSIGNEE:

THE COCA-COLA COMPANY, (232410), 310 North Avenue, Atlanta, Georgia 30313  
, (US), (applicant designated states: DE;ES;FR;GB;IT)  
Bosch-Siemens Hausgerate GmbH, (216870), Hochstrasse 17, D-81669 Munchen,  
(DE), (applicant designated states: DE;ES;FR;GB;IT)

INVENTOR:

Sedam, Jason K., 1258 Mill Glen Drive, Dunwoody Georgia, (US)

LEGAL REPRESENTATIVE:

Leale, Robin George et al (32911), FRANK B. DEHN & CO. Imperial House  
15-19 Kingsway, London WC2B 6UZ, (GB)

PATENT (CC, No, Kind, Date): EP 255766 A1 880210 (Basic)  
EP 255766 B1 920930

APPLICATION (CC, No, Date): EP 87306298 870716;

PRIORITY (CC, No, Date): US 887220 860721

DESIGNATED STATES: DE; ES; FR; GB; IT

INTERNATIONAL PATENT CLASS: B67D-001/00 ; B67D-001/08 ; B67D-001/10

ABSTRACT WORD COUNT: 114

LANGUAGE (Publication, Procedural, Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	EPBBF1	646
CLAIMS B	(German)	EPBBF1	276
CLAIMS B	(French)	EPBBF1	378

SPEC B (English) EPBBF1 2096  
Total word count - document A 0  
Total word count - document B 3396  
Total word count - documents A + B 3396

INTERNATIONAL PATENT CLASS: B67D-001/00 ...

... B67D-001/08 ...

... B67D-001/10

...SPECIFICATION and has its object to enable such a dispenser to be retrofitted with a manually- **refillable** water reservoir assembly. Post-mix **beverage** dispensers designed for use with commercial water supplies generally have pressure pumps for delivering water to the carbonator thereof from...

...of the present invention.

Referring to Figure 1, there is generally indicated a post-mix **beverage** dispenser 10 of a **conventional** type which is normally supplied with water from a commercial water supply. The beverage dispenser...to a post-mix beverage dispenser which is normally supplied with water from a commercial **supply**; and furthermore provides a manually- **refillable** water reservoir assembly including a pumping system which is compatible in operation with the pumping...

9/3,K/21 (Item 21 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

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00245801

**Heat sealable barrier material for improved juice packaging**

**Heissversiegelbares Sperrmaterial fur Saftpackung**

**Materiau barrière soudable a chaud pour l'emballage de jus**

PATENT ASSIGNEE:

International Paper Company, (498460), 77 West 45th Street, New York New York 10036, (US), (applicant designated states:  
AT;BE;CH;DE;ES;FR;GB;IT;LI;LU;NL;SE)

INVENTOR:

Gibbons, Charles E., 6161 Hampton Oaks Drive, Mobile Alabama 36609, (US)  
Whillock, Allan A., 3900 Hillcrest Lane, Mobile, Alabama, (US)

LEGAL REPRESENTATIVE:

Seaborn, George Stephen et al (35661), c/o Edward Evans & Co. Chancery House 53-64 Chancery Lane, London WC2A 1SD, (GB)

PATENT (CC, No, Kind, Date): EP 245921 A2 871119 (Basic)  
EP 245921 A3 880928  
EP 245921 B1 910508

APPLICATION (CC, No, Date): EP 87301665 870225;

PRIORITY (CC, No, Date): US 864142 860516

DESIGNATED STATES: AT; BE; CH; DE; ES; FR; GB; IT; LI; LU; NL; SE

INTERNATIONAL PATENT CLASS: B65D-005/00

ABSTRACT WORD COUNT: 75

LANGUAGE (Publication,Procedural,Application): English; English; English.

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	EPAB96	843
CLAIMS B	(German)	EPAB96	848
CLAIMS B	(French)	EPAB96	968

SPEC B (English) EPAB96 2677  
Total word count - document A 0  
Total word count - document B 5336  
Total word count - documents A + B 5336

INTERNATIONAL PATENT CLASS: B65D-005/00

...SPECIFICATION life thereof and permits replacement of the costly aluminium foil barrier.

The preferred EVOH is **sold** under the **product** name Eval EP resins and **is** available from Eval Company of America.

The present invention has produced a suitable container which...

9/3,K/22 (Item 1 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

01066575 \*\*Image available\*\*

**METHOD AND SYSTEM OF PROVIDING A PRODUCT IN A REFILLABLE CONTAINER  
PROCEDE ET SYSTEME DE DISTRIBUTION D'UN PRODUIT DANS UN CONTENANT  
REUTILISABLE**

Patent Applicant/Assignee:

ECOLAB INC, Ecolab Center, Saint Paul, MN 55102, US, US (Residence), US  
(Nationality)

Inventor(s):

SCHUMAN Allan L, 9349 Olympia Drive, Eden Prairie, MN 55347, US,  
OUTLAW Tina O, 3849 E. 78th Street, Inver Grove Heights, MN 55076, US,  
OLSON Keith E, 13966 Edenwood Court, Apple Valley, MN 55124, US,  
ANDERSON Bryan M, 400 Selby Avenue #405, St. Paul, MN 55102, US,

Legal Representative:

SORENSEN Andrew D (agent), Ecolab Inc., 840 Sibley Memorial Highway,  
Mendota Heights, MN 55118, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200395354 A1 20031120 (WO 0395354)

Application: WO 2003US14738 20030509 (PCT/WO US0314738)

Priority Application: US 2002379881 20020510; US 2003434392 20030508

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO  
RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW  
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE  
SI SK TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 9681

Main International Patent Class: B67D-005/02

International Patent Class: B67D-005/33

Fulltext Availability:

Detailed Description

Detailed Description

... process of filling, purchasing, using the product in container 20 and returning, re-filling and **purchasing** a **refill** of the **product**, label 56 is removed exposing label 60. Exposed label 60 is identifiable by reader 52...

**9/3,K/23 (Item 2 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00936529 \*\*Image available\*\*

**A CLOSURE WITH CONCERTINA ELEMENT AND PROCESSING MEANS**

**BOUCHONS AMELIORES**

Patent Applicant/Assignee:

TELEZYGOLOGY INC, Suite 1101, 61 Lavender Street, Milsons Point, NSW 2061  
, AU, AU (Residence), AU (Nationality), (For all designated states  
except: US)

Patent Applicant/Inventor:

RUDDUCK Dickory, 81 Castle Circuit, Seaforth, NSW 2092, AU, AU  
(Residence), AU (Nationality), (Designated only for: US)  
HORT Michael John Laybourne, 21 Holdsworth Street, Neutral Bay, NSW 2089,  
AU, AU (Residence), AU (Nationality), (Designated only for: US)

Legal Representative:

CHRYSILIOU Kerry (agent), Chrysiliou Law, CMC Centre, 143 Sydney Road,  
Fairlight, NSW 2094, AU,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200270361 A1 20020912 (WO 0270361)

Application: WO 2002AU262 20020307 (PCT/WO AU0200262)

Priority Application: AU 20013565 20010307; AU 20014364 20010411

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO  
RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 9193

Main International Patent Class: **B65D-039/12**

International Patent Class: **B65D-055/02 ...**

... **B67D-005/14 ...**

... **B67D-005/32**

Fulltext Availability:

Detailed Description

Detailed Description

... communicates with the stock control, distribution and manufacturing facilities of the system- 152-to- place **replacement - orders** - for the **product** to maintain stock levels by ensuring timely manufacture and appropriate distribution. During the stock control...

**9/3,K/24 (Item 3 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00883673

**WATER-SOLUBLE THERMOFORMED CONTAINERS COMPRISING AQUEOUS COMPOSITIONS  
RECIPIENTS THERMOFORMES HYDROSOLUBLES CONTENANT DES COMPOSITIONS AQUEUSES**

Patent Applicant/Assignee:

RECKITT BENCKISER (UK) LIMITED, 103-105 Bath Road, Slough, Berkshire SL1  
3UH, GB, GB (Residence), GB (Nationality), (For all designated states  
except: US)

Patent Applicant/Inventor:

DUFFIELD Paul John, 128 Canada Drive, Cherry Burton HU17 7RH, GB, GB  
(Residence), GB (Nationality), (Designated only for: US)

Legal Representative:

DICKSON Elizabeth Anne (et al) (agent), Reckitt Benckiser plc, Group  
Patents Dept., Dansom Lane, Hull HU8 7DS, GB

Patent and Priority Information (Country, Number, Date):

Patent: WO 200216222 A1 20020228 (WO 0216222)

Application: WO 2001GB3827 20010823 (PCT/WO GB0103827)

Priority Application: GB 200020965 20000825; GB 200021113 20000825

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU  
SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 6144

Main International Patent Class: **B65D-065/46**

International Patent Class: **B65D-081/32 ...**

Fulltext Availability:

Detailed Description

Detailed Description

... EP-A-654,418 describes self-standing flexible pouches  
which may contain, for example, liquid **detergent**  
compositions for **refilling** other containers. In **order**  
to avoid folding of the pouch, which can lead to  
cracking and leakage, the bag...

9/3,K/25 (Item 4 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00882390 \*\*Image available\*\*

**PROCESS AND MOULD FOR THERMOFORMING CONTAINERS**

**PROCEDE ET MOULE POUR LE THERMOFORMAGE DE RECIPIENTS**

Patent Applicant/Assignee:

RECKITT BENCKISER (UK) LIMITED, 103-105 Bath Road, Slough, Berkshire SL1  
3UH, GB, GB (Residence), GB (Nationality), (For all designated states  
except: US)

Patent Applicant/Inventor:

HAMMOND Geoffrey Robert, 574 James Reckitt Avenue, Hull HU8 0LG, GB, GB  
(Residence), GB (Nationality), (Designated only for: US)

ROGERS Richard, Meadows View, Harling Road, Great Hockham, Thetford,  
Norfolk IP24 1NT, GB, GB (Residence), GB (Nationality), (Designated  
only for: US)

Legal Representative:

DICKSON Elizabeth Anne (et al) (agent), Reckitt Benckiser plc, Group  
Patents Department, Dansom Lane, Hull HU8 7DS, GB,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200216207 A1 20020228 (WO 0216207)

Application: WO 2001GB3826 20010823 (PCT/WO GB0103826)  
Priority Application: GB 200020964 20000825  
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP  
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU  
SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 8317

Main International Patent Class: B65B-047/02

Fulltext Availability:

Detailed Description

Detailed Description

... EP-A-654,418 describes self-standing flexible pouches which may contain, for example, liquid detergent compositions for refilling other containers. In order to avoid folding of the pouch, which can lead to cracking and leakage, the bag...

9/3,K/26 (Item 5 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00866729 \*\*Image available\*\*

POP-UP WIPE DISPENSING SYSTEM

SYSTEME DE DISTRIBUTION ENTRAINEE DE CHIFFONS

Patent Applicant/Assignee:

THE PROCTER & GAMBLE COMPANY, One Procter & Gamble Plaza, Cincinnati, OH 45202, US, US (Residence), US (Nationality)

Inventor(s):

BARONI Dario, Via Livornese 7, I-I-56100 Pisa, IT,  
COSTA Gianluca, Via Anfiteatro 219, I-I-74100 Taranto, IT,

Legal Representative:

REED T David (et al) (agent), The Procter & Gamble Company, 5299 Spring Grove Avenue, Cincinnati, OH 45217-1087, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200200527 A1 20020103 (WO 0200527)

Application: WO 2001US19627 20010619 (PCT/WO US0119627)

Priority Application: EP 2000870143 20000623

Designated States: AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12239

Main International Patent Class: B65D-083/08

Fulltext Availability:  
Detailed Description

Detailed Description

... which is 1 5 designed to fit inside the container. The pouch can thus be **sold** as a **wipes refill package**, that the consumer would then store in the container. The pouch is thus removable and...

9/3,K/27 (Item 6 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

00852235 \*\*Image available\*\*

**WET WIPES CONTAINER HAVING IMPROVED STRENGTH**  
**RECIPIENT POUR LINGETTES HUMIDIFIEES PRÉSENTANT UNE RÉSISTANCE AMÉLIORÉE**

Patent Applicant/Assignee:

KIMBERLY-CLARK WORLDWIDE INC, 401 N. Lake Street, Neenah, WI 54956, US,  
US (Residence), US (Nationality)

Inventor(s):

HUANG Yung Hsiang, 2420 West Seneca Drive, Appleton, WI 54914, US,  
CHRISTIANSON Rodney Carlton, 845 Heritage Trail, Oshkosh, WI 54904, US,  
COLE Douglas Bryan, 61 Crestview Drive, Hortonville, WI 54944, US,  
BALZAR Tammy Jo, 603 Jackson Street, Oshkosh, WI 54901, US,  
STUDEE Stephen Bernard, 7829 Westman Way, Middleton, WI 53562, US,

Legal Representative:

BENDEL Michael J (et al) (agent), Kimberly-Clark Worldwide, Inc., 401 N.  
Lake Street, Neenah, WI 54956, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200185551 A2-A3 20011115 (WO 0185551)

Application: WO 2001US14531 20010504 (PCT/WO US0114531)

Priority Application: US 2000202290 20000505

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU  
CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR  
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE  
SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 11374

Main International Patent Class: B65D-001/44

Fulltext Availability:

Detailed Description

Detailed Description

... container lid 24 of the container. This is useful, in part, because some wet wipe **products** are **sold** without containers in **refill** packs. The consumer may make intermittent purchases of the wet wipes in a container 20...

9/3,K/28 (Item 7 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

00804901 \*\*Image available\*\*

**WET WIPES CONTAINER HAVING AN IMPROVED OPENING MECHANISM**

**RECIPIENT POUR LINGETTES HUMIDES A MECANISME D'OUVERTURE AMELIORE**

Patent Applicant/Assignee:

KIMBERLY-CLARK WORLDWIDE INC, 401 N. Lake Street, Neenah, WI 54956, US,  
US (Residence), US (Nationality)

Inventor(s):

HUANG Yung Hsiang, 2420 West Seneca Drive, Appleton, WI 54914, US,  
CHRISTIANSON Rodney Carlton, 845 Heritage Trail, Oshkosh, WI 54904, US,  
COLE Douglas Bryan, 61 Crestview Drive, Hortonville, WI 54944, US,  
BALZAR Tammy Jo, 603 Jackson Street, Oshkosh, WI 54901, US,  
STUDEE Stephen Bernard, 7829 Westman Way, Middleton, WI 53562, US,

Legal Representative:

DUDKOWSKI Alyssa A (et al) (agent), Kimberly-Clark Worldwide, Inc., 401  
N. Lake Street, Neenah, WI 54956, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200138189 A1 20010531 (WO 0138189)

Application: WO 2000US14761 20000526 (PCT/WO US0014761)

Priority Application: US 99114612 19991129; US 2000565969 20000505

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE  
DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC  
LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI  
SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 11780

Main International Patent Class: B65D-043/16

Fulltext Availability:

Detailed Description

Detailed Description

... container lid 24 of the container. This is useful, in part, because some wet wipe **products** are **sold** without containers in **refill** packs. The consumer may make intermittent purchases of the wet wipes in a container 20...

9/3,K/29 (Item 8 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00804900 \*\*Image available\*\*

**WET WIPES CONTAINER HAVING A TEAR RESISTANT LID**

**CONTENANT POUR LINGETTES HUMIDES PRESENTANT UN COUVERCLE RESISTANT A LA DECHIRURE**

Patent Applicant/Assignee:

KIMBERLY-CLARK WORLDWIDE INC, 401 N. Lake Street, Neenah, WI 54956, US,  
US (Residence), US (Nationality)

Inventor(s):

HUANG Yung Hsiang, 2420 West Seneca Drive, Appleton, WI 54914, US,  
CHRISTIANSON Rodney Carlton, 845 Heritage Trail, Oshkosh, WI 54904, US,  
COLE Douglas Bryan, 61 Crestview Drive, Hortonville, WI 54944, US,  
STUDEE Stephen Bernard, 7829 Westman Way, Middleton, WI 53562, US,  
BALZAR Tammy Jo, 603 Jackson Street, Oshkosh, WI 54901, US,

Legal Representative:

DUDKOWSKI Alyssa A (et al) (agent), Kimberly-Clark Worldwide, Inc., 401  
N. Lake Street, Neenah, WI 54956, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200138188 A1 20010531 (WO 0138188)  
Application: WO 2000US14760 20000526 (PCT/WO US0014760)  
Priority Application: US 99114612 19991129; US 2000565794 20000505  
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE  
DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC  
LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI  
SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12256

Main International Patent Class: B65D-043/16

Fulltext Availability:

Detailed Description

Detailed Description

... container lid 24 of the container. This is useful, in part, because some wet wipe **products** are **sold** without containers in **refill** packs. The consumer may make intermittent purchases of the wet wipes in a container 20...

9/3,K/30 (Item 9 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00804899 \*\*Image available\*\*

**WET WIPES CONTAINER WITH IMPROVED CLOSURE**

**RECIPIENT POUR ARTICLES DE NETTOYAGE HUMIDES A FERMETURE AMELIOREE**

Patent Applicant/Assignee:

KIMBERLY-CLARK WORLDWIDE INC, 401 N. Lake Street, Neenah, WI 54956, US,  
US (Residence), US (Nationality)

Inventor(s):

HUANG Yung Hsiang, 2420 West Seneca Drive, Appleton, WI 54914, US,  
CHRISTIANSON Rodney Carlton, 845 Heritage Trail, Oshkosh, WI 54904, US,  
COLE Douglas Bryan, 61 Crestview Drive, Hortonville, WI 54944, US,  
BALZAR Tammy Jo, 603 Jackson Street, Oshkosh, WI 54901, US,  
STUDEE Stephen Bernard, 7829 Westman Way, Middleton, WI 53562, US,

Legal Representative:

DUDKOWSKI Alyssa A (et al) (agent), Kimberly-Clark Worldwide, Inc., 401  
N. Lake Street, Neenah, WI 54956, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200138187 A1 20010531 (WO 0138187)

Application: WO 2000US14758 20000526 (PCT/WO US0014758)

Priority Application: US 99114612 19991129; US 2000565793 20000505; US  
2000202290 20000505

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE  
DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC  
LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI  
SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 11943

Main International Patent Class: B65D-043/16

Fulltext Availability:

Detailed Description

Detailed Description

... container lid 24 of the container. This is useful, in part, because some wet wipe **products** are sold without containers in **refill** packs. The consumer may make intermittent purchases of the wet wipes in a container 20...

**9/3,K/31 (Item 10 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00565500 \*\*Image available\*\*

**A HAND-HELD CLEANING DEVICE AND A CLEANING SYSTEM**

**DISPOSITIF DE NETTOYAGE MANUEL**

Patent Applicant/Assignee:

THE PROCTER & GAMBLE COMPANY,  
TRAJANO Trace Wendell De Guzman,  
REYES Elmer Quirimit delos,

Inventor(s):

TRAJANO Trace Wendell De Guzman,  
REYES Elmer Quirimit delos,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200028873 A2 20000525 (WO 0028873)

Application: WO 99US26884 19991112 (PCT/WO US9926884)

Priority Application: WO 98US24576 19981118; WO 98US24577 19981118

Designated States: AE AL AM AT AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ CZ  
DE DE DK DK DM EE EE ES FI FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG  
KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD  
SE SG SI SK SK SL TJ TM TR TT UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD  
SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB  
GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 10927

International Patent Class: B67D-005/02

Fulltext Availability:

Detailed Description

Detailed Description

... is in connected relation to at least one outlet, 40 and 40', located at the **refilling** station, 36, through which a **product** flows, in **order** to **refill** the hand-held cleaning device. The number of outlets, 40, is equal in number to...

**9/3,K/32 (Item 11 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00534435 \*\*Image available\*\*

**REUSABLE PACKAGE FOR BLISTER PACKS AND THE LIKE**

**EMBALLAGE REUTILISABLE POUR EMBALLAGES COQUES OU EMBALLAGES SIMILAIRES**

Patent Applicant/Assignee:

REMMOS PTY LTD,  
SOMMER Peter,

Inventor(s):

SOMMER Peter,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9965787 A1 19991223

Application: WO 99AU459 19990611 (PCT/WO AU9900459)

Priority Application: AU 984091 19980612

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT  
UA UG US UZ VN YU ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD  
RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF  
CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 5315

Main International Patent Class: B65D-073/00

International Patent Class: B65D-083/04 ...

Fulltext Availability:

Detailed Description

Detailed Description

... respectively of slots 9 and 10.

The arrangement enables ready release of article 8 in **order** to recharge  
**refillable package** 1.

Article 8 or a new article may be inserted in the direction of arrow...

9/3,K/33 (Item 12 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00511032 \*\*Image available\*\*

ACCESSORY KIT FOR SERVICING AN INTERNAL COMBUSTION ENGINE

ENSEMBLE D'ACCESSOIRES POUR L'ENTRETIEN D'UN MOTEUR A COMBUSTION INTERNE

Patent Applicant/Assignee:

HANDELMAN Joseph H,

PAUL John Neil,

Inventor(s):

PAUL John Neil,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9942384 A1 19990826

Application: WO 99US3420 19990217 (PCT/WO US9903420)

Priority Application: ZA 981342 19980218

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES  
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU  
LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA  
UG US UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM  
AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM  
GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 2146

Main International Patent Class: B65D-081/36

Fulltext Availability:

Detailed Description

Detailed Description

... re-cyclable.

The Applicant regards it as an advantage that a user is enabled to **buy**

a single package including replacement engine oil in an inexpensive container which is user friendly for discharging oil into an...

**9/3,K/34 (Item 13 from file: 349)**  
DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

00425975 \*\*Image available\*\*  
**HAND-HELD CONTAINER FOR PREDISSOLVING DETERGENT COMPOSITION**  
**RECEPTEACLE PORTATIF POUR LA PREDISSOLUTION D'UNE COMPOSITION DETERGENTE**  
Patent Applicant/Assignee:  
THE PROCTER & GAMBLE COMPANY,  
Inventor(s):  
FUKUSHIMA Kimiko,  
NANNO Yukio,  
TANEKO Akiko,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 9816438 A1 19980423  
Application: WO 97US13730 19970805 (PCT/WO US9713730)  
Priority Application: WO 96US16403 19961015  
Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES  
FI GB GE GH HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN  
MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW  
GH KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI  
FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG  
Publication Language: English  
Fulltext Word Count: 7798  
Main International Patent Class: B65D-047/06  
Fulltext Availability:  
Detailed Description

Detailed Description  
... solvent can be added therein. This further saves the user the expense and hassle of purchasing' replacement pre-treatment products when the pre-treater "runs out." Furthermore, because any detergent can be used therewith, use...

**9/3,K/35 (Item 14 from file: 349)**  
DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

00406782 \*\*Image available\*\*  
**PACKAGING SYSTEM FOR STORING AND DISPENSING PRODUCTS**  
**DISPOSITIF D'EMBALLAGE PERMETTANT DE STOCKER ET DE DISTRIBUER DES PRODUITS**  
Patent Applicant/Assignee:  
JOHNSON & JOHNSON CONSUMER PRODUCTS INC,  
Inventor(s):  
GALLO Anthony B,  
MOHARY Stephen John,  
CHAN Ivan,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 9747527 A1 19971218  
Application: WO 97US9616 19970604 (PCT/WO US9709616)  
Priority Application: US 96662547 19960613  
Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES  
FI GB GE HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW  
MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN GH KE LS MW  
SD SZ UG AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT

LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG  
Publication Language: English  
Fulltext Word Count: 8038  
Main International Patent Class: B65D-023/08  
Fulltext Availability:  
Detailed Description

Detailed Description

... is completely used, the container either has to be disposed of, and a new container **purchased**, or a **refill** of the **product** has to be **purchased** and then placed into the container, such as by pouring, etc.

Another container, known in...container cannot be squeezed to dispense its contents therefrom. Additionally, these containers are not replaceable - **refilling** is necessary once the **product supply** is exhausted.

7

The body or lower portion of these containers is produced by extrusion...

9/3,K/36 (Item 15 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT  
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00390169 \*\*Image available\*\*

**PACKAGE FOR CD OR SIMILAR**

**EMBALLAGE POUR DISQUES COMPACTS OU SIMILAIRES**

Patent Applicant/Assignee:

DANAPAK CARTONS LIMITED,  
BROWN Jonathan,

Inventor(s):

BROWN Jonathan,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9730912 A1 19970828

Application: WO 97GB506 19970221 (PCT/WO GB9700506)

Priority Application: GB 963889 19960223

Designated States: JP NO US AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT  
SE

Publication Language: English

Fulltext Word Count: 2588

Main International Patent Class: B65D-085/57

Fulltext Availability:

Detailed Description

Detailed Description

... reinserting the CD 2 into the slits 15,16 where it is lightly gripped. In **order** to facilitate the **replacement** of the CD into the **package**, the slits 15,16 are preferably widened at their open end, for example in V...

9/3,K/37 (Item 16 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT  
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00297132

**REFILLABLE PACKAGE**

**EMBALLAGE RECHARGEABLE**

Patent Applicant/Assignee:

THE PROCTER & GAMBLE COMPANY,  
VAN PUT Annick Antione Sonia,  
NEERGAARD Arthur Hampton,

Inventor(s):

VAN PUT Annick Antione Sonia,  
NEERGAARD Arthur Hampton,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9515283 A2 19950608

Application: WO 94US13021 19941114 (PCT/WO US9413021)

Priority Application: AT 093870223 19931122

Designated States: CA CN JP US VN

Publication Language: English

Fulltext Word Count: 3290

Main International Patent Class: B65D-051/18

Fulltext Availability:

Detailed Description

Detailed Description

... being releasably attached to the transition collar  
in the region around the pouring orifice.

In **order** to facilitate **refilling** of the **package** the  
aperture has a cross-sectional area which is greater than  
the cross-sectional area...

9/3,K/38 (Item 17 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2003 WIPO/Univentio. All rts. reserv.

00234774

**ANIMATED TOY IN PACKAGE**

**JOUET ANIME DANS SA BOITE D'EMBALLAGE**

Patent Applicant/Assignee:

S R MICKELBERG COMPANY INC,

Inventor(s):

MICKELBERG Stephen R,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9309034 A1 19930513

Application: WO 92US9421 19921103 (PCT/WO US9209421)

Priority Application: US 91328 19911108

Designated States: AT BE CH DE DK ES FR GB GR IE IT LU MC NL SE

Publication Language: English

Fulltext Word Count: 2925

Main International Patent Class: B65D-025/00

Fulltext Availability:

Detailed Description

Detailed Description

... invention to provide a  
package for an animated toy which can be activated in its  
**package** which does not require **replacement** of batteries after  
**sale** of the toy,

It is still another object of this invention to  
provide an animated...

9/3,K/39 (Item 18 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

00196452 \*\*Image available\*\*

**PRIZE HOLDING CONTAINER ASSEMBLIES**  
**ENSEMBLES DE CONTEINEURS RENFERMANT DES SURPRISES**

Patent Applicant/Assignee:

HOWES James P,

Inventor(s):

HOWES James P,

NOSCHESE Rocco,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9113806 A1 19910919

Application: WO 91US1294 19910228 (PCT/WO US9101294)

Priority Application: US 90947 19900312

Designated States: AT AU BE CA CH DE DK ES FR GB GR IT JP LU NL NO SE

Publication Language: English

Fulltext Word Count: 16515

Main International Patent Class: **B65D-001/24**

International Patent Class: **B65D-01:36 ...**

... **B65D-57:00 ...**

... **B65D-85:00 ...**

... **B65D-77:00**

Fulltext Availability:

Claims

Claim

... the high or low value prize, a coupon would also typically be incorporated therein for replacement of the **beverage** can which the consumer had purchased . If desired, locking means is incorporated into simulated product container 20 in order to thwart...

**9/3,K/40 (Item 19 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

00183917 \*\*Image available\*\*

**PRESSURIZABLE PRODUCT DISPENSER**  
**DISTRIBUTEUR DE PRODUITS PRESSURISABLE**

Patent Applicant/Assignee:

PLUM TECHNOLOGY PTY LTD,

BACKHAUS Stephan Andre,

FIELD Peter Wyville,

Inventor(s):

BACKHAUS Stephan Andre,

FIELD Peter Wyville,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9101257 A1 19910207

Application: WO 90AU312 19900725 (PCT/WO AU9000312)

Priority Application: AU 895406 19890725; AU 896660 19891003

Designated States: AT AT AU BB BE BF BG BJ BR CA CF CG CH CH CM DE DE DK DK ES ES FI FR GA GB GB HU IT JP KP KR LK LU LU MC MG ML MR MW NL NL NO RO SD SE SE SN SU TD TG US

Publication Language: English

Fulltext Word Count: 4827

Main International Patent Class: **B65D-083/42**  
International Patent Class: **B65D-83:44 ...**

... **B65B-31:04**

Fulltext Availability:  
Detailed Description

Detailed Description

... air pump with each package of product is expensive and wasteful while the provision of "refill packages" sold for use with an air pump is inconvenient and may lead to product being dispensed...

**9/3,K/41 (Item 20 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

00169868

**PRIZE HOLDING CONTAINER ASSEMBLIES**  
**ENSEMBLES DE RECIPIENT CONTENANT UN CADEAU**

Patent Applicant/Assignee:

THE COCA-COLA COMPANY,

Inventor(s):

HOWES James P,

NOSCHESE Rocco,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9003316 A1 19900405

Application: WO 89US4120 19890920 (PCT/WO US8904120)

Priority Application: US 88755 19880928

Designated States: AT AU BE CH DE DK FR GB IT JP LU NL NO SE

Publication Language: English

Fulltext Word Count: 8569

Main International Patent Class: **B65D-025/00**

International Patent Class: **B65D-77:24 ...**

... **B65D-81:32**

Fulltext Availability:  
Detailed Description

Detailed Description

... the high or low value prize, a coupon would also typically be incorporated therein for replacement of the 'beverage' can which the consumer had purchased .

- 16

If desired, locking means is incorporated into simulated product container 20 in order to...

**9/3,K/42 (Item 21 from file: 349)**

DIALOG(R) File 349:PCT FULLTEXT  
(c) 2003 WIPO/Univentio. All rts. reserv.

00140414 \*\*Image available\*\*

**APPARATUS AND METHOD FOR DISPENSING WARM LIQUID FOODS**  
**DISPOSITIF ET PROCEDE DE DISTRIBUTION D'ALIMENTS LIQUIDES CHAUDS**  
Patent Applicant/Assignee:

STEIN Andrew M,  
Inventor(s):

STEIN Andrew M,

Patent and Priority Information (Country, Number, Date):

Patent: WO 8705283 A1 19870911  
Application: WO 87US506 19870309 (PCT/WO US8700506)  
Priority Application: US 86211 19860310

Designated States: AT AU BE CH DE FR GB IT JP LU NL SE

Publication Language: English

Fulltext Word Count: 4320

Main International Patent Class: **B67D-005/54**

International Patent Class: **B67D-05:62 ...**

... **B67D-05:64**

Fulltext Availability:

Detailed Description

Detailed Description

... from ambient contamination during  
operation and is only open for filling and/or cleaning before  
**replacement** of another **supply** of food **product**.

The system can be permanently installed in a fixed  
location or made in a mobile...

Set Items Description  
S1 0 AU=(COCCARO D? OR COCCARO, D?)  
S2 545406 REPLACEMENT? OR REPLACING  
S3 14579 REFILL? OR RE()FILL? ?  
S4 6573775 PAY? ? OR PAYING OR PAID OR PREPAY OR PREPAID OR PRICE  
S5 529 S3(3N) (PRODUCT? ? OR GOODS OR WARES OR CEREAL? OR MERCHANT-  
I? OR ITEM? ? OR TOOTHBRUSH? OR PARTS OR PACKAGE? OR DETERGEN-  
T? OR BEVERAGE? OR OINTMENT? OR SOFTENER)  
S6 47 S5(S)S4  
S7 10950 S2(3N) (PRODUCT? ? OR CEREAL? OR ITEM? ? OR TOOTHBRUSH? OR -  
PACKAGE? OR DETERGENT? OR BEVERAGE? OR OINTMENT? OR SOFTENER)  
S8 303 S7(10N) (PREDETERMIN? OR FREE OR PRE()DETERMIN? OR CONSTANT?  
OR REGULAR?)  
S9 12 S8(S)S4  
S10 191 (S5 OR S8) (30N) (AD OR ADVERT? OR ADS OR MARKET? OR PROMOTI-  
ON?)  
S11 150 S10 NOT PY>2001  
S12 141 S11 NOT PD=20010919:20040113  
S13 121 RD (unique items)  
? show file  
File 20:Dialog Global Reporter 1997-2004/Jan 13  
(c) 2004 The Dialog Corp.  
File 476:Financial Times Fulltext 1982-2004/Jan 13  
(c) 2004 Financial Times Ltd  
File 610:Business Wire 1999-2004/Jan 13  
(c) 2004 Business Wire.  
File 613:PR Newswire 1999-2004/Jan 13  
(c) 2004 PR Newswire Association Inc  
File 624:McGraw-Hill Publications 1985-2004/Jan 12  
(c) 2004 McGraw-Hill Co. Inc  
File 634:San Jose Mercury Jun 1985-2004/Jan 11  
(c) 2004 San Jose Mercury News  
File 810:Business Wire 1986-1999/Feb 28  
(c) 1999 Business Wire  
File 813:PR Newswire 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc

**9/3,K/1 (Item 1 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

32084781  
**Q3 2003 Tenneco Automotive Earnings Conference Call - Part 1**  
FAIR DISCLOSURE WIRE  
October 21, 2003  
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4350

... for the balance of the year. We're addressing these issues as we evaluate new **product** lines with faster **replacement** cycles, drive **regular** shock inspections through our safety triangle campaign, implement sales promotions to reduce customer inventories, trim...

**9/3,K/2 (Item 2 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

21015621 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**22 shoppers win electrical appliances**  
Suryani Dalip  
NEW STRAITS TIMES (MALAYSIA)  
January 30, 2002  
JOURNAL CODE: FNST LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 516

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... personnel, the company is offering a 20 per cent discount on the selling price of **replacement products** at dealer shops.  
Tan said **free** delivery would be provided but was limited to a 20km radius in the campaign areas...

**9/3,K/3 (Item 3 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

19194118 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**LIA wants degree but not fees**  
MONEY MARKETING  
October 04, 2001  
JOURNAL CODE: FMMG LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 192

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... wants to pay for advice for which the end result is not a solution or **product**. It says: " **Replacement** of mediation by **free** -standing "financial health-checks" might leave many consumers unsatisfied."  
The response questions if Government departments...

**9/3,K/4 (Item 4 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

12113058 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**ViewSonic(R) PJL855 Projector Now Available Through National Retailer Office Depot**  
PR NEWSWIRE  
July 26, 2000  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 597

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... warranty, and is eligible for ViewSonic's optional Express Exchange(R) Service, which guarantees a **replacement product** within 48 hours. ViewSonic offers toll- **free** technical support seven days a week, 24 hours a day.

About ViewSonic  
ViewSonic Visual Technology...

**9/3,K/5 (Item 5 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

11903482 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Presario gets new coat: Compaq PC now comes in a variety of colours**  
VITO PILIECI  
FINANCIAL POST, p08  
July 12, 2000  
JOURNAL CODE: FFP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 485

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... supplied by Compaq free of charge until the end of October. After that, consumers will **pay** \$45 for a package.  
But not all of the computing world is seeing in colour...

**9/3,K/6 (Item 6 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

07405287 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Business This Week 2 (Money Week): UK goods and consumer rights**  
IRISH TIMES, p72  
September 24, 1999  
JOURNAL CODE: FIRT LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 195

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... make up the difference between what was paid and the reduced value of the faulty **item**, or a **replacement** or **free** repair if both parties agree, says the ECC.  
If the retailer refuses, a small claims...

**9/3,K/7 (Item 7 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

03902867 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Mitsubishi Display Products Announces 1000 ANSI Lumen, Ultra-Portable, XGA**

**LCD Projector**

BUSINESS WIRE

January 04, 1999

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1040

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... three-year parts & labor warranty, 30-day warranty on the light source, 7-day, toll- **free** support and a 3-year guaranteed **free replacement product** shipped overnight for next-business-day delivery

CONTACT: Mitsubishi, Cypress  
Susie Mitchell, 714/236-6139...

**9/3,K/8 (Item 8 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

02662033 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Mitsubishi Electronics Announces Feature-Driven 1200 ANSI Lumen XGA LCD Projector; X200 Designed For Professional Presenters With High-performance Demands**

BUSINESS WIRE

September 01, 1998

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 959

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... three-year parts & labor warranty, 30-day warranty on the light source, 7-day, toll- **free** support and a 3-year guaranteed **free replacement product** shipped overnight for next-business-day delivery.

CONTACT: Mitsubishi Electronics Display Products Division Susie Mitchell...

**9/3,K/9 (Item 1 from file: 613)**

DIALOG(R)File 613:PR Newswire

(c) 2004 PR Newswire Association Inc. All rts. reserv.

00657094 20011015DAM015 (USE FORMAT 7 FOR FULLTEXT)

**S-CT 15:23 Sleep Apnea Market Awakens, Says Frost & Sullivan**

PR Newswire

Monday, October 15, 2001 08:57 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 530

TEXT:

...receive support from favorable reimbursement policies instituted by healthcare payors for nasal and facial interfaces. **Regular** usage takes its toll on **products ; replacement** rates are being aided by private and government insurers who allow for new nasal masks reimbursement every 90 days.  
"Despite the costs, it is still advantageous for insurers to **pay** for

replacements over a lifetime resulting in increased compliance rather than noncompliance which is often...

**9/3,K/10 (Item 2 from file: 613)**  
DIALOG(R) File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00382521 20000726LAW059 (USE FORMAT 7 FOR FULLTEXT)  
**Viewsonic(R) PJL855 Projector Now Available Through National Retailer**  
**Office Depot**  
PR Newswire  
Wednesday, July 26, 2000 13:01 EDT  
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSPRICE  
WORD COUNT: 605

...Steve Embree, executive vice president merchandising, Office Depot.

The ViewSonic PJL855 will have a shelf **price** of \$3,495 at Office Depot, is backed by a three-year limited warranty, and is eligible for ViewSonic's optional Express Exchange(R) Service, which guarantees a **replacement product** within 48 hours. ViewSonic offers toll- **free** technical support seven days a week, 24 hours a day.

About ViewSonic  
ViewSonic Visual Technology...

**9/3,K/11 (Item 1 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0767204 DE031  
**MONROE AUTO EQUIPMENT COMPANY RECALLS FORD TAURUS AND MERCURY SABLE ('86-'94) FRONT STRUT REPLACEMENT UNITS FOR MOTOR VEHICLE SAFETY**

DATE: December 1, 1994 16:10 EST WORD COUNT: 320

...Monroe or their Monroe supplier. If potentially defective struts are found, Monroe will promptly provide **replacement product free** of charge and will **pay** the labor costs of installation.

Anyone with questions may call Monroe directly at 800-521...

**9/3,K/12 (Item 2 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0598227 NYCFNS1  
**THE HIDDEN COSTS OF CONSUMER ELECTRONICS**

DATE: May 25, 1993 06:47 EDT WORD COUNT: 329

...product over its lifetime can

literally double, triple or even quadruple the item's purchase **price** .  
This year, Americans will spend over \$3.3 billion on the AA, C and D  
cells that power their more than 1 billion battery-operated **products** .

**Constantly replacing** throwaway batteries not only costs money, but  
also is inconvenient for the user and means...  
?

**6/3,K/1 (Item 1 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

32599914 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Texas A&M U.: COLUMN: Getting played**  
Mike Walters  
UNIVERSITY WIRE  
December 01, 2003  
JOURNAL CODE: WUWI LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 740

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... rather pay for a soft drink separately and which of the two options offers certain **beverages**, free **refills** or a cheaper **price**. In both examples, the only control a company has on making a sale is the...

**6/3,K/2 (Item 2 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
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32342008 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Event Brief of Q3 2003 The Gillette Company Earnings Conference Call - Part 1**  
FAIR DISCLOSURE WIRE  
November 04, 2003  
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4381

... to CrossAction Vitalizer brush. 3. Trade-up within rechargeables. 4. Improved mix with more power **toothbrush refills**. 5. Positives partially offset by higher European manufacturing costs and double digit advertising increase to...

**6/3,K/3 (Item 3 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

31956881  
**Q3 2003 Tomra Systems ASA Earnings Presentation - Part 1**  
FAIR DISCLOSURE WIRE  
October 14, 2003  
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4772

... refillable systems for crates and bottles. That is why maybe the order size per unit **price** has been somewhat higher on these two (stores) for those who could make that calculation...

... It is basically a marking on the package that is indicating whether deposit had been **paid** or not **paid**. It is a 'P' symbol and is basically printed on either the label or on...

... is unique packaging. It is a unique marking on the package that deposit has been **paid** and you can only redeem the deposit in the stores or in the chain that... competition. There is, even in North America, some more competition and it has been somewhat **price** dumping situations in Quebec.

We are on track in the long-term and we expect...

**6/3,K/4 (Item 4 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

31747981 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**The Coca-Cola Company Announces Third Quarter and Year-To-Date 2003 Results**

PR NEWSWIRE (US)  
October 16, 2003  
JOURNAL CODE: WPRU LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4780

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... system. The Company is working in a strong partnership with its bottlers to offer new **packages**, in both **refillable** and one-way presentations, to provide greater choice to consumers and allow our system to...

... the quarter. In Nigeria, the second largest market in Africa, the Company has focused on **price** realization in the marketplace to improve the overall profitability for the Company and its bottling...

**6/3,K/5 (Item 5 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

30191226 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**The Coca-Cola Company Announces Second Quarter And Year-To-Date 2003 Results**

PR NEWSWIRE (US)  
July 17, 2003  
JOURNAL CODE: WPRU LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4381

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... during last year's economic crisis. Further, as a result of a strong emphasis on **refillable packages**, Trademark Coca-Cola grew by 27 percent in the second quarter. -- In Brazil, unit case...

... percent in the quarter and 6 percent year-to-date as a result of significant **price** increases that were implemented in the marketplace to cover increased raw material costs, the effect...operating environment. In Nigeria, the second largest market in Africa, the Company has focused on **price** realization in the marketplace to improve the overall profitability for the Company and its bottling...

**6/3,K/6 (Item 6 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
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29489596  
**ATMs Are Now More Than Mere Cash Dispensers**  
FINANCIAL EXPRESS

June 04, 2003  
JOURNAL CODE: WFEX LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 724

... standard functions of dispensing cash and balance inquiries, allow you to refill your cellphones pre- **paid** card, purchase insurance products and even read the latest news. In the near future though...

**6/3,K/7 (Item 7 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

29074110  
**Renewed and Improved Treatment In Hair Shampoo with New Package**  
COSMETICS & TOILETRIES & HOUSEHOLD PRODUCTS MARKETING NEWS  
April 25, 2003  
JOURNAL CODE: WCTH LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 139

... for both moist and smooth formula and for anti-dandruff and anti-itches formula. The **price** has been left open.

**6/3,K/8 (Item 8 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

28956383  
**FUNNY CORPORATION TO ISSUE BONDS WORTH UAH10 M THROUGH PRIVATBANK**  
INTERFAX  
April 21, 2003  
JOURNAL CODE: WIRA LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 265

... will send the raised funds into upgrade and purchase of production equipment, mastering of new **products** and **refill** of circulating funds. Milk House Ltd. is part of Funny Corporation that estimates its share...

**6/3,K/9 (Item 9 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

28674712 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Q1 2003 The Coca-Cola Company Earnings Conference Call - Final - Part 1**  
FAIR DISCLOSURE WIRE  
April 01, 2003  
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4646

... marketeering of noncarb. Our focus on a system is to be about achieving the best **price**, package and channel mix to drive our profit, while also effectively managing our cost structure...

... litigation, our company alleged that certain manufacturers participated in a global conspiracy to fix the **price** of vitamins used in the manufacture of some of our products. As a result of...

**6/3,K/10 (Item 10 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

28650905 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**The Coca-Cola Company Announces First Quarter 2003 Results**  
PR NEWSWIRE (US)  
April 16, 2003  
JOURNAL CODE: WPRU LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 3742

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... introduced during the quarter. In addition, the Group's financial performance benefited from effective concentrate **price** and brand mix management as well as a diligent focus on the management of operating...

**6/3,K/11 (Item 11 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

28526552 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Motors: Past Imperfect - Motoring historian Bob Montgomery dips into his archives**  
IRISH TIMES  
April 09, 2003  
JOURNAL CODE: FIRT LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 599

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... paid for the safe return of the empty can and this led to unscrupulous dealers **refilling** them with inferior **product**. The result was the fitting of lead seals to genuine Shell and Anglo-American cans...

**6/3,K/12 (Item 12 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

26432817 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Wild Planet Toys Announces Creation of New Outdoor Antics(TM) Brand**  
PR NEWSWIRE (US)  
December 05, 2002  
JOURNAL CODE: WPRU LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 342

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... double the fun and will be available in nine sleek collectible designs. The suggested retail **price** is \$5.99.  
The Outdoor Antics brand will also include Dive Balls(TM), Magnet Dive ...

**6/3,K/13 (Item 13 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

24888938 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Euro probe into inkjet deals.**

PC WORLD

August 01, 2002

JOURNAL CODE: WPCW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 326

(USE FORMAT 7 OR 9 FOR FULLTEXT)

An official product can cost twice the price of unbranded **products** or **refills**, which now account for an estimated 11 per cent of the market.

But Peter Maude...

**6/3,K/14 (Item 14 from file: 20)**

DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

24768675 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Euro probe into inkjet deals.**

PC WORLD

June 30, 2002

JOURNAL CODE: WPCW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 326

(USE FORMAT 7 OR 9 FOR FULLTEXT)

An official product can cost twice the price of unbranded **products** or **refills**, which now account for an estimated 11 per cent of the market.

But Peter Maude...

**6/3,K/15 (Item 15 from file: 20)**

DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

24442321

**Refill Type Kitchen Roll**

COSMETICS & TOILETRIES & HOUSEHOLD PRODUCTS MARKETING NEWS

July 25, 2002

JOURNAL CODE: WCTH LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 68

... box prevents grease or dust, etc. from adhering to the tissue when not in use. **Price** : Box + 80 sheets = 340 yen. Refill = 220 yen.

**6/3,K/16 (Item 16 from file: 20)**

DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

23643824 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Euro probe into inkjet deals.**

PC WORLD

June 30, 2002

JOURNAL CODE: WPCW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 326

(USE FORMAT 7 OR 9 FOR FULLTEXT)

An official product can cost twice the price of unbranded **products** or **refills**, which now account for an estimated 11 per cent of the market.

But Peter Maude...

**6/3,K/17 (Item 17 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

22964892 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Logon, Nation's First Prepaid Internet Card, Debuts**  
Tayo Ajakaye  
THIS DAY (NIGERIA) (AAGM)  
May 23, 2002  
JOURNAL CODE: FTDL LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 582

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... by buying a refill card.  
The product has the unique advantage of letting the user **pay** for only the used times. If only five minutes was used on the net for instance, only five minutes is **paid** for. Ajayi said the user would not need to **pay** for a whole hour or half an hour when all he needed was ten minutes. In his words, "you don't **pay** for what you don't use."

For the service, the tariff rate is N10 per...

**6/3,K/18 (Item 18 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

22018889  
**Cartridges guarantee return for printer manufacturers**  
SABI (SOUTH AMERICAN BUSINESS INFORMATION) (O ESTADO DE SAO PAULO)  
April 01, 2002  
JOURNAL CODE: WOED LANGUAGE: Portuguese RECORD TYPE: ABSTRACT  
WORD COUNT: 129

... two years. High prices have stimulated the development of lower cost alternatives, such as compatible **products**, **refilled** cartridges and a pirate industry of counterfeit and smuggled products, which may account for as...

**6/3,K/19 (Item 19 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

20314600 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**One Size Fits All; Holiday Selection at 7-Eleven(R) Might Surprise Savvy Shoppers**  
PR NEWSWIRE  
December 14, 2001  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1172

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... your beverage hot or cold longer), i.Gear(TM) sunglasses and i.Gear Specs(TM), **prepaid** long distance and wireless phone cards, lottery tickets (you may already be a winner), holiday...

**6/3,K/20 (Item 20 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

19367619 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**The countryside can recover - if Whitehall lets it**

Matt Ridley  
DAILY TELEGRAPH, p27  
October 18, 2001  
JOURNAL CODE: FDTL LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 678

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the world, refilling the schools and shops and pubs with their custom, and eventually even **paying** farmers to graze or crop their land. If this seems to threaten conservation, then bring...

**6/3,K/21 (Item 21 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

16208606 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**With the arrival of warmer weather, removing unwanted hair becomes more important for women as they don skin-baring spring and summer fashions. If you're working on a hair removal story, please consider including the following new products from Schick:**

CANADA NEWswire  
April 17, 2001  
JOURNAL CODE: WCNW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 332

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... about unsightly nicks. The suggested retail price for Schick Silk Effects+ Razor is \$5.79, package of 5 **refills** \$6.99. A reasonably priced way to get legs ready for summer.

The perfect "shower..."

**6/3,K/22 (Item 22 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

12920500 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Cool TV Products Announces Inkjet Refill Kits Now Available Online**

PR NEWswire  
September 20, 2000  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 283

... receive enough ink to refill your ink cartridges 3 to 9 times for

the same **price** as one regular replacement cartridge," said Brian McMahon, President of CoolTVProducts.com. Kits include: - One...

**6/3,K/23 (Item 23 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

12874608 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**E-business, need of modern world**  
Tasawar Ahmed  
NATION (PAKISTAN)  
September 18, 2000  
JOURNAL CODE: WTNP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1128

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... of business and market circumstances, the site should provide accurate information to customer regarding item **price**, shipment time, payment mode, description of items etc. Such aspect is only possible if the ...

**6/3,K/24 (Item 24 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

10593647 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Linc plans to produce 65m more pens & refills a year**  
Ritwik Mukherjee  
ECONOMIC TIMES  
April 17, 2000  
JOURNAL CODE: WETI LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 334

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... concepts in the Indian writing instrument industry like disposable ball pens, non-sharpening pencils, plastic **refills**. Our new **product** range will also reflect this, Mr Jalan said.

The managing director said that the company...

**6/3,K/25 (Item 25 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

09351274 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**When convenience bites back**  
BANGKOK POST, p6  
January 30, 2000  
JOURNAL CODE: FBKP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1365

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... avoid paying the fees on discarded materials. Ultimately, traders will be encouraged to sell more **refillable** and returnable **products**. Consumers, however, may find that they will have to pay 1-3 percent

more for...

**6/3,K/26 (Item 26 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

07787901 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**AMPS operators plan tie-up to boost services**  
JAKARTA POST, p8  
October 16, 1999  
JOURNAL CODE: FJKP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 426

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... s original coverage areas," he said.  
He said KOMPAK, which provides refill packages within a **price** range of Rp 100,000 to Rp 300,000, has received a warm welcome on...

**6/3,K/27 (Item 27 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

07269894 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Take Ten: The problem with local tourism**  
BUSINESSWORLD (PHILIPPINES), p32  
September 17, 1999  
JOURNAL CODE: FBWP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 836

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... for the price of one cup, you get a "bottomless" one, meaning you can have **refills** without an extra **item** in your tab. For locals, it was a turn-off that an extra cup of...

**6/3,K/28 (Item 28 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

05720720  
**GSM phone users surge in 1st quarter of 1999**  
JAKARTA POST, p8  
June 14, 1999  
JOURNAL CODE: FJKP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 542

... regular postpaid billing system or the recently introduced prepaid system. Telkomsel introduced its first value- **refillable prepaid card product** called simPATI in late 1997, followed by Satelindo with its Mentari in early 1998 and...

... Pro in late 1998. Excelcomindo's corporate communications manager Ventura Elisawati said the sales of **prepaid** cards far exceeds that of a postpaid billing system, resulting in a higher number of **prepaid** subscribers than postpaid. She said Exelcomindo now have around 154,000 active **prepaid** customers, compared to about 60,000 postpaid. A Satelindo

executive recently said the company sold an average of 3,000 starter packs of Mentari **prepaid** cards per day and over 10,000 Mentari refill cards per month. The number of...

6/3,K/29 (Item 29 from file: 20)  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

05168307 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**During the crisis, cheaper may be more expensive**  
JAKARTA POST, p9  
May 02, 1999  
JOURNAL CODE: FJKP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1251

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... have to be replaced once in two years at the most," reminded Paul, "and the **price** of the head unit will be very expensive." The DeskJet 2000C and 2500C are high-end printers, and as such, they already carry premium **price** tags. It should be clear now that the choice is between making a separate durable...

... lose the warranty for their new printers and may have to spend close to the **price** of a new unit just to get the printer repaired. More important than that is...

6/3,K/30 (Item 30 from file: 20)  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

04061622  
**Kitchen Bleaches: "Kitchen Awa (Foam) Haita" by Kao**  
COMLINE PACIFIC RESEARCH CONSULTING  
January 20, 1999  
JOURNAL CODE: WCPC LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 56

... is packaged in a 400ml package and a 400ml refill pack is also available. The **price** is left open. in Japan, 08/15/98

6/3,K/31 (Item 31 from file: 20)  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

04058509  
**Kitchen Bleaches: "Kitchen Awa (Foam) Haita" by Kao**  
COMLINE BUSINESS NEWS  
January 19, 1999  
JOURNAL CODE: WCBN LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 56

... is packaged in a 400ml package and a 400ml refill pack is also available. The **price** is left open. in Japan, 08/15/98

6/3,K/32 (Item 32 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

03661770

**Laundry Aids: Refill Packs of "Dry-Up" by Sunstar**  
COMLINE PACIFIC RESEARCH CONSULTING  
December 07, 1998  
JOURNAL CODE: WCPC LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 38

... packaged its home dry-cleaning detergent "Dry-Up" in a new 400ml refill package. The **price** is kept open. The original package of "Dry-Up" comes in two sizes of 100ml...

**6/3,K/33 (Item 33 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

03658465

**Laundry Aids: Refill Packs of "Dry-Up" by Sunstar**  
COMLINE BUSINESS NEWS  
December 04, 1998  
JOURNAL CODE: WCBN LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 38

... packaged its home dry-cleaning detergent "Dry-Up" in a new 400ml refill package. The **price** is kept open. The original package of "Dry-Up" comes in two sizes of 100ml...

**6/3,K/34 (Item 34 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

02419630

**Lower Prices Campaign at 7-Eleven Stores**  
**from BUSINESS DAY (Bangkok), August 5, 1998**  
BUSINESS DAY (THAILAND)  
August 05, 1998  
JOURNAL CODE: FBDY LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 236

... demand, he said, adding that 7-Eleven would ask its exclusive suppliers to downsize the **package** or increase **refill packages** to reduce cost. The company aims to cut expenses by 40-50 million baht in...

**6/3,K/35 (Item 1 from file: 613)**

DIALOG(R)File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

01052311 20031014FLTU006 (USE FORMAT 7 FOR FULLTEXT)  
**JM Family Provides Healthcare Savings and Convenience**  
PR Newswire  
Tuesday, October 14, 2003 10:31 EDT  
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 604

TEXT:

...rising costs of healthcare by offering JMFE associates savings on all orders (including prescription co-**pays** ), free daily delivery to corporate offices, reduced home shipping costs and the convenience of online...

...pharmacy that offers a large array of prescriptions, over-the-counter products and beauty-aid **items** . Ordering prescriptions and **refills** is made easy with automatic reminders. Patients can organize medical history and information, manage accounts...

**6/3,K/36 (Item 2 from file: 613)**

DIALOG(R) File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00901111 20021206ATF004 (USE FORMAT 7 FOR FULLTEXT)

**Eckerd Expands Senior Rewards Card Into Texas Stores**  
PR Newswire

Friday, December 6, 2002 10:06 EST

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWswire

WORD COUNT: 1,471

...A: The Eckerd Senior Rewards card is not a discount card. Customers will continue to **pay** full retail **price** for each prescription. However, at the time of purchase, 10 percent of the prescription cost...

...account will be credited \$9.43, to be used toward purchase of another prescription or **refill** or other **merchandise** available at Eckerd stores.

Q: Does Medicare coverage preempt enrollment in the Senior Rewards program...

**6/3,K/37 (Item 3 from file: 613)**

DIALOG(R) File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00901110 20021206ATF004 (USE FORMAT 7 FOR FULLTEXT)

**Eckerd Expands Senior Rewards Card Into Texas Stores**  
PR Newswire

Friday, December 6, 2002 10:01 EST

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWswire

WORD COUNT: 1,471

...A: The Eckerd Senior Rewards card is not a discount card. Customers will continue to **pay** full retail **price** for each prescription. However, at the time of purchase, 10 percent of the prescription cost...

...account will  
be credited \$9.43, to be used toward purchase of another  
prescription  
or **refill** or other **merchandise** available at Eckerd stores.

Q: Does Medicare coverage preempt enrollment in the Senior Rewards  
program...

**6/3,K/38 (Item 4 from file: 613)**  
DIALOG(R) File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00900046 20021205LATH040 (USE FORMAT 7 FOR FULLTEXT)  
**Wild Planet Toys Announces Creation of New Brand**  
PR Newswire  
Thursday, December 5, 2002 13:06 EST  
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 355

TEXT:  
...and  
keep the sprayer tip above the water for non-stop streaming, squirting  
action.  
No **refills** needed! The **product** comes packaged with two Jet Streamers  
for  
double the fun and will be available in nine sleek collectible designs.  
The  
suggested retail **price** is \$5.99.  
The Outdoor Antics brand will also include Dive Balls(TM), Magnet Dive  
...

**6/3,K/39 (Item 5 from file: 613)**  
DIALOG(R) File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00900022 20021205LATH040 (USE FORMAT 7 FOR FULLTEXT)  
**Wild Planet Toys Announces Creation of New Brand**  
PR Newswire  
Thursday, December 5, 2002 13:00 EST  
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 355

TEXT:  
...and  
keep the sprayer tip above the water for non-stop streaming, squirting  
action.  
No **refills** needed! The **product** comes packaged with two Jet Streamers  
for  
double the fun and will be available in nine sleek collectible designs.  
The  
suggested retail **price** is \$5.99.  
The Outdoor Antics brand will also include Dive Balls(TM), Magnet Dive  
...

**6/3,K/40 (Item 6 from file: 613)**

DIALOG(R) File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00844849 20021029PHTU033 (USE FORMAT 7 FOR FULLTEXT)  
**Unique Product Makes Refilling Your Own Toner Cartridges Easy**  
PR Newswire  
Tuesday, October 29, 2002 12:25 EST  
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 530

TEXT:

...enormous savings.

All that has forever changed thanks to ReChargX(TM), the inexpensive line of "refill-it-yourself" products for toner-based cartridges, available exclusively from TonerRefillKits.com (<http://www.TonerRefillKits.com>).  
Refilling a...

...under five minutes, ReChargX saves the average toner cartridge user 75% over the "office superstore" price they had been paying for brand-new toner cartridges.

According to company founder, John Galt, "Our patented ReChargX products..."

**6/3,K/41 (Item 7 from file: 613)**

DIALOG(R) File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00791244 20020708DAM012 (USE FORMAT 7 FOR FULLTEXT)  
**7-Eleven Thinks Two Drinks Are Better in One Cup**  
PR Newswire  
Monday, July 8, 2002 08:03 EDT  
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 673

TEXT:

...lid has two holes for both a beverage straw and Slurpee spoon straw. Suggested retail price for the two-in-one Slurp & Gulp beverage is \$1.99. Refills are \$1.49.

"When we tested this product last year in Kansas City, it was..."

**6/3,K/42 (Item 8 from file: 613)**

DIALOG(R) File 613:PR Newswire  
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00418947 20000920CGW035 (USE FORMAT 7 FOR FULLTEXT)  
**Cool TV Products Announces Inkjet Refill Kits Now Available Online**  
PR Newswire  
Wednesday, September 20, 2000 10:52 EDT  
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 287

TEXT:

Cool TV Products is pleased to announce the availability of the "As Seen On TV **Products**" Ink Jet **Refill Kits** - available online, <http://www.cooltvproducts.com>, for the first time. The refill cartridges, previously...

...receive enough ink to refill your ink cartridges 3 to 9 times for the same **price** as one regular replacement cartridge," said Brian McMahon, President of CoolTVProducts.com.  
Kits include:  
- One...

**6/3,K/43 (Item 1 from file: 624)**  
DIALOG(R) File 624:McGraw-Hill Publications  
(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

0317602  
**STOP! DON'T TOSS OUT THAT OLD TONER CARTRIDGE**  
Business Week August 5, 1991; Pg 64; Number 3225  
Journal Code: BW ISSN: 0007-7135  
Section Heading: Information Processing  
Word Count: 148 \*Full text available in Formats 5, 7 and 9\*

BYLINE:  
EDITED BY SUNITA WADEKAR BHARGAVA

TEXT:  
... the discarded toner cartridges. Laser Technologies & Services in West Chester, Pa., tests and replaces the **parts**, **refills** them with toner, and sells the refurbished cartridges for 40% or so less than the \$80 to \$130 a new cartridge costs. In some cases, LST **pays** as much as \$10 for used ones. And now it's offering an offbeat marketing...

**6/3,K/44 (Item 1 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0880068 CL013  
**MONOTYPE CHALLENGES GREETING CARD MARKET WITH NEW WINDOWS SOFTWARE AND CARD LIBRARY**

DATE: November 7, 1995 08:13 EST WORD COUNT: 658

...colorful greeting cards with envelopes in the starter kit, and has a \$29.99 list **price**. It is immediately available from Monotype. **Refill packages** of 20 cards and envelopes are available for \$14.99, less than \$0.75 per...

**6/3,K/45 (Item 2 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0428394 c2098  
**WYETH-AYERST LABORATORIES ANNOUNCES VOLUNTARY RECALL**

15:35 E.T. WORD COUNT: 601

... Treatment Kit -- ANA-GUARD(TM) Epinephrine Injection, USP (1:1000) -- Epinephrine Injection, USP (1:1000) **Refill** - - - - The Epinephrine **products** in question were manufactured between -- 8/14/89 and 7/10/90. Wyeth-Ayerst estimates...

...Epinephrine to the retailer -- from whom purchase was made for a refund of the purchase **price** or -- replacement. For further information call the Wyeth-Ayerst 800 number: -- 1-800-879-9938. - -...

**6/3,K/46 (Item 3 from file: 813)**

DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0303356 SD006

**AD AGEGLLUP POLL REVEALS CHRISTMAS SPENDING CAUTION**

DATE: September 17, 1990 18:21 EDT WORD COUNT: 1,114

...they already purchase the least-expensive products.

What's hot for package goods: enviro-friendly **products** and **refill** packs such as super-concentrated detergents; flu remedies; cloth diapers and Fisher **Price**'s new hair and skincare line for Little People. What's not: baldness remedies, biodegradable...

**6/3,K/47 (Item 4 from file: 813)**

DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0303355 SD006

**AD AGEGLLUP POLL REVEALS CHRISTMAS SPENDING CAUTION**

DATE: September 17, 1990 18:20 EDT WORD COUNT: 1,114

...they already purchase the least-expensive products.

What's hot for package goods: enviro-friendly **products** and **refill** packs such as super-concentrated detergents; flu remedies; cloth diapers and Fisher **Price**'s new hair and skincare line for Little People. What's not: baldness remedies, biodegradable...

**13/3,K/1 (Item 1 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

17981462 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dot.co.th Highlights - Web Traveller: Research businesses online**  
BANGKOK POST, p6  
July 25, 2001  
JOURNAL CODE: FBKP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 503

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... or redemption of products at participating merchants.  
Internet Thailand is another ISP to announce a **refill package** service, which is available at its e- **marketplace**, www.thai.com. As an incentive to use the new service, Inet is offering 15...

**13/3,K/2 (Item 2 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

17036201 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Differentiation Separates the Winners from the Losers, Says Frost & Sullivan**  
BUSINESS WIRE  
June 04, 2001  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 363

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... in seeking better prices."  
The aftermarket for wiper blades is showing the greatest potential for **market** participants. Blades are **regular replacement items**, making this the easiest segment in which to gain revenues.  
According to Sachdeva, **market** participants must make their wiper blades easier to install in order to increase their **market** share and decrease costs. Universal fit products were found to not only increase revenues, but...

**13/3,K/3 (Item 3 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

16734884 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Overcrowded pen market heads for a shakeout**  
Neera Bhardwaj  
TIMES OF INDIA  
May 18, 2001  
JOURNAL CODE: WTIN LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 508

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... cent of the industry turnover.  
Why then are the organised pen manufacturers carving out huge **ad** spends, aiming to sell on the technology plank and launching a model a

month?

Take Today's Pens, which has hi-tech **products** like Climate Control (**refill** resists melting and freezing at extreme climates) and Thixo Fluid (thick ink consistency). Says K...

**13/3,K/4 (Item 4 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

15700513 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Letter: No wealth without sin**

Peter English

INDEPENDENT

March 20, 2001

JOURNAL CODE: FIND LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 113

... poison us, pollute our environment, kill or maim our neighbours, build unforced obsolescence into their **products** to ensure **regular replacement** or merely dupe us into buying the unnecessary through slick **marketing**.

**13/3,K/5 (Item 5 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

15027898 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Reink Corp. Signs an Exclusive Agreement for Distribution of Inkjet Refill Kits**

BUSINESS WIRE

February 07, 2001

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 335

(USE FORMAT 7 OR 9 FOR FULLTEXT)

The multi-billion dollar imaging **market** is analogous to the razor/razor blades **market**, wherein the majority of revenues and profits are realized through the residual sale of consumable supplies.

Reink Corp. manufactures and distributes imaging **products**, including inkjet **refill** kits, bulk ink, remanufactured toner cartridges, impact ribbons and compatible inkjet cartridges. As a direct...

**13/3,K/6 (Item 6 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

14687773 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**REINK CORP. Seeks to Penetrate the \$4 Billion Wide Format Imaging Market**

BUSINESS WIRE

January 17, 2001

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 396

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... multi-billion dollar imaging market is analogous in many respects

to the "razor/razor-blade" **market** , in as much as the majority of the revenues and profits in each instance is realized through the sale of consumable supplies.

REINK CORP. manufactures and distributes imaging **products** , including inkjet **refill** kits, bulk ink, remanufactured toner cartridges, impact ribbons, and compatible inkjet cartridges.

As a direct...

**13/3,K/7 (Item 7 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

14068469 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**H-E-B Announces Sweepstakes to Drive Awareness for HEB.com**  
PR NEWSWIRE  
December 04, 2000  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 398

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... be used in the store or online. Customers will also be able to view store **ads** , request **items** and **refill** pharmaceuticals. The site will become a destination for shoppers.

About H-E-B  
Founded in...

**13/3,K/8 (Item 8 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

13502911 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Norwegian recycling systems maker Tomra's markets to improve**  
NORDIC BUSINESS REPORT  
October 26, 2000  
JOURNAL CODE: WNOR LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 111

The Norwegian recycling systems provider Tomra Systems ASA's European **market** has improved.

The German Minister of Environment Jurgen Trittin yesterday (25 October) announced a breakthrough in the negotiations to introduce a deposit on non- **refillable** **beverage** containers in Germany.

**13/3,K/9 (Item 9 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

12874608 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**E-business, need of modern world**  
Tasawar Ahmed  
NATION (PAKISTAN)  
September 18, 2000  
JOURNAL CODE: WTNP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1128

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... an item gets short in stock, a computerized order should be issued to supplier to **refill** desired inventory **item**. Further, on the basis of existing stock and existing policies of business and **market** circumstances, the site should provide accurate information to customer regarding item price, shipment time, payment...

**13/3,K/10 (Item 10 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

12685077  
**Sugar-free chewing gum gaining ground in Spain (El azucar no es bueno para el chicle)** (translated English abstract)  
EXPANSION, p8  
August 31, 2000  
JOURNAL CODE: FEXP LANGUAGE: Spanish RECORD TYPE: ABSTRACT  
WORD COUNT: 97

... 5 per cent, according to a report by Palatinit, a company which manufactures the sugar **replacement product** Isomalt. Only nine per cent of sugar- **free** gum consumers buy it because it 'tastes' better.  
Joyco, the Agrolimen subsidiary, leads the Spanish **market** with a turnover of Pta46bn in 1999, up 21 per cent, selling Boomer and Bang...

**13/3,K/11 (Item 11 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

12469197 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Luby's Announces Fourth Quarter Charge**  
PR NEWSWIRE  
August 18, 2000  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 827

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... vegetables and a bread for only \$5.99. Customers can also add a salad and **refillable beverage** to any bundled meal for just \$1.49. During July the company aggressively rolled out the new **marketing** strategy to all major **markets**, and initial customer response has been encouraging. It is, however, early in the new campaign...

**13/3,K/12 (Item 12 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

11928853 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Stanley Leisure PLC - Final Results**  
REGULATORY NEWS SERVICE  
July 13, 2000  
JOURNAL CODE: WRNS LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4210

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... saw our numbers business moving forward again as a result of the introduction of a **replacement regular** draw **product** and a sustained period of **marketing** activity and we expect this growth to continue.

We have continued to focus on improving...

**13/3,K/13 (Item 13 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

11705277 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**WT Foods PLC - Final Results - Replacement**

REGULATORY NEWS SERVICE

June 27, 2000

JOURNAL CODE: WRNS LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 2940

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... of organic products has increased whilst manufacturing investment has enabled us to enter the spice **refill market** with **products** now listed by our major customers.

Chilled and Frozen

We have now completed our first...

**13/3,K/14 (Item 14 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

11704618 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**WT Foods PLC - Final Results**

REGULATORY NEWS SERVICE

June 27, 2000

JOURNAL CODE: WRNS LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 2881

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... of organic products has increased whilst manufacturing investment has enabled us to enter the spice **refill market** with **products** now listed by our major customers.

Chilled and Frozen

We have now completed our first...

**13/3,K/15 (Item 15 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
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11704513 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**officesupplies.com Unveils New Search Functionality and 'Supplies Finder' Feature to Make Shopping for Office Supplies Even Faster and Easier for Its Customers**

BUSINESS WIRE

June 27, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 611

(USE FORMAT 7 OR 9 FOR FULLTEXT)

that Compliment Them  
officesupplies.com, an office supplies **marketplace** and a Breakthrough Commerce company, announced today the introduction of its new search functionality to locate office supplies; and a "Supplies Finder(TM)" feature that dynamically produces a list of **refills** and accessory **items** for specific printers, fax machines and other office equipment.  
"This new site enhancement further supports..."

**13/3,K/16 (Item 16 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

11619637 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**PSS World Medical Announces Definitive Merger Agreement With Fisher Scientific International; Company Also Announces Year-End Results**  
BUSINESS WIRE  
June 22, 2000  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1315

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... and our loyal customer base has responded. Because we have maintained our customer base and **refilled** our **product** pipeline, we are looking forward to fiscal 2001."

PSS World Medical, Inc. is a specialty **marketer** and distributor of medical products to physicians, alternate-site imaging centers, long-term care providers...

**13/3,K/17 (Item 17 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

11470516 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Luby's Reports Third Quarter Earnings**  
PR NEWSWIRE  
June 12, 2000  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 879

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... All of Luby's bundled meals will offer the option of adding a salad and **refillable beverage** for only \$1.49. The new program will be rolled out to approximately 70 restaurants by the end of June, with new print and radio **advertising** support. We plan to have new television ads ready by August as we expand the...

**13/3,K/18 (Item 18 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

10593647 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Linc plans to produce 65m more pens & refills a year**  
Ritwik Mukherjee  
ECONOMIC TIMES

April 17, 2000

JOURNAL CODE: WETI LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 334

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... concepts in the Indian writing instrument industry like disposable ball pens, non-sharpening pencils, plastic **refills**. Our new **product** range will also reflect this, Mr Jalan said.

The managing director said that the company, which has manufacturing and **marketing** collaboration with Mitsubishi Pencil of Japan and Bensia of Taiwan, was also in talks with...

**13/3,K/19 (Item 19 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

10488113 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Colgate challenges Gillette dominance in electric brushes**

Mercedes M. Cardona  
ADVERTISING AGE, p10  
April 03, 2000

JOURNAL CODE: WCAA LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 582

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... to trade up. The handle and two brush heads will sell for \$19.99, while **refill packages** will sell for \$9.99.

Actibrush's May launch will be followed in June by a campaign from Y&R **Advertising**, New York. Efforts from various units of Y&R parent Young & Rubicam will include consumer...

**13/3,K/20 (Item 20 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

10075330 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**SED International to Launch WireStyle**

BUSINESS WIRE  
March 15, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 660

... will focus exclusively on wireless accessories, such as batteries, cigarette lighter adapters, leather cases, hands **free** kits, face-plates, and **replacement** antennas. The **product** category will support handsets from leading manufacturers such as Audiovox Corporation, Ericsson, LG Electronics, Motorola Inc., Nokia, and Qualcomm, Inc. SED International will **market** these products to a variety of channels including wireless dealer-agents, e-commerce sites, other...

**13/3,K/21 (Item 21 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

09428222 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Deregulation of oil industry a boon for RP**

BUSINESSWORLD (PHILIPPINES), p3

February 04, 2000

JOURNAL CODE: FBWP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 298

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... downstream oil industry. In particular, significant new investments in bulk storage, liquefied petroleum gas (LPG), **refilling**, petroleum **product** retailing have been made," he said.

As of November 1999, the new players have cornered a combined 8.6% **market** share. New oil companies account for 18% of the LPG **market**, while ten new companies are operating 112 gasoline stations.

Mr. Tiaoqui said the total domestic...

**13/3,K/22 (Item 22 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter

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09019911 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Arrow Acquires Northeast Pharmacies from Kaiser Permanente; Third Acquisition in 60 Days Boosts Revenues By 94%**

PR NEWSWIRE

January 06, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 751

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... visit the doctor, fill a prescription on site, and then log onto the Internet for **refills**, non-prescription **products** and health-care information and recommendations," according to Mercadante.

FamilyMeds.com, which was recently listed by e-**Marketer** as one of the top five online drugstores in the country, was launched in August...

**13/3,K/23 (Item 23 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

08542199 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**New Furniture, Appliance Store to Open in Champaign, Ill.**

Debra Pressey

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (NEWS-GAZETTE - CHAMPAIGN, ILL.)

December 03, 1999

JOURNAL CODE: KNGC LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 385

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... stores in good locations and offering such customer service features as free delivery, complimentary beverages, **free** in-home repairs for items on lease, and loaner **replacements** for **items** that have to be sent away for repair.

A former central Illinois resident who lives in Indiana, Reddy said he chose Champaign and Bloomington because both are good retail **markets**.

For now, he has Aaron's franchise rights to both communities, but he's also...

**13/3,K/24 (Item 24 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

08265329 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**\*On the mat -- Prices drop by 15 pc**  
SECTION TITLE: COMPUTERS  
Namrata Singh  
FINANCIAL EXPRESS  
November 17, 1999  
JOURNAL CODE: WFEX LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 420

Mumbai, Nov 16: Major players in the household insecticide **market** have taken prices cuts to the extent of 15 per cent on **refill - products** to bring about a spurt in the volume growth of this category.

Leading brands in the refill category of the Rs 550-crore household insecticide **market** are All-Out and GoodKnight belonging to Karamchand Appliances and Godrej Sara Lee, respectively. The...

**13/3,K/25 (Item 25 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

08258589 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Montblanc Selects Circle for USA Distribution Operations**  
BUSINESS WIRE  
November 16, 1999  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 566

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... time pieces and leather goods; and point of sale materials such as store displays, inks, **refills**, repair **parts** and gift wrap. Circle also manages a dedicated engraving operation that provides personalization of Montblanc products per customer specifications.

"Our core focus is on sales and **marketing**, unique and innovative product design, and uncompromising customer satisfaction," explained Coughlan. "By outsourcing our distribution..."

**13/3,K/26 (Item 26 from file: 20)**  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

08096033 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**EPA Settles with Zodiac Pool Care, Inc. for Sale and Distribution of Misbranded Antimicrobial Swimming Pool Products**  
BUSINESS WIRE  
November 05, 1999  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 387

... Natural Pool Purifier," "Aqua Brilliant Pool Water Purifier," and "Aqua Brilliant Pool Water Purifier 2 **Refills** ." The **products** contain copper and silver, which, according to label and **advertising** claims,

reduce the amount of chlorine required for controlling microorganisms in swimming pools. Under FIFRA...

**13/3,K/27 (Item 27 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

08057113 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**BioShield's eMD.com Retains Edelman PR Worldwide to Launch First Online Medication Management System and Consumer Website Targeted to Allergy, Asthma and Immunology**

PR NEWSWIRE  
November 03, 1999  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 494

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... to physicians and pharmacists to answer healthcare inquiries. Additionally, consumers are able to order prescription **refills** and other healthcare **products** via the website.

Edelman's Healthcare-Internet practice, launched this year, offers clients business-to-business, corporate branding and consumer programs which incorporate media relations, **market** research, advisory board development, trade show support, investor relations and technology analyst outreach. Edelman's...

**13/3,K/28 (Item 28 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

07953988 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Auto-Parts Chains Rival Kansas Independents for Thrifty Motorists' Business**  
Stan Finger  
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (WICHITA EAGLE - KANSAS)  
October 26, 1999  
JOURNAL CODE: KWEA LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1324

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... he said, consumers are taking the trouble to extend the life of their vehicles by **regularly replacing** such wear **items** as brakes, oil and filters.

That cars have become so sophisticated is offering promising opportunities for the independent parts stores competing with the chains for **market** share.

Recognizing that the national chains are going after the shade-tree mechanics, locally owned...

**13/3,K/29 (Item 29 from file: 20)**  
DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

07787901 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**AMPS operators plan tie-up to boost services**  
JAKARTA POST, p8

October 16, 1999

JOURNAL CODE: FJKP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 426

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... be used within Telesera's original coverage areas," he said.

He said KOMPAK, which provides **refill packages** within a price range of Rp 100,000 to Rp 300,000, has received a warm welcome on the **market**.

He said Telesera successfully **marketed** 2,000 numbers and is preparing to launch another 2,000.

Komselindo and Metrosel are...

**13/3,K/30 (Item 30 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

07618347 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Plastics additives: environment-friendly products prevail**

CHEMICAL BUSINESS NEWSBASE (EUROPA CHEMIE) , p6

October 06, 1999

JOURNAL CODE: FECE LANGUAGE: German RECORD TYPE: ABSTRACT  
WORD COUNT: 168

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... calcium-zinc thermal stabilizers.

The largest additives sector is plasticizers, with 40.1% of the **market** in 1998.

Flame-retardant additives come next with 25.1%.

The most striking trend here is the **replacement** of products containing bromine and antimony trioxide by halogen-free substances.

Zinc stannate, magnesium hydroxide and melamine could show the strongest growth.

Thermal stabilizers make up 17.4% of the additives **market**.

Here, lead-based products are being increasingly displaced by metal soap mixtures and organotins.

Antioxidants...

**13/3,K/31 (Item 31 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

07356644 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Messages in a bottle: There's more to a bottle of beer than just beer. And what happened to the stubby?**

DAVID MENZIES

FINANCIAL POST, p34

October 01, 1999

JOURNAL CODE: FFP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 835

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... of view, but the system does have its detractors - particularly in Ontario. There, the Aluminum **Marketing** Council is trying to get the provincial government to rescind its 10-cent environmental levy on non-

**refillable beverage** alcohol containers, which includes aluminum beer cans.

Indeed, only 9% of beer in Ontario is...

**13/3,K/32 (Item 32 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
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06018418 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Asbury Park Press, N.J., Trouble Shooter Column**

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (ASBURY PARK PRESS - NEW JERSEY)

July 01, 1999

JOURNAL CODE: KAPP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 477

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Consumer Affairs as a courtesy.

Q: I ordered a pen set in October from an **advertisement**. The company cashed the check and sent the pens, but they were not usable.

They are not made right. You cannot get the tip off. The fountain pen has **parts** missing, and the **refills** don't work in any other pens.

Can you get my money back for me...

**13/3,K/33 (Item 33 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
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05881670 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Package deals for Net access launched**

BANGKOK POST, p3

June 23, 1999

JOURNAL CODE: FBKP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 144

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Internet cafes a turnkey solution is offered.

Individual users can purchase the KSC Web Surfer **Refill package**, which allows 35 hours of Internet access for 799 baht. The package is designed for existing KSC customers or those who already have browser programs.

For the **promotion** period, KSC is offering the package with 10-hours of additional usage time. The promotion...

**13/3,K/34 (Item 34 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

05262675 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Perrigo Co receives approval to market two new products**

CHEMICAL BUSINESS NEWSBASE (PRESS RELEASE)

May 10, 1999

JOURNAL CODE: FPRR LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 156

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Package) produced by Perrigo was safe and effective and bioequivalent to Monistat 3 Combination Pack **marketed** by Advanced Care Products.

Perrigo will offer the **product** with both **refillable** and disposable applicators.

The FDA also concluded that Junior Strength Ibuprofen Tablets USP, 100 mg produced by Perrigo was safe and effective and bioequivalent to Junior Strength Motrin Tablets **marketed** by McNeil Consumer Products Co.

Perrigo Co is USA's largest manufacturer of over-the...

**13/3,K/35 (Item 35 from file: 20)**

DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

05223632 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**PRICES IN PHILIPPINES REMAIN CONSTANT 1998-99**

ASIA PULSE

May 06, 1999

JOURNAL CODE: WAPL LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 268

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... DTI-NCR price management group said that year-to-year statistics gathered from monitoring wet **markets** in Metro Manila showed relatively similar levels.

Among the basic manufactured items covered in the monitoring were evaporated milk, condensed milk, powdered milk, **refillable** coffee, sardines, **detergent** bars, laundry soaps, and candles, the DTI-NCR group said.

For evaporated and condensed milk...

**13/3,K/36 (Item 36 from file: 20)**

DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

05176205 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Perrigo Company Receives Approval to Market Two New Products**  
PR NEWSWIRE  
May 03, 1999  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 535

... produced by Perrigo was safe and effective and bioequivalent to Monistat(R) 3 Combination Pack **marketed** by Advanced Care Products. Perrigo will offer the **product** with both **refillable** and disposable applicators. The FDA also concluded that Junior Strength Ibuprofen Tablets USP, 100 mg produced by Perrigo was safe and effective and bioequivalent to Junior Strength Motrin(R) Tablets **marketed** by McNeil Consumer Products Company.

**13/3,K/37 (Item 37 from file: 20)**

DIALOG(R) File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

05168307 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**During the crisis, cheaper may be more expensive**

JAKARTA POST, p9

May 02, 1999

JOURNAL CODE: FJKP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1251

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... However, the last category is really interesting as well as worth knowing about. On the **market**, you can get a **refilled** cartridge **packaged** in original boxes (some of those back stores buy empty original cartridges and boxes from...).

**13/3,K/38 (Item 38 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

05084839 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Help to green the environment**

NEW STRAITS TIMES (MALAYSIA), p07

April 24, 1999

JOURNAL CODE: FNST LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 395

... is encouraging customers to contribute to the improvement of the planet's environment. Customers who **refill** its **products** during the **promotion** will receive a free packet of seeds.

**13/3,K/39 (Item 39 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
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04099564 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**PACKAGERS BREWING UP IDEAS TO POPULARIZE BEER IN PLASTIC: HIGH-PRICED PEN, BARRIER MATERIALS SLOW THE PROCESS**

Don Loepp PLASTICS NEWS STAFF

PLASTICS NEWS, p1

November 23, 1998

JOURNAL CODE: WCPN LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 804

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Japan, including 1- to 3-liter jumbo bottles sold by microbreweries.

Packaging in the beer **market** varies widely by geography. In Canada, for example, 78 percent of beer is **packaged** in **refillable** glass bottles, and the remainder in disposable cans.

Yet Pet-Pak Containers, a Mississauga, Ontario, blow molder, doesn't think the glass bottle portion of the **market** is ripe for a takeover. Instead, it's taking aim at the metal can segment...

**13/3,K/40 (Item 40 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

03869447 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Indonesia's computer and IT Technology 1998 landscape**

JAKARTA POST

December 28, 1998

JOURNAL CODE: FJKP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1301

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... as people frantically tried to save money or could not afford the more expensive original **products**, the sales of **refilled** consumables, such as printer toner and ink, suddenly had a huge **market**. A number of third-party vendors, including Alfa Prima Anugerah, Data Print and Dwi Indah...

**13/3,K/41 (Item 41 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter

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03040021 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**EU warns Denmark on 'can ban' case**

AFX EUROPE

October 07, 1998 13:28

JOURNAL CODE: WAXE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 72

...with the EU Packaging Waste Directive.

The "opinion" also addresses the Danish ban on the **marketing** of domestic **beverages** in non- **refillable** glass and plastic packaging, also considered to be non-compliant, it said.

**13/3,K/42 (Item 42 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

02168250 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Bostik countertop**

DIY WEEK, p17

May 29, 1998

JOURNAL CODE: FDIW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 107

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... a 490mm x 230mm base and a height of 660mm. Supplied free with stock, the **merchandiser** is **refillable**.

Bostik sales and **marketing** manager Ray Scotting said the unit is introduced in response to feedback from the diy...

**13/3,K/43 (Item 43 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

02024212 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Economic Woes Change Consumption Patterns**

KOREA HERALD

June 23, 1998

JOURNAL CODE: FKHD LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 346

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... 29-inch TV set, priced at about 500,000 won (\$357), recently came on the **market**. (A regular 29-inch TV model with multiple functions retails for about 1.5 million won).

**Refillable goods** that appeal to patriotism and inspire nostalgia are among the other new **marketing** ploys, the LG institute said. (YCM)

**13/3,K/44 (Item 44 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

01696151 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Tridon Enterprises Inc. Announces Dividend**

BUSINESS WIRE

May 21, 1998 16:15

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 355

... cash, receivables, securities and all rights, titles and interest in its proprietary property. Vertex will **market** and distribute Hollywood Hair for Women and Vertexhair for Men, the innovative hair- **replacement** and hair-enhancement **products** developed by Tridon Enterprises. Both Tridon and Vertex are debt- **free**. There are more than 88 million men, women and children in the United States who...

**13/3,K/45 (Item 45 from file: 20)**

DIALOG(R)File 20:Dialog Global Reporter  
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01405290 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Amway Japan Limited Fiscal 1998 Second Quarter and First -2-**

PR NEWSWIRE

April 17, 1998 7:10

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 440

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Positrim drink mix and Quench 8 in the Nutrition category. The Company plans to implement **promotional** campaigns for Amway Water Treatment System Replacement **Parts**, Triple X **Refill**, an Internet Provider Service and an Amway Storageware by Rubbermaid. At the same time, the Company will continue with targeted **marketing** programs designed to encourage distributors to increase their overall productivity. The Company has also instituted...

**13/3,K/46 (Item 1 from file: 476)**

DIALOG(R)File 476:Financial Times Fulltext  
(c) 2004 Financial Times Ltd. All rts. reserv.

0009021406 B0HFMAGAA3FT

**News: Europe: Industry fears barrier to entry of goods**

EMMA TUCKER

Financial Times, London Edition 1 ED, P 2

Friday, June 13, 1997  
DOCUMENT TYPE: Stories; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:  
FULLTEXT  
Word Count: 404

...because of a national packaging decree which reserves 72 per cent of the German drinks **market** for **goods** in **refillable packages**.

This discriminates against drinks manufacturers from outside Germany who have to transport the empty bottles...

**13/3,K/47 (Item 2 from file: 476)**  
DIALOG(R) File 476:Financial Times Fulltext  
(c) 2004 Financial Times Ltd. All rts. reserv.

0007001725 B0DFVCUAG7FT

**The FT Review of Business Books (21): The very nuts and bolts of change - Management / Christopher Lorenz on the management world's most fashionable fad, process re-engineering**

CHRISTOPHER LORENZ

Financial Times, P XI

Tuesday, June 22, 1993

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
Word Count: 1,272

...instantly through to key suppliers. As a result it could offer its retail customers constantly **refilled** shelves of branded **products** at considerably cut prices. Its competitors reeled.

Gluttons for jargon like all consultants, the Coopers team calls this the achievement of a strategic 'BreakPoint.' This is defined as when **market** share 'moves disproportionately upward' as a result of customers perceiving a dramatic improvement in cost,

**13/3,K/48 (Item 3 from file: 476)**  
DIALOG(R) File 476:Financial Times Fulltext  
(c) 2004 Financial Times Ltd. All rts. reserv.

0002535761 B0CBKATAECFT

**Letters to the Editor: Product life cycles**

H. J. P. STEWART; 75, MYSORE ROAD, SW11.

Financial Times, P 24

Saturday, November 17, 1984

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
Word Count: 231

...cycle of several years whose market therefore comprises largely new customers. In this type of **market**, the progress to saturations is one of the key determinants of **market** growth and competitive pressure.

The conclusion is therefore that for products which are consumed frequently with **regular replacement**, ie, 'consumption **products**', **market** saturation is a minor factor and the product life cycle has limited application. In 'capital products' **markets** where saturation is fundamental, a product life cycle is valid basis for analysis.

**13/3,K/49 (Item 4 from file: 476)**

DIALOG(R)File 476:Financial Times Fulltext  
(c) 2004 Financial Times Ltd. All rts. reserv.

0002525158 B0CBSATABUFT

**Finance and the Family: Taking stock at The Body Shop**

WILLIAM DAWKINS

Financial Times, P 6

Saturday, June 30, 1984

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
Word Count: 731

...always be an element of hype in our share price, because its that sort of **market** place.'

For the time being, the Body Shop formula of selling naturally-based beauty **products** in simple **refillable** packaging, with its distinctive logo and green-painted stores, is succeeding even beyond Roddick's...

**13/3,K/50 (Item 1 from file: 810)**

DIALOG(R)File 810:Business Wire

(c) 1999 Business Wire . All rts. reserv.

0710349 BW0048

**MGi SOFTWARE: MGi Software announces alliance with Janlynn to bring PC photography to craft enthusiasts**

June 05, 1997

Byline: Business Editors & Computer Writers

...editing software, today announced a marketing alliance with Janlynn Corporation, Indian Orchard, Mass., a major **marketer** and manufacturer in the creative leisure industry, to include a special version of MGi PhotoSuite with Janlynn's innovative Cre8(TM) ComputerCrafts(TM) line of craft kits and **refill products**.

The combination, targeted at major craft stores throughout North America, is the first product of...

**13/3,K/51 (Item 2 from file: 810)**

DIALOG(R)File 810:Business Wire

(c) 1999 Business Wire . All rts. reserv.

0691888 BW1073

**COLGATE PALMOLIVE: Colgate Reports Record First Quarter -EPS up 18% to \$1.12 vs. \$.95 - 6% Unit Volume Growth**

April 16, 1997

Byline: Business Editors

...as Colgate Total Fresh Stripe and Colgate Baking Soda toothpaste, Ajax bleach and Suavitel fabric **softener** in affordable **refill** bottles. Robust **market** shares throughout the region reflect the success of these new product initiatives.

Colgate-Europe (23...

13/3,K/52 (Item 3 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0668584 BW1104

COLGATE: Colgate Announces Excellent Record-breaking 1996 Results -- 4th Quarter EPS up 50% to \$1.20 per share vs. \$.80-- Worldwide Unit Volume up 7%-

February 04, 1997

Byline: Business Editors

...years, with sales, unit volume and operating profit all strongly ahead.

New products and increased **advertising** contributed to Colgate's continued strength in the region. Colgate Total Fresh Stripe and Colgate Baking Soda & Peroxide toothpaste, Protex Fresh soap, Fab Total **detergent** and affordable **refills** of Suavitel fabric **softener** all contributed to growth. Also, Colgate's toothbrush **market** shares increased throughout the region as a result of boosting product sampling and successful tie...

13/3,K/53 (Item 4 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0586994 BW1058

PROFILE GELMAN SCIENCES: Corporate Profile for Gelman Sciences Inc., dated May 17, 1996

May 17, 1996

Byline: Business Editors

...company's microfiltration products are disposable, and many are used in high volume applications requiring **regular replacement**.

The company's **products** are **marketed** worldwide for scientific and industrial applications in the healthcare/OEM, biotechnology/pharmaceutical, environmental/analytical, fluids microfiltration, and membrane manufacturing **markets**. The company's product lines include:

Healthcare/OEM products - used in applications such as the...

13/3,K/54 (Item 5 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0546755 BW1118

ASANTE TECH: Asante' introduces 16-port intelligent hub; offers manageable workgroup solution at \$49 per port

January 09, 1996

Byline: Business Editors

...stores  
and distributors. The hub is covered under a unique lifetime warranty program, which guarantees **free** technical support and **replacement** of defective **products**.  
About Asante'

Founded in 1988, Asante Technologies Inc. (NASDAQ:ASNT) designs, manufactures and **markets** a full line of high-performance products for Ethernet and Fast Ethernet networks, including adapter...

**13/3,K/55 (Item 6 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0540779 BW0006

**ASANTE TECHNOLOGIES: Asante Targets Workgroups and Small Businesses With New Fast Ethernet Hub; Offers Cost-Effective 100BASE-TX Solution**

December 11, 1995

Byline: Business Editors and Computer Writers

...retail stores and distributors. The hubs are covered under a unique lifetime warranty program guaranteeing **free** technical support and **replacement** of defective **products**.

About Asante

Founded in 1988, Asante Technologies, Inc. (NASDAQ:ASNT) designs, manufactures and **markets** a full line of Ethernet and Fast Ethernet products, including adapters, intelligent and non-intelligent...

**13/3,K/56 (Item 7 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0531536 BW0100

**ASANTE 2: Asante Introduces 10BASE-T Switch With 100BASE-TX FAT PIPE; Offers 'Plug and Play' 10Mbps LAN Segmentation Solution With 100Mbps Connection to Server, Backbone**

November 06, 1995

Byline: Business Editors/Computer Writers

...distributors.  
Like all Asante products, ReadySwitch is covered under a unique lifetime warranty program, guaranteeing **free** technical support and **replacement** of defective **products**.  
About Asante

Founded in 1988, Asante Technologies Inc. (NASDAQ:ASNT) designs, manufactures and **markets** a full line of high-performance products for Ethernet and Fast Ethernet networks, including PC...

**13/3,K/57 (Item 8 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0516989 BW1174

**ASANTE TECHNOLOGIES:** Asante announces first stackable 100BASE-TX management unit and 10/100 bridge; offers seamless integration of Fast Ethernet with existing 10Mbps LANs; Asante's Fast Ethernet Hub is now first to support network management

September 18, 1995

Byline: Business Editors & Computer Writers

...Ethernet products, like all Asante products, are covered under a unique lifetime warranty program, guaranteeing **free** technical support and **replacement** of defective **products** .

About Asante

Founded in 1988, Asante Technologies Inc. (NASDAQ: ASNT) designs, manufactures and **markets** a full line of high-performance products for standard Ethernet and Fast Ethernet networks, including...

**13/3,K/58 (Item 9 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0500999 BW0059

**ASANTE:** Asante Ships First Stackable Fast Ethernet Hub; AsanteFAST 100 Hub Joins 10/100 Adapter In 'Next Generation' Solutions; Delivers Faster Performance And Easy, Affordable Network Migration

July 17, 1995

Byline: Business Editors/Computer Writers

...and adapter, like all Asante products, are covered under a unique lifetime warranty plan, guaranteeing **free** technical support and **replacement** of defective **products** .

About Asante

Founded in 1988, Asante Technologies Inc. manufactures and **markets** a full line of high-performance products for Ethernet networks, including PC and Macintosh adapter...

**13/3,K/59 (Item 10 from file: 810)**  
DIALOG(R)File 810:Business Wire  
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0460983 BW1148

**NASHUA:** NASHUA CORPORATION INTRODUCES NEW LINE OF INK JET PRINTER SUPPLIES; Company Enters the Ink Jet Printer Supplies Market

February 01, 1995

Byline: Business Editors

...Nashua Corporation (NYSE: NSH), today announced that it has entered the ink jet printer supplies **market** with a new series of office ink jet printing products, comprising a full line of ink jet cartridge **refilling products**, new OEM compatible cartridges and ink cartridge remanufacturing services.

"This product launch reinforces Nashua's commitment to develop new products that expand our presence in the commercial **marketplace**," stated Mary Beth Frost, general manager of Nashua Cartridge Products. "Building on our leadership in..."

**13/3,K/60 (Item 11 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0450955 BW1022

**RADIUS: Radius products nominated for four Eddy Awards**

December 14, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight **replacement of products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

**13/3,K/61 (Item 12 from file: 810)**  
DIALOG(R) File 810:Business Wire  
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0430247 BW0116

**RADIUS: Radius brings Macintosh-quality desktop publishing graphics performance to Windows marketplace**

September 15, 1994

Byline: Business Editors & Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video and education **markets**.

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight **replacement of products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

**13/3,K/62 (Item 13 from file: 810)**  
DIALOG(R) File 810:Business Wire

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0427128 BW1079

**GILLETTE: Gillette Sensor for Women reaches milestone with sale of 25 millionth razor; Refillable System Leads Women's Shaving Category After Only Two Years on the Market**

August 31, 1994

Byline: Business Editors

...approximately \$3.99 in food, drug, convenience and mass merchandise outlets. The Sensor for Women **refill package** (with five **refill cartridges**) averages \$3.99.

Headquartered in Boston, Gillette is the worldwide **market leader** of blades and razors. Gillette introduced its Sensor shaving system in 1990 and it...

**13/3,K/63 (Item 14 from file: 810)**

DIALOG(R) File 810:Business Wire

(c) 1999 Business Wire . All rts. reserv.

0421258 BW0004

**RADIUS 2: Radius delivers fastest Photoshop accelerator; PhotoEngine DSP card significantly increases Photoshop performance on Apple Macintosh and Power Macintosh systems**

August 2, 1994

Byline: Business Editors & Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video and education **markets** . The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight **replacement of products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

**13/3,K/64 (Item 15 from file: 810)**

DIALOG(R) File 810:Business Wire

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0421256 BW0002

**RADIUS: Radius and FITS Imaging to bring real-time image editing to the Macintosh; Companies collaborate on acceleration technologies for Live Picture**

August 2, 1994

Byline: Business Editors & Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets** .

The company's products are available through a worldwide network

of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight replacement of products in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

13/3,K/65 (Item 16 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0418412 BW0094

**RADIUS: Radius announces record revenue for its third fiscal quarter**

July 20, 1994

Byline: Business Editors

...and display products to leading-edge computer users in the publishing, graphics, video and education markets. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight 1 replacement of products in North America and the United Kingdom; and by a

13/3,K/66 (Item 17 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0410292 BW176

**RADIUS 2: Radius introduces high-performance digital video storage solution; Integrated, optimal-quality, QuickTime-based StudioArray streamlines professional video postproduction**

June 6, 1994

Byline: Business Editors & Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education markets.

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight replacement of products in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

13/3,K/67 (Item 18 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0410282 BW166

**RADIUS: Radius announces VideoVision Studio 2.0; Industry-leading digital video solution optimized to deliver higher-performance professional production capabilities and Power Macintosh 8100 compatibility**

June 6, 1994

Byline: Business Editors & Computer Writers

...and display products to leading-edge computer users in the video, graphics, publishing, and education **markets**.

The company's VideoVision Studio products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" Warranty program, which features on-site, overnight **replacement** of **products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

13/3,K/68 (Item 19 from file: 810)

DIALOG(R) File 810:Business Wire  
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0409124 BW029

**RADIUS:** Radius enters strategic relationship with The American Film Institute

June 1, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

13/3,K/69 (Item 20 from file: 810)

DIALOG(R) File 810:Business Wire  
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0407831 BW018

**RADIUS:** Radius sponsors 1994 NewMedia INVISION multimedia awards; Two Award of Excellence-winning projects were created using VideoVision Studio; 17 of 24 overall winners used Apple Macintosh; Flavio Kampah named honorary recipient for desktop video category

May 24, 1994

Byline: Business Editors/Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

**13/3,K/70 (Item 21 from file: 810)**  
DIALOG(R)File 810:Business Wire  
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0407435 BW026

**RADIUS: Radius launches comprehensive service and extended coverage program**

May 23, 1994

Byline: Business Editors/Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video and education **markets**.

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight **replacement of products** in North America and the Untied Kingdom; and by a Lifetime Warranty on all Radius...

**13/3,K/71 (Item 22 from file: 810)**  
DIALOG(R)File 810:Business Wire  
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0401042 BW046

**RADIUS: Radius launches attractive "Trade-up to the Best" program for video boards**

April 26, 1994

Byline: Business Editors & Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight **replacement of products** in the United States and Canada, and by a Lifetime Warranty on all Radius add...

**13/3,K/72 (Item 23 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0399762 BW159

**RADIUS: Robert Saltmarsh named Radius' chief financial officer**

April 20, 1994

Byline: Business Editors and Computer Writers

...and

display products to leading-edge computer users in the publishing, graphics, video and education **markets** .

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius... .

**13/3,K/73 (Item 24 from file: 810)**

DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0399568 BW704

**RADIUS 3: "Win/Win" promotion from Radius rewards resellers and customers**

April 20, 1994

Byline: Business Editors

...and

display products to leading-edge computer users in the publishing, graphics, video, and education **markets** . The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius... .

**13/3,K/74 (Item 25 from file: 810)**

DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0399488 BW619

**RADIUS 2: Radius announces 40% revenue growth for its second fiscal quarter**

April 20, 1994

Byline: Business Editors

...and

display products to leading-edge computer users in the publishing, graphics, video and education **markets** . The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius... .

**13/3,K/75 (Item 26 from file: 810)**

DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0399478 BW609

**RADIUS PORTRAIT DISPLAY: Radius and Portrait Display Labs enter strategic relationship to unify distribution of pivoting display technology; Company to foster cross-platform full-page technology**

April 20, 1994

Byline: Business Editors & Computer Writers

...enhanced display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in North America and the United Kingdom; and by a Lifetime Warranty on all Radius...

**13/3,K/76 (Item 27 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0393419 BW021

**RADIUS 2: The Virtual Newsroom extends publishing into realm of on-line media; Radius and San Francisco Examiner demonstration booth at Seybold Boston '94 debuts public agent "newspaper"**

March 23, 1994

Byline: Business Editors & Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

**13/3,K/77 (Item 28 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0393418 BW020

**RADIUS: New PrecisionColor Display/21 extends Radius' ultimate color graphics tradition**

March 23, 1994

Byline: Business Editors & Computer Writers

...and display

products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry 1 Free" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

13/3,K/78 (Item 29 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0392977 BW150

**RADIUS: Radius revolutionizes QuickTime Video Editing**

March 21, 1994

Byline: Business Editors/Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

13/3,K/79 (Item 30 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0392489 BW013

**RADIUS: Radius reduces pricing on 20-inch color displays; best value and highest productivity tools for the Macintosh reduced by as much as 28 percent**

March 18, 1994

Byline: Business Editors/Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**.

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

13/3,K/80 (Item 31 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0391585 BW025

**RADIUS 3: Radius' display products transition to Power Macintosh platform**

March 15, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in the United States and Canada, and by a Lifetime Warranty on all Radius add...

**13/3,K/81 (Item 32 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0391584 BW024

**RADIUS 2: Radius' popular multiprocessing technology bridges Macintosh processor transition**

March 15, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in the United States and Canada, and by a Lifetime Warranty on all Radius add...

**13/3,K/82 (Item 33 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0391582 BW023

**RADIUS: Power Macintosh enables Radius graphics acceleration products to reach new performance levels**

March 15, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of

**products** in the United States and Canada, and by a Lifetime Warranty on all Radius add...

13/3,K/83 (Item 34 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0391144 BW041

**RADIUS:** Radius solutions on Power Macintosh computers deliver high-end workstation performance

March 14, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets** . The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" Warranty program, which features on-site, overnight **replacement** of **products** in the United States and Canada, and by a Lifetime Warranty on all Radius add...

13/3,K/84 (Item 35 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0379737 BW030

**RADIUS:** Radius reports strong revenue and profit growth

January 19, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video and education **markets** . The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry-Free" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

13/3,K/85 (Item 36 from file: 810)  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0377839 BW094

**NEC TECHNOLOGY RADIUS:** NEC and Radius enter alliance to deliver advanced display and graphics technologies to the Macintosh market

January 6, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**.

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

**13/3,K/86 (Item 37 from file: 810)**

DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0377669 BW044

**RADIUS 6: Radius announces PhotoBooster daughtercard accelerators for Rockets**

January 6, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free** 0" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

**13/3,K/87 (Item 38 from file: 810)**

DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0377667 BW042

**RADIUS 4: Radius reduces price of PrecisionColor Pivot Display**

January 6, 1994

Byline: Business Editors & Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

**13/3,K/88 (Item 39 from file: 810)**

DIALOG(R)File 810:Business Wire  
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0377666 BW041

**RADIUS 3: Radius leapfrogs acceleration market: unveils fastest Macintosh graphics card ever**

January 6, 1994

Byline: Business Editors and Computer Writers

...and

display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

**13/3,K/89 (Item 40 from file: 810)**

DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0377665 BW040

**RADIUS 2: Radius introduces 17-inch color monitor**

January 6, 1994

Byline: Business Editors & Computer Writers

...and

display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight **replacement** of **products** in the United States and Canada; and by a Lifetime Warranty on all Radius add...

**13/3,K/90 (Item 41 from file: 810)**

DIALOG(R) File 810:Business Wire  
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0377664 BW037

**RADIUS: Radius Launches 40 MHz StageTwo Rocket**

January 6, 1994

Byline: Business Editors & Computer Writers

...and

display products to leading-edge computer users in the publishing, graphics, video and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight replacement of **products** in the United States and Canada; and by a Lifetime Warranty on

all Radius add...

**13/3,K/91 (Item 42 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0376944 BW031

**STORAGE DIMENSIONS RADIUS:** Storage Dimensions and Radius Inc. enter co-marketing alliance to meet burgeoning demand for professional-quality video capture systems

January 3, 1994

Byline: Business Editors and Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**.

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry Free" program, which features on-site, overnight **replacement** of **products** in the United States and Canada, and by a lifetime warranty on all Radius add...

**13/3,K/92 (Item 43 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0370466 BW626

**RADIUS: Radius' High-Performing Graphics Interface Technology Selected by Apple Computer**

November 17, 1993

Byline: Business Editors and Computer Writers

...on providing products for leading-edge computer users, primarily in the publishing, graphics and video **markets**.

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius Worry- **Free** and Lifetime Warranty programs, which offer on-site, overnight warranty **replacement** of Radius' **products**.

Note to Editors: Radius is a trademark of Radius Inc. All other brands are trademarks...

**13/3,K/93 (Item 44 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0369628 BW082

**RADIUS: Radius to develop Macintosh version of Sigma Designs' ReelMagic MPEG technology**

November 15, 1993

Byline: Business Editors/Computer Writers

...and display products to leading-edge computer users in the publishing, graphics, video, and education **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors, and are supported by the Radius "Worry- **Free**" and Lifetime Warranty programs, which feature on-site, overnight **replacement of products**.

Note to Editors: Radius and Video Vision Studio are trademarks of Radius Inc. ReelMagic and...

**13/3,K/94 (Item 45 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0367400 BW848

**TOFUTTI BRANDS: Tofutti Brands announces licensing agreement with PAPETTI'S HYGRADE EGG PRODUCTS INC.**

November 4, 1993

Byline: Business Editors

...pleased to work with Tofutti EGG WATCHERS. There is an increasing demand in today's **market** for a high quality, good-tasting, cholesterol- **free** egg **replacement** **product**. EGG WATCHERS has great potential to fill this **market** need. I am confident this agreement will be mutually beneficial for both companies." Tofutti Brands...

**13/3,K/95 (Item 46 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0363642 BW045

**RADIUS: Radius reports improved quarterly results**

October 21, 1993

Byline: Business Editors

...Radius provides products for leading-edge computer users, primarily in the publishing, graphics, and video **markets**. The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry- **Free**" Warranty, which features on-site, overnight **product replacement** of defective **products**.

\*T

Radius Inc.  
Consolidated Statement of Income  
(In thousands, except per share data)  
(unaudited)

Three...

**13/3,K/96 (Item 47 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0362747 BW511

**RADIUS: Radius names William V. Campbell to board of directors**

October 18, 1993

Byline: Business Editors

...Radius provides products for leading-edge computer users, primarily in the publishing, graphics, and video **markets** . The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" Warranty, which features on-site, overnight **product replacement** of defective **products** .

Note to Editors: Radius is a trademark of Radius Inc. All other brands are trademarks...

**13/3,K/97 (Item 48 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0360980 BW028

**RADIUS: Radius names Douglas Boake vice president, PAL**

October 11, 1993

Byline: Business Editors

...on providing products for leading-edge computer users, primarily in the publishing, graphics and video **markets** .

The company's products are available through a worldwide network of Radius authorized resellers, system integrators and distributors and are supported by the Radius "Worry **Free**" Warranty, which features on-site, over night **product replacement** on defective **products** .

Note: Radius is a trademark of Radius Inc.

CONTACT: Radius Inc., San Jose  
Dee Cravens...

**13/3,K/98 (Item 49 from file: 810)**  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0295272 BW632

**GILLETTE: Gillette debuts Sensor for Women advertising campaign; Initial demand indicates another shaving success**

September 8, 1992

Byline: Business Editors

...approximately \$3.99 in food, drug, convenience and mass merchandise outlets. The Sensor for Women **refill package** (containing five **refill cartridges**) will average \$3.99.

Headquartered in Boston, Gillette is the worldwide **market** leader of blades and razors. Gillette introduced its Sensor shaving system in 1990. Sensor is...

**13/3,K/99 (Item 50 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0266633 BW663

**GILLETTE: Gillette introduces sensor for women**

February 26, 1992

Byline: Business Editors

...approximately \$3.99 in food, drug, convenience and mass merchandise outlets. The Sensor for Women **refill package** (containing five **refill cartridges**) will average \$3.99.

Headquartered in Boston, Massachusetts, Gillette is the worldwide **market** leader of blades and razors. Gillette introduced its Sensor shaving system in 1990. Sensor is...

**13/3,K/100 (Item 51 from file: 810)**  
DIALOG(R) File 810:Business Wire  
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0143537 BW727

**ADVANCED GRAPHIC APPL: AGA announces industry's first certification of NetWare compatible rewritable optical drive at Networld**

September 13, 1989

Byline: Business Editors

...offers the most complete reseller support program in the optical storage industry. To more effectively **market** DISCUS and better serve their users, the reseller program includes support services such as the one full year "Next Day Exchange" warranty, (a 24 hour **product replacement** program), **free** software updates, reseller discount pricing structure, and a co-op **advertising** program for resellers.

AGA's toll-free customer service phone number, 1-800-DISCUS1, provides...

**13/3,K/101 (Item 52 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0143386 BW202

**DIAL CORP: Dial catches Softsoap red faced**

September 12, 1989

Byline: Business Editors

...lawsuit seeks to require Softsoap to stop making disparaging and false claims, to disseminate corrective **advertising** to dispel the misimpressions conveyed by its claims, and to notify the trade to refrain from selling Softsoap Antibacterial dispensers or **refills** whose **packages** or labels contain the false claims.

The Dial Corp., is a leading manufacturer and **marketer** of personal care items, laundry and household products and packaged foods.

CONTACT: The Dial Corp...

**13/3,K/102 (Item 53 from file: 810)**  
DIALOG(R) File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0115484 BW130

**ASTRLN TRDE COMMISSION: Australia's latest U.S. successes in automotive, computer software, tennis-court playing surfaces, and more**

January 27, 1989

Byline: Business And Sports Editors

...twin-blade windshield wiper has launched the unique product into the United States and Canadian **market**.

Called "Twin Blade Wiper **Refills**," the DIY **product** fits 90 percent of cars made in America, Japan and Europe. Los Angeles-based distributor...

**13/3,K/103 (Item 54 from file: 810)**  
DIALOG(R) File 810:Business Wire  
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0025825 BW627

**ESPRIT SYSTEMS: Esprit Systems announces financial results**

October 15, 1986

Byline: Business Editors

...exchange, and an Esprit 30-month guarantee on all ESP and OPUS products, strengthens

its **market** position as a provider of high-quality products and value-added support services. The 30-month guarantee goes to the extent of providing for a **free replacement product** if a second failure should occur.

Esprit Systems Inc. headquartered in Melville, is a leading...

**13/3,K/104 (Item 1 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1259963 NYF013  
**Amway Japan Limited Fiscal 1998 Second Quarter and First Half Results**

DATE: April 17, 1998 06:53 EDT WORD COUNT: 2,817

... Positrim drink mix and Quench 8 in the Nutrition category. The Company plans to implement **promotional** campaigns for Amway Water Treatment System Replacement **Parts**, Triple X **Refill**, an Internet Provider Service and an Amway Storageware by Rubbermaid. At the same time, the Company will continue with targeted **marketing** programs designed to encourage distributors to increase their overall productivity. The Company has also instituted...

**13/3,K/105 (Item 2 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
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1166206 NYF061  
**Reporters Covering the Hewlett-Packard Lawsuit Against Xerox**

DATE: October 10, 1997 13:41 EDT WORD COUNT: 411

...cartridges' use after selling them unconditionally."

Colossal Graphics has a license from H-P to **market refill products**. But that has not stopped H-P from waging an Internet war and creating false website **advertisements** to stop third-party companies from recycling H-P cartridges. We have initiated our own...

**13/3,K/106 (Item 3 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
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1143795 DCF015  
**Microlog Expands Services For The Retail Pharmacy Market**

DATE: August 22, 1997 16:17 EDT WORD COUNT: 357

... out with Eckerd Corporation. APRS provides a variety of robust store solutions for the retail **market**. Microlog's concept of maximizing the utilization of voice technology in the store has taken the **product** beyond the 'Automated **Refill Application**'. Applications such as, Rx Ready, Photo Ready, ProNouncerr, Microlog's digital in-store announcement system, support for frequent shopper programs, and special **promotion** programs are all available with the APRS.

Headquartered in Germantown, Maryland, Microlog Corporation designs, develops...

**13/3,K/107 (Item 4 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
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1123629 NYSU003  
**Federal Court Rules that Hewlett-Packard Falsely Labels Packages for its Inkjet Cartridges**

DATE: July 13, 1997 11:56 EDT WORD COUNT: 518

... on a more level playing field. We favor promoting consumer choice. Consumers in a free **market** should have the option to purchase a less expensive **refill** **product** of comparable quality rather than being restricted to buying a completely new inkjet cartridge every...

**13/3,K/108 (Item 5 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
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1121143 LAM017  
**Kingston Technology Releases Memory Supporting Gateway Solo 9100 Multimedia Notebooks**

DATE: July 7, 1997 11:09 EDT WORD COUNT: 386

... industry. All Kingston memory modules are backed by a lifetime warranty with a 24-hour **product replacement** policy and **free** technical support.

Kingston Technology is the recognized leader in memory products for PCs, servers, notebooks, workstations and printers. Kingston **markets** its products through a worldwide network of distributors, major reseller chains and independent dealers. Kingston...

**13/3,K/109 (Item 6 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
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0952356 NYM138  
**LUMEX, INC. REPORTS 1996 FIRST QUARTER RESULTS**

DATE: May 20, 1996 18:25 EDT WORD COUNT: 813

...to date. These include the growth of our institutional fitness shipments in excess of total **market** growth, the reduction of operating expense ratios, and a **refilling** of our new **product** pipeline, all of which will continue to be essential to the turnaround. Progress to date...

**13/3,K/110 (Item 7 from file: 813)**  
DIALOG(R) File 813:PR Newswire  
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0912707 SEM004

**ALLIED TELESYN INTRODUCES NEW FAST ETHERNET ADAPTER CARD**

DATE: February 12, 1996 08:35 EST WORD COUNT: 515

...Telesyn adapter cards, the AT-2560TX is supported with a lifetime warranty, advance replacement, and **free** technical support.

"Because of its unique features and excellent **product** support including advance **replacement**, the AT-2560TX is the best value in the 10/100 adapter card **market** today," said Chuck Berman, Product **Marketing** Director. "This product complements the AT-2450 10Mbps PCI family of cards and makes Allied..."

**13/3,K/111 (Item 8 from file: 813)**

DIALOG(R) File 813:PR Newswire  
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0800004 NE009

**THERMEDICS DETECTION INVESTS IN DEVELOPER OF VISION-INSPECTION SYSTEMS**

DATE: March 21, 1995 09:16 EST WORD COUNT: 241

...also provided by Thermedics Detection's product quality assurance systems for inspecting the contents of **refillable** bottles for the **beverage** industry.

Thermedics develops, manufactures, and **markets** explosives- and drug-detection devices, product quality assurance systems, precision weighing and inspection equipment, electronic...

**13/3,K/112 (Item 9 from file: 813)**

DIALOG(R) File 813:PR Newswire  
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0785140 DE015

**OIL-FREE SUNSCREEN & BUG REPELLENT FOR ACTIVE OUTDOOR PEOPLE INTRODUCED**

DATE: February 2, 1995 12:02 EST WORD COUNT: 455

...and insects, the timing is right for Dr. Bert's Sun & Bug Squirt, according to **market** research conducted for Bert & Joe's, Inc.

Dr. Bert's Sun & Bug Squirt is available in a two-ounce spray bottle or eight-ounce **refill** size.

This new **product**, believed to be the only one of its kind in the **market**, is environmentally friendly, non-toxic, not animal tested, not oily or greasy and is manufactured...

**13/3,K/113 (Item 10 from file: 813)**

DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0577844 ATSA001

**THE COCA-COLA COMPANY OPENS TWO NEW SOFT DRINK FACILITIES IN POLAND**

DATE: March 20, 1993 08:28 EST WORD COUNT: 675

...of operation, sales and distribution, which resulted in a significant development of the soft drink **market** in the Warsaw franchise area.

Both facilities will produce Coca-Cola, Sprite and Fanta. WCCB will manufacture its **products** in **refillable** bottles, in addition to pre-mix and post-mix for fountain service. WCCB will serve...

**13/3,K/114 (Item 11 from file: 813)**

DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0570359 NY011

**NU-KOTE ACQUIRES LASER CARTRIDGE REMANUFACTURER FUTURE GRAPHICS**

DATE: February 26, 1993 16:12 EST WORD COUNT: 395

...remanufacturing business.

Remanufacturing involves collecting used toner cartridges, replacing or refurbishing most of the cartridge **parts**, and **refilling** with new toner. The company estimates its environmentally sound cartridge recycling program saved approximately 1 million pounds of plastic and metal from disposal in landfills last year.

The 1993 retail **market** for replacement laser printer cartridges is estimated at \$1.5 billion, and the installed base...

**13/3,K/115 (Item 12 from file: 813)**

DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0568670 NY019

**'THE ULTRA 40 PERCENT CHALLENGE' ISSUES A CALL-TO-ACTION TO MAKE IT EASIER FOR CONSUMERS TO REDUCE, REUSE AND RECYCLE**

DATE: February 23, 1993 09:22 EST WORD COUNT: 1,343

...Carol Berning, Ph.D., Associate Director of Consumer Research at Procter & Gamble.

Ultra Compact Liquid **Detergents** and **Refills** Are The New Generation Of The Laundry Category

The Ultra detergents are the first concentrated liquid detergents available nationally in the **marketplace** and include the Tide, Cheer, Era, Dash, Dreft and Ivory Snow brands. The introduction of a **detergent refill** to the line-up is the first of its kind in the laundry category. Refills...

**13/3,K/116 (Item 13 from file: 813)**

DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0537305 NY058  
SOUTHLAND REPORTS SIGNING OF DEFINITIVE AGREEMENT WITH MCLANE AND THIRD QUARTER AND NINE MONTHS RESULTS

DATE: November 16, 1992 12:03 EST WORD COUNT: 1,367

...increases, even in the current economic and competitive climate. This new approach emphasizes the ongoing replacement of slow-moving products with more popular items, the timely and constant introduction of products that are new to the marketplace, and continual refinement of the product mix to better satisfy the needs of 7-Eleven...

13/3,K/117 (Item 14 from file: 813)  
DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0488351 NE001  
PROCTER & GAMBLE INTRODUCES A NEW GENERATION OF DOWNY; SMALLER BOTTLES MADE WITH 50 PERCENT RECYCLED PLASTIC

DATE: June 17, 1992 08:30 EDT WORD COUNT: 419

...to the overwhelmingly positive consumer acceptance of the product in its Little Rock, Ark., test market, as well as national acceptance of original Downy Refill and compact granule detergents. Ultra Downy will be available first in the Northeast this month.

Ultra Downy will offer...

13/3,K/118 (Item 15 from file: 813)  
DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0361152 SE005  
REFILL OR LANDFILL? BLITZ-WEINHARD'S BOTTLE REFILLING SAVES 22,400 CUBIC YARDS, ENOUGH ENERGY TO SERVE 2,007 HOMES

DATE: April 16, 1991 13:33 EDT WORD COUNT: 1,009

...use of refillables is very desirable because it saves energy and resources, creates strong recycling markets and hence avoids disposal costs," said Preston Horne-Brine, recycling project manager for the trade department. "People can take personal responsibility and choose to buy refillable products. It's something the individual can do, and it can make a significant difference."

Because...

13/3,K/119 (Item 16 from file: 813)  
DIALOG(R) File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0361007 SE003  
REFILL OR LANDFILL? RAINIER'S BOTTLE REFILLING SAVES 16,000 CUBIC YARDS, ENOUGH ENERGY TO SERVE 1,434 HOMES

DATE: April 16, 1991 11:00 EDT WORD COUNT: 778

...use of refillables is very desirable because it saves energy and resources, creates strong recycling **markets** and hence avoids disposal costs," said Preston Horne-Brine, recycling project manager for the trade department. "People can take personal responsibility and choose to buy **refillable products**. It's something the individual can do, and it can make a significant difference."

Rainier...

**13/3,K/120 (Item 17 from file: 813)**  
DIALOG(R)File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0339846 NY056

In NY070A, moved yesterday, we are advised by Ad Age that the fourth line of the ninth graf should read, "...compared with 53 percent for Clorox and 41 percent for Unilever's Surf," rather than, "...compared with 53 percent for Unilever's Clorox and 41 percent for Surf." The corrected release follows:

DATE: January 29, 1991 14:30 EST WORD COUNT: 1,302

...homes; 68 percent said they bought biodegradable plastic garbage bags and the same percentage bought **products** in **refillable packages**.

The **Advertising** Age/Gallup Organization green **marketing** study polled a random sample of 1,514 adults by telephone in December 1990. The...

**13/3,K/121 (Item 18 from file: 813)**  
DIALOG(R)File 813:PR Newswire  
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0339594 NY070A

**ADVERTISING AGE/GALLUP SURVEY REVEALS HOW CONSUMERS RANK CORPORATE ENVIRONMENTAL-RESPONSIBILITY**

DATE: January 28, 1991 18:27 EST WORD COUNT: 1,295

...homes; 68 percent said they bought biodegradable plastic garbage bags and the same percentage bought **products** in **refillable packages**.

The **Advertising** Age/Gallup Organization green **marketing** study polled a random sample of 1,514 adults by telephone in December 1990. The...

Set Items Description  
S1 0 AU=(COCCARO D? OR COCCARO, D?)  
S2 803314 REPLACEMENT? OR REFILL? OR RE()FILL? ? OR REPLACING  
S3 7070613 PAY? ? OR PAYING OR PAID OR PREPAY OR PREPAID OR PRICE  
S4 17165103 PURCHAS? OR BUYING OR BUY? ? OR SOLD OR SELL? ? OR SELLING  
OR SALE? ? OR ORDER? ? OR SUPPLY?  
S5 72510 S2(5N) (PRODUCT? ? OR GOODS OR WARES OR CEREAL? OR MERCHANT-  
I? OR ITEM? ? OR TOOTHBRUSH? OR PARTS OR PACKAGE? OR DETERGEN-  
T? OR BEVERAGE? OR OINTMENT? OR SOFTENER)  
S6 1083 S5(5N)S3  
S7 21 S6(10N) (PREDETERMIN? OR FREE OR PRE()DETERMIN? OR CONSTANT?  
OR REGUALR?)  
S8 13893 S5(20N) (AD OR ADVERT? OR ADS OR MARKET? OR PROMOTION?)  
S9 3827 S8(15N)S4  
S10 264 S9(S)S3  
S11 240 S10 NOT PY>2001  
S12 232 S11 NOT PD=20010919:20040113  
S13 177 RD (unique items)  
? show file  
File 9:Business & Industry(R) Jul/1994-2004/Jan 12  
    (c) 2004 Resp. DB Svcs.  
File 15:ABI/Inform(R) 1971-2004/Jan 10  
    (c) 2004 ProQuest Info&Learning  
File 16:Gale Group PROMT(R) 1990-2004/Jan 13  
    (c) 2004 The Gale Group  
File 148:Gale Group Trade & Industry DB 1976-2004/Jan 13  
    (c) 2004 The Gale Group  
File 160:Gale Group PROMT(R) 1972-1989  
    (c) 1999 The Gale Group  
File 275:Gale Group Computer DB(TM) 1983-2004/Jan 13  
    (c) 2004 The Gale Group  
File 621:Gale Group New Prod.Annou. (R) 1985-2004/Jan 13  
    (c) 2004 The Gale Group  
File 636:Gale Group Newsletter DB(TM) 1987-2004/Jan 13  
    (c) 2004 The Gale Group

7/3,K/1 (Item 1 from file: 9)  
DIALOG(R) File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1998239 Supplier Number: 01998239 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Higher-value pens, pencils prove just 'write'**  
**(In face of e-mail, Internet commerce, and voice mail, writing instruments posted moderate to strong growth this year)**  
Drug Store News, v 19, n 19, p 66+  
November 17, 1997  
DOCUMENT TYPE: Journal ISSN: 0191-7587 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1685

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:  
...different purpose, said Jane Urman, national sales manager for special segments. Rather than introducing new items , the company will add free refills or erasers to the appropriate items , while maintaining the original price level. "It's our way of advertising directly to the end consumer right now--to...

7/3,K/2 (Item 2 from file: 9)  
DIALOG(R) File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1228648 Supplier Number: 01228648 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**HWI discusses competitive strategies**  
**(Hardware Wholesalers Inc (Ft Wayne, IN) concentrates on niche markets to maintain its competitive edge)**  
Hardware Age, v 232, n 7, p 14  
July 1995  
DOCUMENT TYPE: Journal ISSN: 8755-254X (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 519

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:  
...expanding store hours, creating special entrances and express check-outs for builders and remodelers, offering free delivery without a minimum price , shipping packages and refilling propane tanks.

Barfell stressed the benefits of HWI's power programs, its plan-o-grammed  
...

7/3,K/3 (Item 1 from file: 16)  
DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

06347447 Supplier Number: 54658125 (USE FORMAT 7 FOR FULLTEXT)  
**American Express Provides Free Shipping & Handling For Select Catalog and Online Retailers.**  
PR Newswire, p2644  
May 18, 1999  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade

Word Count: 414

... that help protect purchases. These include:  
-- Coverage to protect your purchases against no-return policies  
-- **Free replacement** for stolen or damaged **items**  
-- Guarantee of the lowest **price**  
-- Extension of the manufacturer's warranty  
Consumers should call their credit card company to ask...

**7/3,K/4 (Item 2 from file: 16)**

DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

06263360 Supplier Number: 54348980 (USE FORMAT 7 FOR FULLTEXT)  
**Do You Have More Insurance Than Meets the Eye? Advice from American Express.**  
PR Newswire, p8248  
April 12, 1999  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 266

... put on the card. These include:  
-- Coverage to protect your purchases against no-return policies  
-- **Free replacement** against on stolen or damaged **items**  
-- Guarantee of the lowest **price**  
-- Extension of the manufacturer's warranty  
-- Car rental insurance  
-- Travel and baggage insurance  
Consumers are...

**7/3,K/5 (Item 3 from file: 16)**

DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

05443772 Supplier Number: 48253677 (USE FORMAT 7 FOR FULLTEXT)  
**CONSUMER AFFAIRS: MEPS SEEK TO IMPROVE CONSUMER PROTECTION VIA AFTER-SALES GUARANTEES**  
European Report, n2286, pN/A  
Jan 28, 1998  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 546

... within two years (the proposed length of the guarantee), the vendor should offer a repair **free** of charge or a reduction in the **price** of the **product** before a **replacement** or cancellation of the contract are considered. The rapporteur's earlier suggestion that consumers have...

**7/3,K/6 (Item 4 from file: 16)**

DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

05442308 Supplier Number: 48251688 (USE FORMAT 7 FOR FULLTEXT)  
**AFTER-SALES GUARANTEES: MEPS SEEK TO IMPROVE CONSUMER PROTECTION**  
Europe Environment, n515, pN/A  
Jan 27, 1998

Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 941

... within two years (the proposed length of the guarantee), the vendor should offer a repair **free** of charge or a reduction in the **price** of the **product** before a **replacement** or cancellation of the contract are considered. The rapporteur's earlier suggestion that consumers have...

7/3,K/7 (Item 5 from file: 16)  
DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

03823709 Supplier Number: 45462010  
**A blossoming movie career**  
News & Observer (Raleigh, NC), pF1  
April 9, 1995  
Language: English Record Type: Abstract  
Document Type: Newspaper; Trade

ABSTRACT:  
...a slick theater. The cinema's state-of-the-art sound equipment, its cheap ticket **price** at \$3 each and **free refills** of popcorn and **beverages** have made it famous among area and non-area residents, helping the theater post annual...

7/3,K/8 (Item 6 from file: 16)  
DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

03000673 Supplier Number: 44072260 (USE FORMAT 7 FOR FULLTEXT)  
**AlliedSignal Revises Bendix Plan**  
Aftermarket Business, p8  
Sept 1, 1993  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Tabloid; Trade  
Word Count: 205

(USE FORMAT 7 FOR FULLTEXT)  
TEXT:  
...its Bendix Performance Replacement Plan by eliminating the \$3 registration fee consumers were required to **pay** to qualify for one **free replacement** of certain **products**.

7/3,K/9 (Item 1 from file: 148)  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c) 2004 The Gale Group. All rts. reserv.

11049085 SUPPLIER NUMBER: 54658125 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**American Express Provides Free Shipping & Handling For Select Catalog and Online Retailers.**  
PR Newswire, 2644  
May 18, 1999  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 405 LINE COUNT: 00043

... that help protect purchases. These include:

-- Coverage to protect your purchases against no-return policies  
-- **Free replacement** for stolen or damaged **items**  
-- Guarantee of the lowest **price**  
-- Extension of the manufacturer's warranty  
Consumers should call their credit card company to ask...

**7/3,K/10 (Item 2 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

10943563 SUPPLIER NUMBER: 54348980 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Do You Have More Insurance Than Meets the Eye? Advice from American Express.**

PR Newswire, 8248

April 12, 1999

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 279 LINE COUNT: 00026

... put on the card. These include:

-- Coverage to protect your purchases against no-return policies  
-- **Free replacement** against on stolen or damaged **items**  
-- Guarantee of the lowest **price**  
-- Extension of the manufacturer's warranty  
-- Car rental insurance  
-- Travel and baggage insurance  
Consumers are...

**7/3,K/11 (Item 3 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

08083705 SUPPLIER NUMBER: 17162955 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**HWI discusses competitive strategies. (Hardware Wholesalers Inc.)**

Lambert, Cheryl Ann

Chilton's Hardware Age, v232, n7, p14(1)

July, 1995

ISSN: 8755-254X LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 559 LINE COUNT: 00048

... expanding store hours, creating special entrances and express check-outs for builders and remodelers, offering **free** delivery without a minimum **price**, shipping **packages** and **refilling** propane tanks.

Barfell stressed the benefits of HWI's power programs, its plan-o-grammed...

**7/3,K/12 (Item 4 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

07803976 SUPPLIER NUMBER: 16751506 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**The beverage explosion. (increased variety of beverage offerings by restaurants)**

Restaurant Business, v94, n6, pS3(2)

April 10, 1995

ISSN: 0097-8043 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1457 LINE COUNT: 00116

...ABSTRACT: and profit margins. Fountain drinks have broad popularity, while the upscale market is willing to pay for specialty **beverages** without the **free refills** fountain brands offer. Carbonated drinks are more broadly popular, while health-conscious consumers may choose...

7/3,K/13 (Item 5 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

06229681 SUPPLIER NUMBER: 12825933 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Retailers march to different drummers but same up beat. (retail store restaurants follow current food service trends) (R&I 400: Retail)**

Ryan, Nancy Ross  
Restaurants & Institutions, v102, n16, p191(2)  
July 8, 1992

ISSN: 0273-5520 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 641 LINE COUNT: 00053

... price-sensitivity by holding the line on menu prices  
\* Sending price/value messages with special- **price** menu promos,  
**free beverage refills**, complimentary hot breads, samples of new items  
\* Looking for light: active search for menu items...

7/3,K/14 (Item 6 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

04856456 SUPPLIER NUMBER: 09074914 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Hot prospects A to Z. (fast food chains ; includes related articles on established chains)**

Quinton, Brian; Lorenzini, Beth; Townsend, Rob  
Restaurants & Institutions, v100, n29, p34(13)  
Nov 14, 1990

ISSN: 0273-5520 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 7486 LINE COUNT: 00570

... fruits and specialty breads round out the menu, and also are included in the single **price**. Another plus: **Refills** on fountain and hot **beverages** are **free**, but wine and beer cost extra.

Everything served is made from scratch, and the Culvers...

7/3,K/15 (Item 7 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

04807052 SUPPLIER NUMBER: 09350279 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Top-of-the-line shower enclosures.**

Schott, Tim  
Custom Builder, v5, n8, p36(7)  
August, 1990

ISSN: 0895-2493 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 2517 LINE COUNT: 00200

... in Schaumburg, Illinois. Colors: polished brass, silver, bronze  
Dimensions: 72" h; 60" w Warranty; toll- **free replacement parts** program  
List **price** : \$640

THE "SHOWER-IN-THE-ROUND" by Hastings Tile and Il Bagno Collection

packs a...

**7/3,K/16 (Item 1 from file: 275)**

DIALOG(R) File 275:Gale Group Computer DB(TM)  
(c) 2004 The Gale Group. All rts. reserv.

01386070 SUPPLIER NUMBER: 09681683 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Insight 386-33 Cache: Insight into a budget 33MHz. (Insight Computers' 33 MHz Intel 80386-based microcomputer) (Hardware Review) (evaluation)**

Lockwood, Russ

PC Sources, v1, n11, p269(2)

Nov, 1990

DOCUMENT TYPE: evaluation ISSN: 1052-6579 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1596 LINE COUNT: 00117

... 5 p.m. Saturday, 10 a.m. to 3 p.m. Sunday (Mountain time)

Service: **Free** one-year, on-site service from TRW; express **parts replacement** available

Shipping: Customer **pays** Federal Express two-day service

Insight Computers lacks the name recognition of such mail-order...

**7/3,K/17 (Item 1 from file: 621)**

DIALOG(R) File 621:Gale Group New Prod.Annou.(R)  
(c) 2004 The Gale Group. All rts. reserv.

01877544 Supplier Number: 54658125 (USE FORMAT 7 FOR FULLTEXT)

**American Express Provides Free Shipping & Handling For Select Catalog and Online Retailers.**

PR Newswire, p2644

May 18, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 414

... that help protect purchases. These include:

-- Coverage to protect your purchases against no-return policies  
-- **Free replacement** for stolen or damaged **items**

-- Guarantee of the lowest **price**

-- Extension of the manufacturer's warranty

Consumers should call their credit card company to ask...

**7/3,K/18 (Item 2 from file: 621)**

DIALOG(R) File 621:Gale Group New Prod.Annou.(R)  
(c) 2004 The Gale Group. All rts. reserv.

01845015 Supplier Number: 54348980 (USE FORMAT 7 FOR FULLTEXT)

**Do You Have More Insurance Than Meets the Eye? Advice from American Express.**

PR Newswire, p8248

April 12, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 266

... put on the card. These include:

-- Coverage to protect your purchases against no-return policies

-- Free replacement against on stolen or damaged items  
-- Guarantee of the lowest price  
-- Extension of the manufacturer's warranty  
-- Car rental insurance  
-- Travel and baggage insurance  
Consumers are...

**7/3,K/19 (Item 1 from file: 636)**  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2004 The Gale Group. All rts. reserv.

03806148 Supplier Number: 48253677 (USE FORMAT 7 FOR FULLTEXT)  
**CONSUMER AFFAIRS: MEPS SEEK TO IMPROVE CONSUMER PROTECTION VIA AFTER-SALES GUARANTEES**  
European Report, n2286, pN/A  
Jan 28, 1998  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 546

... within two years (the proposed length of the guarantee), the vendor should offer a repair free of charge or a reduction in the price of the product before a replacement or cancellation of the contract are considered. The rapporteur's earlier suggestion that consumers have...

**7/3,K/20 (Item 2 from file: 636)**  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2004 The Gale Group. All rts. reserv.

03805452 Supplier Number: 48251688 (USE FORMAT 7 FOR FULLTEXT)  
**AFTER-SALES GUARANTEES: MEPS SEEK TO IMPROVE CONSUMER PROTECTION**  
Europe Environment, n515, pN/A  
Jan 27, 1998  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 941

... within two years (the proposed length of the guarantee), the vendor should offer a repair free of charge or a reduction in the price of the product before a replacement or cancellation of the contract are considered. The rapporteur's earlier suggestion that consumers have...

**7/3,K/21 (Item 3 from file: 636)**  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2004 The Gale Group. All rts. reserv.

03645837 Supplier Number: 47852035 (USE FORMAT 7 FOR FULLTEXT)  
**DTI: Griffiths acts on consumer guarantees directive**  
M2 Presswire, pN/A  
July 22, 1997  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 487

... the right ones."  
The draft directive contains the following main provisions: a right to return goods and receive a replacement, refund, free repair or a

**price** reduction if a defect which existed at the time of delivery becomes apparent in the...

**13/3,K/1 (Item 1 from file: 9)**  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

3210912 Supplier Number: 03210912 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Kmart Completes Buyout of BlueLight Shares**  
**(Cash and stock deal for BlueLight.com is finalized)**  
Supermarket News, v 49, n 32, p 4  
August 06, 2001  
DOCUMENT TYPE: Journal ISSN: 0039-5803 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 302

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:  
...Kmart's resources while still providing our customers with a variety of services online, including **product extensions, store promotions and pharmacy refills ."**

Under terms of the **purchase** agreement, Kmart said it will **pay \$82 million, including a cash payment of approximately \$15 million and the issuance of 6...**

**13/3,K/2 (Item 2 from file: 9)**  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

3053174 Supplier Number: 03053174 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Platinum group metals play growing role in Inco's activities**  
**(For Inco, sales of platinum group metals provided the company with \$224 mil of revenues; the company plans to increase its output of the metals to 416,000 oz in 2001)**  
American Metal Market, v 109, n 29, p 7  
February 12, 2001  
DOCUMENT TYPE: Journal ISSN: 0002-9998 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 687

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:  
...known mineralizations more economically viable.

Inco leveraged more than just recovery rates to the soaring **price** of PGMs. It also has positioned its **sales** network to cash in on increased **sales** of specialty nickel **products** that are likely **replacements** for expensive palladium and tantalum electronic components. "We are targeting the \$50-million **market** created by the consumption of fine nickel metal powders in the production of multilayer capacitors..."

**13/3,K/3 (Item 3 from file: 9)**  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

2608994 Supplier Number: 02608994 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Brazil's Medical Equipment & Device Market: (Part 2 of 4)**  
**(In Brazil, there are approximately 3,000 medical equipment and supply**

**distributors; however, only about 500 have revenues surpassing \$12 mil)**  
Biomedical Market Newsletter, v 9, n 9, p 34+  
September 30, 1999  
DOCUMENT TYPE: Newsletter ISSN: 1064-4180 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 2367

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...medical equipment, and consist primarily of those listed on the next page.

Another important, although **price** and delivery time sensitive subsector, is the market for disposable medical products. In Brazil, for...

...products, is competitive prices. Here the Asian countries have an advantage on prices, although private **purchasers** also consider quality in their **purchase** decision.

US suppliers interested in entering the Brazilian **market** must be prepared to offer permanent technical assistance, a sufficient **supply** of **replacement parts**, and to arrange for favorable financing.

In addition, due to product compulsory registration and certification...

**13/3,K/4 (Item 4 from file: 9)**  
DIALOG(R) File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

2578588 Supplier Number: 02578588  
**Manufacturers starting to push for more reusable parts**  
(Major car manufacturers, as well as other industry manufacturers, are starting to use recyclable parts; Nissan and Honda sell doors and mirrors that include recycled parts)  
Nikkei Weekly, v 37, n 1892, p 8  
September 06, 1999  
DOCUMENT TYPE: Journal ISSN: 0918-5348 (Japan)  
LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT:

...such as doors and mirrors, which it will refurbish and then sell at a lower **price**. Honda has been recycling old parts that customers turn in when they come to have new equipment installed. Honda fixes them and then sells them for a much cheaper **price** and offers a quality guarantee. The company hopes to recycle approximately 20,000 types of parts by 2001, generating yearly **sales** of Yen500 mil. Recycled parts make up only 3% of Japan's **replacement auto-parts market**, which is valued at about Yen2 tril/yr.

**13/3,K/5 (Item 5 from file: 9)**  
DIALOG(R) File 9:Business & Industry(R)  
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2545751 Supplier Number: 02545751 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Florida Aerospace Firm Heico Buys Thermal Structures Inc. of Corona, Calif.  
(Heico Corp unit buys Thermal Structures Inc for \$29 mil in cash and assumption of \$4 mil in debt)

Press-Enterprise , p N/A  
August 03, 1999  
DOCUMENT TYPE: Regional Newspaper ISSN: 0746-1859 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 375

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...greater investment in (research and development) and engineering and beef up the manufacturing capability and **marketing** and they will grow the company," Quilty said.

Quilty said Heico has developed a core business of engineering **replacement parts** for aircraft jet engines that are **sold** to airlines at a fraction of the **price** charged by aircraft manufacturers like Pratt & Whitney, General Electric and Rolls Royce.

Heico, which reported...

13/3,K/6 (Item 6 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

2351503 Supplier Number: 02351503 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Atlanta-Based Auto Parts Maker' Growth Lag Spurs Changes**  
(Genuine Parts predicts double-digit sales and earnings growth this year;  
tries to jump-start auto replacement parts distribution business,  
expected to generate more than half of \$8 bil total revenue)  
Atlanta Journal & Constitution , p N/A  
January 19, 1999  
DOCUMENT TYPE: Regional Newspaper ISSN: 0093-1179 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 753

ABSTRACT:

...NAPA Auto Parts outlets, last year embarked on a \$600 million acquisition spree to boost **market** share in its auto and industrial **replacement parts** businesses, and in its office **supply** unit. It also added a business segment by **buying** a distributor of electrical and electronic equipment with annual sales of \$500 million. As a...

...1989 to 10.6 percent in 1997, largely because of increased competition, which has limited **price** increases. As a result, management has been trying to jump-start that segment, which this...

13/3,K/7 (Item 7 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

2083499 Supplier Number: 02083499  
**Beiersdorf Has Teamed Up With Philips Electronics**  
(Beiersdorf teamed with Philips Electronics to market Philips Cool Skin, an electronic men's shaver that dispenses Nivea lotion automatically)  
Household & Personal Products Industry, v 35, n 2, p 30  
February 1998  
DOCUMENT TYPE: Journal ISSN: 0090-8878 (United States)  
LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT:

...and in the US in 6/98. An "Advertising Age" report says that the product ads will show both Nivea and Philips names, although Philips will spend for marketing and pay Beiersdorf sales -based royalties. The product will sell for \$162, while refill packs will cost \$4.75.

...

13/3,K/8 (Item 8 from file: 9)

DIALOG(R)File 9:Business & Industry(R)  
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2028834 Supplier Number: 02028834 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**More Americans Want Dinner At Home**

(More Americans prefer to eat at home; home-meal replacement market projected to grow to \$85 bil in 1997)

Research Alert, v 15, n 24, p 6

December 19, 1997

DOCUMENT TYPE: Newsletter ISSN: 0739-358X (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 142

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...potatoes to pizza and French fries. Independent take-out restaurants, such as Boston Chicken (Boston Market) are rapidly catching on, with BCI sales up 47% in 1996 to \$1.2 billion. (FOOD/ BEVERAGES )

Source: "The Home Meal Replacement Market," from Find/SVP, 625 Ave. of the Americas, New York, NY 10011; phone: 800-346-3787; Website (which has table of contents for the report): [www.findsvp.com](http://www.findsvp.com) Price : \$2,350 (250 pages)

...

13/3,K/9 (Item 9 from file: 9)

DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

2026457 Supplier Number: 02026457 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dr. Wieder's Original Tung-Brush and Tung-Gel Set; Refill/Replacement (Peak Enterprise introduced Dr Wieder's Original Tung-Brush and Tung-Gel Set for fighting halitosis)**

Product Alert, v 27, n 24, p N/A

December 22, 1997

DOCUMENT TYPE: Journal ISSN: 0740-3801 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 89

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...while the water soluble gel is "designed especially for cleansing the tongue." The suggested retail price is \$18.45. These products can also be purchased as Refill /Replacements. For sample retrieval information, please call: Marketing Intelligence Service, Ltd., (716) 374-6326.

...

13/3,K/10 (Item 10 from file: 9)

DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1998239 Supplier Number: 01998239 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Higher-value pens, pencils prove just 'write'**  
**(In face of e-mail, Internet commerce, and voice mail, writing instruments posted moderate to strong growth this year)**  
Drug Store News, v 19, n 19, p 66+  
November 17, 1997  
DOCUMENT TYPE: Journal ISSN: 0191-7587 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1685

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...Staedtler will use the multi-pack strategy for a different purpose, said Jane Urman, national **sales** manager for special segments. Rather than introducing new **items**, the company will add free **refills** or erasers to the appropriate **items**, while maintaining the original **price** level. "It's our way of **advertising** directly to the end consumer right now--to get them to reach for a Staedtler...

13/3,K/11 (Item 11 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1990909 Supplier Number: 01990909  
**Nissan Motor to Strengthen Parts Operations by Introducing Secondary Replacement Parts in Europe and U.S.**  
**(Nissan Motor is to introduce within the year in the U.S. and Europe a secondary brand of automobile replacement parts)**  
Nikkan Kogyo Shimbun, p 10  
November 04, 1997  
DOCUMENT TYPE: Business Newspaper (Japan)  
LANGUAGE: Japanese RECORD TYPE: Abstract

ABSTRACT:

...introduce within the year in the U.S. and Europe a secondary brand of automobile **replacement parts**. Pitting itself against **parts** being **sold** on the **market** that continue to grab an expanded **market** share, the company has decided to develop the new parts together with local **parts** makers specifically designed as **replacement parts**, with a different quality and **price** compared to the genuine articles Nissan used to export directly from Japan. The parts the...

13/3,K/12 (Item 12 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1937000 Supplier Number: 01937000 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Rollerball International Inc.**  
**(Rollerball International, a manufacturer of a patented design of in-line skates, is launching an initial public offering of 1.25mil shares)**  
Going Public: The IPO Reporter, v 21, n 36, p 8  
September 08, 1997  
DOCUMENT TYPE: Newsletter ISSN: 0192-1541 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 417

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...include 17 models of its in-line skates that appeal to a wide range of **price** and performance levels including recreational, fitness, hockey and aggressive competition. Rollerball also offers related accessories including helmets, safety pads and **replacement parts**. The company's **sales** have been limited to date and have been primarily in the international **market**.

Rollerball's in-line skates differ from traditional in-line skates in appearance and in...

13/3,K/13 (Item 13 from file: 9)  
DIALOG(R) File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1884845 Supplier Number: 01884845  
**A Volks aumenta verba para promocoes**  
**(Volkswagen will invest US\$8mil during 1997 in order to reduce the price of replacement auto parts and technical assistance services in Brazil)**  
Gazeta Mercantil, p C-5  
July 07, 1997  
DOCUMENT TYPE: Business Newspaper (Brazil)  
LANGUAGE: Portuguese RECORD TYPE: Abstract

ABSTRACT:

Volkswagen will invest US\$8mil during 1997 in **order** to reduce the **price** of **replacement** auto **parts** and technical assistance services in Brazil. Its reseller agencies will make similar investments in **promotion** over the year. Volkswagen will produce auto engines for the Golf and Vento car models...

13/3,K/14 (Item 14 from file: 9)  
DIALOG(R) File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1877936 Supplier Number: 01877936 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**More Irons, But Harder to Sell**  
**(Challenge of merchandising irons is greater now than ever, with seemingly endless number of SKUs)**  
HFN Buyer's Guide to Irons Supplement, p 6+  
June 23, 1997  
DOCUMENT TYPE: Journal ISSN: 1082-0310 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1491

ABSTRACT:

...limited, but can still number up to 10 SKUs. Irons are usually grouped according to **price** or vendor, but that does not necessarily provide information about the features and benefits of...

...There is a trend among retailers and manufacturers to trade up consumers in features and **price** points through offering higher-end products and by educating the consumer. Some two-thirds of the 5.6 mil irons **purchased** by consumers in 1996 were replacement units, which should auger well for the

trade up **market** . Consumers often trade up to more features on any **replacement product** . The average **price** point for a fully featured iron has increased slightly to about \$23, vs about \$22...

...year ago. More vendors are introducing more expensive irons and that should help boost average **price** points further. Retailers in all distribution channels are adjusting their assortments accordingly. Although they have...

**13/3,K/15 (Item 15 from file: 9)**  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1829983 Supplier Number: 01829983 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**South Koreans watch the environment when washing**  
**(Laundry detergent refill products accounted for 39% of South Korean detergents market in 1996, up from 26% in 1995)**  
Market Asia Pacific, v 6, n 5, p 6  
May 1997  
DOCUMENT TYPE: Newsletter ISSN: 1059-275X (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 131  
  
(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:  
...products that contain fewer pollutants.

Consumers are also using more concentrated detergents, even if the **price** is double that of the regular enzyme powder. The magazine reports that laundry **detergent refill products** are also **selling** better, jumping to 39 percent of the detergent **market** in 1996, against 26 percent in 1995 and nine percent in 1994. Similarly, refills for...

**13/3,K/16 (Item 16 from file: 9)**  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1589012 Supplier Number: 01589012 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Brief Introduction of the Fine Chemical Industrial Base of Zhongshan City**  
**(An overview the fine chemical base at China's Zhongshan City)**  
China Chemical Reporter, p 10+  
August 16, 1996  
DOCUMENT TYPE: Journal ISSN: 1002-1450 (China)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1296

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:  
...by Shiqi Chemical Plant have been designated by relevant departments of the State to be **products replacing** imports. They are **sold** well in the domestic **market** for their high quality and reasonable **price** . During the Ninth Five-year Plan period, the capacity of "Gold Peach" sweetening agents will...

**13/3,K/17 (Item 17 from file: 9)**

DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1455695 Supplier Number: 01455695 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Fuses spark sales in the electronic car market**  
**(Total aftermarket sales of fuses for 1995 amounted to an estimated \$58 mil, with \$35 mil of that amount occurring in retail chains)**  
Aftermarket Business, v 106, n 4, p 52  
April 01, 1996  
DOCUMENT TYPE: Journal ISSN: 0892-1121 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 473

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...The average number of national brands carried was 1.5.

Retailers should position signage of **replacement** fuses near other electrical **products**. For a relatively small **price**, fuses can contribute a large safety factor. **Sales promotions** can be done before winter or before the family vacation.

The 1996 **sales** projection was 6.4 percent by retailers. This figure is probably a modest one and...

13/3,K/18 (Item 18 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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1412481 Supplier Number: 01412481  
**'FUJITSU SHOKKU' IS JOLTING AMERICAN PC MAKERS**  
**(Japanese PC shipments are predicted at 7.6 mil units in 1996 vs 5.7 mil units in 1995)**  
Business Week, p 50  
February 19, 1996  
DOCUMENT TYPE: Journal ISSN: 0007-7135 (United States)  
LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT:

...that up with profits from semiconductors and telecommunications equipment. NEC has been matching Fujitsu's **price** reductions and is undercutting them in some instances. US firms have alleged that Fujitsu is ...

...PC, at a total cost of \$1+ mil/d. However, Fujitsu claims that it is **selling** PCs close to cost excluding **advertising**, distribution and other overhead. Nevertheless, Fujitsu has overhauled its **supply** network, **replacing** locally produced **parts** with foreign **parts** that are 20-30% less expensive. US firms are having trouble adjusting to Fujitsu's...

13/3,K/19 (Item 19 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1369966 Supplier Number: 01369966 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Chanel cleans up**  
**(Chanel introduces two new cleansers, Douceur Lactee and Aquamousse**

**Fraicheur)**  
European Cosmetic Markets, v 13, n 1, p 34  
January 1996  
DOCUMENT TYPE: Journal; News Brief ISSN: 0957-1515 (United Kingdom)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 181

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...notion of pleasure. As a result, the company claims, only 38% of women in France **buy** a cleanser. Those who do often go for extra-large **promotional** sizes, putting **price** before product qualities. In an attempt to restore the added value of the cleansing category, Chanel is **replacing** its existing **products** with two new, more innovative formulas, Douceur Lactee and Aquamousse Fraicheur. Douceur Lactee is a...

**13/3,K/20 (Item 20 from file: 9)**  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1219138 Supplier Number: 01219138 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Spot market offers sense of renewal**  
**(NECX is offering a new service, NECX Direct, an online computer-products superstore via the Internet)**  
Computer Reseller News, n 635, p 45+  
June 19, 1995  
DOCUMENT TYPE: Journal ISSN: 0893-8377 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 449

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:  
...The online shopping network -- a QVC for computer resellers -- offers more than 20,000 computer **products**.

"Technology is always **replacing** itself. It creates a moving target for the PC **market**, the distributor and the reseller," said Bertolan. "We provide the opportunity to **buy** products at the market **price** and the manufacturers and resellers won't get stuck." NECX has spent more than three...

**13/3,K/21 (Item 21 from file: 9)**  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1155117 Supplier Number: 01155117 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**A-B will test Anheuser brand**  
**(Anheuser-Busch to test Anheuser (beer) brand; could be companion premium-price product or replacement for Natural)**  
Advertising Age, v 66, n 13, p 29  
March 27, 1995  
DOCUMENT TYPE: Journal; News Brief ISSN: 0001-8899 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 63

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...its Natural Light franchise. The brewer is looking at Anheuser as either a companion premium- **price** product or as a **replacement** for the slow- **selling** full-calorie Natural at a subpremium **price**. DDB Needham Worldwide, Chicago, has been awarded **advertising** for the new brand or brands.

...

13/3,K/22 (Item 22 from file: 9)  
DIALOG(R) File 9:Business & Industry(R)  
(c) 2004 Resp. DB Svcs. All rts. reserv.

1114928 Supplier Number: 01114928

Retailers take twofold approach to shaving category  
(Retailers must balance introductions of new products with support of established brands in shaving category; pricing, display are key elements )

Chain Drug Review, v 17, n 3, p 36

January 30, 1995

DOCUMENT TYPE: Journal ISSN: 0164-9914 (United States)

LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT:

...category, and shaving cream is recognized as usually responding well to bonus sizes and temporary **price** reductions. Dump bins, multipack razor displays in high-traffic areas and noticeable displays in secondary...

...Rossi, Gillette North America president, says that the company will spend \$40 mil for television **ads**. According to data from Towne-Oller & Associates, a division of Information Resources Inc, based on **product** movement through 10/94, Sensor **refills** made up 4 of the top 5 beauty aid SKUs. SensorExcel has **sold** more than 15 mil razors and more than 250 cartridges worldwide in a little over...

13/3,K/23 (Item 23 from file: 9)  
DIALOG(R) File 9:Business & Industry(R)  
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1071145 Supplier Number: 01071145 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Ultra Cling Free Fabric Softener - Powder Fresh - Liquid; Sheets; Refill  
(Benckiser Consumer Products Co introduces Liquid and Sheet versions of Ultra Cling Free Fabric Softener in new Powder Fresh scent)

Product Alert, v 24, n 45, p N/A

November 07, 1994

DOCUMENT TYPE: Journal ISSN: 0740-3801 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 78

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...Ultra Cling Free Fabric Softener are available in a new Powder Fresh scent. They are **sold** in plastic bottles and boxes, respectively; both **packages** are tagged "Value **Price** ." **Refill** cartons are also available. The **Softener** is formulated to stop static cling and is supported by **ads** that include a coupon for 40 cents. Benckiser Consumer Products Inc. is the manufacturer. For...

13/3,K/24 (Item 1 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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02346775 113372895

**Evolving doors**

Goldberg, Irwin W  
LIMRA's marketFacts Quarterly v20n4 PP: 92-95 Winter 2001  
JRNL CODE: MKF  
WORD COUNT: 1184

...TEXT: new product initiatives. The most aggressive of these were the new interest-rate-sensitive UL **products**, which generated a lot of **replacement** activity. It was a tactic initially implemented by companies that wanted to grow **market** share and found **sales** advantage by introducing UL into a double-digit short-term interest rate environment where many other companies' in-force premiums were only **paying** a mid-single-digit rate of return.

As we entered the 1990s, the focus began...

13/3,K/25 (Item 2 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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02148992 71398480

**The dot-com revolution**

Grahl, Christine L  
Ceramic Industry v151n4 PP: 59-63 Apr 2001  
ISSN: 0009-0220 JRNL CODE: CCIY  
WORD COUNT: 2231

...TEXT: and services, are still, for the most part, watching warily from the wings.

The online **marketplace** is still new, and many unknowns exist. For now, consumables such as raw materials and **replacement parts** are a more likely candidate for web **purchasers** than capitalintensive equipment, which generally has a lengthy purchasing cycle, may require custom solutions, and...

... abundance of information and a global network of suppliers that compete in both quality and **price**.

"E-procurement eliminates geographic boundaries as a barrier to the way people do business," says...

13/3,K/26 (Item 3 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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02062591 58659745

**AUTOMOTIVE**

Anonymous  
Forbes PP: 110 Jul 17, 2000  
ISSN: 0015-6914 JRNL CODE: FBR  
WORD COUNT: 663

...TEXT: player in trading parts. Its target is the 200,000 businesses trading in the auto **replacement parts market**. Will help suppliers, warehouse distributors and auto parts chains locate, **price**, **order** and fulfill automotive service parts.

CLIENTS: Supply-chain participants within the aftermarket parts industry. BUZZ...

13/3,K/27 (Item 4 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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02008612 52519556  
**GAMA picks press for Hall of Fame**  
Anonymous  
National Underwriter v104n14 PP: 29 Apr 3, 2000  
ISSN: 0893-8202 JRNL CODE: NUD  
WORD COUNT: 173

...TEXT: urged agency managers to "stand up and stand out," and if necessary, be willing to **pay** the **price** for doing so in order to stop unethical practices in the financial services industry. "We...

... said. "We cannot remain silent while unscrupulous company officers or agency leaders facilitate the inappropriate **marketing** of our **products**, indiscriminate **replacement**, and incomplete disclosure of all information necessary for a prospect to make an informed **buying** decision...We define the very best of our extraordinary miracle, the free enterprise system and ...

13/3,K/28 (Item 5 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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01993897 50614704  
**Marketplaces bring order and efficiency to supply chains**  
Wallace, Bob; Bachelder, Beth  
Informationweek n775 PP: 26 Feb 28, 2000  
ISSN: 8750-6874 JRNL CODE: IWK  
WORD COUNT: 704

ABSTRACT: Toyota Motor Sales USA is partnering with **supply**-chain software provider i2 Technologies Inc. to create iStarXchange, an online **market** for **replacement parts**. The **marketplace** will be open to dealers, manufacturers, suppliers, wholesalers, and other companies. Toyota and i2 will...

... application. Members will be able to view a single catalog with information on parts, check **price** and availability, and conduct transactions online. Meanwhile, BellSouth Corp. has formed a joint venture with...

13/3,K/29 (Item 6 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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01577864 02-28853

**Assn label to dominate brand name in effort to promote pro contractors**  
Mahoney, Thomas A  
Air Conditioning, Heating & Refrigeration News v202n10 PP: 1, 4 Nov 3, 1997  
ISSN: 0002-2276 JRNL CODE: ACHR  
WORD COUNT: 616

...TEXT: only. Manufacturers must agree to:

Offer a "better and/or longer warranty" than on standard **products** ;  
Negotiate a labor and **replacement** costs plan with contractors;  
Offer the product at a **price** equal to or lower than standard products;  
Commit **advertising** , co-op, and marketing money to the program; and  
Not **sell** hvac and plumbing products to retail outlets. CONTRACTOR  
REFERRAL  
National cable TV advertising spots will...

**13/3,K/30 (Item 7 from file: 15)**

DIALOG(R) File 15:ABI/Inform(R)  
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01553185 02-04174

**Uni-select Inc.**

Anonymous

Canadian Shareowner v11n1 PP: 23-27 Sep/Oct 1997  
ISSN: 0836-0960 JRNL CODE: CAN  
WORD COUNT: 1661

...ABSTRACT: Inc.'s investment potential is presented. Uni-Select was created in Canada in 1968 to **purchase** , distribute and **market** automotive **replacement** **parts** and accessories as well as garage tools and equipment. Uni-Select estimates that its consolidated...

... current revenues are attributed to acquisitions and partnerships with other buying groups. At the recent **price** of \$17.00 and estimated 1998 EPS of C\$1.79, the market is **paying** C\$9.50 for C\$1 of Uniselect's estimated EPS. ...

**13/3,K/31 (Item 8 from file: 15)**

DIALOG(R) File 15:ABI/Inform(R)  
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01239214 98-88609

**Reinventing strategic planning**

Camillus, John C

Strategy & Leadership v24n3 PP: 6-12 May/Jun 1996  
ISSN: 1087-8572 JRNL CODE: PLR  
WORD COUNT: 3256

...TEXT: high volume and technical competence enabled BIC to make and sell its disposable products at **price** points as much as 80 percent below its competition. The disposable character of BIC's ballpoint pens, lighters, and razors reinforced the high volume of **sales** and also enhanced the

convenience of use of its **products** in comparison to fountain pens, **refillable** lighters, and traditional razors. The distribution channels fitted ideally with the character of its products. The focus on growth **markets** supported the volume characteristics consistent with BIC's mass production competence. Not surprisingly, the logical...

**13/3,K/32 (Item 9 from file: 15)**

DIALOG(R) File 15:ABI/Inform(R)  
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01054808 97-04202

**Spot market offers sense of renewal**

Damore, Kelley

Computer Reseller News n635 PP: 45, 47 Jun 19, 1995

ISSN: 0893-8377 JRNL CODE: CRN

WORD COUNT: 441

...TEXT: The online shopping network--a QVC for computer resellers--offers more than 20,000 computer **products**.

"Technology is always **replacing** itself. It creates a moving target for the PC **market**, the distributor and the reseller," said Bertolan. "We provide the opportunity to **buy** products at the market **price** and the manufacturers and resellers won't get stuck."

NECX has spent more than three...

**13/3,K/33 (Item 10 from file: 15)**

DIALOG(R) File 15:ABI/Inform(R)  
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01044959 96-94352

**Franchise tying suits after Kodak**

Blair, Roger D; Herndon, Jill Boylston

Journal of Public Policy & Marketing v14n1 PP: 149-154 Spring 1995

ISSN: 0743-9156 JRNL CODE: JMP

WORD COUNT: 6081

...TEXT: in the aftermarket for repair parts. Kodak, of course, argued that it could not have **market** power in the **sale** of **replacement parts** (the tying **market**) because it did not have **market** power in the primary **market** for copiers and micrographic equipment. sup 7 Kodak's argument indicates that it perceives the...

...alternative copiers, he or she recognizes that buying a durable involves a financial commitment to **paying** for further maintenance and repair, in addition to the initial **price** of the copier. In general, the buyer will know that he or she must then...

**13/3,K/34 (Item 11 from file: 15)**

DIALOG(R) File 15:ABI/Inform(R)  
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00937806 95-87198

**Leveraging technology All's fair in business**

Cinguina, Jennifer A; Silverman, Suzann D

International Business PP: 66-68 Oct 1994

ISSN: 1054-1748 JRNL CODE: NAI  
WORD COUNT: 1443

...TEXT: also help the company compete more effectively against the much larger OEMs, all of which **sell** their own **replacement products**. In that **market** -share war, Pelikan and Nu-Kote have the advantage of being able to **sell** at a lower **price**, since they carry only a fraction of the overhead associated with developing hardware. But large...

13/3,K/35 (Item 12 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00930143 95-79535  
**The impact of the recession on retailing management decisions and performance**  
Walters, David  
International Journal of Retail & Distribution Management v22n4 PP: 20-31  
1994  
ISSN: 0959-0552 JRNL CODE: RDM  
WORD COUNT: 7416

...TEXT: by store location and store size. The sophistication of the information system provides information on **price** sensitivity, particularly important for own-label products. Sales of seasonal lines are tracked and prices adjusted to ensure the " **sell** through" at optimal margins through **price** adjustments. The information system provides for rapid **replacement** of fast-moving **items** (3). Customer transactions are increased by cross- **promotions** (e.g. films and sun-tan oil), another feature of the information system. The development...

13/3,K/36 (Item 13 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00824013 94-73405  
**Consumer age begets value pricing**  
Moskal, Brian S  
Industry Week v243n4 PP: 36-40 Feb 21, 1994  
ISSN: 0039-0895 JRNL CODE: IW  
WORD COUNT: 1329

...TEXT: in Detroit, "learned from other industries like retailing that you don't haggle over the **price** of a suit. I don't think value pricing or one- **price** **selling** will revolutionize [car] **merchandising**, but it is a **replacement** for rebates. Rebates lost their effectiveness, and the **marketing** people had to come up with something.

"The American carmakers aren't doing it to..."

13/3,K/37 (Item 14 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00692726 93-41947  
**Innovation on the line**  
Dalton, Michelle

Dealerscope Merchandising v35n1 PP: 50-55 Jan 1993  
ISSN: 0888-4501 JRNL CODE: DEA  
WORD COUNT: 1777

...ABSTRACT: who develop telephones face the challenge of creating excitement in a category where the most **sales** generated are with **replacement** or step-up **products**. It takes 12 to 18 months to introduce a new telephone product, and developers must judge what the **marketplace** will need far in advance. Jeff Cantwell of Southwestern Bell Freedom Phone says that it is more important to forecast **price** than features; the manufacturer's cost should end up matching the street **price**. Because Southwestern Bell cannot manufacture its own telephones, it gives careful consideration to packaging, which...

13/3,K/38 (Item 15 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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00688428 93-37649  
**Sign on to cost-effective marketing**  
Mitchell, Phyllis  
NPN: National Petroleum News v85n2 PP: 26 Feb 1993  
ISSN: 0149-5267 JRNL CODE: NPN  
WORD COUNT: 956

...ABSTRACT: window signs, storefront banners, pumptoppers, and advertising allowance dollars. The impact signs will have on **sales** often depends on the selection of products and the **price**. Some well-suited **items** include **refill** mug programs, fountain drinks, milk, and candy. Window signs generally are the most productive because multiple signs can show several **promotions**, and customers can read them upon entering the store. In a high-volume gasoline operation...

13/3,K/39 (Item 16 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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00671265 93-20486  
**Of quick ship, fast furniture, and speedy delivery**  
Kight, Douglas  
Facilities Design & Management v12n1 PP: 26-27 Jan 1993  
ISSN: 0279-4438 JRNL CODE: FDM  
WORD COUNT: 1040

...TEXT: supply distributor, to stock its Special Delivery products at eight United warehouses across the country. **Sales** within the Special Delivery program "are growing steadily," says Molly Galster, Steelcase senior **marketing** specialist.

But that isn't preventing Steelcase from **replacing** some **products** in the program with others of a "lower **price** point," leaving some skeptics and industry watchers to wonder if Special Delivery is truly pulling...

13/3,K/40 (Item 17 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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00653798 93-03019

**Balancing Traditional Packaging Functions with the New "Green" Packaging Concerns**

Kassaye, W. Wossen; Verma, Dharmendra

SAM Advanced Management Journal v57n4 PP: 15-23, 29 Autumn 1992

ISSN: 0036-0805 JRNL CODE: AMJ

WORD COUNT: 4431

...TEXT: intermediaries, it must result in little or no sacrifice in storage, shelf-life, and cost. **Price** reduction may be a plus but it is not a prerequisite to brand switching; advertising...

... packaging ideas; forming a manufacturers'/packagers' coalition to develop new standards; offering large sizes in **products** and **refills**, concentrates, etc.; **advertising** **product** features which will improve environmental safety or will cut down on pollution; encouraging consumers to **buy** economy size packaging and **refills** instead of new **products**; and providing information about waste reduction on the package itself.

Dr. Kassaye, who specializes in consumer behavior and international **marketing**, has published several articles in marketing journals and also consults on strategic marketing. Dr. Verma...

**13/3,K/41 (Item 18 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00642701 92-57641

**1992 Gas Utility Executives' Forum: FERC Order 636**

Anonymous

Public Utilities Fortnightly v130n7 PP: 67-80 Oct 1, 1992

ISSN: 0033-3808 JRNL CODE: PUF

WORD COUNT: 11262

...TEXT: hand in controlling the largest proportion of their costs.

Local distribution company gas buyers will **buy** supplies--not just receive a pipeline's average commodity costs. Local distribution company **marketers** will **sell** new cost-effective services--not just rely on a federal wellhead **price** **package** regulated below **replacement** costs and alternative fuels. Operations personnel will look for better ways to spend capital wisely...

**13/3,K/42 (Item 19 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00633273 92-48213

**Monitoring Recovery After a Product Harm Crisis**

Kabak, Irwin W.; Siomkos, George J.

Industrial Management v34n3 PP: 11-12 May/Jun 1992

ISSN: 0019-8471 JRNL CODE: IM

WORD COUNT: 1275

...ABSTRACT: to managers. In the case of product recall followed by an introduction of a replacement, **market** share could be the performance measure of concern. In the case of **product** recall without **replacement**, overall company or SBU **sales** could be the performance measure of concern.

In the situation of no recall, management would be interested in both of the above measures in addition to the company's stock **price**. Whatever the performance measure, it is a function of time and other parameters; as such

...TEXT: of a replacement, market share could be the performance measure of concern. Recapturing pre-crisis **market** share according to some timetable is probably in management's greatest interest. In the case of **product** recall without **replacement**, overall company or SBU **sales** could be the performance measure of concern. Here, management is interested in regaining overall pre...

...be interested in both of the above measures in addition to the company's stock **price**. Of course, stock **price** could be a performance measure under all scenarios. Moreover, goals and timetables are appropriate for all scenarios.

In the **product** recall case with **replacement**, if **market** share fell from 30 percent to zero, an appropriate goal could be to return to a 25 percent **market** share by the ninth month after the **replacement**. In the case of **product** recall without **replacement**, if overall company **sales** fell from \$250 million to \$220 million, then a relevant goal might be to recoup...

... after the crisis. Finally, in the case of no recall, if the company's stock **price** is the performance of concern, a return to the pre-crisis stock **price** within three months might be a suitable goal.

#### A MODEL FOR MONITORING RECOVERY

Whatever the...

**13/3,K/43 (Item 20 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00629154 92-44094

#### **Securing Museum Coverage**

Deshima, Joan M.

Best's Review (Prop/Casualty) v93n4 PP: 61-62, 98 Aug 1992

ISSN: 0161-7745 JRNL CODE: BIP

WORD COUNT: 1565

...TEXT: the industry's standard valuation method for property coverage, that measure is inappropriate for irreplaceable **items**.

An alternative to **replacement**-cost valuation is agreed valuation, which requires determination of fair compensation before loss or damage occurs. The **market**-value approach relies on the object's most recent **sale** **price** or on assessment by a qualified fine-arts appraiser, who establishes value by considering the...

**13/3,K/44 (Item 21 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00420779 88-37612

#### **Accelerating the Durable Replacement Cycle with Marketing Mix Variables**

Bayus, Barry L.

Journal of Product Innovation Management v5n3 PP: 216-226 Sep 1988

ISSN: 0737-6782 JRNL CODE: JPI

...ABSTRACT: of consumer durables such as televisions and refrigerators implies that most of the currently observed **sales** of these **products** are due to **replacement purchases**. The long expected lifetime of durables often allows the consumer to postpone replacement decisions. One **marketing** strategy for manufacturers of such products is to accelerate the timing of replacement decisions for...

... replacement purchases gathered as part of a syndicated consumer telephone survey. The study found that **price** has the largest impact on the timing of early replacements, shifting the mean by over...

...3/4 of a year and advertising by a little less than half a year. **Price** and advertising were further demonstrated to be significantly related to the mean replacement time. These...

**13/3,K/45 (Item 22 from file: 15)**

DIALOG(R) File 15:ABI/Inform(R)  
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00315958 86-16372

**Can the Risk-Shifting Employment Model Explain Fluctuating Employment?**

McDonald, Ian M.  
Economic Inquiry v24n1 PP: 25-41 Jan 1986  
ISSN: 0095-2583 JRNL CODE: WEF

...ABSTRACT: world'' version of Azariadis' (1975) original model of implicit labor contracts, enormous fluctuations in output **price** are required to generate layoffs. The simple model is then modified, **replacing** the perfectly competitive **product market** specification with a **sales** constraint. The modification makes a significant difference. It is shown that the combination of sales...

**13/3,K/46 (Item 23 from file: 15)**

DIALOG(R) File 15:ABI/Inform(R)  
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00238726 84-17286

**Electronics MRO - The Way to Go!**

Emden, Donald W.  
Industrial Distribution v73n5 PP: 153-156 May 1984  
ISSN: 0019-8153 JRNL CODE: IND

ABSTRACT: By combining the right electronics MRO products with the right **price** and the right service, manufacturers and their local distributors can benefit from the growing **market**. Philips ECG Inc.'s Distributor & Special Markets Division **sells replacement parts** through a network of over 500 franchised distributors at over 800 locations. The division has expanded into new **markets** and sees industrial MRO **sales** as the answer to replacing eroding portions of distributors' business. Advantages of stocking electronics MRO...

**13/3,K/47 (Item 24 from file: 15)**

DIALOG(R) File 15:ABI/Inform(R)  
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00237256 84-15817  
**Negotiating Spare Parts**  
DeRose, Louis J.  
Purchasing World v28n4 PP: 36 Apr 1984  
ISSN: 0093-1659 JRNL CODE: PCW

**ABSTRACT:** Procurement of spare parts can present special challenges and involve considerable sums of money. **Replacement parts** for military aircraft illustrate the problems involved. Prices can escalate, as contractor actions may limit **price** competition in this **market**. Spares ideally should be **purchased** at the time of original equipment procurement. Guidelines governing spare parts procurement include: 1. Future...

**13/3,K/48 (Item 25 from file: 15)**  
DIALOG(R) File 15:ABI/Inform(R)  
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00185136 82-26697  
**The Tylenol Tragedy: Lawsuits to Set Liability Precedents/Policy Covers Product Rehabilitation**  
Rundle, Rhonda L.; Sharkey, Betsy  
Business Insurance v16n41 PP: 1, 77 Oct 11, 1982  
ISSN: 0007-6864 JRNL CODE: BIN

...**ABSTRACT:** covers not only the cost of recalling a product, if necessary, but would also: 1. **pay** up to 2 years for the loss of earnings, if future **sales** are affected, 2. cover the costs of rehabilitating the **product** through **advertising**, **promotion**, or even **replacing** the **product**, and 3. cover the cost of recall if a company's management recalls a product...

**13/3,K/49 (Item 1 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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08856340 Supplier Number: 76892721 (USE FORMAT 7 FOR FULLTEXT)  
**Kmart Completes Purchase of BlueLight.com.**  
PR Newswire, pNA  
August 1, 2001  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 302

... Kmart's resources while still providing our customers with a variety of services online, including **product** extensions, store **promotions** and **pharmacy refills**."

Under the terms of the **purchase** agreement, Kmart will issue 6 million shares of Kmart common stock and **pay** approximately \$15 million in cash. In conjunction with the purchase of BlueLight.com, Kmart will...

**13/3,K/50 (Item 2 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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08340605 Supplier Number: 70508837 (USE FORMAT 7 FOR FULLTEXT)  
**Platinum group metals play growing role in Inco's activities.**  
Smith, Aaron

American Metal Market, v109, n29, p7

Feb 12, 2001

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 754

... known mineralizations more economically viable.

Inco leveraged more than just recovery rates to the soaring **price** of PGMs. It also has positioned its **sales** network to cash in on increased **sales** of specialty nickel **products** that are likely **replacements** for expensive palladium and tantalum electronic components. "We are targeting the \$50-million **market** created by the consumption of fine nickel metal powders in the production of multilayer capacitors..."

**13/3,K/51 (Item 3 from file: 16)**

DIALOG(R) File 16:Gale Group PROMT(R)

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08221426 Supplier Number: 68770347 (USE FORMAT 7 FOR FULLTEXT)

**Attention KMART Shoppers - The flailing old-economy discounter is betting millions-and its future- on a radical new vision of e-tailing. Surprise!**

**It's America's fourth largest ISP. (Company Operations)**

Nolan, Chris

Ziff Davis Smart Business for the New Economy, p112

Feb 1, 2001

Language: English Record Type: Fulltext Abstract

Document Type: Magazine/Journal; Trade

Word Count: 4272

... upon its ability to jump- start Kmart's sales, its earnings, and-ultimately-its stock **price**, which at around \$5 per share at press time trades near penny stock territory. "We..."

...as it is in real-world retail. So why not use the Web site to **market** the store and a few select bestsellers, rather than **sell** everything as a virtual **replacement** for the store? Indeed, the **merchandise** available on BlueLight is chosen because it is particularly popular and profitable. There is no...

**13/3,K/52 (Item 4 from file: 16)**

DIALOG(R) File 16:Gale Group PROMT(R)

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08105746 Supplier Number: 67548950 (USE FORMAT 7 FOR FULLTEXT)

**BECOMING PART OF THE SOLUTION.**

Cristol, Steven M.; Sealey, Peter

Direct Marketing, v63, n6, p56

Oct, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 8052

... becoming part of the stress solution, it is important to conservatively evaluate the degree of **price** elasticity that the level and nature of stress in your particular target **market** will drive in buying a **replacement product**. Likewise, if there is a more complex--but firmly and widely entrenched--alternative, the relationship...

**13/3,K/53 (Item 5 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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07920108 Supplier Number: 66196899 (USE FORMAT 7 FOR FULLTEXT)

**Trade, stock numbers show weak spots; Rubber deficit rises in 1st half.**

Meyer, Bruce  
Rubber & Plastics News, v21, n1, p1  
Oct 9, 2000  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 768

... than does the global tire players' rationalizing tire sourcing on a global basis, Virag said.

"Price is what's driving the market," he said. "It does for new vehicle sales and it does for replacement tires."

In other rubber product categories, the hose trade surplus jumped 82.6 percent in the year's first half...

**13/3,K/54 (Item 6 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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07817482 Supplier Number: 65287673 (USE FORMAT 7 FOR FULLTEXT)

**AUTOVIA Unveils New System for Automotive Part Distributors; Enhanced Internet Service Gives Distributors Greater Control Over Proprietary Information.**

Business Wire, p0682  
Sept 18, 2000  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 656

... status with their customers

AUTOVIA's service is free of charge for repair shops. Distributors pay a small transaction fee for each order they receive from registered customers. This minimal fee is significantly less than the 10-12 percent in extra costs that stem from processing orders by the traditional phone method.

AUTOVIA facilitates the procurement and distribution of automotive and truck replacement parts by connecting parts wholesalers and repair shops in local markets over the Internet. AUTOVIA's service utilizes a comprehensive electronic parts catalog and integrates directly

**13/3,K/55 (Item 7 from file: 16)**

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07708322 Supplier Number: 64270829 (USE FORMAT 7 FOR FULLTEXT)

**Service Notebook.**

Tire Business, v18, n10, p6  
August 14, 2000  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 896

... purchase.

Grand Blanc-based SPO will confirm the order via e-mail, verifying the part, **price** and chosen dealer. SPO then will notify the dealer of the part **order** through an e-mail message to ensure the **order** is filled.

The GM unit **markets** automotive **replacement parts** and accessories worldwide under the GM and ACDelco brand names.

Raybestos promo for 'rugged' shoes...

**13/3,K/56 (Item 8 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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07349322 Supplier Number: 62237749 (USE FORMAT 7 FOR FULLTEXT)

**TKT RAISES \$100M WHILE BATTLING AMGEN OVER EPO.**

Welch, Mary

BIOWORLD Today, vVol. 11, nNo. 99, pNA

May 22, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 711

... will own about 13 percent of TKT, making it the largest institutional investor. Warburg, Pincus **purchased** about 3.57 million shares at a conversion **price** of \$28 per share, about the **market** price.

TKT's Niche Protein platform is focused on developing protein **replacement products** to treat patients suffering from rare genetic disorders. Its lead product, Replagal, finished Phase II...

**13/3,K/57 (Item 9 from file: 16)**

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07186613 Supplier Number: 61378461 (USE FORMAT 7 FOR FULLTEXT)

**Toyota and i2 Form E-Business Company To Serve Automotive Replacement Parts Market.**

PR Newswire, p3236

April 7, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 883

... open architecture.

"iStarXchange will provide installers, dealers, and retailers an efficient online marketplace to locate, **price**, order and fulfill automotive service parts **purchases**," said J. Davis Illingworth, TMS senior vice president, planning and development. "This new virtual **marketplace** will enable every participant in the **replacement parts supply** chain to increase efficiency while creating value and higher satisfaction for their customers."

iStarXchange is...

**13/3,K/58 (Item 10 from file: 16)**

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06953863 Supplier Number: 58518250 (USE FORMAT 7 FOR FULLTEXT)  
**BRAZING CERAMICS.**

Walz, Tom  
Ceramic Industry, v149, n13, p47  
Dec, 1999  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1585

... value to the customer rather than competitive pressure--quality and delivery are more important than **price** in this **market**.

The value to a customer usually comes from preventing failure or **replacement**. Wear **parts** can be **sold** for a great deal if they can prevent or delay disassembly of critical equipment. Wear...

**13/3,K/59 (Item 11 from file: 16)**  
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06662552 Supplier Number: 55863705 (USE FORMAT 7 FOR FULLTEXT)  
**Stratus Chooses Datametrics Systems ViewPoint Software for Graphical Performance Management and Analysis of VOS Systems.**

PR Newswire, p3467  
Sept 27, 1999  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 784

... absolute availability and faster response time.

The ViewPoint software will be listed in the Stratus **price** book as a "Class A" performance **product**, **replacing** the current performance **product** on VOS systems.

As described by Michael Thompson, Stratus Vice President Worldwide **Sales** and **Marketing**, "Our customers demand maximum performance from their mission-critical systems. Stratus is pleased to provide..."

**13/3,K/60 (Item 12 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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06437443 Supplier Number: 54986763 (USE FORMAT 7 FOR FULLTEXT)  
**Indonesian instrument market.**  
Analytical Instrument Industry Report, v16, n5, p4  
June 23, 1999  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 515

... training and instrument repair, as well as operating a warehouse to stock vital supplies and **replacement parts**".

According to Plansearch, the most important factors for a successful **marketing** programme rank as follows: quality; effectiveness of **sales promotion**; and **price**. The authors note that "although durability, accuracy and level of technology" are still important, "the economic crisis has raised the importance of **price** competitiveness even in the high technology end of this field".

Plansearch also discusses import regulations...

**13/3,K/61 (Item 13 from file: 16)**  
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06338116 Supplier Number: 54628181 (USE FORMAT 7 FOR FULLTEXT)  
**Sears Offers New Advertising Opportunities In Program Tailored To  
Independent Yellow Pages Publishers.**

Yellow Pages & Directory Report, v15, n9, pNA  
May 12, 1999  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 500

... to HomeCentral, Sears' repair and maintenance service and one of its newer products.

Rather than **paying** a fixed annual rate per ad, the program is set up on a **pay**-per-inquiry basis that allows Sears to **pay** a publisher according to the number of calls its directory generates. Qualifying directories-those that...

...the heading under which they were generated; headings that drive traffic to appliance repair and **parts replacement** services will draw higher fees, just as prime-time television spots are **sold** at higher rates.

HomeCentral's current **advertising** budget yields 30 million calls, said Ron Plotkin, TMP's vice president of publisher relations...

**13/3,K/62 (Item 14 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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05284303 Supplier Number: 48048145 (USE FORMAT 7 FOR FULLTEXT)  
**GORMET-TO-GO COMES TO DALLAS BEFORE GOING NATIONAL**  
ROBERTIELLO, JACK  
Supermarket News, p27  
Oct 13, 1997  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 500

... from scratch. Deli and grilled sandwiches are made to order. The shops offer no seating, **selling** food prepared and packaged for takeout solely. The home-meal **replacement items** are priced at a premium. "We look at our **market** as being made up of very high revenue people who are willing to **pay** a premium **price** for quality," said Mees. The entrees range in **price** from \$6.99 to \$9.99.

"This is not anything like fast food or Boston..."

**13/3,K/63 (Item 15 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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05269823 Supplier Number: 48029053 (USE FORMAT 7 FOR FULLTEXT)  
**'Big Enough For the Job, Small Enough To care'**  
Valero, Greg  
Convenience Store News, p192  
Oct 5, 1997  
Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade  
Word Count: 1507

... bulletin sent out to different customers. It gives them information on things like new and **replacement items**, discontinued **items**, **price changes** and **price promotions**.'

Prepared food comprises one program designed to help c-stores increase store traffic and **sales**. In fact, McKenzie identified prepared food as GSC's fastest growing business segment. Last year...

**13/3,K/64 (Item 16 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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05213980 Supplier Number: 47953206  
**Universal Automotive Industries, Inc. - Company Report**  
Investext, p1-2  
Sept 1, 1997  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...distributes. The company also conducts a wholesale commodities operation from its headquarters in Chicago, Illinois, **purchasing** certain automotive **replacement parts** and maintenance **items** in large volume, at below **market** prices, and reselling such products at slightly higher prices.  
Tables in report: Company Data...

...Income Data 1992-96; Balance Sheet Data 1993-96; Cash Flow Summary 1993-96; Avg **Price** Per Share; Quarterly Performance 1994-97; Major Stockholders  
The INVESTEXT database offers the full text...

**13/3,K/65 (Item 17 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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05079910 Supplier Number: 47457163  
**Neutrogena Multi-Vitamin Acne treatment.**  
Lookout (Non Foods Edition), p106  
June 10, 1997  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...B5. Neutrogena says that salicylic acid is used by dermatologists. Currently available in Northeastern US **markets** with a suggested \$5.99 retail **price**. Salicylic acid is becoming more common in skin care **products** where it appears to be **replacing** the more common benzoyl peroxide. Neutrogena **sold** \$40 million of acne treatments during 1996 where it placed third in the total market. . . .

**13/3,K/66 (Item 18 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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04844696 Supplier Number: 47127371  
**Michelin - Company Report**

Investext, p1-3  
Feb 14, 1997  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

ABSTRACT:

...and thus has lower margin than in Europe, where the company has significant distribution content. **Sales** growth in the developed **markets** was modest, zero in Europe, and +3%/3.5% in North America, where the company gained share with new Goodrich **product** for **replacement markets**.  
.xOD Tables in report: Stock **Price** And Earnings Data 1994-98; **Sales** Figures 1996; Income Statement 1995-98; Balance Sheet 1995-98; Comparative RatingsxOD The INVESTTEXT database...

**13/3,K/67 (Item 19 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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04688024 Supplier Number: 46900233 (USE FORMAT 7 FOR FULLTEXT)  
**Novo Nordisk' Health Care Business Sees Best Growth**  
Marketletter, pN/A  
Nov 18, 1996  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Newsletter; Trade  
Word Count: 313

... and of the disposable pen NovoLet insulin products, especially in Japan. Measured in US dollars, **sales** in the US market rose by 10%. A direct-to-consumer **marketing** campaign of NovoPen 1.5 in the USA, which was launched in June, proceeded satisfactorily.

Women's health care **products** (hormone **replacement** therapy) **sales** rose 2% to 541 million kroner. Limiting the growth was increased competition in the UK, especially significant **price** reductions on Kliogest/Klioferm in November 1995, combined with lower-than-expected market growth in...

**13/3,K/68 (Item 20 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

04595736 Supplier Number: 46756883  
**Car aftermarket: Germany: key trends.**  
Market Research Europe, p112  
Oct, 1996  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

ABSTRACT:

...revenues have been projected to further drop by 11% to DM19.87 billion at 1995 **price** levels by 2000. Auto **replacement parts** have dominated the **market**, with revenues of DM16.9 billion in 1995, but **sales** have been projected to drop. Cellular telephones have remained as the only real growth sector...

**13/3,K/69 (Item 21 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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04459882 Supplier Number: 46546779  
**Discount Auto Parts - Company Report**  
Investext, p1-13  
July 15, 1996  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...in 4Q:95. The company is one of the Southeast's leading retailers of automotive **replacement parts** and accessories to the do-it-yourself (DIY) **marketplace**. DAP currently operates 317 stores in Florida, Georgia, Alabama and South Carolina. In 4Q:96, **sales** advanced by 21% to \$86.9 million, incorporating a 3.5% same-store sales rise, a better-than-expected result. Tables in report: Stock **Price** And Earnings Data 1995-2001; Revenue Model 1992-98; Income Statements 1992-98; Quarterly Income...

**13/3,K/70 (Item 22 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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04428603 Supplier Number: 46497544  
**TBC Corporation - Company Report**  
Investext, p1-9  
June 27, 1996  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...is the largest independent tire distributor in the U.S. and holds a 6% overall **market** share in the replacement passenger tire **market**. The company also distributes **replacement** automotive **products**, which make up approximately 12% of its overall business. The company **sells** products under its well-established brand names such as Multi-Mile, Cordovan, Grand Prix, Sigma...

...Tires, a primarily franchised tire distributor/retailer headquartered in Denver CO. Tables in report: Stock **Price**, Earnings Data And Rating 1995-97; Condensed Income Statement 1995-97; Quarterly EPS Comparisons 1992  
...

**13/3,K/71 (Item 23 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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04354417 Supplier Number: 46386117  
**Polaris Industries Inc. - Company Report**  
Investext, p1-10  
May 14, 1996  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...Inc. is a leader in the high-performance sports vehicle industry. Polaris Industries manufactures and **markets** snowmobiles, all-terrain recreational and utility vehicles (ATVs), and personal watercraft (PWC), as well as related accessories, clothing and **replacement parts**. In addition to its leading industry position in snowmobiles, Polaris has

experienced a strong trend of **market** -share gains in the ATV and PWC segments since their introductions. By 1995, **sales** of snowmobiles had dropped to approximately 41% of total revenues, with ATVs accounting for 33

...  
...providing dealers with Polaris products to sell throughout the year.xOD  
Tables in report: Stock **Price**, Earnings Data And Rating 1995-97; 1Q  
Results Comparison With Estimates 1995-96; Quarterly Earnings...

**13/3,K/72 (Item 24 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

04245595 Supplier Number: 46216493  
**TheraTech Inc. - Company Report**  
Investext, p1-3  
March 11, 1996  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**  
...delivery systems such as transdermal patches. The company's treatment for testosterone deficiency, Androderm, is **sold** in the U.S. by SmithKline Beecham. Additional **products** under development include female hormone **replacement** patches, which will be **marketed** by Procter & Gamble. The company possesses the management depth, technology and production facilities to move it into the top tier of drug delivery companies. Tables in report: Stock **Price**, Earnings Data And Rating 1995-97; Quarterly EPS Estimates 1995-97; Income Statement 1994-97...

**13/3,K/73 (Item 25 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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03717781 Supplier Number: 45268083 (USE FORMAT 7 FOR FULLTEXT)  
**Retailers Beefing Up Diet Aid Promotions**  
Supermarket News, p69  
Jan 16, 1995  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1208

... the meal replacements and diet aids categories.

Supermarkets are using off-shelf promotions, major temporary **price** reductions, advertising and even contests to accomplish this. HBC buyers contacted by SN said that as early as Jan. 2 they noticed an increase in the category's **sales** - particularly for ready-to-drink meal **replacement products**.

'We start promoting the category with the first **ad** of the year,' said Christie Frazier-Coleman, HBC buyer-merchandiser for the 70 stores of ...

...ve been the best sellers for the past year. Then, I subfeature or do temporary **price** reductions on the powders and the bars.'

Bashas' has endcap displays of both major meal...

**13/3,K/74 (Item 26 from file: 16)**

DIALOG(R) File 16:Gale Group PROMT(R)  
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03695482 Supplier Number: 45230142  
**Autoparts - Market Definition in the UK**  
Research Studies-ICC Key Notes, p1-84  
Annual, 1995  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...automotive parts, valued at GBP5.78bn, represent around 20% of the value of new car **sales** in the UK, which are reported to be around GBP28bn per annum. The autoparts **market** in the UK is generally acknowledge to comprise two basic sectors: the original equipment (OE) **market** and the aftermarket for **replacement parts**. Some **replacement items** are available as reconditioned units, where an item taken in part-exchange is refurbished to replacement standard and is then sold for less than the **price** of a brand-new item. Producers of remould tyres are unhappy that their products are sold on **price**, whereas one leading company maintains that it is safer to replace a high-performance car...

...remanufactured tyre of the same speed rating rather than to downgrade to a budget low- **price** imported tyre with a lower speed rating. The development of volume car manufacture by Japanese...

**13/3,K/75 (Item 27 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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03574451 Supplier Number: 45025623 (USE FORMAT 7 FOR FULLTEXT)  
**Moulinex Swan recalls 6,000 juice extractors**  
DIY Week, v0, n0, p5  
Sept 30, 1994  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 122

... it, with users being exposed to sharp edges.  
The extractor, model 202, has been on **sale** since 1991 at a retail **price** of GBP29.99. Moulinex has placed **ads** in national newspapers warning users of the fault, and offering **replacement parts**.  
Retailers are being contacted regarding the fault, and Moulinex have advised them to withdraw remaining...

**13/3,K/76 (Item 28 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
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03244573 Supplier Number: 44460272  
**Johnson & Johnson - Company Report**  
Investext, p1-13  
Feb 23, 1994  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...oral contraceptives and dermatological and gastrointestinal products.

The Professional segment represents the company's hospital supply /medical technology component and includes wound closure products, laparoscopic surgery instruments, diagnostic products and ophthalmic and joint replacement products .

Tables in report: Stock Price And Earnings Data 1993-95; Revenues By Division 1992-93; Market , Financial And Valuation Data 1993-94; Quarterly Earnings Model 1992-94; Detailed Revenue Model By...

**13/3,K/77 (Item 29 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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03210784 Supplier Number: 44402879

**NEW PRODUCT OF THE MONTH: Cane Do**  
Food & Beverage Marketing, v0, n0, p38  
Feb, 1994  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...health advantage to unbleached over bleached sugar, the product is selling for a significantly higher price . To reduce consumer costs, however, the company is also selling 3-lb refill bags. The product is only available in Florida, where the company plans to capture a 10% market share in 1994. The market will also be expanded to the entire Southeast and the East Coast in the same...

**13/3,K/78 (Item 30 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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03089101 Supplier Number: 44208213 (USE FORMAT 7 FOR FULLTEXT)

**Fueling DETERGENTS**  
Supermarket News, p23  
Nov 1, 1993  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1495

... we have gotten new refills, the trend is up. There is acceptance of them, and price is still the major motivating factor,' said Emily G. Holdstein, senior vice president of Wonder Market Cos., Worcester, Mass.

Bill Powell, manager of grocery merchandising at Harris Teeter, Charlotte, N.C., also said the refills constitute 50% of his liquid detergent sales and are holding steady.

'We're in more of a liquid market than a lot of other markets around the country. It is not the biggest portion of the market share yet, but...

**13/3,K/79 (Item 31 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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02847704 Supplier Number: 43832789

**Echlin Inc. - Company Report**  
Investext, p1-6  
May 11, 1993

Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...announced that it acquired assets of Mr. Gasket Co., a provider of high-performance car **parts** to the **replacement market**. Mr. Gasket's **sales** approximate \$40 million annually, and include such well-known brand-name products as Hayes clutches and Hurst shifters, as well as Mr. Gasket-brand gaskets, filters and accessories. Echlin **paid** cash of \$35 million for the acquisition, which it expects to favorably impact EPS immediately...

**13/3,K/80 (Item 32 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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02599738 Supplier Number: 43454074 (USE FORMAT 7 FOR FULLTEXT)

**Basics of a European distributorship pact**  
Computer Reseller News, p70

Nov 16, 1992

Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 949

... in new markets, the distributor will probably insist on the right to cancel or reschedule **orders** with minimal liability.

**PRICING**

Distributors that commit to the effort of developing a **market** will insist on most-favored-customer **price** levels for **product** and **replacement parts**, including the most favorable quantity discounts.

In the present environment, expect to negotiate currency denomination  
...

**13/3,K/81 (Item 33 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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02529002 Supplier Number: 43349377  
**Genuine Parts Company - Company Report**  
Investext, p1-16  
Oct 2, 1992  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...respectively. Genuine Parts has set objectives to return the critical auto parts segment to 10% **sales** growth by 1995.  
Tables in report: Stock **Price**, Earnings Data & Rating 1991-93;  
**Replacement Parts** Demand By Vehicle Type 1980-2000; Auto Service **Market** By Store Type 1980-90; Jobber Total & Auto Parts Segment 1985-93; Ind'l Parts...

**13/3,K/82 (Item 34 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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02452150 Supplier Number: 43231794 (USE FORMAT 7 FOR FULLTEXT)

**Quality Items Heat Up Grilling Accessories**  
HFD-The Weekly Home Furnishings Newspaper, p60  
August 17, 1992  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 841

... for a few years.'  
'The accessories market is seeing a replacement of the lower-end **price** points to higher-end, more durable and easy-to-clean items,' said John Waugh, director of **sales** and **marketing** for Porcelain Metals Corp.  
'The **replacement** product is more likely to be a better value.'  
The increase in quality - and price - for...

**13/3,K/83 (Item 35 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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02194256 Supplier Number: 42856613 (USE FORMAT 7 FOR FULLTEXT)  
**SCANFONE UNVEILED IN U.S. CITIES NATIONWIDE**  
News Release, p1  
March 26, 1992  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 998

... the safe storage of food during transport to customers' homes. If, for any reason, an **order** is unsatisfactory, or if mistakes are made, **replacement** **items** will be delivered and/or the customer's account will be credited. **Advertised** specials and coupons are applicable to **purchases** made through ScanFone, thus guaranteeing that the **price** paid is the same low price found in the store.

Catalog Shopping

ScanFone customers will...

**13/3,K/84 (Item 36 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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01982565 Supplier Number: 42539069  
**York International Corporation - Company Report**  
Investext, p1-24  
Nov 22, 1991  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**  
...18-20% earnings per share growth in the 1992-1995 period.  
Tables in report: Stock **Price** Data 1991-93; **Sales** And Operating Profit By Co. 1990; **Market** Share By **Product** /Co. 1980-90; **Replacement** Versus New Construction 1975-91; Domestic **Sales** By System; Quarterly Income Statement 1990-91; **Sales** Increase Factor Analysis 1990-92; Earnings Factor Analysis; Annual Operating Results By Segment 1987-93...

**13/3,K/85 (Item 37 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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01981216 Supplier Number: 42536996  
**Parker-Hannifin - Company Report**  
Investext, p1-6  
Nov 21, 1991  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...and auto-related demand remained soft, reflecting continued sluggish original equipment manufacturer (OEM) markets. European **orders** also rose 3.0%, reflecting generally healthier **order** patterns in most **markets**. The company is the world's largest manufacturer of a complete line of fluid power system components and **replacement parts** for both OEM and **replacement markets**.

Tables in report: Stock **Price** Data & Rating 1990-92; Average Daily **Order Intake** 1989-92; Quarterly Operating Results By Segment 1989-92; Quarterly Operating Results Summary 1987...

**13/3,K/86 (Item 38 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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01681126 Supplier Number: 42089623 (USE FORMAT 7 FOR FULLTEXT)  
**Lapine Refashions Waechtersbach**  
HFD-The Weekly Home Furnishings Newspaper, v0, n0, p65  
May 20, 1991  
Language: English Record Type: Fulltext Abstract  
Document Type: Magazine/Journal; Trade  
Word Count: 1059

**ABSTRACT:**

...26,000 square feet of space.

The refashioning of Waechtersbach is also seen at the **sales** level; of 17 manufacturers rep organizations, six are new. **Price** noted that "revised **marketing** policies put the **marketing** of the **product** into the reps hands," **replacing** a less flexible former policy.

The biggest change, however, is in product assortment and merchandising...  
... 26,000 square feet of space.

The refashioning of Waechtersbach is also seen at the **sales** level; of 17 manufacturers rep organizations, six are new. **Price** noted that "revised **marketing** policies put the **marketing** of the **product** into the reps hands," **replacing** a less flexible former policy.

The biggest change, however, is in product assortment and merchandising...

**13/3,K/87 (Item 39 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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01666239 Supplier Number: 42067679 (USE FORMAT 7 FOR FULLTEXT)  
**A Review of the Spanish Shock Absorber Sector**  
PRS Automotive Service, pN  
May 8, 1991  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade

Word Count: 216

(USE FORMAT 7 FOR FULLTEXT)  
TEXT:  
...1990 from the year before, with the biggest fall in original equipment, but the export **market** grew. In 1991, **sales** are forecast to fall in original equipment, remain unchanged in exports and stabilise in **replacement parts**. The largest manufacturer in Spain is Monroe, which holds about 46 per cent of the **market**. Lipmesa has about 20 per cent and Boge holds 17 per cent. No other company...

...including Uruguay. Imports are not high and are dominated by KONI. Shock absorbers increased in **price** by about 7 per cent during 1990 but manufacturers continued to offer substantial discounts to...

...suppliers and service centres; margins are small and the customer does not benefit from the **price** war. Independent parts dealers remain the most important distribution channel.

13/3,K/88 (Item 40 from file: 16)  
DIALOG(R) File 16:Gale Group PROMT(R)  
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01287799 Supplier Number: 41504423 (USE FORMAT 7 FOR FULLTEXT)

**AppleTree Takes A Fresh Approach To Perishable Sales**

Supermarket News, p38  
August 20, 1990  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1419

... program of offering shoppers a double guarantee of freshness: If customers express dissatisfaction with a **purchase** for any reason -- or for no reason -- they not only get **replacement product**, but they get the **price** of the original **purchase** back as well.

Backing that **promotion** is an aggressive store remodeling program aimed at highlighting produce and all perishables.

The chain...

13/3,K/89 (Item 41 from file: 16)  
DIALOG(R) File 16:Gale Group PROMT(R)  
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01182341 Supplier Number: 41352145 (USE FORMAT 7 FOR FULLTEXT)

**FASHION MANDATE: Open To Buy**  
Footwear News, v0, n0, p39  
May 28, 1990  
Language: English Record Type: Fulltext Abstract  
Document Type: Magazine/Journal; Trade  
Word Count: 518

... rather than resole their welted wonders.

As traditional consumers begin looking at shoes as integral **parts** of their wardrobe instead of **replacement items**, it's really the young **market** that **buys** footwear for pure and simple fun. Even with their fascination and commitment to sneakers, there...

...budgets to add a pair of bold oxfords or shoeboots to their inventory. Here, though, **price** is a consideration as these young shoppers tend to

buy looks that will be valid...

**13/3,K/90 (Item 42 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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01165909 Supplier Number: 41328925  
**NFA World Coin Fund -- SPECIFIED ASSETS LIST (Part I)**  
S1 SEC Registration, pN/A  
May 11, 1990  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...available for purchase by the Partnership through the Termination Date, with the agreed upon purchase **price** to be **paid** at Closing. One or more of the Specified Coins, however, may not remain available through...

...resell such item to the Partnership at a subsequent Closing at the lesser of fair **market** value or cost to NFAI or Superior or (ii) negotiate for the Partnership the **purchase** of a suitable **replacement item** or **items**. The Managing General Partner and NFAI expect that such substitutions or deletions, if any, will...

...the items of the Specified Assets List is equal to or greater than the purchase **price** of these items to the Partnership (\$1,074,902).  
United States Coins -- Capped Bust Quarter...

**13/3,K/91 (Item 43 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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01149065 Supplier Number: 41303918  
**J.H. Fenner - Company Report**  
Investext, p1-3  
April 30, 1990  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

**ABSTRACT:**

...Overseas operations (North America, Europe, South Africa, India and Australasia) represent over half of group **sales**. In the UK, one half of **sales** from the power transmission **products** operation are to **replacement markets**.

Tables in report: Stock **Price** Data & Rating 1989-91; EPS And Dividend Record 1984-89; **Sales** Analysis - Year To August 1988-89; Semiannual Results 1984-90; Operating Profit - Year To August...

**13/3,K/92 (Item 44 from file: 16)**  
DIALOG(R)File 16:Gale Group PROMT(R)  
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01123432 Supplier Number: 41267324  
**Perry Group - Company Report**  
Investext, p1-1  
April 5, 1990  
Language: English Record Type: Abstract

Document Type: Magazine/Journal; Trade

ABSTRACT:

...hire, leasing and financing of new and used motor vehicles and industrial equipment and the **sale** of **replacement parts**. Discusses the profitability of the new and used car operations.

Tables in report: Stock **Price / Market** Data 1989-90; Capital Structure; Significant Shareholdings; Profit And Loss Data 1987-90; Balance Sheet...

**13/3,K/93 (Item 45 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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01098158 Supplier Number: 41229878

**Kaypro loses face, but not name**

Computerworld, p98

March 19, 1990

Language: English Record Type: Abstract

Document Type: Magazine/Journal; Tabloid; Trade

ABSTRACT:

...products, according to M Seaver, VP, operations, Kaypro. It intends to establish a new field **sales** force to help it penetrate the corporate **market**. It also intends to repair its relationships with dealers, many of whom were tired of waiting for **replacement parts** that took ages to come. In addition, Kaypro intends to continue to support its home...

...computers. Kaypro intends to compete with second-tier vendors on the basis of quality and **price**.

**13/3,K/94 (Item 46 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
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01092558 Supplier Number: 41221941 (USE FORMAT 7 FOR FULLTEXT)

**Avon Advanced Foundation Pressed Translucent Face Powder - Cool Pink;**  
**Pressed Translucent Face Powder - Warm Peach; Pressed Translucent Face**  
**Powder - Cool Pink**

Product Alert, v0, n0, pN/A

March 12, 1990

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 118

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...whole face a subtle hint of soft, light-reflecting color, the "tinted" shades are each **sold** in .4 oz. compacts. They are **marketed** under the Avon brand name by Avon **Products**, Inc. Also available are **Refills** of each shade. The suggested retail **price** for the compact is \$7.50, but a \$5.99 special retail is offered for a short time. Refills have retails of \$5.00 with a special short time **price** of \$3.99. To obtain a sample of this product, contact: Marketing Intelligence Service, Ltd...

**13/3,K/95 (Item 47 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

01092197 Supplier Number: 41221101  
**Apple To Unveil 'Power' PC That Doesn't Excite Critics**  
The Wall Street Journal, pB3  
March 12, 1990  
Language: English Record Type: Abstract  
Document Type: Newspaper; General Trade

ABSTRACT:

...10,000. Observers say the new product will not contribute to the company's decreased **sales** in the educational and consumer **markets**, where some believe Apple needs improved machines in the \$2,500 **price** range. Some say the **product** is more of a **replacement product** vs one that will expand the **market** for Apple, and the company needs to take a hard look at its strategy for...

**13/3,K/96 (Item 48 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

01032615 Supplier Number: 41134815  
**Acme-Cleveland continues its return to profit lane**  
Plain Dealer (Cleveland, OH), pB9  
Jan 26, 1990  
Language: English Record Type: Abstract  
Document Type: Newspaper; Trade

ABSTRACT:

...s businesses are profitable, but that there is a softening in demand in the automotive **market**, especially in **orders** for **replacement** machine **parts** from manufacturers. He also said the company has appealed a \$10 million federal court judgment that requires it to **pay** \$10 million for failing to deliver a fully automated flexible manufacturing systems to Vickers.  
...

**13/3,K/97 (Item 49 from file: 16)**  
DIALOG(R) File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

01011898 Supplier Number: 41105941  
**Has Alcoa Found A Way To Foil The Aluminum Cycle?**  
Business Week, p36  
Jan 8, 1990  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; General Trade

ABSTRACT:

...Alcoa's share of the beverage container market, where it got 25% of its 1988 **sales** of \$9.8 billion, is also threatened by plastics producers. However, Alcoa's **market** share is immediately threatened by O'Neill's pricing campaign. He wants a premium **price** from aluminum **products**, **replacing** the practice of tying prices of sheet to primary aluminum prices. Charts illustrate how **supply** and demand works for Alcoa and how that has benefitted shareholders from 1987-92.  
...

**13/3,K/98 (Item 1 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB  
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12103145 SUPPLIER NUMBER: 57785866 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Determining Fair Price. (for replacement works under Section 108(c) of the Copyright Act) (Brief Article)**  
Information Outlook, 3, 11, 34  
Nov, 1999  
DOCUMENT TYPE: Brief Article LANGUAGE: English RECORD TYPE:  
Fulltext  
WORD COUNT: 958 LINE COUNT: 00074

... determines by reasonable investigation that an unused copy may not be obtained at a fair **price**. This applies to all types of works including audiovisual works. The good news is that one is not required to go onto the used book or videotape **market** in **order** to locate a **replacement** volume or **item**. The search is limited to an unused copy in Section 108(c). The statute is silent as to definitions of key concepts such as "reasonable investigation" or "fair **price**." Nor is there any time limit placed on how long a librarian should search for...

**13/3,K/99 (Item 2 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

11762674 SUPPLIER NUMBER: 57429663 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Tokheim Corporation. (manufacturer of petroleum dispensing systems) (Company Profile)**  
National Petroleum News, 91, 8, 180(1)  
July 15, 1999  
DOCUMENT TYPE: Company Profile ISSN: 0149-5267 LANGUAGE: English  
RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 491 LINE COUNT: 00048

... systems. These systems include petroleum dispensers and pumps, retail automation systems (such as point-of- **sale** systems), dispenser payment (" **pay** -at-the-pump") terminals, **replacement parts** and upgrade kits.

**Markets Served**

Tokheim distributes its products in most countries around the world and provides products to...

**13/3,K/100 (Item 3 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

11762486 SUPPLIER NUMBER: 57388933 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The default provisions of Revised Article 9 of the Uniform Commercial Code. (part 2)**  
Zinnecker, Timothy R.  
Business Lawyer, 54, 4, 1737  
August, 1999  
ISSN: 0007-6899 LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 54893 LINE COUNT: 04486

... the collateral? If the debtor offers such proof, minimum damages might equal (i) the fair **market** value of a similar item in comparable shape, minus (ii) the redemption **price**. But what if a **replacement** **item**

cannot be **purchased** because the item was unique?  
(292.) See id. (sections) 9-623(c)(1).  
(293.) One...

**13/3,K/101 (Item 4 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

11130092 SUPPLIER NUMBER: 54924653  
**Video goods in Germany. (market intelligence) (Industry Overview)**  
Consumer Goods Europe, 92(3)  
May, 1999  
DOCUMENT TYPE: Industry Overview LANGUAGE: English RECORD TYPE:  
Abstract

...ABSTRACT: multiple ownership of video equipment by households being common. However, a range of factors, including **product** launches and technological advancement, drive **replacement sales** and the German **market** is worth about DM9.3 billion. **Price** competition has been a significant force in the **market** causing it to decline in value terms despite maintenance of volume **sales**, and causing financial losses in the specialist retail market. German producers are small players in...

**13/3,K/102 (Item 5 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

10889992 SUPPLIER NUMBER: 54062254 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**ERJ newsbriefs.**  
European Rubber Journal, 181, 2, 2(1)  
Feb, 1999  
ISSN: 0266-4151 LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 4067 LINE COUNT: 00327

... can be found on the World Wide Web at <http://www.asaint.com/tire/>. For **sales** information and literature contact **sales** and **marketing** at +1 603-889-8700 ext 544, fax + 1 603-880-3438.  
() Edinburgh, Scotland--Kwik-Fit Holdings plc, the car **parts replacement** company has completed the acquisition of 568 tyre and exhaust centres belonging to SMK Speedy...

...ended 31 Dec, 1998. There are outlets in France, Germany, Belgium and Spain. The purchase **price** for Speedy is 105m (pounds sterling) (\$174.3m), and net assets are no less than...

**13/3,K/103 (Item 6 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

10469266 SUPPLIER NUMBER: 53017030 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Frost & Sullivan: Fax Machine Manufacturers Prosper While Fighting Off Threats from Document Conferencing and E-Mail.**  
PR Newswire, 5946  
Sept 21, 1998  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 659 LINE COUNT: 00064

... fax machines more rapidly. Manufacturers and retailers will need to work together to promote these **products** and to sustain **replacement sales**. **Market** winners will be those that develop name recognition among consumers and establish extensive distribution channels.

Current **market** leaders are Brother, Canon, Hewlett-Packard, Panasonic, Ricoh and Sharp. "These companies have strong leadership..."

...resources for promotion," says Symons. Product efficiencies will be essential in order to maintain competitive **price** points and profit margins.

U.S. Facsimile Machine Markets covers markets for thermal paper, plain...

**13/3,K/104 (Item 7 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

10429001 SUPPLIER NUMBER: 21036033 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**A micro-analytic threshold model for the timing of first purchases of durable goods.**

Haldar, Sudeep; Rao, Vithala R.  
Applied Economics, v30, n7, p959(16)  
July, 1998

ISSN: 0003-6846 LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 12452 LINE COUNT: 01075

... has been developed at the category level, modelling brand choice and isolating the effect of **marketing** events would be worthwhile research pursuits. This analysis needs to be extended to model multiple **purchases** such as additions and **replacements** of durable **goods**. In this endeavour, the application of Competing Risks which enables inclusion of component hazards for...

...over time, deciding when to promote a product, when to reintroduce a product, and studying **price** changes in the market (Haldar, 1990; Helsen and Schmittlein, 1988).

(TABULAR DATA 5 NOT REPRODUCIBLE...

**13/3,K/105 (Item 8 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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09348362 SUPPLIER NUMBER: 19178626 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Selection of the optimal precision level and target value for a production process: the lower-specification-limit case.**

Chen, Shieh-Liang; Chung, Kun-Jen  
IIE Transactions, v28, n12, p979(7)  
Dec, 1996

ISSN: 0740-817X LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 3910 LINE COUNT: 00323

... that meet the minimum contents requirement are sold in the primary market at the regular **price**, and the underfilled cans are sold at a reduced **price** in a secondary market. Bisgaard et al. (1984) called this problem Quality Selection or Economic Selection. Golhar (1987) studied the case in which a rejected **product** was emptied and **refilled** so that it could be **sold** in the primary **market**. Instead of a complete inspection procedure, Boucher and Jafari (1991) assumed that lots are rejected...

**13/3,K/106 (Item 9 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

08478887 SUPPLIER NUMBER: 17910731 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Sticker shock stirs AK Steel.**  
Worden, Edward  
American Metal Market, v104, n24, p12(1)  
Feb 2, 1996  
ISSN: 0002-9998 LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 505 LINE COUNT: 00042

**ABSTRACT:** The automobile industry accounts for 40% of AK Steel Corp's **sales** of carbon steel, and AK plans to increase its share of the automotive **market** by developing demand for carbon steel replacements for aluminum **parts** in automotive exhaust systems. AK figures the **price** differential between aluminum and carbon steel favors carbon steel; aluminum is several times more expensive...

**13/3,K/107 (Item 10 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

08459868 SUPPLIER NUMBER: 17989023 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**INFORMATION AGE TRADE WAR HEATS UP**  
PR Newswire, p214NYW106  
Feb 14, 1996  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 551 LINE COUNT: 00053

... to monopolize the office supplies business, and are out to crush smaller aftermarket rivals who **sell replacement parts** for office equipment at considerable discounts," said Mr. Brigante.

Supplies for printing equipment is a large and rapidly growing **market**. North American **sales** of ink jet resupply cartridges alone were approximately \$1.9 billion in 1994. Those sales...

...the life of a machine, the aggregate cost of aftermarket supplies typically exceeds the purchase **price** of the machine. Moreover, profit margins are higher on aftermarket supplies than on sales of...

**13/3,K/108 (Item 11 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

08124425 SUPPLIER NUMBER: 17389671 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Plastics technology: manufacturing handbook & buyers' guide 1995/96. (Buyers Guide)**  
Plastics Technology, v41, n8, pCOV(941)  
August, 1995  
DOCUMENT TYPE: Buyers Guide ISSN: 0032-1257 LANGUAGE: English  
RECORD TYPE: Fulltext  
WORD COUNT: 174436 LINE COUNT: 15187

... door, and special internal surfacing for wear resistance. New or rebuilt machines, chambers, sides, and **replacement parts** available.

From Moriyama double-bladed batch dispersion mixers with floating pressure lids that mix all...

**13/3,K/109 (Item 12 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

07803976 SUPPLIER NUMBER: 16751506 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The beverage explosion. (increased variety of beverage offerings by restaurants)**  
Restaurant Business, v94, n6, pS3(2)  
April 10, 1995  
ISSN: 0097-8043 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1457 LINE COUNT: 00116

...ABSTRACT: variety of beverages on sale in restaurants presents restaurant operators with the opportunity to increase **sales** and profit margins. Fountain drinks have broad popularity, while the upscale **market** is willing to **pay** for specialty **beverages** without the free **refills** fountain brands offer. Carbonated drinks are more broadly popular, while health-conscious consumers may choose...

**13/3,K/110 (Item 13 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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07704671 SUPPLIER NUMBER: 16581877 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Powering up endcaps. (hardware store promotional displays) (Cover Story)**  
Do-It-Yourself Retailing, v168, n2, p77(7)  
Feb, 1995  
DOCUMENT TYPE: Cover Story ISSN: 0889-2989 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 3538 LINE COUNT: 00267

... decide whether to reorder and fill the display or to take it down. If a **promotional product** is **selling** well, consider **refilling** it, even if it means ordering out of the warehouse at full **price**.  
Split endcaps and dump bins offer a place for products that you don't intend...

**13/3,K/111 (Item 14 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

07701775 SUPPLIER NUMBER: 16394241 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**MGRE cuts its vendor list in half. (Merry-Go-Round Enterprises) (Company Profile)**  
Emert, Carol  
Daily News Record, v25, n21, p1(2)  
Feb 1, 1995  
DOCUMENT TYPE: Company Profile ISSN: 0162-2161 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1343 LINE COUNT: 00102

... group that Merry-Go-Round, Chess King and Dejaiz typically target. Cutting this year's **advertising** budget to \$5 million from \$12 million last year and **replacing** "image **advertising**" with **product**

-specific advertising in national magazines.

Improving training and increasing the pay of sales associates and some other employees to be commensurate with the market. In its consumer surveys...

...shoppers interviewed said they did not make a purchase because they could not find the price while 14 percent blamed slow checkout lines for leaving empty-handed.

The plan, which is...

**13/3,K/112 (Item 15 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

07671083 SUPPLIER NUMBER: 16045075 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Retailers beefing up diet aid promotions.**

Slezak, Michael

Supermarket News, v45, n3, p69(2)

Jan 16, 1995

ISSN: 0039-5803 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1294 LINE COUNT: 00095

... the meal replacements and diet aids categories.

Supermarkets are using off-shelf promotions, major temporary price reductions, advertising and even contests to accomplish this. HBC buyers contacted by SN said that as early as Jan. 2 they noticed an increase in the category's sales -- particularly for ready-to-drink meal replacement products .

"We start promoting the category with the first ad of the year," said Christie Frazier-Coleman, HBC buyer-merchandiser for the 70 stores of ...

...ve been the best sellers for the past year. Then, I subfeature or do temporary price reductions on the powders and the bars."

Bashas' has endcap displays of both major meal...

**13/3,K/113 (Item 16 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB  
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07601985 SUPPLIER NUMBER: 16455054 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Quasar moving into Panasonic fold.**

Television Digest, v34, n45, p10(2)

Nov 7, 1994

ISSN: 0497-1515 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 758 LINE COUNT: 00059

While Panasonic officials said Quasar will remain largely independent, with separate sales force, Panasonic VHS Vp-Gen. Mgr. Stanley Hametz said brand will be " promotional line that should share shelf space with Panasonic... a promotional item that is used as a lead to a Panasonic product or as a replacement for another brand because it meets the same need at the same price point."

However, Panasonic has assumed responsibility for Quasar's marketing and product development and in...

**13/3,K/114 (Item 17 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

07312027 SUPPLIER NUMBER: 15477692 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Vertical restraints in the 1990s: is there a "thermidorian reaction" to the post-Sylvania orthodoxy?**

Popofsky, M. Laurence; Popofsky, Mark S.  
Antitrust Law Journal, 62, n3, 729-757  
Spring, 1994

ISSN: 0003-6056 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 15061 LINE COUNT: 01223

... in the early 1980s.(71) The ISOs, in addition to providing service at a lower **price** that some customers found superior, procured **replacement parts** from Kodak as well as from a small secondary **market**.(72) In 1986, however, "Kodak implemented a policy of **selling replacement parts** for micrographic and copying machines only to buyers of Kodak equipment who use Kodak service...

**13/3,K/115 (Item 18 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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07289559 SUPPLIER NUMBER: 16058570 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**First we cut the profitable ones. (Mac the Knife) (Rumors) (Column)**

MacWEEK, v8, n25, p86(1)  
June 20, 1994

DOCUMENT TYPE: Column ISSN: 0892-8118 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT  
WORD COUNT: 667 LINE COUNT: 00049

... The foul smell has been associated with enough monitors in the field that Apple's **supply** of **replacement parts** was exhausted last week, resulting in a four- to six-week back **order**.

If you're in the **market** for an alternative to the ColorPlus, attend PC Expo in New York next week. Among...

...tube supporting 640-by-480-, 800-by-600- and 832-by-624-pixel resolutions. Street **price** should fall in the \$500 neighborhood.

Sony will also be showing a battery-powered portable...

**13/3,K/116 (Item 19 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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07235983 SUPPLIER NUMBER: 14938253 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Product listings. (heating, air conditioning and refrigeration equipment listed along with names of manufacturers) (Buyers Guide)**

Air Conditioning, Heating & Refrigeration News, v191, n1, p152(180)  
Jan 3, 1994

DOCUMENT TYPE: Buyers Guide ISSN: 0002-2276 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 74555 LINE COUNT: 07697

... M  
BLC Industries, Inc. West Coast  
Facility - A,M  
Carrier Corp. - A,W

Clean Room Products , Inc. - M \* Crow Marketing & Distribution, Inc.  
EnviroMed Air Services Inc.  
Far Company - A,M  
General Rcsource Corp.  
Koch Filter...Corp. Fybroc Div.  
Myson Inc.  
Nash Engineering Co. \* Nu-Calgon Wholesaler, Inc.  
Porto-Blast, Inc.  
Price Pump Co.  
Procon Products  
R.J. Industries, Inc.  
R.G.& E Water Treatment Div.  
Roth...

13/3,K/117 (Item 20 from file: 148)  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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07197102 SUPPLIER NUMBER: 14833176 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**German consumers still spending on cosmetics despite recession. (Industry Overview)**  
Cosmetics International, v18, n405, p6(1)  
Feb 10, 1994  
DOCUMENT TYPE: Industry Overview ISSN: 0963-6137 LANGUAGE:  
ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1314 LINE COUNT: 00102

... cent to DM1.4 billion, apparently reflecting the recession. Gains were mostly made in mass **market** products and in **sales** to value-for-money shoppers. The **market** is also 'upgrading', **replacing** cheaper **products** with higher-**price** ones, such as the move from after shave towards eau de toilette. While after shave...

13/3,K/118 (Item 21 from file: 148)  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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07158389 SUPPLIER NUMBER: 14667868 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**AGCO CORPORATION ANNOUNCES COMPLETION OF WHITE-NEW IDEA ACQUISITION; ACQUISITION EXPANDS AGCO'S PRODUCT LINE AND DEALER NETWORK**  
PR Newswire, p0104AT001  
Jan 4, 1994  
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 359 LINE COUNT: 00031

... AGCO is to acquire the division's manufacturing facility in Coldwater, Ohio, and its master **replacement parts** warehouse in Kewanee, Ill., is anticipated to be completed in the near future. The total **purchase price**, including the manufacturing and parts distribution facilities, is estimated at \$55 to \$60 million and is being financed through AGCO's current revolving credit facility.

White-New Idea manufactures, **markets** and **sells** agricultural implements and **replacement parts** through approximately 900 independent dealers in the United States and Canada. Products include planters, hay...

13/3,K/119 (Item 22 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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06807656 SUPPLIER NUMBER: 14492354 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Fueling detergents: for many brands of liquid laundry products, the refill is the most popular pack.**

Turcsik, Richard  
Supermarket News, v43, n44, p23(3)  
Nov 1, 1993

ISSN: 0039-5803 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1580 LINE COUNT: 00119

... we have gotten new refills, the trend is up. There is acceptance of them, and **price** is still the major motivating factor," said Emily G. Holdstein, senior vice president of Wonder **Market** Cos., Worcester, Mass. Bill Powell, manager of grocery merchandising at Harris Teeter, Charlotte, N.C., also said the **refills** constitute 50% of his liquid **detergent sales** and are holding steady.

"We're in more of a liquid **market** than a lot of other **markets** around the country. It is not the biggest portion of the market share yet, but...

**13/3,K/120 (Item 23 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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06511743 SUPPLIER NUMBER: 14214375 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Market power in the presence of an installed base.**

Kattan, Joseph  
Antitrust Law Journal, 62, n1, 1-21  
Summer, 1993

ISSN: 0003-6056 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 9939 LINE COUNT: 00788

... that the plaintiffs could pursue a tying claim based on the allegation that Kodak possessed **market** power in a **market** for **replacement parts** for Kodak equipment. Kodak had argued that it could not exercise **market** power in a parts **market** because it would lose **sales** of new equipment as **purchasers** learned of its supracompetitive parts and service pricing. Because buyers must consider the total cost...

...any increase in parts and service prices would be viewed as an increase in the **price** of copiers and would lead to a loss of sales of new equipment. The court...charges a competitive price for its cars is likely to suffer some loss of car **sales** if it charges a supracompetitive **price** for **replacement parts**. Kodak indicates that because the gain in the replacement part **market** may outweigh the loss in the primary good **market**, supracompetitive pricing indeed may be a profitable strategy and can serve as the basis for...

**13/3,K/121 (Item 24 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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06390412 SUPPLIER NUMBER: 13406205 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Southland keeps streamlining. (7-11 stores franchisor)**  
National Petroleum News, v85, n1, p28(2)  
Jan, 1993

ISSN: 0149-5267 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 634 LINE COUNT: 00051

... shift that began in early 1992 to everyday fair pricing and away from discounting and **price promotions**, coupled with an emphasis on the **replacement** of slow-moving **products** with popular items. The margin increase offset the decline in same-store **sales** to produce a 0.8% perstore increase in merchandise gross profit.

"We recognize the need..."

**13/3,K/122 (Item 25 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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06160284 SUPPLIER NUMBER: 12705560 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**FERC order 636. (Federal Energy Regulatory Commission order 636 which will restructure the gas industry) (1992 Gas Utility Executives Forum)**  
Ashton, Philip T.; Bollom, Daniel A.; Bright, Stanley J.; Carrigg, James A.; Davis, Erroll B., Jr.; Farman, Richard D.; Golliver, Robert R.; Green, Richard C., Jr.; Howard, James J.; Jennings, Glenn R.; Kennedy, Bernard J.; Marquardt, Arthur C.; McCormick, William T., Jr.; McGowan, George V.; McNeill, Corbin A., Jr.; Patrylo, Robert J.; Poist, William G.; Richard, Oliver G., III; Schrader, Thomas F.; Schuchart, John A.; Smith, William A.; Stys, Rudolph D.; Wharton, Beverly A.; Zeigler, Charles E., Jr.  
Public Utilities Fortnightly, 130, n7, 67(14)  
Oct 1, 1992

ISSN: 0033-3808 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 12101 LINE COUNT: 00960

... hand in controlling the largest proportion of their costs. Local distribution company gas buyers will **buy** supplies -- not just receive a pipeline's average commodity costs. Local distribution company **marketers** will **sell** new cost-effective services -- not just rely on a federal wellhead **price package** regulated below **replacement** costs and alternative fuels. Operations personnel will look for better ways to spend capital wisely...

**13/3,K/123 (Item 26 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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06149342 SUPPLIER NUMBER: 12717399 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Rich pickings for bargain hunters: PC software.**  
Sharpe, Richard  
Computer Weekly, p22(2)  
August 27, 1992  
ISSN: 0010-4787 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 886 LINE COUNT: 00079

... for.  
Take a software package sold directly to the customer (see table: What do you **pay** for in the **price** of a software package?). About 40p in every [pounds]1 **paid** by a customer **pays** for product development, delivery and documentation. About 25% of the **price** goes on **sales** and **marketing**. A hefty 11% goes on depreciation, a sinking fund to **pay** for the eventual complete **replacement** of the **product**. About 8% is the **price** is for general administrative expenses. This leaves 16p in the [pounds]1 for profit.

Concern...

**13/3,K/124 (Item 27 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

06124246 SUPPLIER NUMBER: 12550311 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Quality items heat up grilling accessories.**

Staple, Arthur

HFD-The Weekly Home Furnishings Newspaper, v66, n33, p60(2)

August 17, 1992

ISSN: 0746-7885 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 912 LINE COUNT: 00070

... for a few years."

"The accessories market is seeing a replacement of the lower-end **price** points to higher-end, more durable and easy-to-clean items," said John Waugh, director of **sales** and **marketing** for Porcelain Metals Corp.

"The **replacement product** is more likely to be a better value."

The increase in quality--and price--for...

**13/3,K/125 (Item 28 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

05927915 SUPPLIER NUMBER: 14259858 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Aerospace. (Industry Overview)**

Walsh, Hugh; Pajor, Pete

U.S. Industrial Outlook, p21-1(13)

Annual, 1992

DOCUMENT TYPE: Industry Overview ISSN: 0083-1344 LANGUAGE:

ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 7286 LINE COUNT: 00600

... to cut a total of 8,000 jobs from their aircraft engine businesses by 1992.

Sales of spare engines and **replacement parts** make up a large part of the aircraft engine business. This after- **market** has encountered the same weakness as the large transport business. Airline traffic slowdowns have led to reduced engine utilization and **parts replacements**, and lower airline profits have put **price** pressures on manufacturers of spare parts. Higher aircraft and engine utilization is anticipated in 1992, and this should lead to increased engine and parts **sales**. The **market** for military engines and **replacement parts** may experience some short-term growth in 1992 if the U.S. military services replace...

**13/3,K/126 (Item 29 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

05880329 SUPPLIER NUMBER: 12334187 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**SCANFONE NOW AVAILABLE IN THE MEMPHIS AREA; TIME-SAVING NEW SERVICE OFFERS AT-HOME GROCERY SHOPPING, BILL PAYMENT, AND CATALOG ORDERING**

PR Newswire, 0617A0943

June 17, 1992

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1214 LINE COUNT: 00097

... the safe storage of food during transport to customers' homes. If, for any reason, an **order** is unsatisfactory, or if mistakes are made, replacement items will be delivered and/or the customer's account will be credited. **Advertised** specials are applicable to **purchases** made through ScanFone, thus guaranteeing that the **price paid** is the same low **price** found in the store.

Convenient Timely Bill Payment

When paying bills, ScanFone issues the customer...

**13/3,K/127 (Item 30 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

05160484 SUPPLIER NUMBER: 10749180 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Lapine refashions Waechtersbach: firm diversifies styles, broadens price points, adds merchandising support to dominate in dinnerware. (Rick Lapine)**

Griffin, Marie

HFD-The Weekly Home Furnishings Newspaper, v65, n21, p65(3)

May 20, 1991

ISSN: 0746-7885 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 1113 LINE COUNT: 00087

... 26,000 square feet of space.

The refashioning of Waechtersbach is also seen at the **sales** level; of 17 manufacturers rep organizations, six are new. **Price** noted that "revised **marketing** policies put the **marketing** of the **product** into the reps hands," **replacing** a less flexible former policy.

The biggest change, however, is in product assortment and merchandising...

**13/3,K/128 (Item 31 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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05098993 SUPPLIER NUMBER: 10341581 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Door programs target remodelers. (interior, exterior door manufacturers)**  
(Retailing)

Casson, Clarence

Building Supply Home Centers, v160, n2, p106(5)

Feb, 1991

ISSN: 0890-9008 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 1272 LINE COUNT: 00102

... regularly to tie in with ads and other promotions. When doors from several manufacturers or **price** points are displayed, customers can comparison shop. The salesperson also has an excellent opportunity to...

...display program, in a special video how-to viewing area, or loaned to customers. \* Consistent **advertising** and **promotion**, and customized literature programs help build door **sales** for remodeling and **replacement** throughout the year. This **product** category probably is one of your top sellers and should be included in each newspaper **ad** and flyer you produce. Target remodeling pros

Often, the forgotten customer in the building **supply** home center is the professional remodeler. "Most door promotions aimed at D-I-Yers and..."

**13/3,K/129 (Item 32 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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04919385 SUPPLIER NUMBER: 09369950 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Negative appeals: the neglected side of promotion -- a comprehensive examination. (promotional component of marketing)**  
Fram, Eugene H.; Vogler, Margaret M.  
Akron Business and Economic Review, v21, n4, p41(12)  
Winter, 1990  
ISSN: 0044-7048 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 5542 LINE COUNT: 00456

... concept of negative products in the early 1980s. The idea is a simple one that **marketers** must recognize. Negative products are products that consumers do not enjoy **purchasing**, e.g., toilet paper, automotive **replacement parts**, burial accessories, etc. [8]. The **purchase** of negative products is considered an unpleasant current necessity, or the buyer is attempting to...

...concept is Kotler's idea of Negative Demand [12, p. 12], where a customer will **pay a price** to avoid a task, e.g., placing an elderly relative in a nursing home when...

**13/3,K/130 (Item 33 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

04820239 SUPPLIER NUMBER: 08860098 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The urge to tax crude price gains. (crude oil) (editorial)**  
Oil and Gas Journal, v88, n37, p19(1)  
Sept 10, 1990  
DOCUMENT TYPE: editorial ISSN: 0030-1388 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT  
WORD COUNT: 642 LINE COUNT: 00049

... in the middle of an oil supply crisis?

Consumers need fuel. Economic law says they **pay** more for fuel, and use less of it, in times of tight **supply** than they do in times of plenty. This is a time of tight **supply**. The **market** has lost 4.2-4.5 million b/d of crude oil and petroleum **products** from the Middle East, **replacement** production is slow coming on stream and won't offset all the shortfall, and the...

**13/3,K/131 (Item 34 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

04819908 SUPPLIER NUMBER: 09385697 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Apple Tree takes a fresh approach to perishable sales. (includes related article on AppleTree Markets store renovations designed to underscore perishable freshness)**  
Merrefield, David  
Supermarket News, v40, n34, p38(2)  
August 20, 1990  
ISSN: 0039-5803 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 1709 LINE COUNT: 00129

... program of offering shoppers a double guarantee of freshness: If customers express dissatisfaction with a **purchase** for any reason - or for no reason - they not only get **replacement product**, but they get the **price** of the original **purchase** back as well.

Backing that **promotion** is an aggressive store remodeling program aimed at highlighting produce and all perishables.

The chain...

**13/3,K/132 (Item 35 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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04629141 SUPPLIER NUMBER: 08224218 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**European winners. (European companies successful in Japan) (Special Report: Japan)**  
Berger, Michael  
International Management, v45, n1, p54(3)  
Feb, 1990  
ISSN: 0020-7888 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 2510 LINE COUNT: 00199

... half that total was used to build a national service centre that guarantees delivery of **replacement parts** within 24 hours.

Many European **marketers** also attack another common myth about the Japanese **market** - that high import prices limit **sales**. "In Japan, a high **price** often denotes quality and prestige," said G.F. Lang, managing director of Alfred Dunhill of...

**13/3,K/133 (Item 36 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

04627929 SUPPLIER NUMBER: 09019928 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The export finance wars.**  
Letovsky, Robert  
Columbia Journal of World Business, v25, n1-2, p25(11)  
Spring-Summer, 1990  
ISSN: 0022-5428 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 7239 LINE COUNT: 00638

... jobs, and capital goods sales in particular mean the kind of high-value-added, high- **paying** jobs which most developed country governments strive to preserve. **Sales** of capital goods to foreign **markets** can have a particularly strong economic impact, given the need for **orders** of **replacement parts** and follow-up **orders**. Due to the large amount of subcontracting that is involved in most large capital goods...

**13/3,K/134 (Item 37 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

04566438 SUPPLIER NUMBER: 08231813 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**So you want to buy a PC? (buyers guide)**  
Lenarcic, Ed  
Canadian Banker, v97, n1, p6(12)  
Jan-Feb, 1990

DOCUMENT TYPE: buyers guide      ISSN: 0822-6830      LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT  
WORD COUNT: 7961      LINE COUNT: 00567

... or stopped production of that model. Even if they have it, you might have to **pay** a higher **price** for the part. This is not necessarily a problem. If you're the type of person who always **buys** "genuine GM parts" (as the **ad** goes), you may not mind. But if you prefer to **buy** your car **parts replacements** at Canadian Tire at a lower **price**, you won't like being tied to the vendor that closely.

Where should I buy...

13/3,K/135      (Item 38 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

04140347      SUPPLIER NUMBER: 08107553      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Department stores squeeze the most sales: juicer outlook.**  
HFD-The Weekly Home Furnishings Newspaper, v63, n45, p91(1)  
Nov 6, 1989  
ISSN: 0746-7885      LANGUAGE: ENGLISH      RECORD TYPE: FULLTEXT  
WORD COUNT: 1743      LINE COUNT: 00130

... the other states. This is also a category very much subject to fluctuations in the **price** of oranges. If the crop is good and oranges are cheap, then **sales** of juicers will take off.

"We've had our FJ-28 juicer on the **market** for about eight years. It carries a 28-ounce capacity and lists at \$34.95. But we're **replacing** that **product** with our new FJ-24 model that has a different look and a slightly smaller capacity at about the same **price**. We've been showing it privately to our accounts for some time and we'll..."

13/3,K/136      (Item 39 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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04136669      SUPPLIER NUMBER: 08084599      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The future of distribution: part 2 of 4. (Jay Bock and Jack Creamer) (The State of the Service Aftermarket, part 2) (interview)**  
Motor Age, v108, n10, p80(3)  
Oct, 1989  
DOCUMENT TYPE: interview      ISSN: 0193-7022      LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT  
WORD COUNT: 2626      LINE COUNT: 00194

... they are committed to the market and the service dealer. Creamer: I expect them to **pay** more attention to training. I believe that if better training programs are made available, the...

...steps. The truly big jobber can, and often does, function as a distribution point. He **buys** at the best **price** he can, either from a WD or direct from a **replacement parts** maker. And he serves his **market** as competitively as possible. Then there also are major WDs in metro trading areas who...

...are buying up their jobber customers, just so they can literally make these jobbing outlets **price** competitive with the market as defined by Sears, Goodyear, Firestone and others like them. That...the private label

field. What really has to happen is a break with the printed **price** -sheet mentality. All of us must think more like retailers! They start with a cost ...

...up from that level. In this industry we have traditionally started from a fictitious list **price**, and then we mark down. It's screwy! Because we don't always end up...

...gets its prices. There is no reason the service dealer should not get his fair **price** too. Bock: Apart from perhaps differing levels of investment in land and buildings, between the...

**13/3,K/137 (Item 40 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

04136658      SUPPLIER NUMBER: 08084573      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Luxury cars may redefine your business! (editorial)**  
Stephenson, Stan  
Motor Age, v108, n10, p3(2)  
Oct, 1989  
DOCUMENT TYPE: editorial      ISSN: 0193-7022      LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT  
WORD COUNT: 1901      LINE COUNT: 00138

... entire automotive industry. By that statement, the entire automotive industry, we mean automotive design, manufacturing, **sales**, diagnostic service equipment, and **replacement parts** & service.

Most automotive analysts agree that the **market** for new vehicles is shifting towards higher levels of convenience luxury. The Japanese are playing...

...the '90s must be. European car makers Mercedes-Benz, BMW, Volvo, and Jaguar had better **pay** attention, because the American market into which they pour a significant volume of their luxury...

**13/3,K/138 (Item 41 from file: 148)**  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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04118744      SUPPLIER NUMBER: 08017625      (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Insurers, consumers battle automakers.**  
Brostoff, Steven  
National Underwriter Property & Casualty Risk-Benefits Management, n40,  
p4(2)  
Oct 2, 1989  
ISSN: 1042-6841      LANGUAGE: ENGLISH      RECORD TYPE: FULLTEXT  
WORD COUNT: 1033      LINE COUNT: 00086

... enter the market and challenge the monopoly of the automakers. Suddenly, the trend in the **price** of replacements parts dramatically reversed. The **price** of some parts went from \$170 to \$70 following the injection of competitive market pressures...

...said. He added that even with the reduced prices, the automakers say they are still **selling** their current **replacement parts** above cost.

"That is the issue," Mr. Fitzpatrick said. "An \$8 billion **market** has become competitive. The auto manufacturers want their monopoly back,

along with the monopoly profits...

**13/3,K/139 (Item 42 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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04107511 SUPPLIER NUMBER: 07926473 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Shoppers' computers add more color to cosmetics. (Electronic Merchandising)**  
Drug Store News, v11, n15, p21(1)  
August 14, 1989  
ISSN: 0191-7587 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 828 LINE COUNT: 00066

... stimulate customer interest, and gets them into the department to try new styles," he said.

Price at L'eggs said eventually the company will experiment with reprogramming and replacing the microchips to include new products , and investigate the potential use of a coupon dispenser.

Lili Mahlab, vp- sales and marketing at Intermark, said interactive cosmetic systems are also gaining favor in Carrefour and other mass...

**13/3,K/140 (Item 43 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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04105984 SUPPLIER NUMBER: 07800032 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Roadmaster Industries announces acquisition of Hamilton assets.**  
PR Newswire, 1025DV005  
Oct 25, 1989  
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 225 LINE COUNT: 00020

... it has acquired the assets of Chicago-based Hamilton Corp. ("Hamilton") in a private foreclosure sale .

Hamilton, founded in 1967, designs manufactures, imports and markets a wide variety of moderately priced table lamps, hanging chain lights, floor lamps and replacement lamp shades. Hamilton's products are marketed principally through mass merchandisers, home centers and other retailers nationally. In the moderate to lower price range, Hamilton is considered one of the leading U.S. manufacturers of residential lighting fixtures...

**13/3,K/141 (Item 44 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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04105949 SUPPLIER NUMBER: 07800996 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Roadmaster Industries acquires the assets of Hamilton Corp.**  
PR Newswire, 1025SJ002  
Oct 25, 1989  
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 239 LINE COUNT: 00021

... it has acquired the assets of Chicago-based Hamilton Corp. ("Hamilton") in a private foreclosure sale .

Hamilton Corp., founded in 1967 designs, manufactures, imports and

**markets** a wide variety of moderately priced table lamps, hanging chain lights, floor lamps and **replacement** lamp shades. Hamilton's **products** are **marketed** principally through mass merchandisers, home centers and other retailers nationally. In the moderate to lower **price** range, Hamilton is considered one of the leading U.S. manufacturers of residential lighting fixtures...

13/3,K/142 (Item 45 from file: 148)  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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04102572 SUPPLIER NUMBER: 07963697 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Department stores 200: sales inch up, recouping some share. (special section: Focus 200: The Nation's Leading Consumer Electronics Retailers)**  
McConville, James A.  
HFD-The Weekly Home Furnishings Newspaper, v63, n38, p112(2)  
Sept 18, 1989  
ISSN: 0746-7885 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 884 LINE COUNT: 00071

... electronics retailers: a dearth of new products to pull customers through the doors.

"Right now **price** is driving the (electronics) business. VCRs sales have gone flat and projection TV **sales** are dead - in most categories electronics has generally become a **replacement market**," according to a **merchandising** manager for a chain of northeastern department stores who requested anonymity.

While discounted **promotional sale** items are luring customers into department stores, he said customers are not **buying** -up to big ticket items.

13/3,K/143 (Item 46 from file: 148)  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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04090196 SUPPLIER NUMBER: 07860455 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Finally, it's ferroelectric! (non-volatile ferroelectric memory)**  
Cole, Bernard C.  
Electronics, v62, n8, p88(2)  
August, 1989  
CODEN: ELECA ISSN: 0883-4989 LANGUAGE: ENGLISH RECORD TYPE:  
FULLTEXT; ABSTRACT  
WORD COUNT: 1649 LINE COUNT: 00127

... snapshot could be used for failure analysis or maintenance.

Krysalis is also looking at a **market** for **parts** that could be direct replacements for nonvolatile shadow RAMs, such as the 2001 and 2004 **sold** by Xicor Inc. of Milpitas, Calif. Instead of an SRAM shadowed by EEPROM, the Krysalis...

...be able to do the same job that NOVRAMs do but at lower power, lower **price**, and with better features, Miller says.

Avionics is another prime market in which ferroelectric products...

13/3,K/144 (Item 47 from file: 148)  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
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03880308 SUPPLIER NUMBER: 07370809 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**'89 X-C skis. (cross-country skis) (directory)**  
Dostal, John  
Skiing Trade News, v13, nGUIDE, p64(5)  
Feb, 1989  
DOCUMENT TYPE: directory ISSN: 0037-6299 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT  
WORD COUNT: 5825 LINE COUNT: 00608

... Trak will continue to offer its 110 percent warranty, which includes not only repair or **replacement** of defective **merchandise** but a voucher for ten percent of the retail **price** redeemable in Trak accessories. Trak will continue to **market** toward recreational and fitness-oriented skiers, **supplying** a tongue-in-cheek consumer brochure written by veteran ski journalists Bob Woodward and Peter...

**13/3,K/145 (Item 48 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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03714552 SUPPLIER NUMBER: 06820050 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Replacement earnings. (Echlin Inc.)**  
Jaffe, Thomas  
Forbes, v142, n12, p298(1)  
Nov 28, 1988  
CODEN: FORBA ISSN: 0015-6914 LANGUAGE: ENGLISH RECORD TYPE:  
FULLTEXT  
WORD COUNT: 242 LINE COUNT: 00018

... from the higher volume.  
Meanwhile, cash-flow-rich Echlin keeps on acquiring. In September it **paid** \$47 million for GKN Aftermarket Import Parts, an importer, packager and redistributor of parts and accessories for foreign cars and light trucks--\$100 million of **sales**. A good deal, says Phillipi. Imported cars and light trucks are a growth **market**, he notes, with the **market** for functional **replacement parts** for imports about \$1 billion at manufacturers' **selling** prices. And many of GKN's catalogued items could eventually be supplied by various Echlin...

**13/3,K/146 (Item 49 from file: 148)**  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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03517639 SUPPLIER NUMBER: 06703693 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The state of videotape production. (Spotlight: Videotape)**  
Daley, Jodi  
Back Stage, v29, n20, p2B(6)  
May 13, 1988  
ISSN: 0005-3635 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 3426 LINE COUNT: 00258

... seems to be credence to the Videoworks commitment to graphics. Admitting that Videoworks isn't **price** driven, Baudhuin explains that he's "not interested in a one-shot edit. I'm..."

...three years as well as replacing one inch with one inch. We continue to be **market** driven as well as **replacing** equipment and creating an

expanded product line."

The Size of Things

At Unitel NY, president John Hoffman concurs with this idea, "We're constantly market driven. We don't go out and buy new technology and try to sell it. Instead, we're driven by customer demand."

When it comes to post production, their...

**13/3,K/147 (Item 50 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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03140457 SUPPLIER NUMBER: 04744026 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Copter makers seek markets to offset oil patch depression; government sales continue to increase.**

Francis, Robert

Metalworking News, v14, p1(2)

March 9, 1987

ISSN: 0891-4036 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 688 LINE COUNT: 00053

... other helicopter manufacturers, who have seen the domestic market stagger to a halt as the price of oil grounded several offshore oil projects, a primary market for helicopters.

Still, some remain optimistic. "We're selling a lot of replacement parts and that's an indication that the fleet is aging and might be replaced in..."

**13/3,K/148 (Item 51 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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03132521 SUPPLIER NUMBER: 04812052 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**2000; information on demographics and psychographics serves as guidepost to help retailers prepare for the turn of the century. (includes related article)**

Chain Store Age Executive with Shopping Center Age, v63, p19(4)

May, 1987

ISSN: 0193-1199 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 2354 LINE COUNT: 00184

... Putnam, staff consultant for consumer research at Columbus, Ohio-based Management Horizons, a division of Price Waterhouse, says, "The aging of the Baby Boomers and the fact that their incomes will..."

...soft-goods retailers should benefit. Also, as Baby Boomers become more upscale in terms of buying durables, this creates a large market for upscale furniture products and for replacement purchases of other durables.'

Dr. Carl Steidtmann, Management Horizons vp, chief economist and co-author with...

**13/3,K/149 (Item 52 from file: 148)**

DIALOG(R) File 148:Gale Group Trade & Industry DB  
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02992226 SUPPLIER NUMBER: 04349743 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Steego Corp. reports first quarter operating results.**

PR Newswire, NYPR62

Aug 28, 1986

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 876 LINE COUNT: 00086

... 5 million, a 5 percent improvement (6 percent before the negative effect of currency translation).

Sales from the non-durable goods market segment (automotive and agri-equipment replacement parts, and printing and related office products) declined \$213,000, less than 1 percent, to \$43.5 million. This deficient sales performance is attributable to a 29 percent decline in agri-equipment replacement parts sales which is the resultant of the intense price competition and a depressed market. However, sales from the automotive replacement parts sector remained strong as reflected by the additional volume of 2 percent and 7 percent, respectively, achieved by the Canadian and U.S. automotive replacement parts businesses.

Sales from the durable goods market segment (metal working machinery and transportation equipment) increased 20 percent to \$11 million. Sales from the transportation equipment sector increased \$1.3 million, or 43 percent, while metal working...

**13/3,K/150 (Item 53 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB

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02821191 SUPPLIER NUMBER: 04191712 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Tow-away zone. (small companies have plenty to fear from Chrysler, Ford and

GM's diversification plans)

Hyatt, Joshua

Inc., v8, p29(2)

April, 1986

ISSN: 0162-8968 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 1351 LINE COUNT: 00105

... review, which in many cases occurs every six months.

Some suppliers are looking for new markets within the automotive industry. One strategy is to sell replacement parts to wholesalers, garages, and retailers. "You can get a better price, and the profits are better," says Macosko. "But it's getting tougher and tougher." Others...

**13/3,K/151 (Item 54 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB

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02485234 SUPPLIER NUMBER: 04035609 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Demand still strong for spot, nearby in lightweight cloth. (Gray Goods)

(column)

Jenkins, Harry

Daily News Record, v15, p2(2)

Nov 27, 1985

DOCUMENT TYPE: column ISSN: 0162-2161 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT  
WORD COUNT: 511 LINE COUNT: 00037

... are from two to four weeks behind schedule, according to importers, and this week the price on American spot goods as replacements rose to \$1.02, up 2 cents a yard from the prior week.

There was some conversation in the market regarding third quarter

**purchasing** of the 78x54 print cloths, but no reports of actual **sales** this week. As reported earlier, there have been transactions for third quarter on the 78x54...

**13/3,K/152 (Item 55 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB  
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02038294 SUPPLIER NUMBER: 03074922 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The lock nuts monster:** when the government acts as if it wants to be ripped off, you can hardly blame some businesses for obliging. (editorial)  
Petrillo, Joseph J.  
Inc., v6, p12(3)  
Jan, 1984  
DOCUMENT TYPE: editorial ISSN: 0162-8968 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT  
WORD COUNT: 1439 LINE COUNT: 00113

TEXT:

...to airplane ailerons--for its weapons systems. It can assemble all the resources necessary to **buy** them competitively and let the **market** find the lowest **price**. Or, military buyers can **order replacement parts** from the original prime contractors and hope for the best. Usually the Pentagon takes the...

**13/3,K/153 (Item 56 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB  
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01908543 SUPPLIER NUMBER: 03034452 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Dr. Arnmand V. Feigenbaum addresses product quality as basis of a company's success.**  
PR Newswire, NYPR53  
Dec 1, 1983  
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 969 LINE COUNT: 00084

... whose products live up to those expectations, he says.

"For the money they have to **pay** for things these days, people insist on value. They want performance, safety and reliability from start to finish. In today's **marketplace**, the traditional promise of repair or **replacement** of a faulty **product** is simply not enough to win either the **sale** or the confidence of the buyer." As a first step in satisfying buyer expectations, companies...

**13/3,K/154 (Item 57 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2004 The Gale Group. All rts. reserv.

01765403 SUPPLIER NUMBER: 02634972 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Bendix earnings.**  
PR Newswire, NYPR87  
Feb 11, 1983  
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 481 LINE COUNT: 00048

... affected during the October-to-December period by declines in the

heavy vehicle and worldwide **replacement parts** operations.

The aerospace-electronics business continued to reflect adverse conditions in the commercial and general aviation **markets** and increased **sales** to government markets which contribute lower profit margins. Operations of the industrial business resulted in an operating loss reflecting the depressed market for machine tools and severe **price** competition from foreign manufacturers.

William M. Agee, Bendix chairman and chief executive officer, said,  
The...

**13/3,K/155 (Item 1 from file: 160)**  
DIALOG(R) File 160:Gale Group PROMT(R)  
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02325149

**Acklands sells units to Uni-Select**  
Globe & Mail (Toronto, Canada) October 9, 1989 p. B6

...automotive warehouse operations in Toronto and Ottawawill be sold to Uni-Select. The assets being **purchased** by Uni-Select include inventories, receivables and equipment. As a distributor of **replacement auto parts**, Uni-Select will use the acquisition to consolidate its position in the Quebec and Ontario **markets**. Acklands will use proceeds from the **sale** to **pay** down bank debt and boost a better performance from its remaining assets. ...

**13/3,K/156 (Item 2 from file: 160)**  
DIALOG(R) File 160:Gale Group PROMT(R)  
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02293864

**PPG REPORTS SECOND QUARTER SALES AND EARNINGS**  
News Release July 20, 1989 p. 1

... negative effect on currency translation for European operations, he said. PPG continued to register strong **sales** for fiber glass **products** and automotive **replacement** glass. However, its glass business was affected by high product development costs as well as softness in North American **markets**. New North American and European flat glass industry production capacity contributed to lower volumes for...

... the year-ago quarter were higher volumes in Europe for original equipment automotive coatings and **price** improvements for automotive refinishes.

...

**13/3,K/157 (Item 3 from file: 160)**  
DIALOG(R) File 160:Gale Group PROMT(R)  
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02280697

**First Boston Corp. Investment Analyst Report on Navistar International Corp.**  
CIRR March 10, 1989 p. 1

... gear up slowly for the production of new trucks. Prices were relatively flat, with the **price** of medium trucks up slightly & heavy

trucks down. The co. was faced with the problems...

... a full second shift, & continued problems at the paint facility, estimated at \$5-\$7M. Truck **orders** have been high, due to high levels of movement of **goods**, continued high **replacement** demand, & strong cash flow of the customers. Over the long-term, revenues will be determined by industry growth & **market** share. Management has ruled out a major stock buyback beyond the five-year, 22M share...

**13/3,K/158 (Item 4 from file: 160)**

DIALOG(R) File 160:Gale Group PROMT(R)  
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02114716

**Shaving systems spur excitement in the razor category**  
Chain Drug Review January 30, 1989 p. 26  
ISSN: 0164-9914

... entire blade and razor category. Although the disposables are popular, there is a problem in **price** points as disposables are cheap to make and unprofitable to **sell**. Systems--or **products** with **replacement** blades and permanent handles--can provide higher profit margins. Gillette budgeted \$70 mil for **ads** in N America and Europe, with \$30 mil being spent in the US alone. The...

**13/3,K/159 (Item 5 from file: 160)**

DIALOG(R) File 160:Gale Group PROMT(R)  
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01838926

**Echlin - Market Information**  
Annual Report 1987 p. 0

**Market** conditions were generally favorable in fiscal 1987, and upward trends in the indicators that predict demand for **replacement parts** were marked. In this climate Echlin's NAPA business showed good growth, but **sales** to other warehouse distributors were disappointingly erratic and exhibited little overall growth. The market was also characterized by collection problems, and by tough **price** competition from rebuilt products. A major permanent change in the market is the technological trend ...

**13/3,K/160 (Item 6 from file: 160)**

DIALOG(R) File 160:Gale Group PROMT(R)  
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01830335

**Retailers Take Tentative Steps As Auto Brokers**  
Wall Street Journal 3 Star, Eastern (Princeton, NJ) Edition December 4, 1987 p. 41  
ISSN: 0043-0080

... to fight it. Retailers such as Sam's Wholesale Club, a Wal-Mart Stores unit, **Price** Co and Amway are experimenting with offering cars to their members. The arrangement usually directs...

... dealer who is working with the retailer and will give the buyer an

extremely low **price** . Dealers are acutely aware of how much such major retail chains as Sears Roebuck, K mart and others have taken of their **replacement parts** and tune-up **market** , and fear that auto **sales** could be similarly damaged. Sam's Wholesale dropped its auto **sales** program in Arkansas, Texas and Florida, after dealers in Texas and Arkansas withdrew from the...

**13/3,K/161 (Item 7 from file: 160)**  
DIALOG(R) File 160:Gale Group PROMT(R)  
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01754310  
**Steego - Sales & Consumption**  
Annual Report 1987 p. 0

... the negative side effects of the depressed farm economy. This disruptive market condition triggered stiff **price** competition in certain lines and coincidentally affected gross margin contribution. The sector's strategy is directed at quickly recouping revenues and involves broadening the available agri-equipment **replacement parts** menu and expanding into the lawn and garden equipment **replacement parts** market . Fiscal 1987 agri-equipment **replacement parts sales** slipped to \$13.7 million, a 5% drop compared to **sales** of \$14.4 million in fiscal 1986. The sector's fiscal 1987 operating income amounted...

... sickle bar replacement parts. During this past year, however, these products were subject to severe **price** pressures, which adversely impacted sales volume and gross margin contribution. The sector's product line...

**13/3,K/162 (Item 8 from file: 160)**  
DIALOG(R) File 160:Gale Group PROMT(R)  
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01720655  
**TeleCom - Planning & Information.**  
ANNUAL REPORT 1986 p. 02

... January, February and March. Through participation in deferred billing programs, CSI does not have to **pay** for this inventory until July. Fluctuating lead times from the manufacturer have created problems in ...

...customers are principally heating and air conditioning contractors. Over the past three years the product **sales** mix has been approximately 80% equipment and 20% accessories and **replacement parts** . CSI's primary **markets** are add-on and replacement systems for existing homes, new tract construction, custom homes, apartments...

... financial resources than CSI, and with numerous smaller independent distributors. Therefore, CSI must compete on **price** and service. It is the belief of the Registrant that no one company or small...

**13/3,K/163 (Item 9 from file: 160)**  
DIALOG(R) File 160:Gale Group PROMT(R)  
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01217630

Analyst predicts slowed growth for large PBXs and increased sales of smaller systems.

COMMUNICATIONS NEWS July, 1985 p. 51,52

... 84. Other factors were Centrex replacement, a large aged PBX base that was ripe for **replacement** by second generation **products**, and **price** competition. The future **market** will be shaped by a resurgence in Centrex **sales**, as new pricing schedules and customized features have positioned it as a viable switching solution...

13/3,K/164 (Item 10 from file: 160)

DIALOG(R) File 160:Gale Group PROMT(R)  
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00919974

American Motors seeks 50% of the US car market within the next 5 yrs with a combination of new imports and domestic models--sporty cars, family models and luxury and utility vehicles.

Automotive News May 9, 1983 p. 171

...and Spirit, Concord and CJ-5, covers only about 25 percent of the US car **market** with its **product** lineup. It plans no **replacement** for Le Car, although it will continue to be **sold** in Europe. Conversely, AMC is planning cars bigger than the Alliance; for example, it may...

... new 4-door hatchback, being launched in Europe later in 1983, expected to carry a **price** tag there starting at \$12,000+. Light trucks are an important part of AMC's...

13/3,K/165 (Item 11 from file: 160)

DIALOG(R) File 160:Gale Group PROMT(R)  
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00827427

Johnson & Higgins' product integrity impairment coverage introduced in Jan 1982 would have covered the costs of rehabilitating Tylenol into the market.

Business Insurance October 11, 1982 p. 1,771

...policy, the first of its kind, would cover the cost of recalling the product, would **pay** up to 2 yrs for loss of earnings if future **sales** were adversely affected by rumor or an actual event, cover the costs of rehabilitating the **product** through **advertising**, **promotion** or even **replacement**, the cost of recalling a **product** because something may be wrong with it, or payment for any loss of **sales** the policyholder might incur if another manufacturer's products adversely affect the policyholder's product...

13/3,K/166 (Item 12 from file: 160)

DIALOG(R) File 160:Gale Group PROMT(R)  
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00824744

The toothbrush market could nearly triple if consumers replaced their toothbrushes when necessary, industry members estimate.

Advertising Age October 4, 1982 p. 661

... The consumer's failure to replace on a regular basis has little to do with **price** ; the \$0.79-1.89 range is a minor deterrent in purchase decisions. It's...

... be effective. Some observers suggest an attempt to educate the consumer on the importance of **toothbrush replacement** would need to be undertaken at the industry level. Otherwise, the efforts of one **marketers** would enhance the **sales** of everyone in the business. Another reason marketers have never focused their efforts at the...

13/3,K/167 (Item 13 from file: 160)  
DIALOG(R)File 160:Gale Group PROMT(R)  
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00622636

**Apeco rebounds from bankruptcy with a new copier and dealer contract.**  
Marketing News February 20, 1981 p. 41

... to unilaterally dictate what performance levels must be. Another dealer gripe was manufacturers' refusals to **pay** for post-sale modifications attributable to inadequate equipment field testing, which Apeco's contract guarantees and includes labor costs. The contract also addresses acquisition of **replacement parts** and guarantees dealers an exclusive franchise in their **markets**. **Sales** and service training, financial and management assistance and **advertising** and **promotion** help are other elements of the pact. Historical development of the firm and its advertising...

13/3,K/168 (Item 14 from file: 160)  
DIALOG(R)File 160:Gale Group PROMT(R)  
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00618602

**Rockwell Draper sells \$70 mil worth of replacement looms and \$5 mil in accessories, vs \$50 mil and \$10 mil, respectively, in 1976.**  
Daily News Record February 9, 1981 p. 25,271

...loom speed has been increased 15% and Draper is now able to maintain a good **price /performance ratio** suitable to its customers. In 1980 it spent \$250 mil on weaving machinery and rapiers and fly shuttle may take 40% of the **market**. Draper will capture its share of the weaving machinery **market** in the next few years, but it can't make **replacement parts** fast enough yet, and 'it's difficult to **sell** a customer new looms when you can't supply all the parts he needs,' according...

13/3,K/169 (Item 15 from file: 160)  
DIALOG(R)File 160:Gale Group PROMT(R)  
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00595324

**Stagflation has created a new breed of consumer with different priorities and a major challenge for marketers, reports A Shama of CUNY (New York, NY).**

Marketing Communications October, 1980 p. 64-66

... stagflation generation is a new social class that does more comparative shopping, hunts for specials, **buys** through wholesale outlets

when possible, prefers repair to **replacement** when a **product** ages and allows more time for the shopping process than in previous eras. **Marketing** executives should respond to this group's unique needs and desires by keeping costs down to minimize **price** hikes, offering products that are more cost-effective and functional, increasing the use of coupon...

**13/3,K/170 (Item 1 from file: 636)**

DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
(c) 2004 The Gale Group. All rts. reserv.

04481579 Supplier Number: 57477276 (USE FORMAT 7 FOR FULLTEXT)

**GM: General Motors Service Parts Operations adds ho horsepower to e-commerce.**

M2 Presswire, pNA

Nov 8, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 486

... their online transaction by selecting a GM Performance Parts Authorized Center or dealer for determining **price** , ordering and **purchasing** GM Parts that they want and need.

SPO, headquartered in Grand Blanc, Mich., **markets** automotive **replacement parts** and accessories worldwide under the GM and ACDelco brand names. SPO also provides inventory consultation...

**13/3,K/171 (Item 2 from file: 636)**

DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
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04113284 Supplier Number: 54060577 (USE FORMAT 7 FOR FULLTEXT)

**GM: Wal-Mart names ACDelco automotive vendor of the year.**

M2 Presswire, pNA

March 9, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 333

... the Year award recipients for providing the right part, at the right time and right **price** . This award recognized ACDelco's outstanding performance during 1998 in supplying automotive batteries to one of America's favorite discount stores. ACDelco Aftermarket, the **sales** activity of General Motors Service Parts Operations (SPO) that **markets** high-quality automotive **replacement parts** to the independent aftermarket, accepted the award at the Wal-Mart Stores, Inc. Vendor of...

**13/3,K/172 (Item 3 from file: 636)**

DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
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03845294 Supplier Number: 48359468 (USE FORMAT 7 FOR FULLTEXT)

**AUDIO NOTES**

Audio Week, v10, n11, pN/A

March 16, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 2255

Compact video 55.2 50.7 + 8.9 156.3 154.4 + 1.2  
Price erosion in home theater components caused slight 1% dip in dollar sales last year to...

...theater households to 14.8 million and predicted additional 1.8 million systems would be sold this year. CEMA estimated home theater market would exceed \$11 billion by 2000, fueled in part by current households' replacing analog components with digital video products. Video home theater products' dollar sales fell 3% for full year, despite 7% rise in unit shipments. Introduction of DVD players...

13/3,K/173 (Item 4 from file: 636)  
DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
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03777376 Supplier Number: 48179256 (USE FORMAT 7 FOR FULLTEXT)  
**FDA Approves Raloxifene For Osteoporosis**

Marketletter, pN/A

Dec 15, 1997

Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Newsletter; Trade  
Word Count: 451

(USE FORMAT 7 FOR FULLTEXT)  
TEXT:

...be available in 60mg tablets starting in January, according to the company. Lilly's share price was largely unchanged on the news, as the stock has already been boosted by the...

...the hormone's negative effects in the breast and uterus. It will compete with estrogen replacement products, notably market leader Premarin (conjugated estrogens) from Wyeth-Ayerst and Merck & Co's bisphosphonate Fosamax (alendronate). Sales of these agents were \$860 million and \$280 million respectively in 1996. Fosamax sales have...

13/3,K/174 (Item 5 from file: 636)  
DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
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02644331 Supplier Number: 45354993 (USE FORMAT 7 FOR FULLTEXT)  
**ACCESS INT. LAUNCHES WINDOWS VERSION OF ITS REMOTE ORDER ENTRY & POINT-TO-POINT FILE TRANSFER SYSTEMS**

M2 Presswire, pN/A

Feb 24, 1995

Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 437

... has sold four systems already, with clients claiming that it is the best Windows remote order entry system they have seen. OrderWriter is used by wholesalers and distributors in markets such as foodservice, pharmaceuticals, medical and sanitary supplies, paper goods, chemicals, hardware, replacement parts and confectionery; Access is currently working with a UK provider of apparel industry system software to adapt OrderWriter to that market.

OrderWriter operates on desktop, notebook and pen/tablet PCs. Field based **sales** reps and clients can generate orders remotely and transmit the orders, using normal dial-up...

...reducing costs. Pricing starts at GBP 22,000. Dependent upon a business' structure, OrderWriter can **pay** for itself within twelve months through productivity gains and the reduction of operating costs and...

**13/3,K/175 (Item 6 from file: 636)**

DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
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02092806 Supplier Number: 43862904 (USE FORMAT 7 FOR FULLTEXT)

**Euromonitor International Market Survey: Photographic Equipment**

Brand Strategy, n53, pN/A

May 28, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 1279

... the poor picture quality, but also the wide availability of one-hour processing facilities.

Current **price** indicators suggest a comparatively healthy trend in all markets, with the exception of the UK...

...4%. This has been mainly due to the effects of the economic recession on the **sales** of luxury and leisure **items**, which has discouraged **replacement** as well as first-time **sales**. The **market** for photographic products was worth a total of GBP781m in the UK in 1991, while...

**13/3,K/176 (Item 7 from file: 636)**

DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
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02054565 Supplier Number: 43750740 (USE FORMAT 7 FOR FULLTEXT)

**France: Plasters**

OTC News & Market Report, n56, pN/A

April, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 458

(USE FORMAT 7 FOR FULLTEXT)

**TEXT:**

The French wound management market is by and large mature and stable, with **price** becoming an increasingly sensitive issue, especially in the plasters category. Plasters are the only category...

...FF101mn. This is considerably less than the market value for pharmacy-only plasters, despite volume **sales** in that sector of just 10mn units. Some experts attribute this decline to retail outlets **replacing** more expensive brands with cheaper **products**, in **order** to attract more customers. **Market** leader, Hansaplast, saw its **market** share drop by 5 points last year, and second-placed Sedasteril also experienced a drop...  
...fabric products. With the increasing popularity of private label, which largely owes its success to **price**, these trends may well continue. However, unless manufacturers can find ways of growing the market...

13/3,K/177 (Item 8 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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01226180 Supplier Number: 41232785 (USE FORMAT 7 FOR FULLTEXT)

**APPLE OFFERING LIMITED WARRANTY**

Education Computer News, v7, n6, pN/A

March 20, 1990

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 145

... in the U.S. prior to Jan. 1, 1990, are eligible for a special promotional **price** on Apple-Care, Apple's extended service plan for out-of-warranty products. AppleCare is available through authorized Apple resellers in the U.S. and covers **replacement parts** and labors. All Apple systems made since 1978 and **purchased** in the U.S. can qualify for this special **promotion**, Apple says.

For more information, contact: Apple Computer Inc. 408/974-3019.

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